

CANADA ACCOUNT

ANNUAL - REPORT





. . . T O T H E W O R L D

The early 1600s map featured on the cover depicts a Canada still largely uncharted, in an era when trade was just beginning to flourish in what was then just a colony. Today, trade and investment remain essential to Canada's continued growth and prosperity, contributing billions of dollars to our Gross Domestic Product and creating thousands of jobs.

Canada Account, as an extension of EDC's capabilities, provides a direct link to the Government's full capacity to assist exporters and investors in pursuing international trade opportunities so that Canada's growth and prosperity potential can be fully realized.

**Canada Account Annual Report
As at March 31, 2004**

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Overview

Under Canada Account, the Government of Canada is able to authorize support for transactions which, on the basis of EDC's risk management practices, could not be supported under EDC's Corporate Account. Canada Account transactions are assessed, entered into and managed by EDC and the Government effectively assumes the associated financial risks.¹ "Canada Account" consists of the class of transactions undertaken by Export Development Canada (EDC or the Corporation) pursuant to Section 23 of the *Export Development Act* (the Act). Such transactions can and do include business in all of EDC's product categories (financing, accounts receivable insurance, contract insurance and bonding, and political risk insurance) except equity. Conversely, such transactions cannot include any business that cannot be undertaken by EDC pursuant to Section 10 of the Act. As with other EDC programs, interest on loans (which are fully repayable), insurance premia and fees apply to Canada Account transactions generally.

Authority

Pursuant to Section 23 of the Act, the Minister for International Trade, with the concurrence of the Minister of Finance may authorize EDC to undertake certain financial and contingent liability transactions. Under current operational procedures transactions exceeding \$50 million or those of a sensitive nature are first referred to Cabinet.

Section 24 of the Act allows the Canada Account to have outstanding commitments to borrowers, principal amount of obligations owed to the Corporation and contingent liabilities under contracts of insurance and other arrangements up to an aggregate of \$13 billion. (See Management Discussion and Analysis, Position Against Statutory Limit.) All monies required by the Corporation to discharge its obligations under the Canada Account program must be paid to the Corporation by the Minister of Finance, out of the Consolidated Revenue Fund. Such draws are accounted for separately and do not impinge on the Corporation's borrowing limits.

¹ *Section 23(3) of the Act provides all monies required by the Corporation to discharge its obligations under any transaction entered into under this section shall be paid to the Corporation by the Minister of Finance out of the Consolidated Revenue Fund.*

Risk Management

EDC provides exporters with financial services that allow them to manage the risks they face while doing business internationally. In doing so EDC is in the business of assuming risks and must therefore prudently manage these risks to ensure its long-term financial viability. In a transaction in which one or more of these risks (inter alia country risk, credit risk, interest rate risk, or the size of the transaction) are considered beyond the risk capacity of the Corporation and inconsistent with ensuring its long-term health, the Government may be prepared to authorize EDC to undertake the transaction and effectively assume those risks* itself provided that the transaction is in the national interest of Canada. In considering its authorization the Government benefits from EDC's risk assessment. The Government of Canada establishes reserves to be used in the event of loan losses or contingent liability payments. Provisions are established based on country classification and transaction risks for all financial exposures of the Crown.

** See footnote on page 1.*

Management

The Corporation is responsible for the initiation, assessment, negotiation, documentation, management and administration of all Canada Account transactions.

At the initial stages of a transaction that is a candidate for Canada Account support, EDC seeks Ministers' Approval in Principle. Such approval allows the Corporation to indicate possible support to an exporter conditional on final approval of the Government of Canada. In the late stage, when the parameters of a transaction have been established, EDC seeks Ministerial Authorization to make a firm offer and/or to enter into an agreement.

EDC has the responsibility to provide information and advice on all Canada Account transactions. Upon receipt of a Ministerial Authorization for a transaction, EDC is responsible for coordinating and administering transactions, including, inter alia, the execution of legal documents, disbursement of funds and management of the repayment flows. EDC is required to maintain separate accounts for all disbursements, receipts and recoveries. All such receipts and recoveries are remitted to the Consolidated Revenue Fund. Under the Act, the Minister of Finance may authorize EDC to retain certain amounts from receipts and recoveries to meet expenses and overhead related to these transactions (see Note 6).

In 2002, EDC entered into a Memorandum of Understanding with the Department of Foreign Affairs and International Trade which provides the mechanism whereby funding requests are made by EDC to the Government, funds are provided to EDC for disbursements and other payments to be made by EDC and remittances are made by EDC to the Government.

Eligibility

Canada Account transactions must meet objectives similar to those that EDC's Corporate Account business must meet, i.e. supporting and developing Canada's export trade and Canadian capacity to engage in that trade and to respond to international business opportunities. However, under the Canada Account program, EDC is able to support transactions which could not be supported under the Corporate Account for risk- or capacity-related reasons.

A transaction will first be considered and rejected by EDC under the Corporate Account prior to it being referred to the Minister for International Trade for consideration under the Canada Account program.

In addition to falling within EDC's mandate, the eligibility considerations applied to transactions considered under the Canada Account program include:

- EDC's usual lending or insurance criteria (Canadian benefits, financial and technical capability of the exporter, technical and commercial viability of the project);
- The Government's general willingness to consider the country risk in question and the creditworthiness of non-sovereign borrowers; and
- National interest considerations such as:
 - economic benefits and costs to Canada, including the employment generated or sustained by the transaction;
 - importance of the export market to Canada; and
 - foreign policy implications, including Canada's bilateral relationship with the country in question.

Similar to all of EDC's services, services under the Canada Account program are provided on a user-pay basis. Exporters pay premiums for insurance coverage, and there are fees associated with Canada Account financing and guarantees. Interest on loans (which are fully repayable) is charged on Canada Account transactions generally.

Policy on Concessional Finance

It is the policy of the Government of Canada that tied-aid financing (interest-free or low-interest rates and/or extended repayment term financing), which in the past has been provided under Canada Account to match such financing available from other countries, is no longer to be provided. The only exception is the concessional facility for China which was established to provide Canadian exporters with a competitive financing tool in a market where other countries continue to provide their exporters with such facilities. Nevertheless, Canada retains the right to offer matching terms within the parameters agreed upon in the OECD "Arrangement on Guidelines for Officially Supported Export Credits", to ensure, where appropriate, that Canadian companies are not competitively disadvantaged by offers of such terms by other countries.

Disclosure

Information on current transactions is posted on EDC's website (www.edc.ca/disclosure), in accordance with the Corporation's Disclosure Policy, the principles of which apply generally for Canada Account business.

All data contained in this report has been prepared and presented on the basis of the Government's fiscal-year which ends on March 31st. Direct comparison to EDC's Annual Report, Corporate Plan, and other Corporate documents, which are prepared on a calendar-year basis, would be inappropriate.

Management Discussion and Analysis

Highlights

The following are highlights of Canada Account activity during fiscal year 2003/2004:

- Total Canada Account loan obligations and commitments, and contingent liabilities declined by approximately \$1.5 billion from \$9.7 billion to \$8.2 billion reflecting the impact on the valuation of the portfolio (which consists primarily of U.S. dollar denominated loans) of changes in the foreign exchange value of the Canadian dollar and a decrease in contingent liabilities.
- 51 new loans (representing \$956 million in business volume) were made under existing authorizations for allocations under the China Line of Credit facility and existing aerospace facilities.
- 4 new insurance policies (representing \$1.0 million in business volume) were issued under existing authorizations.
- \$245 million in principal repayments (including the prepayment in full of a loan made in 1996) and interest, premium and fees were remitted to the Receiver General.
- The loan for the Quinshan nuclear power plants (Phase 1 and 2), entered into the repayment phase. Both plants were commissioned and went into service ahead of schedule.

Position Against Statutory Limit

Section 24 of the Act allows the Canada Account to have outstanding commitments to borrowers, principal amount of obligations owed to the Corporation and contingent liabilities under contracts of insurance and other arrangements up to an aggregate of \$13 billion. The position against this limit as at March 31, 2004 was \$8,223 million (2002/2003 - \$9,683). Details of this position are as follows:

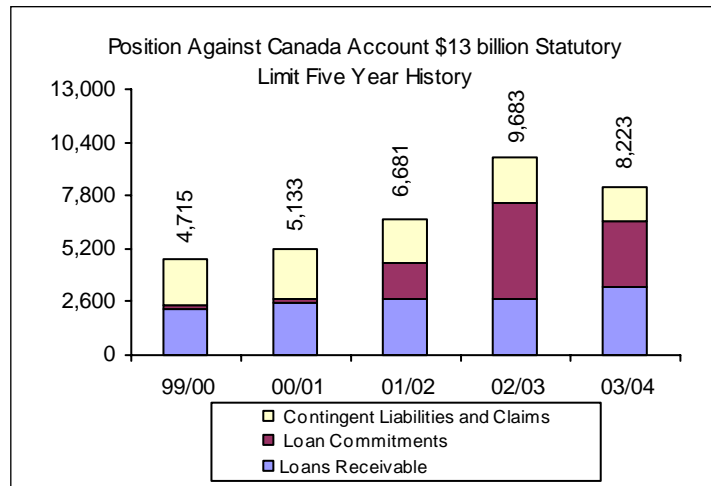
<i>(\$ in millions)</i>	2003/2004	2002/2003
Loans Receivable		
Concessional	1,082	1,226
Non-concessional	2,286	1,558
	<hr/>	<hr/>
	3,368	2,784
Loan commitments		
Concessional	4	10
Non-concessional	3,190	4,613
	<hr/>	<hr/>
	3,194	4,623
Contingent Liabilities and Claims		
Guarantees *	1,690	2,313
Insurance	0	0
Outstanding Claims	45	46
	<hr/>	<hr/>
	1,735	2,359
<hr/>	<hr/>	<hr/>
Total	\$8,297	\$9,766
<hr/>	<hr/>	<hr/>
Recourse Agreement*	(74)	(83)
<hr/>	<hr/>	<hr/>
Total	\$8,223	\$9,683

* To reflect the impact of a counter-guarantee in favour of the Government of Canada.

In addition to the above position against the statutory limit as of March 31, 2004, there were Ministerial Authorizations in place for potential new transactions amounting to \$301 million plus unallocated amounts under lines of credit totaling \$61 million. In accordance with the Act, transactions related to these amounts will count against the statutory limit once binding commitments are in place and have been accepted.

Five Year Summary

The position against the statutory limit demonstrated an upward trend between the 1999/2000 and 2002/2003 fiscal years. This was due to an increase in loan commitments in 2001/2002 and 2002/2003. The decrease in 2003/2004 is due to a decrease in contingent liabilities and foreign exchange translation (refer to section on Exposure by Currency).



Concentration of Exposure

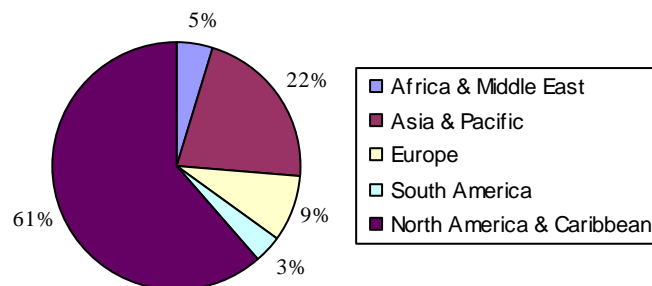
The following table reflects the major concentrations of total commercial and sovereign exposures in the country where the risk resided as at March 31, 2004.

Country	Concessional		Non-Concessional		Outstanding Claims	Contingent Liabilities	Exposure	
	Loans Receivable	Loan Commitments	Loans Receivable	Loan Commitments			\$	%
United States	-	-	1,559	3,128	-	323	5,010	60.4
China	611	4	18	-	-	1,039	1,672	20.1
Romania	-	-	80	-	-	328	408	4.9
Venezuela	-	-	114	62	-	-	176	2.1
Turkey	138	-	-	-	-	-	138	1.7
Morocco	117	-	-	-	-	-	117	1.4
Russian Federation	-	-	74	-	14	-	88	1.1
Argentina	-	-	88	-	-	-	88	1.1
Other *	216	-	353	-	31	-	600	7.2
Total	\$1,082	\$4	\$2,286	\$ 3,190	\$45	\$1,690	\$8,297	100.0%

* Other includes 29 countries with exposures ranging from \$0.3 million to \$69 million.

Exposure by Geographic Region

The chart provides a breakdown of the Canada Account concentration of exposure by geographic region where the risk resided as at March 31, 2004. The two largest exposures are in North America & Caribbean with 61% (mainly U.S.) and Asia & Pacific with 22% (mainly China).



Exposure by Currency

The following table provides a breakdown of the Canada Account exposure by currency as at March 31, 2004. The U.S. dollar portion accounts for 93.6% of the exposure (79.7% - 2002/2003). The increase of the U.S. dollar portion is due primarily to the conversion into U.S. dollars of a loan guarantee originally measured at its maximum contingent liability of Canadian dollars \$1,497 million during the disbursement phase of the loan. The disbursement phase of the loan was completed during 2003/2004 with principal repayments to be made in U.S. dollars. The decrease in the Canadian dollar exposure also reflects this impact. Of the \$5,924 million of U.S. dollar exposure \$4,878 million (82%) is made up of loans receivable and loan commitments.

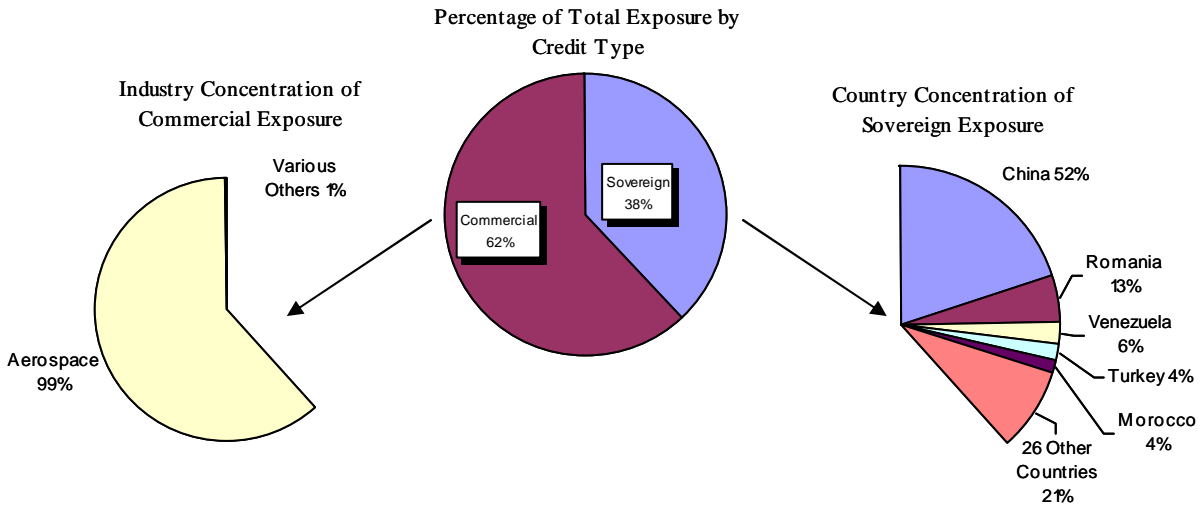
<i>(\$ in millions)</i>		2003/2004			2002/2003			
Currency	Amount	CAD Equiv.	Exchange Rate	Percentage	Amount	CAD Equiv.	Exchange Rate	Percentage
USD	5,924	7,764	1.3105	93.6%	5,298	7,784	1.4693	79.7%
CAD	511	510	-	6.1%	1,959	1,959	-	20.1%
EUR	14	23	1.6297	0.3%	14	23	1.6018	0.2%
Total		\$8,297		100.0%		\$9,766		100.0%

Exposure by Credit Type

The following table provides a breakdown of the Canada Account exposure by commercial and sovereign exposure. The commercial concentration increased slightly from 60% of the overall portfolio in fiscal year 2002/2003 to 62% in fiscal year 2003/2004. The largest concentration of Canada Account exposure is in non-concessional commercial loans receivables and loan commitments.

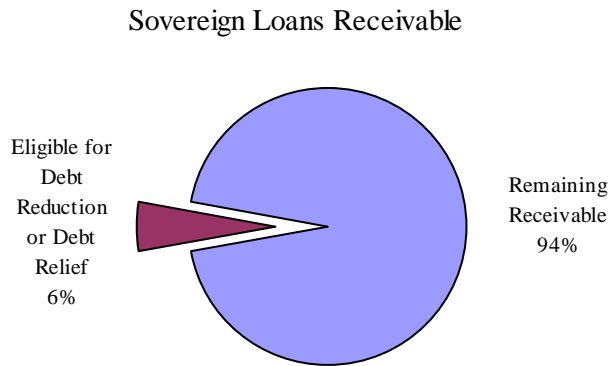
<i>(\$ in millions)</i>	2003/2004			2002/2003		
	Commercial	Sovereign	Total	Commercial	Sovereign	Total
Loans Receivable:						
Concessional	28	1,054	1,082	30	1,196	1,226
Non-concessional	1,647	639	2,286	774	784	1,558
Subtotal:	1,675	1,693	3,368	804	1,980	2,784
Loan Commitments:						
Concessional	-	4	4	-	10	10
Non-concessional	3,128	62	3,190	4,544	69	4,613
Subtotal:	3,128	66	3,194	4,544	79	4,623
Contingent Liabilities & Claims:						
Guarantees	323	1,367	1,690	488	1,825	2,313
Insurance	-	-	-	-	-	-
Outstanding Claims	-	45	45	-	46	46
Subtotal:	323	1,412	1,735	488	1,871	2,359
Total	\$5,126	\$3,171	\$8,297	\$5,836	\$3,930	\$9,766
Percentage	62%	38%	100%	60%	40%	100%

The following charts provide an additional breakdown of the commercial and sovereign exposures as at March 31, 2004 by industry and country respectively.



Debt Forgiveness / Debt Relief for Sovereign Loans Receivable

In 1996 the IMF and the World Bank proposed that comprehensive treatment be given to the external debt of some of the world's poorest and most heavily indebted countries (HIPCs). This initiative was approved by member governments including Canada and at the present time 42 countries have been identified as candidates for this treatment. As at March 31, 2004, Canada Account has loans receivable exposure to eight HIPCs totaling \$184 million or 6% of the total sovereign loan portfolio. All of this exposure was taken on prior to 1996. Five countries have completed the multilateral process which precedes the forgiveness of some or all of their official debt.



Loans Portfolio by Interest Type

As at the end of the fiscal year 2003/2004, floating rate loans amounted to \$539 million (\$565 million 2002/2003) or 16% of total loans receivable (20% - 2002/2003). Of this amount, \$435 million are LIBOR based U.S. dollar denominated loans (\$500 million 2002/2003). The remainder of the floating rate loans are either LIBOR based Canadian dollar denominated loans or prime rate based Canadian and U.S. dollar denominated loans. Fixed rate loans account for 84% of the total loan portfolio (80% - 2002/2003). Concessional fixed rate loans which total \$1,079 million (\$1,222 million - 2001/2002) earn either a reduced or zero interest rate. Therefore nearly all of the cash generated from interest receipts originates from non-concessional loans.

(\$ in millions)	2003/2004			2002/2003		
	Fixed	Floating	Total	Fixed	Floating	Total
Concessional	1,079	3	1,082	1,222	4	1,226
Non-Concessional	1,750	536	2,286	997	561	1,558
Total	\$2,829	\$539	\$3,368	\$2,219	\$565	\$2,784
Percentage	84%	16%	100%	80%	20%	100%

Outstanding Claims on Insurance

There are currently \$45 million in claims paid and unrecovered under the Canada Account of which \$30.3 million pertain to Cuba. The latter claims were paid between 1994 and 1999 under documentary credits insurance and bulk agriculture insurance programs. In addition, there are \$14.2 million in claims paid in 1995 under the foreign investment insurance program that pertain to Russia and \$0.5 million that pertain to Haiti.

Cash Flow Realized on Loans Portfolio

The following table provides a summary of amounts realized on Canada Account loans receivable with a breakdown between concessional and non-concessional loans. Concessional loans have either low or zero interest rates and/or extended repayment terms. The cash flows represent interest and fees that have been received by EDC with respect to Canada Account loans that have been remitted to the Consolidated Revenue Fund during the fiscal year net of the administration charge. Accrued interest and fees receivable are also recorded by EDC in the accounts for Canada Account and are kept separate from EDC's own accounts.

(\$ in millions)	2003-2004			2002-2003		
	Average Annual Principal Balance	Interest Cash Flow	%	Average Annual Principal Balance	Interest Cash Flow	%
Concessional	1,111	2	0.18%	1,297	1	0.08%
Non-concessional	1,912	50	2.62%	1,406	56	3.98%
Total	\$3,023	\$52	1.72%	\$2,703	\$57	2.11%

Remittances of loan related interest and fees to the Consolidated Revenue Fund decreased by \$5 million in 2003-2004 from the previous fiscal year. The following table provides a breakdown of the components of this decrease.

Components of changes in Interest Cash Flow

(\$ in millions)

Volume	7
Interest Rate	(12)
(Increase)/Decrease in Capitalization of Interest and Fees net of changes in Overdue Interest.	9
(Increase)/Decrease in Administration Charge	(1)
Foreign Exchange	(8)
Total	\$(5)

Falling interest rates, mainly in the Canadian dollar portfolio, resulted in lower cash flows being realized during 2003/2004. This was augmented by the impact of the strengthening of the Canadian dollar on U.S. dollar denominated cash flows. Increases in overall loan volume and decreases in capitalization of interest offset the interest rate and foreign exchange impacts. Finally, an increase in the Canada Account Administration Charge from the previous year due to increased volume also contributed to the decrease in the cash flow to the Consolidated Revenue Fund.

Additional Remittances

During 2003/2004 an additional \$57 million was remitted to the Consolidated Revenue Fund representing fees related to guarantees. This amount is net of amounts withheld for the Administrative Charges for 2003/2004 and the year end adjustment to the charge for 2002/2003 (based on actual business volumes).

Business Volumes

(\$ in millions)	2003/2004			2002/2003		
	Commercial	Sovereign	Total	Commercial	Sovereign	Total
Financing:						
Concessional	-	1	1	-	12	12
Non-concessional	955	-	955	502	-	502
Guarantees	-	-	-	-	328	328
Total Financing:	955	1	956	502	340	842
<i>No. of Loans</i>	<i>50</i>	<i>1</i>	<i>51</i>	<i>24</i>	<i>5</i>	<i>29</i>
Insurance*:						
Medium Term	-	-	-	-	-	-
Short Term	1	-	1	-	-	-
Subtotal:	1	-	1	-	-	-
<i>No. of New Policies</i>	<i>4</i>	<i>-</i>	<i>4</i>			
Total	\$956	\$1	\$957	\$502	\$340	\$842
Percentage	99.9%	0.1%	100.0%	60.0%	40.0%	100.0%

*Includes amounts for policies issued, renewed or declarations under existing policies

Total Canada Account financing volumes increased by \$114 million between fiscal years 2002/2003 and 2003/2004. This was due to an increase of \$453 million in commercial lending activity which was offset by a decrease in guarantee signing volume of \$328 million. Insurance volumes under the Canada Account for the same period increased by \$1 million. In certain classes of business such as some lines of credit and insurance facilities, the number of loans/policies represents the number of allocations made during the period whereas the approval is provided as a single transaction.

Canada Account Financial Statements

Statement of Loans Receivable and Claims

As at March 31, 2004

<i>(\$ in millions)</i>	2003/2004	2002/2003
Loans Receivable (Notes 3, 4 and 5)	3,368	2,784
Accrued Interest and Fees	107	98
Outstanding Claims	45	46
Total	\$3,520	\$2,928

Statement of Loan Commitments and Contingent Liabilities

As at March 31, 2004

<i>(\$ in millions)</i>	2003/2004	2002/2003
Loans Commitments	3,194	4,623
Contingent Liabilities *	1,690	2,313
Total	\$4,884	\$6,936
Recourse Agreement*	(74)	(83)
Total	\$4,810	\$6,853

*Reflect the impact of a counter-guarantee in favour of the Government of Canada

Statement of Income and Expenses

As at March 31, 2004

Net Income

<i>(\$ in millions)</i>	2003/2004	2002/2003
Income:		
Loan Interest and Guarantee Fees	161	74
Insurance Premiums and Fees	-	-
Total	161	74
Foreign Currency Translation	(180)	(117)
Administrative Charges (see Note 6)	(8)	(7)
Total	\$(27)	\$(50)

Statement of Cash Flow to/from the Consolidated Revenue Fund

As at March 31, 2004

<i>(\$ in millions)</i>	2003/2004	2002/2003
Remittances to Consolidated Revenue Fund by EDC		
Principal	144	236
Interest, Premiums and Fees	109	64
Administrative Charges (Note 6)	(8)	(7)
Total	245	293
Disbursements from Consolidated Revenue Fund to EDC	872	524
Claims Paid	-	-
Total	872	524
Net Activity	\$(627)	\$(231)

Note: All funds received by EDC in respect of Canada Account transactions, (loan repayments, interest payments, fees, premium payments etc.) are remitted by EDC, net of the administration charge, to the Consolidated Revenue Fund.

Notes to the Financial Statements

Note 1: Mandate and Authority

EDC is established for the purposes of supporting and developing, directly or indirectly, Canada's export trade and Canadian capacity to engage in that trade and to respond to international business opportunities. Pursuant to the Act, the Minister for International Trade, with the concurrence of the Minister of Finance, may authorize the Corporation to undertake certain financial and contingent liability transactions. These transactions and the legislative authorities that underlie them have come to be known collectively as the "Canada Account". The Corporation is responsible for ensuring that the transactions made by the Corporation under the Canada Account are administered appropriately. Accounts for these transactions are maintained separately from the Corporation's accounts and are consolidated annually as at March 31 with the financial statements of the Government of Canada, which are reported upon separately by the Government and audited by the Auditor General of Canada. The assets under the Canada Account, mainly loans receivable and accrued interest and fees recorded in accordance with the accounting policies and practices of the Government of Canada, amounted to \$3,520 million at March 31, 2004 (2003 - \$2,928 million).

The Act allows the Canada Account to have outstanding commitments to borrowers, principal amount of obligations owed to the Corporation and contingent liabilities under contracts of insurance and other arrangements up to an aggregate of \$13 billion. The position against this limit, determined in accordance with the requirements of the Act, is \$8,223 million at March 31, 2004 (2003 - \$9,683 million).

Note 2: Summary of Significant Accounting Policies

Loans Receivable

Loans receivable are carried at historical cost and include capitalized interest and fees.

Loan interest income is recorded on an accrual basis for the purposes of income statement presentation. It includes accrued interest and fee revenue on all loans, including loans in default. It also includes capitalized amounts of interest and fees.

Consolidated information presented in the Public Accounts of Canada is prepared in accordance with criteria outlined in the Public Accounts Information Manual (PAIM) and excludes amounts of capitalized interest and fees from total loans receivable.

Translation of Foreign Currency

All loans receivable, loan commitments, contingent liabilities and claims that are denominated in foreign currencies are translated into Canadian dollars at the exchange rates prevailing at the end of the fiscal year. Income and expenses are translated at monthly average exchange rates in effect during the year. Exchange gains and losses resulting from the translation of foreign currency balances and transactions are recognized in the income statement during the fiscal year.

Note 3: Aging of Loans Receivable

The following table shows the aging distribution of loans receivable by concessional and non-concessional loans. Concessional loans may have both/either reduced interest rates and/or extended repayment terms.

(\$ in millions)	2003/2004			2002/2003		
	Concessional	Non-concessional	Total	Concessional	Non-concessional	Total
Past Due	1	63	64	1	56	57
03/04	-	-	-	20	176	196
04/05	21	210	231	24	150	174
05/06	26	244	270	29	215	244
06/07	28	150	178	32	112	144
07/08	31	153	184	34	106	140
08/09	35	138	173	39	87	126
09/10	35	110	145	39	60	99
11/12 and beyond	905	1,218	2,123	1,008	596	1,604
Total	1,082	2,286	3,368	1,226	1,558	2,784

Note 4: Past Due Receivables

The following table provides a breakdown of principal, interest and fees in arrears as at the end of the fiscal year. Of the \$142 million in arrears (\$132 million - 2002/2003), \$109 million (\$106 million - 2002/2003) are due from sovereign risk borrowers. Of this amount, \$69 million of arrears (\$102 million - 2002/2003) pertain to amounts due from HIPCs and may be eligible for debt and/or debt service forgiveness. The balance of arrears under sovereign risk loans is eligible for rescheduling (see Note 5). Arrears under commercial risk loans, if not recovered, may be subject to restructuring and /or write-off.

(\$ in millions)	2003/2004			2002/2003		
	Commercial	Sovereign	Total	Commercial	Sovereign	Total
Concessional:						
Past Due Principal	-	1	1	-	1	1
Past Due Interest and Fees	-	-	-	-	-	-
Subtotal:	-	1	1	-	1	1
Non-concessional:						
Past Due Principal	20	43	63	16	40	56
Past Due Interest and Fees	13	65	78	10	65	75
Subtotal:	33	108	141	26	105	131
Total	\$33	\$109	\$142	\$26	\$106	\$132

Note 5: Amounts Rescheduled / Forgiven

Canada's membership in the Paris Club, an international group formed to deal on a multilateral basis with payment difficulties experienced by sovereign entities, allows it to be part of the negotiation and arrangement of rescheduling agreements. The following table shows the amounts of principal and interest (including fees) due that have been rescheduled during the year. These amounts, which are either past due or due within the current year, have been consolidated and payment has been deferred to future due dates pursuant to the terms of the individual rescheduling agreements.

The terms of the rescheduling may also stipulate forgiveness of principal and/or interest payments. No amounts forgiven were written-off in 2003/2004 or 2002/2003.

(\$ in millions)

Amounts Rescheduled:	2003/2004			2002/2003		
	Principal	Interest	Total	Principal	Interest	Total
Concessional	8	-	8	1	-	1
Non-concessional	111	13	124	26	36	62
Total	\$119	\$13	\$132	\$27	\$36	\$63

Note 6: Canada Account Administrative Charges

Pursuant to Section 23(5) of the Act, the Corporation is authorized by the Minister of Finance to retain from any receipts and recoveries an amount, as the Minister of Finance considers to be required, to meet the expenses and overhead costs of the Corporation arising out of its administration of Canada Account transactions.

Glossary

The purpose of this glossary is to explain the usage of some of the terms in the report in order to assist the reader's review. Such explanations are not necessarily for general application.

Accounts Receivable Insurance - Covers Canadian exporters against commercial and political risks related to export transactions with credit terms of up to 360 days.

Accrued Interest - Interest earned to date but not yet paid under a loan or other interest bearing instrument calculated from the date of the last interest payment.

Aging Distribution - The forecasted principal amortization of the current outstanding balance of loans receivable.

Concessional - Loans which are interest free or at low-interest rates and/or have extended repayment terms. On rare occasions a normal loan can be combined with a grant to achieve an overall concessionality level of at least 35%. Such a structure is within the tied-aid disciplines of the OECD Arrangement on Guidelines for Officially Supported Export Credits.

Consolidated Revenue Fund - All duties and revenues received by the Government of Canada, other than those reserved to the provinces, form one Consolidated Revenue Fund.

Contingent Liability - Potential debt which may become an actual financial obligation if certain events occur or fail to occur. Contingent liability is also referred to as insurance policies and guarantees outstanding.

Corporate Account - Corporate Account refers to financing and contingent liability transactions undertaken by EDC for its own account. These are maintained separately from the Canada Account.

Credit Risk - Credit risk is the possibility that a loss may be incurred if a counterparty fails to meet its financial commitments.

Debt Forgiveness / Debt Relief - An agreement whereby some or all of a country's sovereign debt obligations are forgiven or deferred for payment at a later date.

Documentary Credits Insurance - Covers Canadian financial institutions against commercial and political risks in respect of letters of credit issued by foreign banks in support of Canadian export sales.

Equity - An ownership interest in an entity.

Financing - An arrangement that has the effect of extending credit or providing an undertaking to pay money.

Foreign Investment Insurance - Provides long-term protection (up to 15 years) against specific political risks. (See Political Risk Insurance). It covers investments made in the form of equity, loans, guarantees, assets and services.

Guarantee - An undertaking with respect to a payment of a debt obligation that it shall be duly met. A guarantee is a contingent liability of the guarantor.

Interest Rate Risk - Interest rate risk is the potential impact on revenues earned on Canada Account interest earning assets due to changes in interest rates.

LIBOR - London Interbank Offer Rate – The interest rate at which banks in London are prepared to lend to first-class banks.

Lines of Credit – Pre-arranged financing facilities set up with foreign banks to be used for financing various export transactions.

Loan Commitments - The portion of a loan that has been offered and accepted but that has not yet been disbursed.

OECD Arrangement on Guidelines for Officially Supported Export Credits - An agreement between most OECD member countries which sets maximum repayment terms, minimum interest rates and other basic conditions for official export credit support to minimize trade distortions.

Political Risk Insurance - Insurance which provides protection against specific political risks including: transfer of funds; expropriation; or war, revolution or insurrection.

Provisions - A charge against current income for the purposes of establishing and maintaining a reserve against potential future loan losses.

Public Accounts of Canada - The *Public Accounts of Canada* is the report of the Government of Canada prepared each fiscal year by the Receiver General. The accounts of Canada is the centralized record of the Government's financial transactions maintained by the Receiver General in which the transactions of all departments and agencies are summarized.

Reserves - Accumulated provisions against which any potential future loan write-offs are made.

Recourse Agreement - An agreement whereby the holder of a financial asset has recourse to a third party if the debtor defaults.

Sovereign Loans - Loans for which the financial and repayment risk is that of a foreign government.

Undisbursed Loan Commitments - A contractual amount under an existing loan agreement that has yet to be advanced to the borrower.

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Map on cover

Henricus Hondius

Amsterdam, 1630 [1633] 380 x 540 mm

Nova Totius Terrararum Orbis Geographica Ac Hydrographica Tabula

Auct: Henr: Hondio'.

From: 'Gerardi Mercatoris Et I. Hondii

In 1629, Jan Jansson and Henricus Hondius set about revising the Mercator-Hondius atlas, unchanged for nearly 35 years. New features included a redrawing of north-east Canada with 'Queen Anne's forland' (Baffin Island) shown completely encircled by open water. The Hondius-Jansson world map was included in all issues of the Mercator atlas from 1633 until at least 1658. The map depicted on this cover: State 2: 1641 with *Amstelodami Excudit Ioannes Janssonius* added at the bottom.

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