

CONNECTICUT

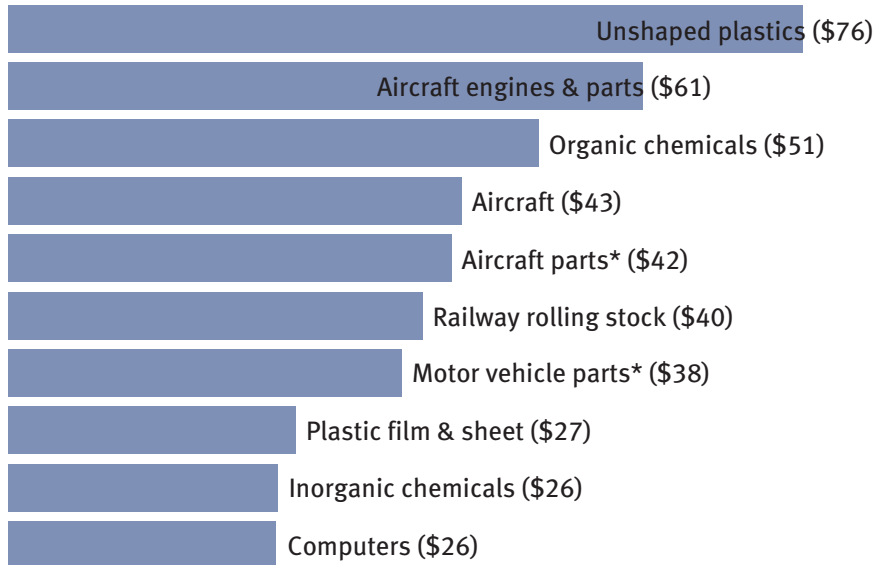
➤➤ 67,000 Connecticut jobs are supported by Canada–U.S. trade

- Total Canada–U.S. merchandise trade: \$411 billion
- Canada–U.S. trade supported 5.2 million U.S. jobs
- Keeping Canadians healthy—Connecticut supplied its northern neighbor with \$24 million in pharmaceuticals and \$25 million in medical and related equipment
- The Constitution State sold 17% of its foreign-bound exports to Canada in 2004



Connecticut's Leading Exports to Canada

2004, in millions of U.S. dollars

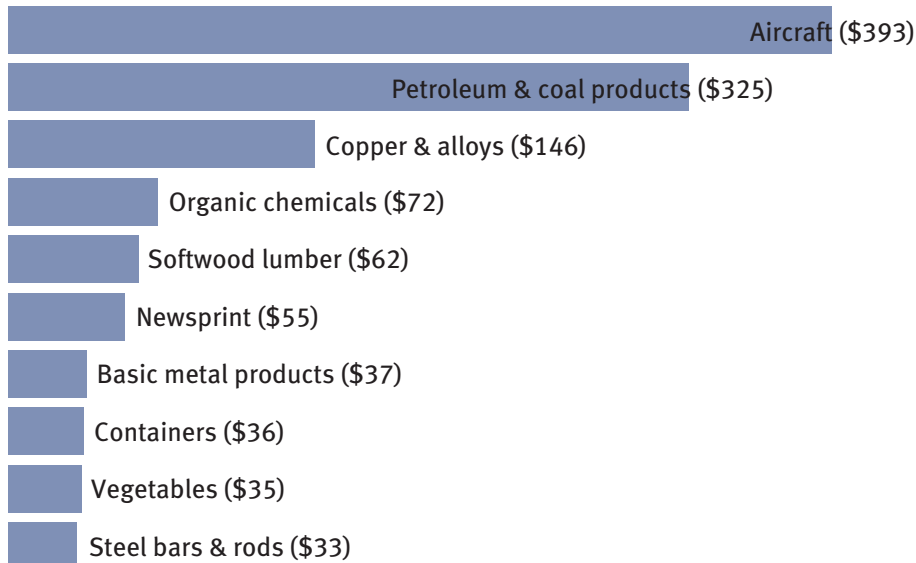


*not including engines

Total Connecticut exports to Canada: \$1.4 billion

Connecticut's Leading Imports from Canada

2004, in millions of U.S. dollars



Total Connecticut imports from Canada: \$2.2 billion

Leading market...

Canada was Connecticut's largest trading partner last year, with \$3.7 billion in cross-border exchange. The state's total sales of \$1.4 billion provided its northern neighbors with valuable transportation technology and manufactured goods. In return, the Constitution State bought \$2.2 billion in Canadian goods, primarily in essential natural resources. Overall, the trade relationship grew by \$352 million dollars from 2003.

Chemical reaction...

Chemical goods constituted Connecticut's largest export sector last year. The state sent \$255 million in chemicals to Canada, including \$76 million in unshaped plastics and \$51 million in organic chemicals. In turn, Canada supplied Connecticut with \$165 million in chemicals, namely \$72 million in organic chemicals and \$31 million in basic shapes and forms. Trade in the chemical sector grew by \$69 million last year, an increase of 20% from 2003.

Reaching new heights...

Transportation goods was the largest sector in the Canada-Connecticut trade relationship last year, with total exchanges worth \$720 million. Trade in aircraft and related goods continued to soar, reaching \$584 million. Connecticut sent \$146 million in aircraft goods north of the border and purchased \$438 million worth in return. Of its total transportation imports, the state bought \$393 million in Canadian aircraft alone. Connecticut also sold \$40 million in railway rolling stock and \$38 million in motor vehicle parts (excluding engines) to Canada last year.

Copper-topped...

Metals represented an important sector in the Canada-Connecticut exchange, generating \$475 million last year. The Constitution State sent \$164 million in metals north of the border. Copper and alloys, the state's largest metals exports in 2004, totaled \$25 million. With purchases of \$146 million, copper was also a valuable import commodity, accounting for 47% of the state's metals purchases from its northern neighbor.

Energizing the relationship...

Canada remained an essential supplier of energy to the Constitution State, sending \$325 million in petroleum and coal products last year. State exports worth \$88 million in 2004 included \$23 million worth of Connecticut fuel oil that helped to warm up the cold Canadian winter.

Swapping breathtaking scenery...

Canadians made 106,100 visits to take in Connecticut's colonial villages and unspoiled scenery, generating \$24 million for the state last year. In return, citizens of the Constitution State made 289,500 visits to Canada, spending \$141 million north of the 49th Parallel.

July 2005

Connecticut's Merchandise Exports to Canada <i>2004, in millions of U.S. dollars</i>		Connecticut's Merchandise Imports from Canada <i>2004, in millions of U.S. dollars</i>	
Chemicals	\$255	Transportation	\$481
Transportation	\$239	Energy	\$325
Equipment	\$216	Metals	\$311
Metals	\$164	Forest Products	\$280
Machinery	\$127	Agriculture	\$180
Household Goods	\$98	Chemicals	\$165
Energy	\$88	Equipment	\$154
Telecommunications	\$57	Household Goods	\$132
Forest Products	\$26	Machinery	\$55
Other	\$144	Other	\$164

Canada-Connecticut Success Stories

Thomson, a Canadian company employing thousands of employees in Stamford and New York, provides vital business and legal information to users in the financial industries and Fortune 500 corporations.

Connecticut-based Camco, a division of GE Appliances, continues to build and invest in Canada. In July 2005, Camco announced a multi-million dollar expansion of its Montreal plant, further demonstrating the company's commitment to an active and growing Canadian presence. Camco manufactures and distributes a range of appliances including refrigerators, washers, dryers and dishwashers.

Connecticut-Canada Facts at a Glance:



Top Three Canadian Employers

- ★ 98362 Canada Inc.
 - ★ Jean Coutu Group (PJC) USA, Inc.
- ★ The Thomson Company Inc.
 - ★ Information Holdings Inc.
- ★ Manulife Financial Corporation
 - ★ Manufacturers' Life Insurance Co.

State jobs supported by Canada-U.S. trade: 67,000

Connecticut Trade

Exports to Canada: \$1.4 billion
Imports from Canada: \$2.2 billion
Bilateral trade: \$3.7 billion
Largest export market: Canada

Connecticut Tourism

Visits by Canadians: 106,100
\$ spent: \$24 million
Visits to Canada: 289,500
\$ spent: \$141 million

For more information on Canada's trade with Connecticut, please contact:

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Sources: Merchandise trade and tourism figures are from *Statistics Canada*, converted at the rate of US\$1.00=C\$1.3015. Job numbers are based on 2001 data from a 2003 study by *Trade Partnership Worldwide* commissioned by the Canadian Embassy. Canada's export ranking is from the *World Institute for Strategic Economic Research (WISER)*. All figures are in U.S. dollars. Figures may not add up due to rounding.