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# HOUSING NOW

Halifax

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## Housing Starts Slow in April...

Canada Mortgage and Housing Corporation

### Both resale and new housing markets post declining results

VOLUME 7, EDITION 4

APRIL 2003

✓ With declines in both single family and multiple unit activity, total housing starts this April in Metro Halifax declined on both a year-over-year and month-over-month basis. Across the region this month there were 136 total housing starts compared with 186 total starts last year (a 27 per cent decline). With 114 new foundations in the ground, single-detached housing starts were down 25 per cent over last April's level, while multiple unit starts declined 35 per cent from 34 units in April 2002 to 22 this year. The outlook for May is no more promising with only 63 pending starts recorded (about a third of last year's figure).

✓ On a year-to-date basis (January to April), the number of total housing starts in Halifax remains slightly ahead of last year's impressive pace, but largely due to the strength of the region's condominium market. Total housing starts are up 2.2 per cent with mixed results amongst the various housing types. Single-detached and rental starts are significantly lagging last year's rate while condo, semi-detached and row housing are pushing ahead of last year's results.

✓ The frantic pace of residential construction activity in Metro climbed again in April with residential construction figures up across all housing types. With 1,941 units currently under construction, this impressive

result is up 1.4 per cent compared to last month, and well ahead of the activity levels of this time last year (85 per cent higher). With 1,162 units under construction (58 singles and 1,104 multits), the former City of Halifax submarket accounted for the lion's share of Metro's residential construction activity. Sackville, on the other hand, was the only submarket to post year-over-year declines in activity levels.

✓ Although the number of new single-family home sales (absorptions) declined in April, average prices continued their upward climb. The number of single-detached units absorbed fell 12 per cent compared to this month last year while average selling prices climbed almost 21 per cent or \$37,000 over last year (\$214,944 versus \$177,825). In fact, over 85 per cent of the single-detached homes absorbed during the month had prices greater than \$150,000. New unoccupied single-detached homes in Metro remain an endangered species with only 31 houses available. The average price in this inventory of unsold homes was \$245,867 with only two homes available for under \$150,000.

✓ On the resale side of the market, existing residential MLS® home sales in Metro Halifax fell by over 20 per cent in April to 428 sales. Even though sales volume slipped, the average selling price of a resale home was up 5.9 per cent this month compared with last April (up from \$149,448 to \$158,273). Price gains continue to be supported by a general lack of existing homes for sale in Metro, with new listings down 8.7 per cent in April. The average time it took to strike a deal on a resale property remained unchanged at 54 days. On a year-to-date basis, resale home sales are down 17 per cent with average prices up 8.5 per cent compared to last year.

✓ Based on results so far, the Halifax housing market is showing definite signs of cooling from last year's torrid pace.

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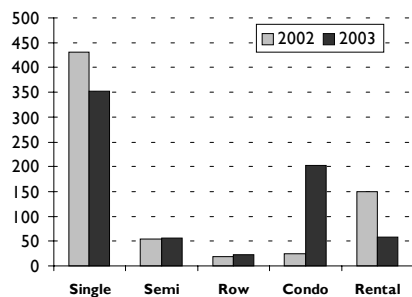
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Metro Halifax Year-To-Date Starts Activity by Intended Market (January to April)



Source: CMHC



HOME TO CANADIANS  
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**TABLE I  
ACTIVITY SUMMARY BY INTENDED MARKET  
HALIFAX CMA  
APRIL 2003**

		SINGLE	FREEHOLD SEMI	ROW	CONDOMINIUM	RENTAL	GRAND TOTAL
<b>PENDING STARTS</b>	- Current Month	50	8	0	0	5	63
	- Previous Year	120	10	0	0	67	197
<b>STARTS</b>	- Current Month	114	12	5	5	0	136
	- Previous Year	152	24	10	0	0	186
	- Year-To-Date 2003	352	56	22	203	58	691
	- Year-To-Date 2002	431	54	18	24	149	676
<b>UNDER CONSTRUCTION</b>	- 2003	477	90	76	751	547	1,941
	- 2002	358	52	18	235	387	1,050
<b>COMPLETIONS</b>	- Current Month	67	16	0	24	0	107
	- Previous Year	111	10	0	0	0	121
	- Year-To-Date 2003	488	36	21	32	144	721
	- Year-To-Date 2002	354	36	0	5	490	885
<b>COMPLETED &amp; NOT ABSORBED</b>	- 2003	31	6	7	2	125	171
	- 2002	56	18	0	4	459	537
<b>TOTAL SUPPLY</b>	- 2003	508	96	83	753	672	2,112
	- 2002	414	70	18	239	846	1,587
<b>ABSORPTIONS</b>	- Current Month	95	15	9	28	0	147
	- Previous Year	99	7	0	3	0	109
	- Year-To-Date 2003	512	33	14	122	52	733
	- Year-To-Date 2002	339	27	0	43	160	569
	3-month Average	139	6	2	31	17	195
	12-month Average	141	13	3	22	51	230

Source: CMHC

**TABLE 2**  
**HOUSING ACTIVITY BY AREA AND BY INTENDED MARKET**  
**HALIFAX CMA**  
**APRIL 2003**

STARTS	OWNERSHIP						GRAND TOTAL	COMPLETIONS	OWNERSHIP						GRAND TOTAL
	SINGLE	FREEHOLD SEMI	ROW	CONDO	RENTAL				SINGLE	FREEHOLD SEMI	ROW	CONDO	RENTAL		
<b>HALIFAX CITY</b>															
Current Month	7	6	0	0	0	13	Current Month	10	10	0	20	0	40		
Previous Year	11	4	8	0	0	23	Previous Year	5	2	0	0	0	7		
Year-To-Date 2003	42	16	8	198	58	322	Year-To-Date 2003	39	18	0	20	144	221		
Year-To-Date 2002	53	8	16	20	149	246	Year-To-Date 2002	25	18	0	0	490	533		
<b>DARTMOUTH CITY</b>															
Current Month	20	6	5	5	0	36	Current Month	2	2	0	4	0	8		
Previous Year	49	8	2	0	0	59	Previous Year	25	2	0	0	0	27		
Year-To-Date 2003	88	24	14	5	0	131	Year-To-Date 2003	157	8	18	12	0	195		
Year-To-Date 2002	128	20	2	4	0	154	Year-To-Date 2002	99	6	0	5	0	110		
<b>BEDFORD-HAMMOND PLAINS</b>															
Current Month	24	0	0	0	0	24	Current Month	13	2	0	0	0	15		
Previous Year	38	0	0	0	0	38	Previous Year	22	2	0	0	0	24		
Year-To-Date 2003	59	2	0	0	0	61	Year-To-Date 2003	61	2	3	0	0	66		
Year-To-Date 2002	84	0	0	0	0	84	Year-To-Date 2002	62	2	0	0	0	64		
<b>SACKVILLE</b>															
Current Month	12	0	0	0	0	12	Current Month	9	0	0	0	0	9		
Previous Year	19	6	0	0	0	25	Previous Year	19	2	0	0	0	21		
Year-To-Date 2003	24	0	0	0	0	24	Year-To-Date 2003	35	0	0	0	0	35		
Year-To-Date 2002	60	12	0	0	0	72	Year-To-Date 2002	52	4	0	0	0	56		
<b>FALL RIVER-BEAVERBANK</b>															
Current Month	18	0	0	0	0	18	Current Month	4	0	0	0	0	4		
Previous Year	12	0	0	0	0	12	Previous Year	23	0	0	0	0	23		
Year-To-Date 2003	40	0	0	0	0	40	Year-To-Date 2003	33	0	0	0	0	33		
Year-To-Date 2002	43	0	0	0	0	43	Year-To-Date 2002	49	0	0	0	0	49		
<b>HALIFAX COUNTY SOUTHWEST</b>															
Current Month	23	0	0	0	0	23	Current Month	28	2	0	0	0	30		
Previous Year	15	6	0	0	0	21	Previous Year	8	2	0	0	0	10		
Year-To-Date 2003	72	14	0	0	0	86	Year-To-Date 2003	83	6	0	0	0	89		
Year-To-Date 2002	35	14	0	0	0	49	Year-To-Date 2002	37	6	0	0	0	43		
<b>HALIFAX COUNTY EAST</b>															
Current Month	10	0	0	0	0	10	Current Month	1	0	0	0	0	1		
Previous Year	8	0	0	0	0	8	Previous Year	9	0	0	0	0	9		
Year-To-Date 2003	27	0	0	0	0	27	Year-To-Date 2003	80	2	0	0	0	82		
Year-To-Date 2002	28	0	0	0	0	28	Year-To-Date 2002	30	0	0	0	0	30		

Source: CMHC

**TABLE 3  
UNDER CONSTRUCTION BY AREA  
AND INTENDED MARKET  
HALIFAX CMA  
APRIL 2003**

		OWNERSHIP					GRAND TOTAL
		SINGLE	FREEHOLD SEMI	ROW	CONDO	RENTAL	
<b>HALIFAX CITY</b>	Current Month	58	8	32	589	475	1,162
	Previous Year	55	10	16	95	383	559
<b>DARTMOUTH CITY</b>	Current Month	174	70	44	162	8	458
	Previous Year	126	18	2	12	4	162
<b>BEDFORD-HAMMOND PLAINS</b>	Current Month	54	0	0	0	64	118
	Previous Year	65	0	0	128	0	193
<b>SACKVILLE</b>	Current Month	17	0	0	0	0	17
	Previous Year	37	10	0	0	0	47
<b>FALL RIVER-BEAVERBANK</b>	Current Month	40	0	0	0	0	40
	Previous Year	22	0	0	0	0	22
<b>HALIFAX COUNTY SOUTHWEST</b>	Current Month	64	12	0	0	0	76
	Previous Year	27	14	0	0	0	41
<b>HALIFAX COUNTY EAST</b>	Current Month	70	0	0	0	0	70
	Previous Year	26	0	0	0	0	26

Source: CMHC

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**TABLE 4  
SALES AND PRICE OF SINGLE HOUSES BY TYPE  
HALIFAX CMA  
APRIL 2003**

Type	Current Month	Previous Year	Year-To-Date 2003	Year-To-Date 2002
<b>Bungalow</b>				
Sales	3	16	42	53
Average Price	\$177,967	\$160,623	\$164,705	\$151,518
Median Price	\$149,900	\$153,000	\$165,925	\$151,450
<b>Split Level</b>				
Sales	9	22	110	69
Average Price	\$166,022	\$161,318	\$158,381	\$162,300
Median Price	\$159,800	\$160,400	\$159,800	\$159,875
<b>1.5 Storey</b>				
Sales	1	0	5	2
Average Price	\$275,000	\$0	\$233,840	\$182,500
Median Price	\$275,000	\$0	\$275,000	\$182,500
<b>2 Storey</b>				
Sales	65	52	262	159
Average Price	\$236,119	\$198,781	\$232,671	\$204,192
Median Price	\$210,900	\$183,525	\$209,950	\$189,400
<b>Other</b>				
Sales	16	18	81	63
Average Price	\$163,556	\$152,754	\$150,043	\$145,996
Median Price	\$146,500	\$150,400	\$149,800	\$144,700
<b>Unknown</b>				
Sales	1	0	3	1
Average Price	\$152,000	\$0	\$178,633	\$181,900
Median Price	\$152,000	\$0	\$188,000	\$181,900
<b>Total</b>				
Sales	95	108	503	347
Average Price	\$214,944	\$177,825	\$197,133	\$177,062
Median Price	\$190,000	\$163,950	\$175,777	\$164,675

Source: CMHC

## CONSUMER INTENTIONS TO BUY OR RENOVATE A HOME



### A LOOK AT TOMORROW'S CUSTOMER TODAY

CMHC's annual survey of Canadians' home purchase and renovation intentions is now complete. Households planning to buy a home next year have offered details about the neighbourhood in which they are interested, how much they will spend, and the size of home they want. Those planning to renovate have provided insight into the kind of projects they are planning, how much they intend to spend and whether they are going to hire help or do it on their own. This essential information is available to you in two formats: a detailed report of data tables available for purchase; and, a brief summary report available free of charge. Find out what customers in your market are planning for their homes in the year ahead.

For more information contact Johannes O'Callaghan at (902) 426-4708.

**TABLE 5 - MONTHLY SINGLE-DETACHED SALES BY PRICE RANGE  
HALIFAX CMA**

Period	<\$89,999		\$90,000-\$119,999		\$120,000-\$149,999		\$150,000-\$199,999		\$200,000-\$249,999		>\$250,000		Total Sales	Average Price	Median Price
	sales	per cent	sales	per cent	sales	per cent	sales	per cent	sales	per cent	sales	per cent			
April 2002	1	0.9%	3	2.8%	28	25.7%	61	56.0%	6	5.5%	10	9.2%	109	\$177,825	\$163,950
May 2002	4	3.1%	1	0.8%	25	19.7%	60	47.2%	10	7.9%	27	21.3%	127	\$196,547	\$175,957
June 2002	1	0.9%	1	0.9%	29	26.9%	49	45.4%	11	10.2%	17	15.7%	108	\$187,579	\$169,800
July 2002	2	1.9%	1	1.0%	13	12.4%	56	53.3%	8	7.6%	25	23.8%	105	\$199,806	\$179,800
August 2002	0	0.0%	2	1.1%	27	15.1%	107	59.8%	17	9.5%	26	14.5%	179	\$190,210	\$176,900
September 2002	10	4.7%	4	1.9%	37	17.4%	101	47.4%	19	8.9%	42	19.7%	213	\$195,079	\$171,000
October 2002	4	2.8%	3	2.1%	11	7.7%	71	49.7%	19	13.3%	35	24.5%	143	\$215,946	\$187,000
November 2002	1	0.9%	0	0.0%	9	8.5%	56	52.8%	10	9.4%	30	28.3%	106	\$224,031	\$178,500
December 2002	5	2.6%	3	1.6%	28	14.5%	104	53.9%	25	13.0%	28	14.5%	193	\$197,104	\$176,900
January 2003	8	6.3%	1	0.8%	14	11.1%	67	53.2%	14	11.1%	22	17.5%	126	\$192,479	\$178,900
February 2003	0	0.0%	1	0.7%	25	17.7%	72	51.1%	14	9.9%	29	20.6%	141	\$202,549	\$169,900
March 2003	9	6.0%	1	0.7%	52	34.7%	58	38.7%	11	7.3%	19	12.7%	150	\$183,876	\$169,800
April 2003	0	0.0%	0	0.0%	14	14.7%	42	44.2%	16	16.8%	23	24.2%	95	\$214,944	\$190,000

Source: CMHC

**TABLE 6 - MONTHLY SINGLE-DETACHED UNOCCUPIED UNITS BY PRICE RANGE  
HALIFAX CMA**

Period	<\$89,999		\$90,000-\$119,999		\$120,000-\$149,999		\$150,000-\$199,999		\$200,000-\$249,999		>\$250,000		Total Units	Average Price	Median Price
	units	per cent	units	per cent	units	per cent	units	per cent	units	per cent	units	per cent			
April 2002	1	1.8%	1	1.8%	14	25.0%	18	32.1%	5	8.9%	17	30.4%	56	\$204,112	\$185,500
May 2002	1	1.8%	1	1.8%	13	22.8%	20	35.1%	7	12.3%	15	26.3%	57	\$207,410	\$170,000
June 2002	0	0.0%	1	2.6%	4	10.3%	13	33.3%	4	10.3%	17	43.6%	39	\$236,674	\$210,500
July 2002	0	0.0%	0	0.0%	4	17.4%	10	43.5%	2	8.7%	7	30.4%	23	\$250,474	\$189,200
August 2002	0	0.0%	0	0.0%	1	7.1%	4	28.6%	0	0.0%	9	64.3%	14	\$324,457	\$271,950
September 2002	0	0.0%	0	0.0%	2	8.3%	6	25.0%	3	12.5%	13	54.2%	24	\$297,041	\$269,950
October 2002	0	0.0%	1	2.4%	3	7.3%	15	36.6%	7	17.1%	15	36.6%	41	\$248,163	\$224,000
November 2002	0	0.0%	1	2.0%	4	8.0%	23	46.0%	7	14.0%	15	30.0%	50	\$215,572	\$176,950
December 2002	0	0.0%	0	0.0%	3	5.5%	21	38.2%	7	12.7%	24	43.6%	55	\$246,498	\$229,900
January 2003	0	0.0%	0	0.0%	0	0.0%	14	37.8%	3	8.1%	20	54.1%	37	\$274,116	\$269,900
February 2003	0	0.0%	0	0.0%	1	2.4%	16	38.1%	5	11.9%	20	47.6%	42	\$262,155	\$244,450
March 2003	0	0.0%	0	0.0%	5	8.5%	23	39.0%	14	23.7%	17	28.8%	59	\$233,449	\$209,000
April 2003	0	0.0%	0	0.0%	2	6.5%	14	45.2%	1	3.2%	14	45.2%	31	\$245,867	\$198,900

Source: CMHC

**Table 7: MLS® Existing Home Sales Activity by Area**

SUBMARKET	APRIL											
	2002				2003				Per Cent Change			
	Sales	New Listings	Average Sale Price	Average Days on Market	Sales	New Listings	Average Sale Price	Average Days on Market	Sales	New Listings	Average Sale Price	Average Days on Market
Bedford - Hammonds Plains	73	93	\$206,479	50	45	85	\$207,769	67	-38.4%	-8.6%	0.6%	35.5%
Dartmouth City	173	236	\$125,539	47	135	200	\$136,266	37	-22.0%	-15.3%	8.5%	-21.0%
Fall River - Beaverbank	34	52	\$128,218	52	37	60	\$136,005	59	8.8%	15.4%	6.1%	12.6%
Halifax City	109	127	\$199,034	50	82	145	\$206,022	67	-24.8%	14.2%	3.5%	34.6%
Halifax County East	32	77	\$98,431	88	33	46	\$106,818	77	3.1%	-40.3%	8.5%	-13.1%
Halifax County Southwest	54	72	\$138,880	74	41	65	\$196,185	70	-24.1%	-9.7%	41.3%	-5.5%
Sackville	66	81	\$111,461	51	55	73	\$118,193	41	-16.7%	-9.9%	6.0%	-18.5%
<b>Total</b>	<b>541</b>	<b>738</b>	<b>\$149,448</b>	<b>54</b>	<b>428</b>	<b>674</b>	<b>\$158,273</b>	<b>54</b>	<b>-20.9%</b>	<b>-8.7%</b>	<b>5.9%</b>	<b>1.5%</b>

SUBMARKET	YEAR-TO-DATE											
	2002				2003				Per Cent Change			
	Sales	New Listings	Average Sale Price	Average Days on Market	Sales	New Listings	Average Sale Price	Average Days on Market	Sales	New Listings	Average Sale Price	Average Days on Market
Bedford - Hammonds Plains	176	269	\$193,679	56	131	265	\$204,880	64	-25.6%	-1.5%	5.8%	13.0%
Dartmouth City	526	684	\$119,812	53	405	628	\$128,277	41	-23.0%	-8.2%	7.1%	-21.8%
Fall River - Beaverbank	83	169	\$130,708	58	100	203	\$132,991	76	20.5%	20.1%	1.7%	32.1%
Halifax City	340	456	\$179,012	50	292	451	\$193,635	59	-14.1%	-1.1%	8.2%	20.1%
Halifax County East	100	194	\$109,751	118	84	183	\$116,743	84	-16.0%	-5.7%	6.4%	-29.0%
Halifax County Southwest	123	203	\$125,684	80	122	176	\$157,600	70	-0.8%	-13.3%	25.4%	-12.7%
Sackville	190	250	\$106,275	46	143	213	\$114,648	40	-24.7%	-14.8%	7.9%	-11.5%
<b>Total</b>	<b>1,538</b>	<b>2,225</b>	<b>\$140,083</b>	<b>58</b>	<b>1,277</b>	<b>2,119</b>	<b>\$151,966</b>	<b>56</b>	<b>-17.0%</b>	<b>-4.8%</b>	<b>8.5%</b>	<b>-4.1%</b>

Source: Nova Scotia Association of Realtors

Note: Existing home sales activity includes resale data only and excludes new home sales.

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## KEY ECONOMIC INDICATORS

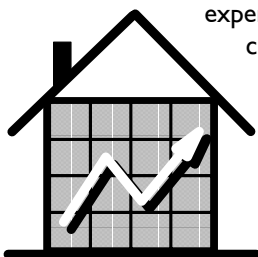
### HALIFAX

Indicator	Period	2002	2003	%change
Metro Halifax Labour Force (000's)	April	194.5	196.9	1.2%
Metro Halifax Employment (000's)	April	179.2	182.3	1.7%
Metro Halifax Unemployment Rate	April	7.9%	7.4%	---
Building Permits (\$ 000's)	March			
Residential		23,950	19,198	-19.8%
Non-Residential		2,106	29,442	1298.0%
Total		26,056	48,640	86.7%
Metro Halifax Consumer Price Index	March	116.5	123.8	6.3%
Metro Halifax New House Price Index	March			
Total		121.2	125.6	3.6%
House		123.4	127.6	3.4%
Land		116.0	120.9	4.2%

Source: Statistics Canada

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