

# **APPLICATION AND INDEMNITY**(CONTRACT FRUSTRATION INSURANCE AND BONDING PRODUCTS)

Export Development Canada

Toll Free: 1-866-278-2300 Website: <a href="https://www.edc.ca">www.edc.ca</a>

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Form No. CFI&B\_APP(e)-(07-2005)

#### **C1 - CONTRACT FRUSTRATION INSURANCE**

Is the Exporter requesting Contract Frustration Insurance support in relation to the Contract from EDC? Yes No If no, please proceed to Section C2. If yes, please continue.

Does the Buyer owe any amount to the Exporter which is in default for more than 90 days, or in dispute? Yes No

#### **C2 - BONDING**

Is the Exporter requesting EDC support in relation to any bonding obligations it may have under the Contract? Yes If no, please proceed to Section D. If yes, please continue.

No

Has the Exporter had any bank instrument or surety bond, issued on its behalf, called in the last 3 years? Yes No

# Instructions for completing this table

Please provide the following information for each bank instrument or surety bond required by the Contract (i.e. one per row), and please indicate the EDC bonding product(s) you are requesting. If more than three bank instruments or surety bonds are required by the Contract, please continue on a separate sheet and attach to this Application and Indemnity. References to "PSI", "PSG", and "SBF" mean Performance Security Insurance, Performance Security Guarantee, and Surety Bond Fronting, respectively.

Туре	Purpose	Currency / Amount	Start Date	End Date	Requested Support
#1 Bank Instrument	Bid Advance Payment Performance	Currency	_ Day	Day	If Bank Instrument PSI PSG
Surety Bond	Warranty/Maintenance Labor & Material Payment Other:	Amount	_ Month	Month	If Surety Bond SBF
	Other.	-	Year	Year	-
#2 (if applicable)  Bank Instrument	Bid Advance Payment Performance	Currency	_ Day	Day	If Bank Instrument PSI PSG
Surety Bond	Warranty/Maintenance Labor & Material Payment	Amount	_ Month	Month	If Surety Bond SBF
	Other:	-	Year	Year	-
#3 (if applicable)	Bid Advance Payment		_ Day	- Day	If Bank Instrument
Bank Instrument Surety Bond	Performance Warranty/Maintenance Labor & Material Payment	Currency	_ Month	Month	PSG  If Surety Bond
	Other:	Amount	<del></del> Year	Year	SBF -

Will any bank instrument or surety bond fluctuate in value as deliveries are made or milestones are completed? Yes No

Will the Buyer in Section B be named as the beneficiary or obligee on all the bank instrument(s) or surety bond(s)? Yes No

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# If seeking PSI or PSG support, please provide the following information in relation to the bank instrument(s). Otherwise please proceed to Section D.

Street Address:				
City:	Province:		Postal Code:	
Contact Name:		Contact Title:		
Telephone:	 Fax:	·	E-mail:	
City:	Prov/State	:	Country:	

The Exporter has explicitly requested and agreed that this Application and Indemnity and the documentation related thereto be written in the English language. Les parties aux présentes ont expressément demandé et convenu que la présente Proposition et Indemnisation et toute documentation y rattachée soient rédigées dans la langue anglaise.

# SECTION E - AGREEMENTS, REPRESENTATIONS, AND WARRANTIES

The Exporter agrees, represents, and warrants that:

#### Applies to All Products

# Confirms Information Contained in the Application and Indemnity is True and Correct

(1) the information contained in this Application and Indemnity is true and correct, and acknowledges that EDC is entitled to deny liability under its Contract Frustration Insurance and Performance Security Insurance policies in the event that this Application and Indemnity contains a misrepresentation;

# Understands Additional Information May Be Required

(2) it understands that additional information may be required by EDC prior to the issuance of an offer in relation to the support requested in this Application and Indemnity and that, when supplied, any such additional information will form part of this Application and Indemnity;

#### Confirms Buyer is Not Related

(3) the Buyer under the Contract is not an Affiliate, where Affiliate means a person: (a) who has a direct or indirect equity interest in the Exporter, or a person in whom the Exporter has a direct or indirect equity interest, (b) who is related to the Exporter through a common third party's direct or indirect equity interest in both that person and the Exporter, (c) who, or whose direct or indirect owners, has a family relationship with the Exporter or the Exporter's direct or indirect owners, or (d) who has any other kind of relationship with the Exporter which could give rise to a concern on the part of a reasonable insurer that the Exporter might not behave as a prudent seller with respect to sales to such person, to the detriment of the Insurer;

# Confirms Compliance with Applicable Criminal Laws Dealing with the Bribery of Public Officials

(4) with respect to the business to be supported by EDC: (a) it has not been and will not knowingly be party to any action which is prohibited by applicable criminal laws dealing with the bribery of public officials, including Canada's Corruption of Foreign Public Officials Act, (b) any agent or Affiliate acting on its behalf has not been and will not knowingly be party to any action which is prohibited by such applicable criminal laws, and (c) upon request, it will provide to EDC a separate declaration signed by any such agent or Affiliate in a form acceptable to EDC;

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#### Confirms Contract Does Not Contain Discriminatory Wording

the Contract does not contain any clauses or provisions requiring the contracting party to: (a) engage in discrimination based on the race, national or ethnic origin or religion of any person, (b) refuse to purchase from or sell to any other Canadian firms or individuals, (c) restrict commercial investment or other economic activity in any country, (d) produce any document (sometimes called a "negative certificate of origin") which by its terms confirms that particular goods or services have not originated from specific firms or places. (e) refuse to sell any goods and services to or buy any goods or services from, any country except that a buyer may define the country of origin of the goods and services, of specified non-Canadian origin that would be prohibited entry if imported directly, or (f) make a statement of fact to the effect that the party has not, or does not, deal with a named country, unless such statement is accompanied by a clause establishing clearly that such statement is not an indication of intent restricting such party's actions;

# Confirms Not Aware of Any Circumstance Likely to Give Rise to a Loss

it is not aware of any circumstance likely to give rise to a loss under any of the forms of EDC support requested in this Application and Indemnity:

# Understands Offer Not Effective until Associated Premium or Fee is Paid

if it is satisfied with the terms of any offer of support that EDC may send to it after reviewing the request for support outlined in this Application and Indemnity, it understands that in order to accept any such offer, in addition to any other condition, it must pay the associated premium or fee before the offer expires, in order for such offer to become effective;

# Applies to Bonding Products Only

## Authorizes EDC to Disclose Information to any Bank or Surety

it authorizes EDC to disclose to any bank or surety any information that EDC may have in connection with its support hereunder;

# Understands Exporter Indemnity When Requesting Performance Security Guarantee Support and Agrees to Be Bound

if requesting EDC support in the form of a Performance Security Guarantee, it understands the nature and effect of, and agrees to be bound by, the terms of the EXPORTER INDEMNITY WHEN REQUESTING PERFORMANCE SECURITY GUARANTEE SUPPORT FROM EDC (attached as Appendix 1), and has had the opportunity to obtain independent legal advice in relation thereto;

# Understands Exporter Indemnity When Requesting Surety Bond Fronting Support and Agrees to Be Bound

if requesting EDC support in the form of Surety Bond Fronting, it understands the nature and effect of, and agrees to be bound by, the terms of the EXPORTER INDEMNITY WHEN REQUESTING SURETY BOND FRONTING SUPPORT FROM EDC (attached as Appendix 2), and has had the opportunity to obtain independent legal advice in relation thereto; and

# Has Actively Sought Support from the Surety Market Without Success

if requesting EDC support in the form of Surety Bond Fronting, it or a broker on its behalf, as applicable, has actively sought support from the surety market in respect of this transaction, without success.

IN WITNESS WHEREOF, the Exporter has affixed its corporate signature, attested by its proper officer in that behalf, to this Application and Indemnity.

Date Signed:	(day)	(month)	_ (year)	
Authorized Signature:				
Name & Title (please p	rint):			

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FOR BROKER USE ONLY	(if applicable)			
Legal Name of Broker:				
Street Address:				
City:	Province:		Postal Code:	
Contact Name:		Contact Title:		
Telephone:	Fax:	E-mail:		
Website:				
The Broker represents and warrants that it has completed this Application and Indemnity, in consultation with the Exporter, and that it has obtained and read and understands and agrees to be bound by the terms of EDC's "Broker Compensation Policy for Contract Insurance and Bonding (CIB) Products" that is in effect as at the date on which the Broker signs this Application and Indemnity as set out below.				
The Broker also represents and warrants that it is a registered insurance broker licensed to carry on business as an insurance broker in the province indicated above, in accordance with applicable provincial insurance laws.				
Lastly, if Surety Bond Fronting support is requested by this Application and Indemnity, the Broker also represents and warrants that it has actively sought support from the surety market in respect of this transaction, without success.				
Date Signed:(	(day) (month)	(year)		
Authorized Signature:				

# **Keeping Corruption Out and Combating Discrimination**

Name & Title (please print): \_\_\_

As reflected in Section E(4) of this Application and Indemnity, under the auspices of the Organization for Economic Co-operation and Development (OECD), countries such as Canada, have agreed to take a concerted action to fight corruption. As such, legal measures to deter corruption are now in place in leading trading nations. Effective since 1999, Canada's Corruption of Foreign Public Officials Act makes it a criminal offence under Canadian law to bribe a foreign public official in the course of business, knowingly launder the property and proceeds of bribery, or possess such goods or monies with knowledge of their origin. Businesses convicted under the Act face heavy fines and individuals can be sentenced to a maximum of five years in jail. EDC has a legal, corporate, and ethical responsibility to ensure it is not knowingly providing support to a transaction involving the offer or the giving of a bribe.

As reflected in Section E(5) of this Application and Indemnity, Canadian Government policy calls for the denial of government support and assistance with respect to transactions where the parties have agreed to accept boycott provisions in contravention of this policy. Accordingly, if the Exporter makes a false declaration with respect to Section E(5), EDC reserves the right to impose sanctions on the Exporter as EDC deems appropriate and reasonable in the circumstances.

For more information on these and other EDC Corporate Social Responsibility initiatives and practices, please visit EDC's website at http://www.edc.ca/corpinfo/csr/index e.htm.

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# **APPENDIX 1**

#### EXPORTER INDEMNITY WHEN REQUESTING PERFORMANCE SECURITY GUARANTEE SUPPORT FROM EDC

# **Definitions**

Terms used in this Appendix 1 have the meanings ascribed to them above and the reference to "Indemnity" hereunder shall refer to this Appendix 1.

#### Liability of the Exporter

- In consideration of the issuance of the PSG, the Exporter hereby unconditionally and irrevocably agrees to fully indemnify EDC against all claims and demands made under the PSG including the amount that EDC pays under the PSG and to be liable to and compensate EDC for and against all costs (including costs of enforcing this Indemnity), expenses and damages directly or indirectly arising or resulting from such claims or demands. The Exporter also agrees to pay interest to EDC on any such amounts, such interest to accrue from the date of demand by EDC to the date of payment at a rate per annum equal to the prime rate of interest for the currency of the PSG, both before and after judgment. Prime rate shall mean the prevailing prime rate charged by the Bank to its most creditworthy customers and designated by it as its "prime rate" as of the date of EDC's demand for payment.
- 3. The Exporter agrees that its liability hereunder shall not be varied or discharged by reason of the PSG or any related document being or becoming in whole or in part, illegal, unenforceable, void or discharged, or by reason of any negligence on the part of EDC, or by reason of any indulgence or time being granted to EDC or by any compromise, arrangement or plan whatsoever between EDC and any party in respect of EDC's liability under the PSG. The Exporter's liability hereunder shall not be discharged, released, or otherwise terminated except by full payment to EDC of all amounts payable to EDC hereunder.
- Where EDC has also issued a PSI Policy to the Exporter in respect of the bank instruments covered by the PSG, the Exporter will pay to EDC, on demand, 5 percent of the amount that is payable under Section 2. Where EDC has determined that no loss is payable under the PSI Policy, the Exporter will also pay to EDC, on demand, the remaining 95 percent of the amount that is payable under Section 2. Where EDC has determined that a loss is payable under the PSI Policy, such amount payable will be retained by EDC and applied in payment of the remaining 95 percent of the amount that is payable under Section 2.

#### **Discretionary Powers of EDC**

- The Exporter absolutely and irrevocably authorizes EDC to (i) pay immediately at EDC's absolute and sole discretion, in whole or in part, any amounts claimed pursuant to the PSG, (ii) enter into any agreement with any person for the purpose of discharging, in whole or in part, EDC's obligation under the PSG, or (iii) take any other action in respect of the PSG.
- The Exporter waives any requirement that EDC make demand upon or seek to enforce remedies against any person before demanding payment under, or seeking to enforce, this Indemnity. EDC shall not be bound to exhaust its recourse against any person or any collateral it may hold before demanding or being entitled to a payment under this Indemnity.
- The Exporter agrees that without prejudice to EDC's rights and to the Exporter's liability under this Indemnity, EDC may (i) make any amendments to the PSG. (ii) waive any breach of the PSG. (iii) agree with the Bank to extend, substitute or renew the PSG or the bank instruments covered by the PSG, or (iv) refuse to extend, substitute or renew the PSG.

#### **Undertakings of the Exporter**

- 8. The Exporter agrees it will not, without obtaining EDC's prior written consent, assign, cancel, terminate, materially amend, or change the Contract.
- The Exporter hereby waives any right of counterclaim, set-off, deduction, defense, or any right to notice or consultation with EDC which it may have, with the intent that it and its successors or assigns will not be able to claim or assert any such right in any legal proceedings which may be brought by EDC against the Exporter pursuant to this Application and Indemnity.
- 10. The Exporter will deliver or cause to be delivered to EDC within ninety (90) days after the end of the Exporter's financial year all financial statements, audited if available, and such other reports and information respecting the Exporter's financial condition and operation as EDC may reasonably request.
- 11. The Exporter will allow EDC and its representatives such access to its property and records as EDC may reasonably request.
- 12. The Exporter will immediately advise EDC of any call under a bank instrument to which the PSG relates or any occurrence of any event likely to result in a call thereunder.

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# Representations of the Exporter

13. If the Exporter is incorporated, the Exporter represents and warrants to EDC that (i) it is duly incorporated and validly subsisting under the laws of its place of incorporation, and (ii) this Application and Indemnity has been duly authorized, executed and delivered by it and is a legal, valid and binding obligation of the Exporter.

# General

- 14. This Indemnity will be governed by the laws of the Canadian province or territory in which the Exporter has its registered head office, and if the Exporter has no registered head office in Canada, by the laws of the province of Ontario.
- 15. EDC's rights, powers and remedies under this Indemnity are cumulative and are in addition to, and not in substitution for, any rights, powers or remedies provided or hereafter acquired by law or equity, or under any other agreement with EDC.
- 16. As a condition of issuing the PSG, EDC may require additional indemnitors to jointly and severally indemnify EDC against all claims and demands made under the PSG as contemplated under Section 2 of this Indemnity, in which case, the Exporter and all such indemnitors shall be jointly and severally liable to perform all of the obligations, covenants, terms and agreements contained in this Indemnity.

# **Notice**

17. Any demand or notice to be given hereunder shall be given in writing to the other party and shall be sent by facsimile or prepaid registered mail. It shall be deemed to have been received, if sent by facsimile, on the day following the transmission thereof and, if sent by prepaid registered mail, on the fifth (5th) day after mailing, excluding Saturdays, Sundays and those statutory holidays upon which the offices of the addressee are normally closed for business. The addresses and facsimile numbers of the parties for the purposes of giving notice hereunder are as follows, or as may be notified in writing to the other party:

for EDC:	for the Exporter:
	The address and fax number indicated in Section A, unless otherwise indicated below.
Export Development Canada 151 O'Connor Street	
Ottawa, Canada	
K1A 1K3	
Fax: 613-237-2690	

18. This Indemnity is binding upon the Exporter and its heirs, executors, personal representatives, successors and assigns and shall enure to the benefit of EDC and its successors and assigns. It is hereby understood and agreed that the Exporter is bound by this Indemnity only in the event PSG support is requested.

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# **APPENDIX 2** EXPORTER INDEMNITY WHEN REQUESTING SURETY BOND FRONTING SUPPORT FROM EDC

# **Definitions**

Terms used in this Appendix 2 have the meanings ascribed to them above and the reference to "Indemnity" hereunder shall refer to this Appendix 2. References to "Bonds" and "Bond" in this Appendix 2, shall mean the surety bond(s) identified in Section C2.

#### Liability of the Exporter

- In consideration of EDC issuing or obtaining the issuance of the requested Bonds, the Exporter hereby unconditionally and irrevocably agrees to fully indemnify EDC against all claims and demands made under or in respect of the Bonds including the amount that EDC pays under the Bonds and to be liable to and compensate EDC for and against all costs (including the costs of enforcing this Indemnity), expenses and damages directly or indirectly arising or resulting from such claims or demands. Without limiting the generality of the foregoing, the Exporter agrees to pay EDC on demand, without set-off or counterclaim, an amount equal to the amount of any such liability incurred by EDC, as stated by EDC. The Exporter also agrees to pay interest to EDC on any such amounts, such interest to accrue from the date of demand by EDC to the date of payment at a rate per annum equal to the prime rate of interest for the currency of the Bonds, both before and after judgment. Prime rate shall mean the prevailing rate charged by the Exporter's bank to its most creditworthy customers and designated by it as its "prime rate" as of the date of EDC's demand for payment.
- The Exporter agrees that its liability hereunder shall not be varied or discharged by reason of the Bonds or any related document being or becoming in whole or in part, illegal, unenforceable, void or discharged, or by reason of any negligence on the part of EDC or by reason of any indulgence or time being granted to EDC or by any compromise, arrangement or plan whatsoever between EDC and any party in respect of EDC's liability under the Bonds or on the part of any person that has issued the Bonds at the request of EDC. The Exporter's liability hereunder shall not be discharged, released, or otherwise terminated except by full payment to EDC of all amounts payable to EDC hereunder.

# **Discretionary Powers**

- The Exporter absolutely and irrevocably authorizes EDC and any person that has issued the Bonds at the request of EDC to (i) pay immediately at its absolute and sole discretion, in whole or in part, any amounts claimed pursuant to the Bonds, (ii) enter into any agreement with any person for the purpose of discharging, in whole or in part, its obligation under the Bonds, or (iii) take any action in respect of the Bonds, including, without limitation, intervening in any contract.
- For purpose of discharging, in whole or in part, its obligations under the Bonds, EDC is authorized and empowered to guarantee loans, to advance or lend to the Exporter or any other person, any money which EDC may deem necessary for purpose of the Contract; and all money so expended, or lent, or advanced or guaranteed, and any expenses incurred by EDC in relation thereto, unless repaid with interest at the rate and calculated and payable as provided in Section 2 by the Exporter to EDC when due, shall constitute a loss to EDC for which the Exporter shall be liable to EDC under this Indemnity.
- The Exporter waives any requirement that EDC, or any other person that has issued the Bonds at the request of EDC. make demand upon or seek to enforce remedies against any person before EDC may demand payment under this Indemnity, or seek to enforce this Indemnity. EDC shall not be bound to exhaust its recourse against any person or any collateral before demanding or being entitled to a payment under this Indemnity.
- 7. The Exporter agrees that without prejudice to EDC's rights and to the Exporter's liability under this Application and Indemnity, EDC, or any person that has issued the Bonds at the request of EDC, may (i) make any amendments to the Bonds, (ii) waive any breach by the Exporter of any of its obligations to EDC, (iii) agree to extend or renew or substitute the Bonds, or (iv) refuse to extend or renew or substitute the Bonds.

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# **Undertakings of the Exporter**

- 8. The Exporter agrees that it will cooperate with EDC and any other person who issues or reinsures a Bond and will, if so required by EDC or any such person, assign and transfer the Exporter's rights, title and interest under or in respect of the Contract, including rights under related subcontracts, supply contracts and bonds securing any subcontractors supply contracts, security on any assets, tools, plant equipment and materials necessary for the performance of the Contract, where any such assignment is necessary for the obligations under the Bonds to be discharged by EDC or any such person.
- 9. The Exporter agrees it will not, without obtaining EDC's prior written consent, assign, cancel, terminate or materially change or amend the Contract.
- 10. The Exporter agrees and hereby expressly declares that all funds due or to become due under the Contract are, whether in the possession of the Exporter or another, trust funds for the benefit of and payment to all persons to whom the Exporter incurs obligations in the performance of the Contract. If EDC assumes or discharges any such obligation, it shall be entitled to assert the claim of such person to the trust funds. The Exporter will, if so instructed by EDC in writing, cause all monies payable to the Exporter under the Contract to be deposited in a segregated account for use in the performance of the Contract and will not permit any such monies to be transferred to any other account or applied to any other purpose until completion of the Contract.
- 11. The Exporter agrees to maintain available all assets, tools, plant, equipment and materials necessary for the performance of the Contract and permits EDC and its representatives to take possession of same.
- 12. The Exporter hereby waives any right of counterclaim, set-off, deduction or defense or any right to notice or consultation with EDC which it may have, with the intent that it and its successors or assigns will not be able to claim or assert any such right in any legal proceedings which may be brought by EDC against the Exporter pursuant to this Application and Indemnity.
- 13. The Exporter will keep EDC informed as to the progress of the Contract and provide EDC with information requested from time to time as to its financial status and allow EDC to examine its books and records in that regard.
- 14. The Exporter will deliver or cause to be delivered to EDC within ninety (90) days after the end of the Exporter's financial year all financial statements, audited if available, and such other reports and information respecting the Exporter's financial condition and operation as EDC may reasonably request.
- 15. The Exporter will allow EDC and its representatives such access to its property, records and premises occupied or utilized for the performance of the Contract as EDC may reasonably request.
- 16. The Exporter will obtain the return of the original Bonds from the beneficiary upon completion of its obligations under the Contract and promptly deliver same to EDC.
- 17. The Exporter will, upon demand of EDC, which may be made at any time, deposit with EDC, sufficient collateral in a form acceptable to EDC, to offset any claim that is or, in the opinion of EDC, may be made by the obligee under a Bond.

#### Representations of the Exporter

18. If the Exporter is incorporated, the Exporter represents and warrants to EDC that (i) it is duly incorporated and validly subsisting under the laws of its place of incorporation, and (ii) this Application and Indemnity has been duly authorized, executed and delivered by it and is a legal, valid and binding obligation of the Exporter.

# **General**

- 19. This Indemnity is binding upon the Exporter and its heirs, executors, personal representatives, successors and assigns and shall enure to the benefit of EDC and its successors and assigns and any person that issues or reinsures the Bonds at the request of EDC.
- 20. This Indemnity will be governed by the laws of the Canadian province or territory in which the Exporter has its registered head office, and if the Exporter has no registered head office in Canada, by the laws of the province of Ontario.
- 21. EDC's rights, powers and remedies under this Indemnity are cumulative and in addition to, and not in substitution for, any rights, powers or remedies provided or hereafter acquire by law or equity or under any other agreement with EDC.
- 22. As a condition of issuing the Bonds, EDC may require additional indemnitors to jointly and severally indemnify EDC against all claims and demands made under the Bonds as contemplated under Section 2 of this Indemnity, in which case, the Exporter and all such indemnitors shall be jointly and severally liable to perform all of the obligations, covenants, terms and agreements contained in this Indemnity.

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# **Notice**

23.	Any demand or notice to be given hereunder shall be given in writing to the other party and shall be sent by facsimile or prepaid
	registered mail. It shall be deemed to have been received, if sent by facsimile, on the day following the transmission thereof and, if sen
	by prepaid registered mail, on the fifth (5th) day after mailing, excluding Saturdays, Sundays and those statutory holidays upon which the
	offices of the addressee are normally closed for business. The addresses and facsimile numbers of the parties for the purposes of giving
	notice hereunder are as follows, or as may be notified in writing to the other party:

for EDC:	for the Exporter:
	The address and fax number indicated in Section A, unless otherwise indicated below.
Export Development Canada 151 O'Connor Street	
Ottawa, Canada	
K1A 1K3	
Fax: 613-237-2690	

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