

OKLAHOMA

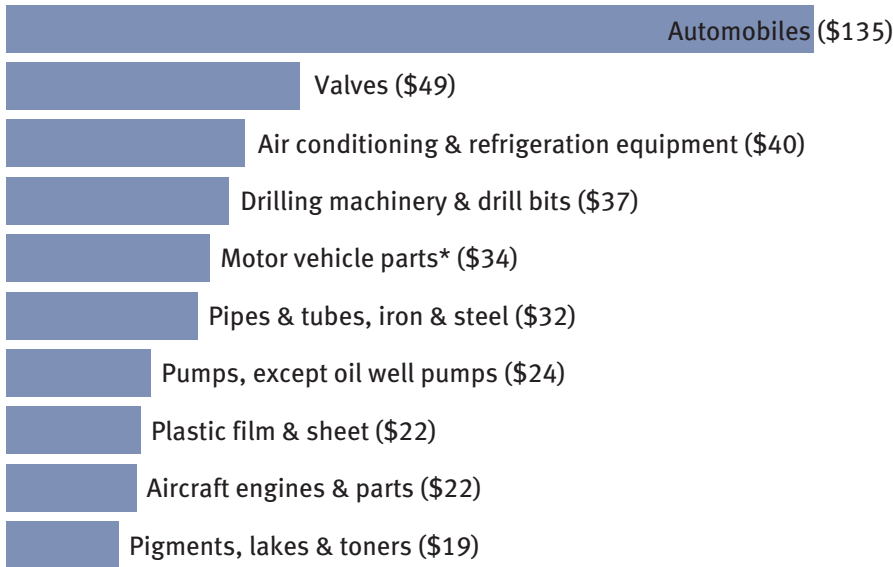
➤➤ 58,000 Oklahoma jobs are supported by Canada–U.S. trade

- Total Canada–U.S. merchandise trade: \$411 billion
- Canada–U.S. trade supported 5.2 million U.S. jobs
- Over 36% of Oklahoma’s total exports were sold to Canada
- Transportation goods accounted for 43% of all Canadian imports to Oklahoma



Oklahoma’s Leading Exports to Canada

2004, in millions of U.S. dollars

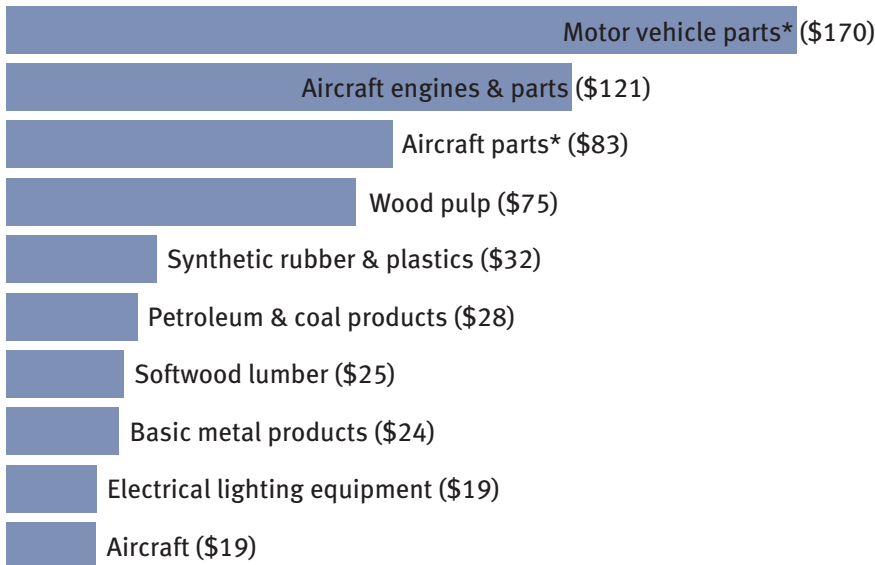


*not including engines

Total Oklahoma exports to Canada: \$1.1 billion

Oklahoma’s Leading Imports from Canada

2004, in millions of U.S. dollars



*not including engines

Total Oklahoma imports from Canada: \$1.0 billion

A flourishing partnership...

Canada remained Oklahoma’s largest export market, with bilateral trade reaching nearly \$2.2 billion in 2004. Oklahoma shipped more products to its northern neighbor than to Mexico, Japan, Russia and its next six export destinations combined. Oklahoma–Canada trade increased significantly in 2004, generating \$342 million—or 19%—more revenue than it did in the previous year.

Getting there “Sooner”...

Transportation products dominated Canada–Oklahoma trade, representing both Oklahoma’s largest import and export sectors. Canadians kept their southern neighbor supplied with \$437 million worth of motor vehicle and aircraft parts, aircraft, trucks and other transportation items. These goods accounted for 43% of all Canadian imports to Oklahoma. Sales of transportation goods to Oklahoma increased by nearly one-third—or \$104 million—over the previous year.

In turn, Oklahoma converted these motor vehicle parts into cars. Automobiles became Oklahoma’s top exports to Canada in 2004, bringing in \$135 million. Transportation exports from Oklahoma contributed \$38 million more to Oklahoma’s economy than they did in 2003.

Industry in OK...

Sooner State manufacturers sold \$222 million in machinery to their northern neighbors—19% of all Oklahoma’s exports to Canada in 2004. Canadians bought \$16 million more machinery from Oklahoma than they did in the previous year, purchasing general purpose industrial machinery, drilling machinery, drill bits and pumps.

A cool exchange...

Air conditioning and refrigeration equipment became the third largest Oklahoman export to Canada in 2004, accounting for \$40 million worth of all equipment sold that year. In an effort to stay cool, Canadians requested 18% more air conditioning and refrigeration equipment from Oklahoma than in 2003.

Oklahoma City's Bricktown and Tulsa's Gilcrease Museum...

Whether they wanted to dine in Oklahoma City's Bricktown, gaze at Tulsa's world-reknoned art collections or explore Oklahoma's natural wonders, Canadians were drawn to visit the Sooner State over 33,000 times in 2004, spending \$6 million. Oklahomans wishing to get away from it all spent \$25 million on their 37,400 visits to Canada—an increase in spending of \$10 million over 2003.

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Oklahoma's Merchandise Exports to Canada <i>2004, in millions of U.S. dollars</i>		Oklahoma's Merchandise Imports from Canada <i>2004, in millions of U.S. dollars</i>	
Transportation	\$427	Transportation	\$437
Machinery	\$222	Forest Products	\$154
Equipment	\$144	Machinery	\$75
Metals	\$116	Equipment	\$74
Chemicals	\$80	Metals	\$60
Household Goods	\$29	Chemicals	\$58
Telecommunications	\$27	Agriculture	\$43
Pharmaceuticals	\$19	Energy	\$28
Agriculture	\$17	Household Goods	\$28
Other	\$61	Other	\$72

Canada–Oklahoma Success Stories

As part of the close cooperation between Canadian and U.S. military forces, over 40 Canadian Air Force personnel serve in the 552d Air Control Wing at Tinker Air Force Base in Oklahoma City, where they help staff the fleet of E-3 Sentry Airborne Warning and Control System (AWACS) planes that deploy as “eyes in the sky” in missions around the world. In deference to Canada's globally recognized slang expression, Canadian service men and women in the unit dub themselves the “Eh WACS” squad.

Oklahoma energy companies have been major investors in the Canadian oil and gas sector in the past decade, helping Canada to become the U.S.' largest, as well as most secure and reliable, supplier of crude oil and petroleum products. In 2004, Canada supplied over 1.6 million barrels per day of crude oil and 500,000 barrels per day of refined products—more than any other nation.

The University of Manitoba's Arthritis Centre and the Oklahoma Medical Research Foundation, supported by the Manitoba Medical Services Foundation, the Canadian Arthritis Network, the US National Institutes of Health, and the Fund for Arthritis and Inflammatory Research carried out a joint research project reported in the December 2004 edition of the *Journal of Rheumatology*.

Oklahoma–Canada Facts at a Glance:



Top Three Canadian Employers

- ✦ Onex Corporation
 - ★ Clientlogic Corporation
- ✦ Coreslab International Inc.
 - ★ Coreslab Structures (Oklahoma) Inc.
- ✦ Trimac Corporation
 - ★ Trimac Inc.

State jobs supported by Canada–U.S. trade: 58,000

Oklahoma Trade

Exports to Canada: \$1.1 billion
 Imports from Canada: \$1.0 billion
 Bilateral trade: \$2.2 billion
 Largest export market: Canada

Oklahoma Tourism

Visits by Canadians: 33,100
 \$ spent: \$6 million
 Visits to Canada: 37,400
 \$ spent: \$25 million

For more information on Canada's trade with Oklahoma, please contact:

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Sources: Merchandise trade and tourism figures are from *Statistics Canada*, converted at the rate of US\$1.00=C\$1.3015. Job numbers are based on 2001 data from a 2003 study by *Trade Partnership Worldwide* commissioned by the Canadian Embassy. Canada's export ranking is from the *World Institute for Strategic Economic Research (WISER)*. All figures are in U.S. dollars. Figures may not add up due to rounding.