

## OUSING NOW

Halifax

### YOUR LINK TO THE HOUSING MARKET

## Fair Weather Conditions Lead to Healthy Level of Home Building Activity

- There was a healthy level of home building activity in Metro Halifax last month as weather conditions allowed for the initiation of new structures. There was a decreased level of construction activity in February 2004 as a result of the severe cold and White Juan. At first glance, this makes last months levels look quite high when in fact they were average for the month.
- ✓ Starts were up 18 per cent to 79 units in Metro Halifax last month compared with 67 units in February 2004. Increases were seen in single-detached and row starts while there was a decrease in semi-detached starts. Condo and rental starts remained unchanged.
- ✓ Halifax posted healthy increases in completions and absorptions in February. There were 156 units completed last month, more than double the 73 completions in February 2004. Total absorptions were up 28 per cent in the month; however, rental unit absorptions fell below last year's pace.
- Dartmouth City continued to have the highest level of starts activity of all the sub-markets within Metro Halifax this month, falling just I start behind the 23 starts in February 2004. Halifax City, Sackville and Halifax County Southwest were the only submarkets that saw an increase in start levels comparing last month to February of 2004 while Fall River- Beaverbank and Halifax County East saw declines comparing the same time period.
- On the completions side, 5 of the 7 sub-markets saw an increase in activity month over month with Fall River-Beaverbank and Halifax County East remaining at approximately the same level of completion activity when comparing February 2005 to February 2004.
- There was an increase in the number

of units under construction last month compared with the previous year in 6 of 7 sub-markets within Metro Halifax. The one area that saw a decrease was Halifax City, where there were significantly less condo and rental projects under construction last month compared with February 2004, responsible for the majority of the decline.

- The number of sales and the average price of a new single-detached homes sold in Halifax last month increased by 28 and 14 per cent respectively last month, compared with February 2004. Of the 73 units sold last month, 47 of them were two-storey homes almost doubling the 25 two-storey homes that were sold in February 2004. The average sales price increased from \$214,072 in February 2004 to \$244,007. The average price growth of new homes last month was significantly higher than the 8 per cent average price growth experienced on the MLS® market last year.
- Sackville had an exceptional month on the resale market as the number of MLS® sales increased by 61 per cent from 28 sales in February 2004 to 45 sales in February 2005. During the same time period, average sale price also increased 22 per cent from \$114,764 to \$139,517. Fall River-Beaverbank also saw 8 per cent growth in number of sales and more than 20 per cent average sale price growth from \$155,828 in February 2004 to \$201,667 last month. The remaining sub-markets in Metro Halifax posted more modest increases in average sale price while Halifax County Southwest was the only other sub-market that saw an increase in number of sales month over month.

Canada Mortgage and Housing Corporation

VOLUME 9, EDITION 2 FEBRUARY 2005

## IN THIS

Fair Weather Conditions Lead to Healthy Level of Home Building Activity

### **STATISTICAL TABLES:** Halifax CMA

- 2 Activity Summary by Intended Market
- **3** Housing Activity by Area and by Intended Market
- **4** Under Construction by Area and Intended Market
- Sales and Price of New Single-Detached Houses by Type
- Monthly New Single-Detached House Sales by Price Range
- **7** MLS® Residential Sales Activity by Area
- 8 Key Economic Indicators

MLS® is a registered trademark of the Canadian Real Estate Association.



HALIFAX CMA FERUARY 2005

|                          |  | SINGLE                                | FREEHOLD             | ROW  | CONDOMINIUM         | RENTAL               | GRAND                   |
|--------------------------|--|---------------------------------------|----------------------|--|---------------------|----------------------|-------------------------|
| PENDING STARTS           | - Current Month  | 58                                    | 8 00                 | 0 0  | 00                  | 135                  | 201                     |
| STARTS                   | - Current Month  | 09                                    | 0                    | 61   | 0                   | 0                    | 79                      |
|                          | - Previous Year<br>Year-To-Date 2005<br>Year-To-Date 2004                    | 1 + 1   1   1   1   1   1   1   1   1 | 12<br>4<br>22        | 23<br>4 2 4<br>4 2 4 2 4 2 4 2 4 2 4 2 4 2 4 2 4 | 0 8 2               | 000                  | 67<br>150<br>182        |
| UNDER CONSTRUCTION       | - 2005<br>- 2004   | 338                                   | 28                   | 86   | 402                 | 690                  | 1,544                   |
| COMPLETIONS              | - Current Month<br>- Previous Year<br>Year-To-Date 2005<br>Year-To-Date 2004 | 82<br>55<br>146<br>124                | 18<br>10<br>22<br>24 | 22<br>8<br>32<br>8                               | 32<br>0<br>40<br>50 | 2 0 2                | 156<br>73<br>242<br>206 |
| COMPLETED & NOT ABSORBED | - 2005<br>- 2004   | 33                                    | 8                    | 8  | 0 81                | 0                    | 49                      |
| TOTAL SUPPLY             | - 2005<br>- 2004   | 371                                   | 36                   | 94   | 402<br>725          | 690                  | 1,593                   |
| ABSORPTIONS              | - Current Month<br>- Previous Year   | 73                                    | 4 2                  | 27   | 86                  | 24                   | 236                     |
|                          | Year-To-Date 2005<br>Year-To-Date 2004<br>3-month Average                    | 142                                   | 18<br>25<br>8        | 32   | 103<br>29<br>140    | 98<br>46<br>46<br>47 | 393<br>277<br>356       |
| Source: CMHC             | 12-month Average   | 153                                   | 71                   | 13   | 47                  | 63                   | 753                     |

Source: CMHC

|                          |  |            |               |             |               | TAB                        | TABLE 2                                       |   |            |             |               |               |               |          |
|--------------------------|--|------------|---------------|-------------|---------------|----------------------------|---|---|------------|-------------|---------------|---------------|---------------|----------|
|                          |  |            | HOUS          | ING ACT     | B YTM         | Y AREA<br>HALIFA<br>FEBRUA | Y AREA AND BY<br>HALIFAX CMA<br>FEBRUARY 2005 | HOUSING ACTIVITY BY AREA AND BY INTENDED MARKET<br>HALIFAX CMA<br>FEBRUARY 2005 | MARKE      | -           |               |               |               |          |
|                          |  |            | OWN           | OWNERSHP    |               |                            | GRAND   | _   |            | OWNERSHIP   | :RSHIP        |               |               | GRAND    |
| STARTS                   |  | SINGLE     | SEM           | ROW         | CONDO         | RENTAL                     | TOTAL   | COMPLETIONS   | SINGLE     | SEMI        | ROW           | CONDO         | RENTAL        | TOTAL    |
| HALIFAX CITY             |  |            |               |             |               |                            |   |   |            |             |               |               |               |          |
|                          | Current Month                          | 4          | 0             | 6           | 0             | 0                          | 13  | Current Month   | _          | 9           | 4             | 32            | 7             | 55       |
|                          | Previous Year                          | Ŋ.         | 4 (           | 0 (         | 0 (           | 0 (                        | 6 7   | Previous Year   | = •        | ω (         | ω ;           | 0 9           | 0 (           | 27       |
|                          | Year-To-Date 2005<br>Year-To-Date 2004 | 6 <u>6</u> | o <u>e</u>    | 60          | ∞ ∞           | 00                         | 26<br>37                                      | Year-To-Date 2005<br>Year-To-Date 2004  | 3<br>22    | ∞ ∞         | 8 24          | 8 S           | 0             | 77<br>88 |
| DARTMOUTH CITY           |  |            |               |             |               |                            |   |   |            |             |               |               |               |          |
|                          | Current Month                          | 12         | 0             | 2           | 0             | 0                          | 22  | Current Month   | <u>2</u>   | 9           | œ             | 0             | 0             | 3        |
|                          | Previous Year                          | ! <b>으</b> | - ∞           | ; v         | 0             | 0                          | 13  | Previous Year   | 9 9        | · 0         | 0             | 0             | 0             | ; 으      |
|                          | Year-To-Date 2005                      | 74         | 0             | 2           | 0             | 0                          | 34  | Year-To-Date 2005   | 43         | 12          | 80            | 0             | 0             | 63       |
|                          | Year-To-Date 2004                      | 24         | 12            | 6           | 4             | 0                          | 49  | Year-To-Date 2004   | 4          | 0           | 0             | 0             | 0             | 4        |
| BEDFORD-HAMMOND PLAINS   | OND PLAINS                             |            |               |             |               |                            |   |   |            |             |               |               |               |          |
|                          | Current Month                          | <u>2</u>   | 0             | 0           | 0             | 0                          | <u>2</u>                                      | Current Month   | 15         | 0           | 0             | 0             | 0             | 15       |
|                          | Previous Year                          | 4          | 0             | 6           | 0             | 0                          | <u>2</u>                                      | Previous Year   | 9          | 0           | 0             | 0             | 0             | 9        |
|                          | Year-To-Date 2005                      | 22         | 0             | 4           | 0             | 0                          | 53  | Year-To-Date 2005   | 22         | 0           | 0             | 0             | 0             | 22       |
|                          | Year-To-Date 2004                      | 3          | 0             | 33          | 0             | 0                          | 46  | Year-To-Date 2004   | 26         | 2           | 0             | 0             | 0             | 28       |
| SACKVILLE                |  |            |               |             |               |                            |   |   |            |             |               |               |               |          |
|                          | Current Month                          | Ŋ          | 0             | 0           | 0             | 0                          | Ŋ   | Current Month   | 4          | 0           | 0             | 0             | 0             | 4        |
|                          | Previous Year                          | 7          | 0             | 0           | 0             | 0                          | 2   | Previous Year   | 9          | 0           | 0             | 0             | 0             | 9        |
|                          | Year-To-Date 2005                      | 6          | 2             | 0           | 0             | 0                          | =   | Year-To-Date 2005   | 17         | 0           | 0             | 0             | 0             | 17       |
|                          | Year-To-Date 2004                      | 2          | 0             | 0           | 0             | 0                          | 2   | Year-To-Date 2004   |            | 0           |               | 0             | 0             | 17       |
| FALL RIVER-BEAVERBANK    | ÆRBANK                                 |            |               |             |               |                            |   |   |            |             |               |               |               |          |
|                          | Current Month                          | 6          | 0             | 0           | 0             | 0                          | 6   | Current Month   | 7          | 0           | 0             | 0             | 0             | 7        |
|                          | Previous Year                          | 15         | 0             | 0           | 0             | 0                          | 12  | Previous Year   | 7          | 0           | 0             | 0             | 0             | 7        |
|                          | Year-To-Date 2005                      | <u>ლ</u> ჯ | 0 0           | 0 0         | 0 0           | 0 0                        | <u></u> ۲                                     | Year-To-Date 2005   | <u>4</u> 7 | 0 0         | 0 0           | 0 0           | 0 0           | 4 7      |
|                          | lear-10-Date 2004                      | 77         | >             | >           | >             | >                          | 77  | lear-10-Date 2004   | <u>0</u>   | >           |               | >             | >             | <u>0</u> |
| HALIFAX COUNTY SOUTHWEST | LY SOUTHWEST                           | !          |               | ,           | ,             |                            |   | :   | ;          | ,           | ,             | ,             | ,             | 1        |
|                          | Current Month                          | <u>~</u> , | <b>&gt;</b>   | <b>&gt;</b> | <b>&gt;</b> 0 | <b>&gt;</b> 0              | <u>~</u> .                                    | Current Month   | 웃 <u>-</u> | 7 0         | <b>o</b> 0    | <b>&gt;</b> 0 | <b>o</b> 0    | 37       |
|                          | rrevious rear                          | ۷ 5        | <b>&gt;</b> ( | <b>-</b>    | > 0           | > 0                        | 7 ?   | rrevious rear   | 2 8        | <b>&gt;</b> | <b>&gt;</b>   | <b>&gt;</b>   | <b>&gt;</b>   | 2 ₹      |
|                          | Year-To-Date 2005                      | 4 ₹        | 7 0           | <b>o</b> c  | o c           | o c                        | 8 元   | Year-To-Date 2005   | 33<br>26   | 7 _         | <b>o</b> c    | o c           | o c           | - %      |
|                          |  | 2          |               |             | ,             | ,                          | 2   | 24 25 25 25 25 25 25 25 25 25 25 25 25 25                                       | 3          | 4           | ,             | ,             | ,             | R        |
| HALIFAX COUNTY EAST      | IY EAST                                |            | ,             | ,           | •             | •                          |   | :   | ,          | •           | •             | •             | •             | ,        |
|                          | Current Month                          | 4 ,        | 0 (           | 0 (         | 0 (           | 0 (                        | 4 ,   | Current Month   | 7 -        | 0 (         | 0 (           | 0 (           | 0 (           | 7 '      |
|                          | Previous Year                          | 9 :        | 0 0           | 0 0         | 0 0           | 0 0                        | <b>9</b> :                                    | Previous Year   | _          | 7 0         | 0 (           | 0 0           | 0 0           | m        |
|                          | Year-10-Date 2005                      | <u> </u>   | <b>&gt;</b>   | <b>&gt;</b> | <b>&gt;</b> c | <b>&gt;</b> 0              | <u> </u>                                      | Year-10-Date 2005   | o r        | <b>o</b> r  | <b>&gt;</b> 0 | <b>&gt;</b>   | <b>&gt;</b> 0 | 00 L     |
| OTIMO :com res           | rear-10-Date 2004                      | Q          | >             | >           | >             | >                          | D   | Tear-10-Date 2004   | າ          | 7           | >             | >             | >             | n        |

Source: CMHC

# TABLE 3 UNDER CONSTRUCTION BY AREA AND INTENDED MARKET HALIFAX CMA FEBRUARY 2005

|                       |               |        |                 |          |       | •       |                |
|-----------------------|---------------|--------|-----------------|----------|-------|---------|----------------|
|                       |               |        |                 | VNERSHIP |       |         | CDANID         |
|                       |               | SINGLE | FREEHOL<br>SEMI | ROW      | CONDO | RENTAL  | GRAND<br>TOTAL |
|                       |               | SINGLE | SEITII          | ROW      | CONDO | KEINTAL | IOIAL          |
| HALIFAX CITY          |               |        |                 |          |       |         |                |
| _                     | Current Month | 27     | 10              | 22       | 108   | 453     | 620            |
|                       | Previous Year | 56     | 26              | 48       | 516   | 643     | 1289           |
| DARTMOUTH CITY        |               |        |                 |          |       |         |                |
| BARTHOOTHEIT          | Current Month | 89     | 8               | 42       | 179   | 221     | 539            |
|                       | Previous Year | 80     | 14              | 44       | 92    | 26      | 256            |
| BEDFORD-HAMMOND PLAII | NC            |        |                 |          |       |         |                |
| BEDFORD-HAMMOND PLAII | Current Month | 62     | 0               | 13       | 115   | П       | 201            |
|                       | Previous Year | 37     | 2               | 33       | 36    | 90      | 198            |
|                       |               |        |                 |          |       |         |                |
| SACKVILLE             |               |        |                 |          |       |         |                |
|                       | Current Month | 22     | 2               | 9        | 0     | 5       | 38             |
|                       | Previous Year | 13     | 0               | 0        | 0     | 0       | 13             |
| FALL RIVER-BEAVERBANK |               |        |                 |          |       |         |                |
|                       | Current Month | 31     | 2               | 0        | 0     | 0       | 33             |
|                       | Previous Year | 30     | 0               | 0        | 0     | 0       | 30             |
| HALIFAX COUNTY SOUTH  | WEST          |        |                 |          |       |         |                |
|                       | Current Month | 63     | 4               | 0        | 0     | 0       | 67             |
|                       | Previous Year | 47     | 0               | 0        | 0     | 0       | 47             |
| HALIFAX COUNTY EAST   |               |        |                 |          |       |         |                |
|                       | Current Month | 44     | 2               | 0        | 0     | 0       | 46             |
|                       | Previous Year | 37     | 0               | 0        | 0     | 6       | 43             |

Source: CMHC

### Housing Now Atlantic Canada

Housing Information for the Atlantic Region in One Publication

Recently added to the Market Analysis suite of products is *Housing Now Atlantic Canada*. Included in this publication you will find information on new home construction activity, MLS resale activity as well as financial and economic indicators for each of the Atlantic Provinces.

For more information or to subscribe to this product please call Michèle Clark, Market Research & Client Service Specialist at (902) 426-4708.

# TABLE 4 SALES AND PRICE OF NEW SINGLE-DETACHED HOUSES BY TYPE HALIFAX CMA

|               |               | EBRUARY 20    | U 5               |                   |
|---------------|---------------|---------------|-------------------|-------------------|
| Туре          | Current Month | Previous Year | Year-To-Date 2005 | Year-To-Date 2004 |
| Bungalow      |               |               |                   |                   |
| Sales         | l 2           | 1 0           | 2                 | 2 5               |
| Average Price | \$200,200     | \$200,990     | \$199,176         | \$195,756         |
| Median Price  | \$189,950     | \$171,500     | \$189,900         | N A               |
| Split Level   |               |               |                   |                   |
| Sales         | 5             | 10            | 2 0               | 11                |
| Average Price | \$218,180     | \$156,740     | \$230,065         | \$156,109         |
| Median Price  | \$179,900     | \$147,850     | \$225,900         | N A               |
| I.5 Storey    |               |               |                   |                   |
| Sales         | l i           | l I           | 2                 | l i               |
| Average Price | \$420.000     | \$325,000     | \$309,950         | \$325,000         |
| Median Price  | \$420,000     | \$325,000     | \$309,950         | N A               |
| 2 Storey      |               |               |                   |                   |
| Sales         | 4 7           | 2 5           | 8 1               | 6 6               |
| Average Price | \$260,619     | \$255,676     | \$101,870         | \$262,036         |
| Median Price  | \$249,500     | \$212,000     | \$238,900         | N A               |
| O ther        |               |               |                   |                   |
| Sales         | 6             | 1.1           | 15                | 2                 |
| Average Price | \$194,217     | \$173,445     | \$172,507         | \$183,638         |
| Median Price  | \$188,200     | \$177,000     | \$179,500         | N A               |
| Unknown       |               |               |                   |                   |
| Sales         | 2             | 0             | 2                 | 0                 |
| Average Price | \$242,400     | \$ 0          | \$242,400         | \$ 0              |
| Median Price  | \$242,400     | \$0           | \$ 2 4 2 ,4 0 0   | N A               |
| Total         |               |               |                   |                   |
| Sales         | 7 3           | 5 7           | 141               | 124               |
| Average Price | \$244,007     | \$214,072     | \$233,879         | \$226,507         |
| Median Price  | \$229,900     | \$187,000     | \$220,000         | N A               |

Source: CMHC

'Note: Total single detached sales data above may not match single detached absorption data in table I.Discrepancies are due to dwellings which are absorbed but for which no price data are collected being included as absorptions in Table I but not as sales in Table 4 above. These dwelling are typically mobile homes on leased land which are not priced due to nature of land tenure.

## FIND OUT MORE ABOUT WHAT CMHC RESEARCH HAS TO OFFER

Research is an important part of CMHC's commitment to helping Canadians and the housing industry. We conduct leading edge research to help address national housing issues, improving affordability, choice, housing and living conditions, and to support market competitiveness. We conduct joint research with other organizations and provide grants and awards to foster innovation and the development of the external housing research community. To discuss your research needs and to find out more of the types of research CMHC has to offer:

Contact Kris Leaman today. Tel.: (902) 426-4686

Fax: (902) 426-9991

Web site: http://www.cmhc-schl.ca

|                | TAB   | TABLE 5 - M | NO    | HLY NE     | EW S  | INGLE-                  | D ET  | ACHED       | НОП        | SE SAL     | ES B    | MONTHLY NEW SINGLE-DETACHED HOUSE SALES BY PRICE RANGE | RAN            | GE               |                 |
|----------------|-------|-------------|-------|------------|-------|-------------------------|-------|-------------|------------|------------|---------|--|----------------|------------------|-----------------|
|                |       |             |       |            |       | HA                      | LIFA  | HALIFAX CMA |            |            |         |  |                |                  |                 |
|                | \$    | <\$174,900  | 1\$   | \$175,000- | \$2   | \$200,000-<br>\$249,999 | \$2   | \$250,000-  | \$3<br>\$3 | \$300,000- | ×<br>** | >\$400,000   |                |                  |                 |
| Period         | sales | per cent    | sales | per cent   | sales | per cent                | sales | per cent    | sales      | per cent   | sales   | per cent   | Total<br>Sales | Average<br>Price | Median<br>Price |
| February 2004  | 20    | 35.7%       | 8 -   | 32.1%      | 7     | 12.5%                   | 5     | %6'8        | 9          | % 2.01     | 0       | %0.0   | 56             | \$214,072        | \$187,000       |
| March 2004     | 6     | 14.5%       | 20    | 32.3%      | 6     | 14.5%                   | 01    | 16.1%       | =          | 17.7%      | m       | 4.8%   | 62             | \$262,180        | \$215,450       |
| April 2004     | =     | 13.6%       | 2.2   | 27.2%      | 8     | 22.2%                   | 17    | 21.0%       | 6          | % .        | 4       | 4.9%   | -8             | \$259,227        | \$221,500       |
| M ay 2004      | 61    | 89.61       | 3.7   | 38.1%      | 26    | 26.8%                   | 9     | 6.2%        | œ          | 8.2%       | _       | %O'I   | 67             | \$221,517        | \$198,700       |
| June 2004      | 91    | 16.2%       | 3 6   | 36.4%      | 20    | 20.2%                   | 15    | 15.2%       | =          | % .        | _       | % O. I   | 66             | \$238,690        | \$200,000       |
| July 2004      | 21    | 11.3%       | 3.9   | 21.0%      | 5.7   | 30.6%                   | 33    | 17.7%       | 32         | 17.2%      | 4       | 2.2%   | 981            | \$253,467        | \$229,800       |
| August 2004    | 8     | 88.61       | 3.9   | 42.9%      | 13    | 14.3%                   | =     | 12.1%       | 0          | %0.11      | 0       | %0.0   | 16             | \$211,098        | \$189,000       |
| September 2004 | 53    | 23.5%       | 2     | 22.6%      | 63    | 27.9%                   | 3.    | 13.7%       | 26         | 11.5%      | 2       | %6.0   | 226            | \$224,824        | \$206,900       |
| October 2004   | 17    | 13.0%       | 3.7   | 28.2%      | 3.7   | 28.2%                   | 24    | 18.3%       | 4          | 10.7%      | 2       | 1.5%   | 131            | \$243,154        | \$219,500       |
| November 2004  | 31    | 18.1%       | 5.2   | 30.4%      | 52    | 30.4%                   | 23    | 13.5%       | =          | 6.4%       | 2       | 1.2%   | 171            | \$227,312        | \$205,000       |
| December 2004  | 33    | 8.8%        | 4 5   | 25.6%      | 28    | 33.0%                   | 26    | 14.8%       | 12         | %8.9       | 2       | %<br>-:-   | 176            | \$222,863        | \$209,900       |
| January 2005   | - 2   | 8.8%        | 9     | 23.2%      | 26    | 37.7%                   | 2     | 7.2%        | 6          | 13.0%      | 0       | %0.0   | 69             | \$223,006        | \$209,950       |
| February 2005  | 9     | 8.6%        | 18    | 25.7%      | 22    | 31.4%                   | 17    | 24.3%       | 7          | 10.0%      | 0       | 0.0%   | 7.0            | \$244,007        | \$229,900       |
| (:::::(        |       |             |       |            |       |                         |       |             |            |            |         |  |                |                  |                 |

Source: CMHC

| TAB            | TABLE 6 - MO |                | гнц   | NEW S      | D N   | LE-DET.<br>HA           | ACHE  | ETACHED UNO<br>HALIFAX CMA | ccu   | PIED H     | s n o    | ES BY P    | RICE           | NTHLY NEW SINGLE-DETACHED UNOCCUPIED HOUSES BY PRICE RANGE<br>HALIFAX CMA |                 |
|----------------|--------------|----------------|-------|------------|-------|-------------------------|-------|----------------------------|-------|------------|----------|------------|----------------|---|-----------------|
|                | \$           | <\$174,999     | 1\$   | \$175,000- | \$2   | \$200,000-<br>\$249,999 | \$2.  | \$250,000-<br>\$299,999    | \$3(  | \$300,000- | <b>∛</b> | >\$400,000 |                |   |                 |
| Period         | units        | units per cent | units | per cent   | units | per cent                | units | per cent                   | units | per cent   | units    | per cent   | Total<br>Units | Average<br>Price  | Median<br>Price |
| February 2004  | 4            | 8.9%           | 6     | 20.0%      | 7     | 15.6%                   | 01    | 22.2%                      | 12    | 26.7%      | 3        | %2.9       | 45             | \$303,387   | \$272,500       |
| March 2004     | 2            | %6:11          | 6     | 21.4%      | 8     | 19.0%                   | 01    | 23.8%                      | 7     | 16.7%      | ъ        | 7.1%       | 42             | \$285,969   | \$260,000       |
| April 2004     | -            | 2.5%           | 1.2   | 30.0%      | 7     | 17.5%                   | 01    | 25.0%                      | œ     | 20.0%      | 2        | 2.0%       | 40             | \$298,667   | \$269,900       |
| May 2004       | 2            | 5.1%           | 7     | 17.9%      | 4     | 10.3%                   | 8     | 20.5%                      | 15    | 38.5%      | ٣        | 7.7%       | 39             | \$330,406   | \$305,000       |
| June 2004      | 2            | 5.4%           | 2     | 5.4%       | 2     | 5.4%                    | 6     | 24.3%                      | 20    | 54.1%      | 2        | 5.4%       | 37             | \$325,632   | \$305,000       |
| July 2004      | -            | 3.2%           | 2     | %1.91      | 8     | 25.8%                   | 3     | 9.7%                       | 12    | 38.7%      | 2        | 6.5%       | 31             | \$304,156   | \$290,000       |
| August 2004    | 2            | 6.3%           | 4     | 12.5%      | 80    | 25.0%                   | ٣     | 9.4%                       | 13    | 40.6%      | 2        | 6.3%       | 32             | \$304,080   | \$300,000       |
| September 2004 | 8            | %2'6           | 4     | 12.9%      | 2     | %1.91                   | 4     | 12.9%                      | -3    | 41.9%      | 2        | 6.5%       | 3.1            | \$308,021   | \$300,000       |
| October 2004   | ٣            | 14.3%          | -     | 4.8%       | 3     | 14.3%                   | _     | 4.8%                       | 0     | 47.6%      | ٣        | 14.3%      | 21             | \$353,414   | \$324,000       |
| November 2004  | 4            | %0.91          | 2     | 8.0%       | 2     | 20.0%                   | ٣     | 12.0%                      | œ     | 32.0%      | ٣        | 12.0%      | 2.5            | \$326,096   | \$284,000       |
| December 2004  | ٣            | 10.3%          | ٣     | 10.3%      | 6     | 31.0%                   | ٣     | 10.3%                      | 0     | 34.5%      | -        | 3.4%       | 29             | \$277,176   | \$232,000       |
| January 2005   | 8            | 12.5%          | 3     | 12.5%      | 7     | 29.2%                   | ٣     | 12.5%                      | 7     | 29.2%      | -        | 4.2%       | 24             | \$276,850   | \$226,000       |
| February 2005  | 3            | 9.4%           | 3     | 9.4%       | 12    | 37.5%                   | 3     | 9.4%                       | 0     | 31.3%      | -        | 3.1%       | 3.2            | \$282,403   | \$230,000       |

Source: CMHC

Note: Sales and unoccupied house data above may not match single detached absorption and completed & not absorbed data in table 1.Discrepancies are due to dwellings which are absorbed but for which no price data are collected being inleuded as absorptions in Table 1 but not as sales in Table 4 above. These dwelling are typically mobile homes on leased land which are not priced due to nature of land tenure.

|                           |       | Table                 | 7: MLS                | ® Resid                      | entia | I Sales               | Activity              | Table 7: MLS® Residential Sales Activity by Area |        |                       |                       |                              |
|---------------------------|-------|-----------------------|-----------------------|------------------------------|-------|-----------------------|-----------------------|--|--------|-----------------------|-----------------------|------------------------------|
|                           |       |                       |                       |                              |       |                       | February              |  |        |                       |                       |                              |
|                           |       | 2                     | 2004                  |                              |       |                       | 2005                  |  |        | Per Cen               | Per Cent Change       |                              |
| SUBMARKET                 | Sales | Average<br>List Price | Average<br>Sale Price | Average<br>Days on<br>Market | Sales | Average<br>List Price | Average<br>Sale Price | Average Days<br>on Market                        | Sales  | Average<br>List Price | Average<br>Sale Price | Average<br>Days on<br>Market |
| Bedford - Hammonds Plains | 20    | \$ 201,414            | \$197,402             | 93                           | 3     | \$ 236,145            | \$230,944             | 011  | -38.0% | 17.2%                 | 17.0%                 | 18.0%                        |
| Dartmouth City            | 132   | \$ 156,711            | \$152,857             | 53                           | 6     | \$ 177,847            | \$172,194             | 69   | -31.8% | 13.5%                 | 12.7%                 | 30.3%                        |
| Fall River - Beaverbank   | 22    | \$ 159,555            | \$155,828             | <u>8</u>                     | 27    | \$ 205,715            | \$201,667             | 75   | 8.0%   | 28.9%                 | 29.4%                 | -36.3%                       |
| Halifax City              | 95    | \$ 218,846            | \$211,000             | 87                           | 87    | \$ 221,363            | \$216,292             | Ξ  | -8.4%  | 1.2%                  | 2.5%                  | 27.4%                        |
| Halifax County East       | 28    | \$ 141,999            | \$135,034             | 102                          | 6     | \$ 143,601            | \$139,155             | 26   | -32.1% | % :                   | 3.1%                  | -44.4%                       |
| Halifax County Southwest  | 29    | \$ 155,160            | \$153,953             | 86                           | 34    | \$ 171,826            | \$167,841             | 95   | 17.2%  | 10.7%                 | %0.6                  | -3.2%                        |
| Sackville                 | 28    | \$ 117,911            | \$114,764             | 55                           | 45    | \$ 143,172            | \$139,517             | 77   | %2'09  | 21.4%                 | 21.6%                 | 39.1%                        |

|                           |          |                       |                       |                              |       | YEA                   | YEAR-TO-DATE          | ļ<br>W                                    |        |                       |                       |                              |
|---------------------------|----------|-----------------------|-----------------------|------------------------------|-------|-----------------------|-----------------------|---|--------|-----------------------|-----------------------|------------------------------|
|                           |          | 7                     | 2004                  |                              |       |                       | 2005                  |   |        | Per Cen               | Per Cent Change       |                              |
| SUBMARKET                 | Sales    | Average<br>List Price | Average<br>Sale Price | Average<br>Days on<br>Market | Sales | Average<br>List Price | Average<br>Sale Price | Average Average Days Sale Price on Market | Sales  | Average<br>List Price | Average<br>Sale Price | Average<br>Days on<br>Market |
| Bedford - Hammonds Plains | 164      | \$ 222,263            | \$215,171             | 84                           | 57    | \$ 234,355            | \$229,544             | 101                                       | -65.2% | 5.4%                  | %2'9                  | 20.5%                        |
| Dartmouth City            | 418      | \$ 156,711            | \$153,425             | 26                           | 171   | \$ 168,932            | \$163,977             | 72  | -59.1% | 7.8%                  | %6'9                  | 27.0%                        |
| Fall River - Beaverbank   | 77       | \$ 170,394            | \$167,741             | 801                          | 46    | \$ 200,594            | \$196,318             | 79  | -40.3% | 1.7%                  | 17.0%                 | -26.5%                       |
| Halifax City              | 797      | \$ 213,712            | \$206,814             | 80                           | 142   | \$ 224,240            | \$218,231             | 104                                       | -46.8% | 4.9%                  | 5.5%                  | 30.9%                        |
| Halifax County East       | 83       | \$ 150,540            | \$145,278             | 8                            | 37    | \$ 160,525            | \$154,909             | 49  | -55.4% | %9.9                  | %9.9                  | -35.4%                       |
| Halifax County Southwest  | <u>+</u> | \$ 164,544            | \$160,087             | 92                           | 19    | \$ 169,765            | \$165,614             | 66  | -46.5% | 3.2%                  | 3.5%                  | 7.3%                         |
| Sackville                 | 107      | \$ 124,311            | \$121,494             | 43                           | 78    | \$ 146,981            | \$143,426             | 76  | -27.1% | 18.2%                 | 18.1%                 | 77.3%                        |

Source: Nova Scotia Association of Realtors Celerity System MLS® is a registered trademark of the Canadian Real Estate Association. Total metro area data is not provided because it is not official CREA data

| KEY ECO                                    | NOMIC IND | ICATORS |        |          |
|--|-----------|---------|--------|----------|
|  | HALIFAX   |         |        |          |
| Indicator                                  | Period    | 2005    | 2004   | % change |
| Metro Halifax Labour Force (000's)         | February  | 216.8   | 209.9  | 3.3%     |
| Metro Halifax Employment (000's)           | February  | 201.7   | 196.4  | 2.7%     |
| Metro Halifax Unemployment Rate            | February  | 7.0%    | 6.4%   |          |
|  |           |         |        |          |
| Building Permits (\$ 000's)<br>Residential | January   | 11,364  | 17,523 | -35.1%   |
| Non-Residential                            |           | 9,327   | 6,236  | 49.6%    |
| Total                                      |           | 20,691  | 23,759 | -12.9%   |
| Metro Halifax Consumer Price Index         | January   | 125.8   | 122.8  | 2.4%     |
| Metro Halifax New Housing Price Index      | January   |         |        |          |
| Total                                      |           | 122.0   | 121.0  | 0.8%     |
| House                                      |           | 123.8   | 122.9  | 0.7%     |
| Land                                       |           | 116.5   | 116.3  | 0.2%     |

Sources:

Statistics Canada - Labour Force Survey

Statistics Canada - Monthly Building Permits Survey

Statistics Canada - Consumer Price Index Statistics Canada - New House Price Index

#### **NEED MORE DETAILED INFORMATION?**

Market Analysis products and services are designed to suit your needs. CMHC is the source for expert

analysis and comprehensive data on housing. If you are in the housing industry, it is critical that you understand the trends and factors influencing Nova Scotia's housing markets.

There is no substitute for the thorough, concise analysis of housing market developments that you get with CMHC's market data and analysis.

Contact Dave McCulloch today.

Tel.: (902) 426-8465 Fax: (902) 426-9991

Web site: http://www.cmhc-schl.ca

Housing Now is published 12 times a year for the Halifax market. Annual subscriptions to the Housing Now for Halifax are \$100.00 plus applicable taxes. This publication is also available in French. For more information, or to subscribe, contact Michèle Clark at the Atlantic Business Centre at (902) 426-4708. Order no. 2082

Ce document est disponible en français. Veuillez communiquer avec Michèle Clark au Centre d'affaires de l'Atlantique au (902) 426-4708.

© 2005 Canada Mortgage and Housing Corporation. All rights reserved. No portion of this publication may be reproduced, stored in a retrieval system or transmitted in any form or by any means, mechanical, electronic, photocopying, recording or otherwise without the prior written permission of Canada

Your Link to the Housing Market

Mortgage and Housing Corporation. Without limiting the generality of the foregoing, no portion of this publication may be translated from English into any other language without the prior written permission of Canada Mortgage and Housing Corporation. The information, analyses and opinions contained in this

publication are based on various sources believed reliable, but their accuracy cannot be guaranteed. The information, analyses and opinions shall not be taken as representations for which Canada Mortgage and Housing Corporation or any of its employees shall incur responsibilities.