

ARKANSAS

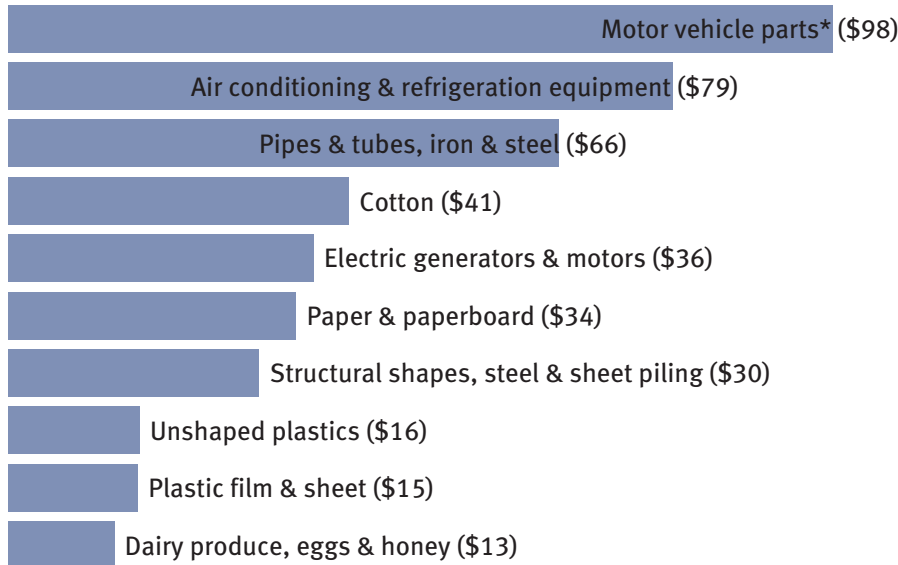
➤ 45,000 Arkansas jobs are supported by Canada–U.S. trade

- Total Canada–U.S. merchandise trade: \$411 billion
- Canada–U.S. trade supported 5.2 million U.S. jobs
- An impressive 28% of total Arkansan exports were sold to Canada in 2004
- Energy imports from Canada increased five-fold last year



Arkansas' Leading Exports to Canada

2004, in millions of U.S. dollars

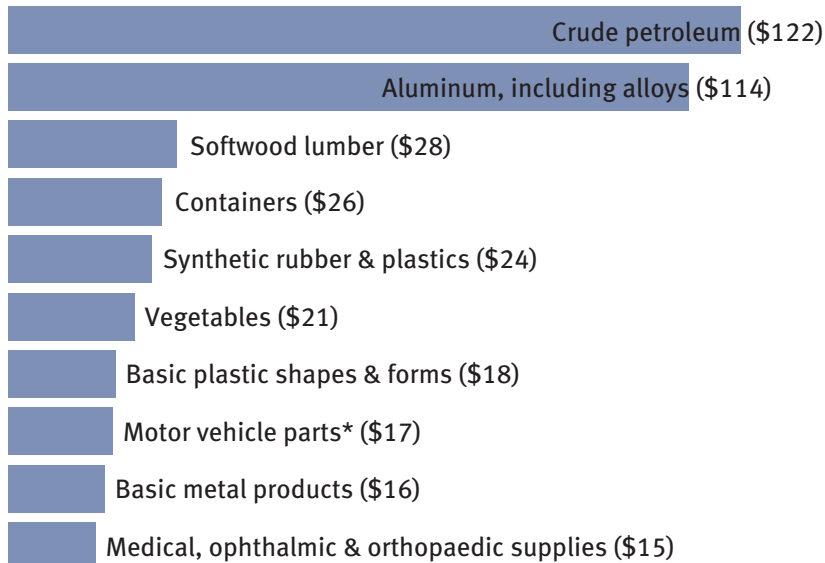


*not including engines

Total Arkansas exports to Canada: \$970 million

Arkansas' Leading Imports from Canada

2004, in millions of U.S. dollars



*not including engines

Total Arkansas imports from Canada: \$908 million

A staggering trade boom...

Canada remained Arkansas' leading export market, with the state sending 28% of its worldwide merchandise exports north in 2004. The Natural State sent more goods to its northern neighbor than to its next four trade destinations (Mexico, Russia, Japan and the United Kingdom) combined. Two-way trade increased by 20%, with \$308 million more goods exchanged than in 2003.

Metal mania...

Of all the state's export sectors, Arkansas metals experienced the most dramatic growth in 2004. Generating an additional \$53 million in state revenue, metal products sold to Canada increased by nearly one-half. Metals generated \$162 million for the state, replacing transportation goods as Arkansas' top export to its northern neighbor. Leading metals included iron and steel pipes and tubes (\$66 million) and steel structural shapes and sheet piling (\$30 million).

Similarly metals represented the state's leading import sector. Arkansas purchased \$163 million worth or 18% of its total imports from Canada in 2004.

An energetic exchange...

Arkansas looked to Canada as a secure and reliable source to supply its growing energy needs. Totalling \$124 million, energy imports from Canada increased five-fold from 2003. Crude petroleum represented the state's largest individual import, worth \$122 million.

Going places with trade...

Transportation, the state's second largest export sector in 2004, generated

\$122 million in revenue from Canadian buyers. Motor vehicle parts contributed \$98 million to the Arkansan economy, an increase of 14% from 2003.

All things natural...

Arkansas kept its northern neighbor supplied with \$119 million in agricultural products in 2004. These goods included cereals, dairy produce, eggs, honey and meats. Agricultural exports to Canada increased by \$34 million or 40% over the previous year.

A diamond in the rough...

Canadians interested in the state's scenic rivers, Ozark Mountains and the world's only state park diamond mine flocked to the aptly-named Natural State almost 47,000 times in 2004, spending \$8 million while there. Arkansans drawn by the allure of Canada visited some 43,300 times and spent \$31 million on tourism.

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Top Three Canadian Employers

- ★ Domtar Inc.
★ *Domtar A.W. Corporation*
- ★ Celestica Inc.
★ *Celestica Corporation*
- ★ Extendicare Inc.
★ *Extendicare Facilities Inc.*

State jobs supported by Canada-U.S. trade: 45,000

Arkansas Trade

Exports to Canada: \$970 million
 Imports from Canada: \$908 million
 Bilateral trade: \$1.9 billion
 Largest export market: Canada

Arkansas Tourism

Visits by Canadians: 46,800
 \$ spent: \$8 million
 Visits to Canada: 43,300
 \$ spent: \$31 million

Arkansas' Merchandise Exports to Canada <i>2004, in millions of U.S. dollars</i>		Arkansas' Merchandise Imports from Canada <i>2004, in millions of U.S. dollars</i>	
Metals	\$162	Metals	\$163
Transportation	\$122	Energy	\$124
Agriculture	\$119	Forest Products	\$104
Equipment	\$114	Chemicals	\$92
Machinery	\$95	Agriculture	\$74
Household Goods	\$76	Machinery	\$73
Textiles	\$74	Equipment	\$66
Chemicals	\$70	Household Goods	\$60
Forest Products	\$41	Transportation	\$58
Other	\$96	Other	\$94

Canada-Arkansas Success Stories

Records chronicling the creation of the North American Free Trade Agreement are housed at the William Jefferson Clinton Presidential Library in Little Rock. These documents show the public debate and final negotiations between Canada, the United States and Mexico that added Mexico to the Canada-U.S. Free Trade Agreement and created NAFTA in 1994.

A McGill University professor and colleagues from the University of Arkansas have embarked on a collaborative research project on nutrition and physiology of chickens. Arkansas is a leading producer of poultry, raising over one billion broiler chickens a year.

For more information on Canada's trade with Arkansas, please contact:

Consulate General of Canada

750 North St. Paul Street, Suite 1700
 Dallas, TX 75201
 Phone: (214) 922-9806 • Fax: (214) 922-9815
www.dallas.gc.ca

Canadian Embassy / Ambassade du Canada

501 Pennsylvania Avenue, NW • Washington, DC 20001
www.canadianembassy.org

Sources: Merchandise trade and tourism figures are from **Statistics Canada**, converted at the rate of US\$1.00=C\$1.3015. Job numbers are based on 2001 data from a 2003 study by **Trade Partnership Worldwide** commissioned by the Canadian Embassy. Canada's export ranking is from the **World Institute for Strategic Economic Research (WISER)**. All figures are in U.S. dollars. Figures may not add up due to rounding.