

OUSING NOW

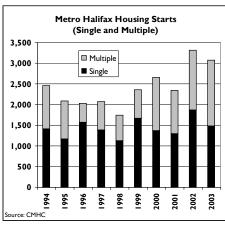
Halifax

YOUR LINK TO THE HOUSING MARKET

Multiple Unit Activity the Story in 2003

Multiple unit starts finish the year on a high note with year-end results exceeding single-detached starts for the first time in over a decade...

- ✓ Bolstered by condominium and rental apartment starts, total housing starts in Metro Halifax surged 29 per cent in the last month of 2003 compared with December last year. The increased number of starts was solely due to a flurry of multiple unit activity as single detached starts declined 38 per cent in December.
- Metro's total housing starts figures for the year finished at 3,066 units (down 7.4 per from 2002's strong showing). For the first time in 12 years, multiple unit activity outperformed single-detached home building. Single-detached starts finished 2003 at 1,483 homes (down 20.5 per cent compared with last year), while multiple unit activity climbed 9.6 per cent to 1,583 starts. Within the multiple unit category, annual starts were up in all ownership styles (semi-detached, row, and condominium apartment) while rental apartment starts posted a modest decline in 2003.
- \checkmark New home prices continued to climb in 2003 with average prices growing by



- almost 9 per cent by year-end. In addition, the number of new and unoccupied homes has been trending higher over the last half of the year. The average price in this inventory of unsold homes in December was \$275,325 with nothing available for less than \$150,000.
- ✓ While total residential MLS® activity in Canada (both new and existing homes) set a national sales record in 2003, Halifax's MLS® activity posted a decline. The number of homes sold through MLS® in Metro declined 13.1 per cent compared to last year, while new listings dropped 2.3 per cent. Resale price growth across Metro remained robust in 2003, however, with the average MLS® price climbing 9.2 per cent to \$162,486.
- ✓ For the month of December, residential MLS® home sales in Metro Halifax were sluggish falling by almost 40 per cent compared with December 2002. New listings, on the other hand, posted a modest increase of I per cent this month signalling that Metro house hunters may begin to have greater choice in the resale market in 2004. Price growth remained strong, in the final month of the year with average MLS® price climbing I4.5 per cent to \$176,567.
- ✓ Looking ahead, expect to see more of the same in 2004, with the new home market shifting from singledetached homes to higher density more affordable multiple unit construction and declining sales in the resale market.

Canada Mortgage and Housing Corporation

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TABLE I ACTIVITY SUMMARY BY INTENDED MARKET HALIFAX CMA DECEMBER 2003

			EDEELIOLD				GRAND
		SINGLE	FREEHOLD SEMI	ROW	CONDOMINIUM	RENTAL	TOTAL
		SINGLE	SEITII	KOVV	CONDOMINION	KEINTAL	IOTAL
PENDING STARTS	- Current Month	105	16	0	0	74	195
TENDING STARTS	- Previous Year	149	18	0	٥	129	296
	Trevious rear	1 17		•		127	270
STARTS	- Current Month	101	8	26	108	249	492
	- Previous Year	162	18	21	131	50	382
	- Year-To-Date 2003	1,483	227	119	530	707	3,066
	- Year-To-Date 2002	1,865	184	97	378	786	3,310
UNDER CONSTRUCTION	- 2003	318	44	91	682	765	1,900
	- 2002	613	72	75	376	839	1,975
COMPLETIONS	- Current Month	171	26	8	0	0	205
COMPLETIONS	- Previous Year	198	30	0	46	0	274
	- Year-To-Date 2003	1,770	251	104	350	652	3,127
	- Year-To-Date 2002	1,527	148	28	258	627	2,588
	Teal To Bute 2002	1,327	1 10	20	250	027	2,300
COMPLETED & NOT ABSORBED	- 2003	51	18	8	60	158	295
	- 2002	55	3	0	92	33	183
TOTAL SUPPLY	- 2003	369	62	99	742	923	2,195
	- 2002	668	75	75	468	872	2,158
ABSORPTIONS	- Current Month	165	30	0	0	0	195
- 1	- Previous Year	193	30	Ö	38	Ĭ	262
	- Year-To-Date 2003	1,774	236	96	382	527	3,015
	- Year-To-Date 2002	1,523	155	28	208	723	2,637
	3-month Average	171	25	14	50	91	351
	12-month Average	150	20	8	35	44	257

TABLE 2 HOUSING ACTIVITY BY AREA AND BY INTENDED MARKET HALIFAX CMA

DECEMBER 2003

			OWNERSHIP							OWNERSHIP				
			FREEHOLD				GRAND			FREEHOLD				GRAND
STARTS		SINGLE	SEMI	ROW	CONDO	RENTAL	TOTAL	COMPLETIONS	SINGLE	SEMI	ROW	CONDO	RENTAL	TOTAL
HALIFAX CITY														
I IALII AX CITT	Current Month	15	8	12	108	171	314	Current Month	10	12	8	0	0	30
	Previous Year	22	4	16	122	0	164	Previous Year	13	0	0	0	0	13
	Year-To-Date 2003	181	96	72	406	588	1343	Year-To-Date 2003	176	82	40	185	580	1063
	Year-To-Date 2002	220	24	48	307	570	1169	Year-To-Date 2002	192	34	24	75	627	952
DARTMOUTH C		27	•	1.4	^	^	41	Current Month	44	10	•	^	•	F.4
	Current Month	27	0	14	0	0	41		44	10	0	0	0	54
	Previous Year	44	14	5	9	50	122	Previous Year	83	30	0	0	0	113
	Year-To-Date 2003	346	72	47	88	23	576	Year-To-Date 2003	516	122	61	165	8	872
	Year-To-Date 2002	476	106	46	25	152	805	Year-To-Date 2002	325	56	4	9	0	394
BEDFORD-HAMN	MOND PLAINS													
	Current Month	12	0	0	0	72	84	Current Month	17	0	0	0	0	17
	Previous Year	13	0	0	0	0	13	Previous Year	31	0	0	46	0	77
	Year-To-Date 2003	233	6	0	36	90	365	Year-To-Date 2003	239	2	3	0	64	308
	Year-To-Date 2002	344	0	3	46	64	457	Year-To-Date 2002	330	2	0	174	0	506
SACKVILLE														
SACKVILLE	Current Month	6	0	0	0	0	6	Current Month	5	0	0	0	0	5
	Previous Year	7	0	0	0	0	7	Previous Year	10	0	0	0	0	10
	Year-To-Date 2003	113	4	0	0	0	117	Year-To-Date 2003	114	4	Ō	0	0	118
	Year-To-Date 2002	203	12	0	0	0	215	Year-To-Date 2002	205	14	0	0	0	219
FALL RIVER-BEA	VEDDANIK													
FALL RIVER-DEA	Current Month	7	0	0	0	0	7	Current Month	21	0	0	0	0	21
	Previous Year	9	0	0	0	0	9	Previous Year	14	0	0	0	0	14
	Year-To-Date 2003	169	4	0	0	0	173	Year-To-Date 2003	178	4	0	0	0	182
	Year-To-Date 2002	170	2	0	0	0	173	Year-To-Date 2002	164	2	0	0	0	166
	1 car 10 Bate 2002	.,,					172	Teal To Bate 2002	101					100
HALIFAX COUN	ITY SOUTHWEST													
	Current Month	19	0	0	0	0	19	Current Month	22	4	0	0	0	26
	Previous Year	26	0	0	0	0	26	Previous Year	12	0	0	0	0	12
	Year-To-Date 2003	260	42	0	0	0	302	Year-To-Date 2003	277	34	0	0	0	311
	Year-To-Date 2002	230	38	0	0	0	268	Year-To-Date 2002	184	40	0	0	0	224
HALIFAX COUN	ITY FAST													
	Current Month	15	0	0	0	6	21	Current Month	52	0	0	0	0	52
	Previous Year	41	Ö	0	0	0	41	Previous Year	35	0	0	0	0	35
	Year-To-Date 2003	181	3	0	0	6	190	Year-To-Date 2003	270	3	0	0	0	273
	Year-To-Date 2002	222	2	0	0	0	224	Year-To-Date 2002	127	0	0	0	0	127

TABLE 3 UNDER CONSTRUCTION BY AREA AND INTENDED MARKET HALIFAX CMA DECEMBER 2003

		•	OWNERSHIP				CD 41 ID
		611 IOI E	FREEHOLD	5014/	601/50	DEN 1741	GRAND
		SINGLE	SEMI	ROW	CONDO	RENTAL	TOTAL
HALIFAX CITY							
	Current Month	59	24	56	558	643	1,340
	Previous Year	55	10	24	307	667	1063
DARTMOUTH CITY							
DAKIMOOTH CIT	Current Month	70	2	35	88	26	221
	Previous Year	243	56	48	69	108	524
BEDFORD-HAMMOND PLAIN		F0	4	^	24	00	100
	Current Month Previous Year	50 56	4 0	0 3	36 0	90 64	180 123
	Frevious rear	36	0	<u> </u>	0	04	123
SACKVILLE							
	Current Month	25	0	0	0	0	25
	Previous Year	28	0	0	0	0	28
FALL RIVER-BEAVERBANK							
	Current Month	24	0	0	0	0	24
	Previous Year	33	0	0	0	0	33
HALIFAX COUNTY SOUTHY	VEST						
	Current Month	58	12	0	0	0	70
	Previous Year	75	4	0	0	0	79
HALIFAX COUNTY EAST							
I I I I I I I I I I I I I I I I I I I	Current Month	32	2	0	0	6	40
	Previous Year	123	2	0	0	0	125

Source: CMHC

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TABLE 4 SALES AND PRICE OF NEW SINGLE-DETACHED HOUSES BY TYPE HALIFAX CMA DECEMBER 2003

Туре	Current Month	Previous Year	Year-To-Date 2003	Year-To-Date 2002
Bungalow				
Sales	19	15	179	207
Average Price	\$216,779	\$165,137	\$179,754	\$163,535
Median Price	\$190,000	\$163,000	\$169,200	\$160,000
Split Level				
Sales	37	54	377	210
Average Price	\$169,281	\$170,407	\$174,820	\$166,686
Median Price	\$168,900	\$171,400	\$178,900	\$165,900
I.5 Storey				
Sales	6	3	24	12
Average Price	\$174,917	\$263,167	\$217,350	\$188,667
Median Price	\$152,400	\$250,000	\$204,500	\$176,500
2 Storey				
Sales	93	93	960	830
Average Price	\$252,530	\$231,697	\$245,164	\$224,257
Median Price	\$229,800	\$199,000	\$225,000	\$192,000
Other				
Sales	10	27	213	258
Average Price	\$162,511	\$142,439	\$153,569	\$146,831
Median Price	\$159,900	\$152,000	\$159,900	\$155,250
Unknown				
Sales	0	1	21	6
Average Price	\$0	\$178,900	\$182,025	\$96,117
Median Price	\$0	\$178,900	\$185,950	\$181,900
Total				
Sales	165	193	1,774	1,523
Average Price	\$221,827	\$197,104	\$211,591	\$194,605
Median Price	\$191,500	\$176,900	\$189,000	\$173,479

	TABLE 5 - MONTHLY NEW SINGLE-DETACHED HOUSE SALES BY PRICE RANGE HALIFAX CMA														
	<\$89,999		\$90,000- \$119,999		\$120,000- \$149,999		\$150,000- \$199,999		\$200,000- \$249,999		>\$250,000				
Period	sales	per cent	sales	per cent	sales	per cent	sales	per cent	sales	per cent	sales	per cent	Total Sales	Average Price	Median Price
December 2002	5	2.6%	3	1.6%	28	14.5%	104	53.9%	25	13.0%	28	14.5%	193	\$197,104	\$176,900
January 2003	8	6.3%	ı	0.8%	14	11.1%	67	53.2%	14	11.1%	22	17.5%	126	\$192,479	\$178,900
February 2003	0	0.0%	ı	0.7%	2.5	17.7%	72	51.1%	14	9.9%	29	20.6%	141	\$202,549	\$169,900
March 2003	9	6.0%	ı	0.7%	5 2	34.7%	58	38.7%	11	7.3%	19	12.7%	150	\$183,876	\$169,800
April 2003	0	0.0%	0	0.0%	14	14.7%	42	44.2%	16	16.8%	23	24.2%	95	\$214,944	\$190,000
May 2003	1	0.8%	- 1	0.8%	8	6.1%	63	47.7%	27	20.5%	3 2	24.2%	132	\$212,342	\$189,900
une 2003	5	3.9%	ı	0.8%	10	7.9%	68	53.5%	22	17.3%	2	16.5%	127	\$199,008	\$185,600
uly 2003	5	2.9%	0	0.0%	3	1.8%	99	57.9%	29	17.0%	3 5	20.5%	171	\$210,456	\$189,900
August 2003	2	1.3%	0	0.0%	10	6.5%	70	45.5%	23	14.9%	49	31.8%	154	\$228,158	\$198,950
September 2003	9	6.4%	13	9.2%	5	3.5%	6.5	46.1%	19	13.5%	3 0	21.3%	141	\$203,218	\$180,000
October 2003	0	0.0%	0	0.0%	9	4.7%	92	48.2%	40	20.9%	50	26.2%	191	\$227,623	\$198,700
November 2003	0	0.0%	0	0.0%	5	2.8%	97	53.9%	42	23.3%	3 6	20.0%	180	\$229,032	\$192,500
December 2003	1 1	0.6%	5	3.0%	11	6.7%	74	44.8%	3 9	23.6%	3 5	21.2%	165	\$221,827	\$191,500

Source: CMHC

TABLE 6 - MONTHLY NEW SINGLE-DETACHED UNOCCUPIED HOUSES BY PRICE RANGE HALIFAX CMA															
	<\$	89,999		0,000- 19,999		20,000- 149,999		50,000- 99,999		00,000- 49,999	>\$	250,000			
Period	units	per cent	units	per cent	units	per cent	units	per cent	units	per cent	units	per cent	Total Units	Average Price	Median Price
December 2002	0	0.0%	0	0.0%	3	5.5%	21	38.2%	7	12.7%	24	43.6%	5 5	\$246,498	\$229,900
January 2003	0	0.0%	0	0.0%	0	0.0%	14	37.8%	3	8.1%	20	54.1%	3 7	\$274,116	\$269,900
February 2003	0	0.0%	0	0.0%	- 1	2.4%	16	38.1%	5	11.9%	20	47.6%	42	\$262,155	\$244,450
March 2003	0	0.0%	0	0.0%	5	8.5%	23	39.0%	14	23.7%	17	28.8%	5 9	\$233,449	\$209,000
April 2003	0	0.0%	0	0.0%	2	6.5%	14	45.2%	1	3.2%	14	45.2%	3 I	\$245,867	\$198,900
May 2003	2	6.7%	0	0.0%	2	6.7%	11	36.7%	2	6.7%	13	43.3%	3 0	\$231,464	\$222,450
June 2003	1	3 .7 %	0	0.0%	- 1	3 .7 %	11	40.7%	1	3.7%	13	48.1%	27	\$236,544	\$213,900
July 2003	0	0.0%	0	0.0%	2	8.0%	11	44.0%	1	4.0%	1.1	44.0%	25	\$254,812	\$190,000
August 2003	0	0.0%	0	0.0%	0	0.0%	8	29.6%	3	11.1%	16	59.3%	27	\$272,800	\$260,000
September 2003	0	0.0%	0	0.0%	0	0.0%	13	33.3%	4	10.3%	22	56.4%	3 9	\$274,722	\$259,900
October 2003	0	0.0%	0	0.0%	0	0.0%	15	39.5%	2	5.3%	2	55.3%	38	\$275,153	\$263,950
November 2003	0	0.0%	0	0.0%	- I	2.2%	15	33.3%	5	11.1%	24	53.3%	45	\$274,135	\$250,000
December 2003	0	0.0%	0	0.0%	0	0.0%	15	29.4%	8	15.7%	28	54.9%	5 I	\$275,325	\$250,000

TABLE 7 - HALIFAX-DARTMOUTH MLS® RESIDENTIAL ACTIVITY										
	December Year-To-Date									
INDICATOR	2002	2003	Per Cent Change	2002	2003	Per Cent Change				
New Listings	320	323	0.9%	9,020	8,811	-2.3%				
Unit Sales	352	216	-38.6%	6,687	5,813	-13.1%				
Average Price	\$154,272	\$176,567	14.5%	\$148,737	\$162,486	9.2%				

Source: Canadian Real Estate Association (CREA)

Note: The Nova Scotia Association of Realtors adopted new MLS[®] software in July 2003, and as a result, the MLS[®] activity reported in this table contains data for both resale (existing) homes and new homes.

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KEY ECO	KEY ECONOMIC INDICATORS								
HALIFAX									
Indicator	Period	2002	2003	%change					
Metro Halifax Labour Force (000's)	December	196.4	201.6	2.6%					
Metro Halifax Employment (000's)	December	182.5	190.8	4.5%					
Metro Halifax Unemployment Rate	December	7.1%	5.4%						
Building Permits (\$ 000's)	November								
Residential		61,202	44,301	-27.6%					
Non-Residential		6,488	11,782	81.6%					
Total		67,690	56,083	-17.1%					
Metro Halifax Consumer Price Index	November	121.5	123.0	1.2%					
Metro Halifax New Housing Price Index	November								
Total		115.9	119.7	3.3%					
House		117.1	121.5	3.8%					
Land		113.8	115.8	1.8%					

Sources:

Statistics Canada - Labour Force Survey

Statistics Canada - Monthly Building Permits Survey

Statistics Canada - Consumer Price Index Statistics Canada - New House Price Index

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Your Link to the Housing Market

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TABLE 8 STARTS AND COMPLETIONS BY AREA AND INTENDED MARKET **NOVA SCOTIA FOURTH QUARTER 2003** STARTS SINGLE SEMI ROW **APARTMENT** TOTAL COMPLETIONS SINGLE SEMI ROW **APARTMENT** TOTAL CAPE BRETON RM Current Quarter Current Quarter 5 I Previous Year Previous Year Year-To-Date 2003 П Year-To-Date 2003 П Year-To-Date 2002 Year-To-Date 2002 NEW GLASGOW CA Current Quarter Current Quarter Previous Year Previous Year Year-To-Date 2003 Year-To-Date 2003 Year-To-Date 2002 Year-To-Date 2002 TRURO CA Current Quarter Current Quarter Previous Year Previous Year Year-To-Date 2003 Year-To-Date 2003 П Year-To-Date 2002 Year-To-Date 2002 KENTVILLE CA Current Ouarter Current Ouarter Previous Year Previous Year Year-To-Date 2003 Year-To-Date 2003 Year-To-Date 2002 Year-To-Date 2002 RURAL NOVA SCOTIA Current Quarter Current Quarter 55 I Previous Year Previous Year Year-To-Date 2003 Year-To-Date 2003 Year-To-Date 2002 Year-To-Date 2002