

OUSING NOW

YOUR LINK TO THE HOUSING MARKET

Atlantic Canada

Housing Starts Declined

Canada Mortgage and Housing Corporation

www.cmhc.ca

Mixed results in Atlantic Urban Centres

Total housing starts in the first quarter declined three per cent when compared to the same period in 2004. The majority of the decline in starts was due to the 29 per cent reduction in activity in Nova Scotia. This is predominantly due to the 50 per cent decline in Halifax. Rural starts were up 50 per cent in the first quarter in Atlantic Canada when compared to the same period in 2004.

In many urban centres, activity was

up in the first quarter including Charlottetown, (over 100 per cent), Truro (over 100 per cent), Cape Breton (+89 per cent) and Saint John (+79 per cent).

Most of the decline was limited to a few urban centres including Halifax, Fredericton (-25 per cent), and Summerside (-29 per cent). Completions were also down 21 per cent in the first quarter with the level of units under construction declining 13 per cent as well.

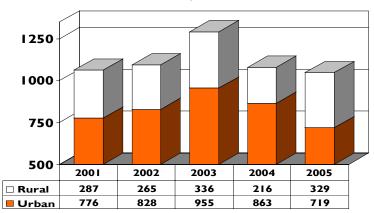
VOLUME 8, EDITION I First Quarter 2005

- Housing Starts Declined
- 2 MLS® Sales continued to improve in February
- 2 Economic Factors are influencing the Housing Sector

Diagrams

- All Area Starts, Atlantic Canada
 - 1st Quarter
- 2 Housing Starts by Type, Atlantic Canada - 1st quarter 2001 to 2005
- **3** MLS® Sales Activity Atlantic Canada Yearly Comparison

All Area Housing Starts Atlantic Canada Ist Quarter



Source: CM HC.

Tables

- Activity Summary, Atlantic
- 2 Activity Summary, P.E.I.
- **3** Activity Summary, N.S.
- 4 Activity Summary, N.L.
- **5** Activity Summary, N.B.
- MLS® Sales Activity Atlantic
- **7** Employment Atlantic
- **8** Key Provincial Economic Indicators
- Other Financial and Economic Indicators

MLS® is a registered certification mark of the Canadian Real Estate Association



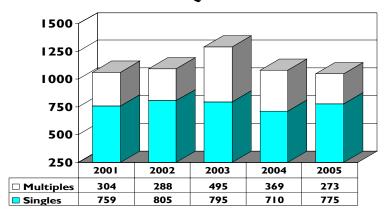


MLS® Sales continued to improve in February

MLS ® sales were up three per cent in February compared to a year ago, after posting a decline of one per cent in January. The trend of positive year-over-year sales growth has been improving as three of the last five months have recorded positive returns as compared to the same period from the previous year.

Price growth continues to be the big surprise. The average price is up 10 per cent overall in Atlantic Canada for February 2005 as compared to February 2004. Except for New Brunswick, the number of listings continues to rise in Atlantic Canada, up eight per cent overall during the first quarter. It is expected that the continued growth in listings will eventually dampen the level of price growth.

Housing Starts by Type **Atlantic Canada** 1st Quarter



Source: CMHC

Economic Factors are influencing the Housing Sector

For March, the labour force remained remains high as noted in Diagram 2. flat in Atlantic Canada but there was a one per cent gain in total employment. As a result, the unemployment rate fell to 10.8 per cent in 2005 from 11.5 per cent in

2004.

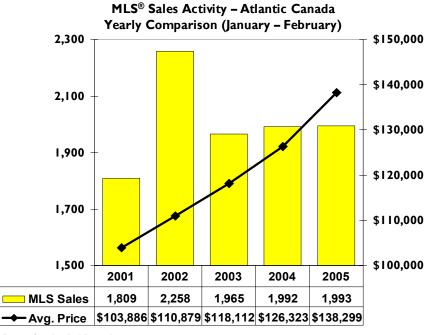
Although the housing sector declined three per cent in the first quarter, the level of activity in historic terms

The continued strength in the housing market has been bolstered by continued low interest rates and stability in consumer confidence.

With another 10,000 jobs estimated to have been created during the first quarter, it is evident that these factors continue to provide an atmosphere for growth. Consumers also continued to spend, with retail sales rising one per cent in January.

Growth in the housing sector in Atlantic Canada during the first guarter was held back by weaker population growth, the continuing high Canadian dollar and higher energy costs.

Although interest rates increased a quarter point during the first quarter of 2005 as compared to 2004, they remain low. The first time home buyer will continue to be challenged though as prices have risen over 10 per cent



Source: Canadian Real Estate Association MLS® Average Price: February Price for each year seasonally adjusted

					A	ctivity	Table Summ		Area							
						,	Atlan									
		тот	AL HOUS	SING ST	ARTS				COMPLE	TIONS			UNI	DER CON	ISTRUCTION	
	!st Quarter January-March						!st Quarter January-Marc					larch	As at March 31			
Area	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg	
Total Urban Areas	719	863	-17%	719	863	-17%	1595	2554	-38%	1595	2554	-38%	3345	3640	-8%	
Total Rural Areas	329	216	52%	329	216	52%	1220	1012	21%	1220	1012	21%	717	1024	-30%	
Total Atlantic	1048	1079	-3%	1048	1079	-3%	2815	3566	-21%	2815	3566	-21%	4062	4664	-13%	

Source: CMHC

					A	ctivity S									
		тот	AL HOUS	SING ST	TARTS				COMPLE	TIONS			UNI	DER CON	STRUCTION
	!st Quarter January-March !st Quarter January-March												As at M	arch 3 l	
Area	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg
Charlottetown CA	60	22	##	60	22	##	156	96	63%	156	96	63%	91	72	26%
Summerside CA	34	48	-29%	34	48	-29%	5	26	-81%	5	26	-81%	43	57	-25%
Total Urban Areas	94	70	34%	94	70	34%	161	122	32%	161	122	32%	134	129	4%
Total Rural Areas	19	10	90%	19	10	90%	42	25	68%	42	25	68%	27	23	17%
Total PEI	113	80	41%	113	80	41%	203	147	38%	203	147	38%	161	152	6%

Source: CMHC

##: Year-over-year change greater than 100 per cent

					A	ctivity S	Table Summ Iova Se	ary By	Area						
TOTAL HOUSING STARTS COMPLETIONS														DER CON	STRUCTION
	!st Quarter January-March !st Quarter January-I									nuary-M	arch		As at M	arch 31	
Area	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg
Halifax CMA	213	428	-50%	213	428	-50%	360	580	-38%	360	580	-38%	1489	1748	-15%
Cape Breton CA	34	18	89%	34	18	89%	23	17	35%	23	17	35%	56	17	##
Kentville CA	2	5	-60%	2	5	-60%	7	14	-50%	7	14	-50%	27	9	200%
New Glasgow CA	6	2	##	6	2	##	25	21	19%	25	21	19%	25	12	108%
Truro CA	37	7	##	37	7	##	96	90	7%	96	90	7%	101	89	13%
Total Urban Areas	292	460	-37%	292	460	-37%	511	722	-29%	511	722	-29%	1698	1875	-9%
Total Rural Areas	93	83	12%	93	83	12%	315	226	39%	315	226	39%	264	299	-12%
Total N.S.	385	543	-29%	385	543	-29%	826	948	-13%	826	948	-13%	1962	2174	-10%

Source: CMHC

##: Year-over-year change greater than 100 per cent

							Table	4							
					A	ctivity S	Summ	ary By	Area						
					Ne	wfound	lland a	ınd Lat	rador						
TOTAL HOUSING STARTS COMPLETIONS UNDER CONSTRU														STRUCTION	
		!st Quarter January-March !st Quarter January-March											As at M	arch 31	
Area	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg
St. John's CMA	187	192	-3%	187	192	-3%	352	376	-6%	352	376	-6%	900	716	26%
Corner Brook CA	0	0	0%	0	0	0%	20	19	5%	20	19	5%	29	9	222%
Gander CA	0	0	0%	0	0	0%	18	4	350%	18	4	350%	9	8	##
Grand Falls-Windsor CA	0	2	##	0	2	##	12	20	-40%	12	20	-40%	32	46	-30%
Labrador CA	0	0	0%	0	0	0%	0	0	0%	0	0	0%	0	0	0%
Total Urban Areas	187	194	-4%	187	194	-4%	402	419	-4%	402	419	-4%	970	779	25%
Total Rural Areas	21	20	5%	21	20	5%	310	342	-9%	310	342	-9%	90	84	7%
Total N.L.	208	214	-3%	208	214	-3%	712	761	-6%	712	761	-6%	1060	863	23%

Source: CMHC

##: Year-over-year change greater than 100 per cent

							Table	e 5							
					Α	ctivity	Summ	ary By	Area						
						Ne	w Bru	nswick							
		TOT	AL HOU	SING ST	TARTS				COMPLE	TIONS			UN	DER CON	STRUCTION
		!st Quar	ter	Jar	nuary-M	arch		!st Qua	rter	Ja	nuary-M	larch		As at M	larch 31
Area	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg
Bathurst CA	0	0	0%	0	0	0%	12	13	-8%	12	13	-8%	7	20	-65%
Campbellton CA	0	0	0%	0	0	0%	2	2	0%	2	2	0%	2	2	0%
Edmundston CA	0	0	0%	0	0	0%	8	7	14%	8	7	14%	7	16	-56%
Fredericton CA	38	51	-25%	38	51	-25%	204	257	-21%	204	257	-21%	116	151	-23%
Miramichi CA	0	0	0%	0	0	0%	Ш	8	38%	П	8	38%	5	4	25%
Moncton CA	58	60	-3%	58	60	-3%	186	907	##	186	907	##	239	495	-52%
Saint John CA	50	28	79 %	50	28	79 %	98	96	2%	98	96	2%	167	169	-1%
Total Urban Areas	146	139	5%	146	139	5%	521	1290	-60%	521	1290	-60%	543	857	-37%
Total Rural Areas	60	31	94%	60	31	94%	229	152	51%	229	152	51%	110	193	-43%
Total N.B.	206	170	21%	206	170	21%	750	1442	-48%	750	1442	-48%	653	1050	-38%

Source: CMHC

##: Year-over-year change greater than 100 per cent

	Table 6 MLS® Sales Activity Atlantic Summary														
		UNIT	SALES (N	umber (of Units				LISTIN	IGS			AVER	AGE PRIC	CE (\$000's) (S.A.)
	Fe	bruary ((S.A.)	Janu	ary-Feb	ruary		February	/ (S.A.)	Jan	uary-Fel	ruary		Feb	ruary
Area	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg
Prince Edward Island	121	130	-7%	105	103	2%	228	188	21%	344	327	5%	105.1	104	1%
Nova Scotia	757	745	2%	1001	1013	-1%	1424	1168	22%	2396	2159	11%	161.9	141	15%
Newfoundland-Labrador	282	252	12%	273	260	5%	528	478	10%	877	720	22%	139.4	129.9	7%
New Brunswick	516	503	3%	614	616	0%	952	887	7%	1503	1529	-2%	110.8	108.5	2%
Atlantic	1676	1630	3%	1993	1992	0%	3132	2721	15%	5120	4735	8%	138.3	126.3	10%

Source: Canadian Association of Real Estate

 $\mbox{MLS}\mbox{\ensuremath{@}}$ is a registered trademark of the Canadian Real Estate Association

S.A.: Seasonally Adjusted

Table 7 **Employment Atlantic Summary** LABOUR FORCE (000's) **EMPLOYMENT (000's) UNEMPLOYMENT RATE %** January-March March (S.A.) January-March March (S.A.) 2005 2004 % chg 2005 2004 % chg 2005 2004 % chg 2005 2004 2005 2004 % chg Area % chg Prince Edward Island 11.6 -10% 76.3 74.4 3% 76.4 74.5 3% 68.4 65.8 4% 68.5 66 4% 10.4 Nova Scotia 484.6 481.2 1% 487.4 480.I 2% 443.1 437.8 1% 443.5 436.6 2% 8.6 9 -4% Newfoundland-Labrador 254.3 256.7 -1% 253 256.4 -1% 216.5 216.6 0% 215.5 215.8 0% 14.9 15.6 -4% New Brunswick 385.9 388 -1% 387.2 387.2 0% 349.6 350.7 0% 350.4 349.8 0% 9.4 9.6 -2% Atlantic 1201 1200 0% 1204 1198 0% 1078 1071 1% 1078 1068 1% 10.8 11.5 -6%

Source: Statistics Canada - Labour Force Survey

S.A.: Seasonally Adjusted

					Key P	rovincia	Table al Ecor		ndicators						
		RETAIL	SALES (N	1illions o	of Dollar	·s)	E	BUILDIN	G PERMITS	(Millions	of Dolla	ars)	P	OPULAT	ION (000's)
	Ja	anuary(S	S.A.)		Januar	у		February	(S.A.)	Jan	uary-Feb	oruary		Ma	rch
Area	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg	2005	2004	% chg
Prince Edward Island	114.4	114.1	0%	114	114	0%	24.9	10.2	##	20	П	88%	137.7	137.6	0.1%
Nova Scotia	826.5	828.2	0%	827	828	0%	62.2	61.5	1%	71	83	-15%	937.5	937.2	0.0%
Newfoundland-Labrador	480.6	480.8	0%	481	481	0%	33.2	33.6	-1%	25	21	21%	517	518.9	-0.4%
New Brunswick	670.5	652.2	3%	671	652	3%	54	40	35%	41	30	38%	75 I	75 I	0.1%
Atlantic	2092	2075	1%	2092	2075	1%	174.3	145.3	20%	157.4	144.9	9%	2343	2344	0%

Sources:

Statistics Canada - Monthly Retail Sales Survey
Statistics Canada - Monthly Building Permits Survey
Statistics Canada - Quarterly Population Survey

S.A.: Seasonally Adjusted

Other Fina	ncial and	Table 9 Econom	ic Indica	tors									
	March January-March												
INDICATOR	2005	2004	% chg	2005	2004	% chg							
Cdn Dollar Foreign Exchange in (\$U.S.)	0.82	0.75	9.2%	0.77	0.72	7.5%							
Five Year Mortgage Rate (%)	6.25%	5.70%	9.6%	6.12%	5.85%	4.6%							
Index of Consumer Attitudes, Atlantic (1991=100)	124.5	124.2	0.2%	123.3	123.6	-0.2%							

Sources:

Bank of Canada

Conference Board of Canada Monthly Survey of Consumer Attitudes



Need More Detailed Information?

Market Analysis Products and Services are designed to suit your needs.

CMHC is the source for expert analysis and comprehensive data on housing. If you are in the housing industry, it is critical that you understand the trends and factors behind Newfoundland and Labrador's housing markets. There is no substitute for the thorough, concise analysis of housing market developments that you get with CMHC's market data and analysis.

Contact Alex MacDonald today at (902) 426-8964 or e-mail: amacdona@cmhc-schl.gc.ca