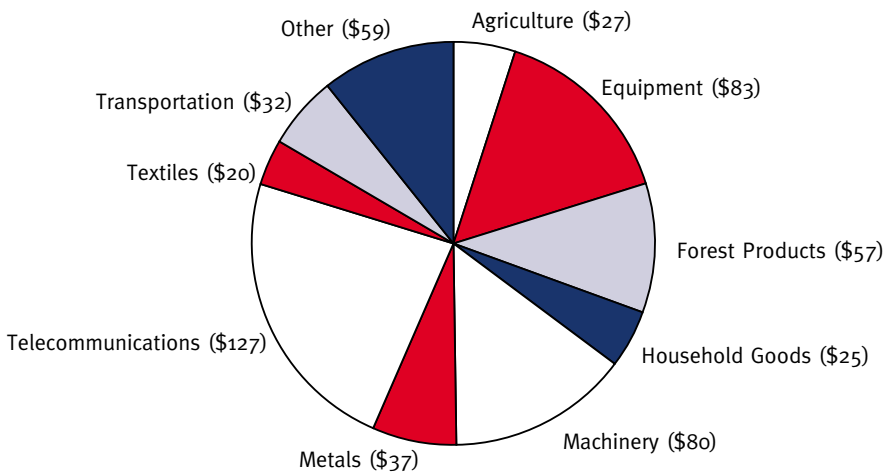




NEW HAMPSHIRE

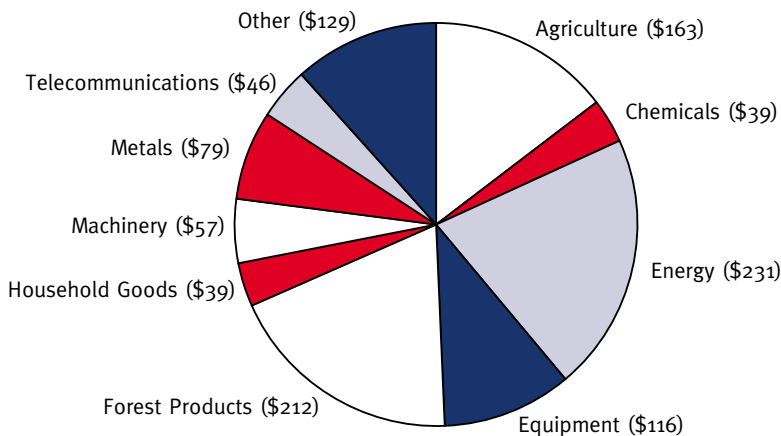
In 1989, the Canada-U.S. Free Trade Agreement went into effect, phasing out all tariffs and many non-tariff barriers to trade. Beginning in 1994, the North American Free Trade Agreement (NAFTA) opened the Mexican market to Canada and the United States. Evidence of the benefits of free trade are clear as two-way trade in goods, services and income between Canada and the United States totalled \$449 billion in 2001, the largest bilateral exchange in the world.

New Hampshire's Merchandise Exports to Canada 2001, in millions of U.S. dollars



Total New Hampshire exports to Canada: \$546 million

New Hampshire's Merchandise Imports from Canada 2001, in millions of U.S. dollars



Total New Hampshire imports from Canada: \$1.1 billion

Canada is the Granite State's number one export destination. In 2001, New Hampshire sold \$546 million worth of goods to Canada, which accounted for 25% of the state's total foreign exports. In turn, Canada supplied the state with \$1.1 billion worth of goods. The bilateral trade supported thousands of jobs and provided vital products on both sides of the border.

High-tech products lead the state's exports. Sales of telecommunications equipment totaled \$127 million and accounted for the state's largest export sector. Computers, the state's largest individual export in 2001, reached \$36 million. Other sales included \$16 million worth of electronic tubes and semi-conductors, \$11 million in telephone and telegraph equipment, and \$1 million worth of television and radio sets.

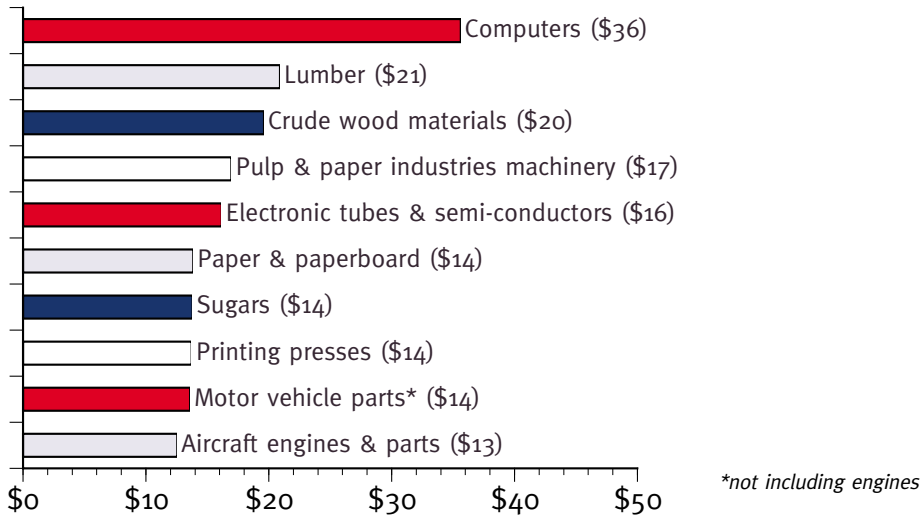
New Hampshire's machinery helps to power Canada... Machinery exports, the state's third largest export sector, totaled \$80 million in 2001. Sales were led by \$17 million worth of pulp and paper industries machinery and \$14 million worth of printing presses.

Canada buys the state's forest products... New Hampshire's forests provided Canada with \$57 million worth of goods in 2001, including \$21 million worth of lumber, \$20 million worth of crude wood materials, and \$14 million in paper and paperboard.

The Granite State's diverse economy sells a variety of other products... Agricultural exports totaled \$27 million and were dominated by \$14 million worth of sugars. The state sold \$37 million worth of metals, including \$9 million in copper and alloys and \$4 million worth of aluminum ores.

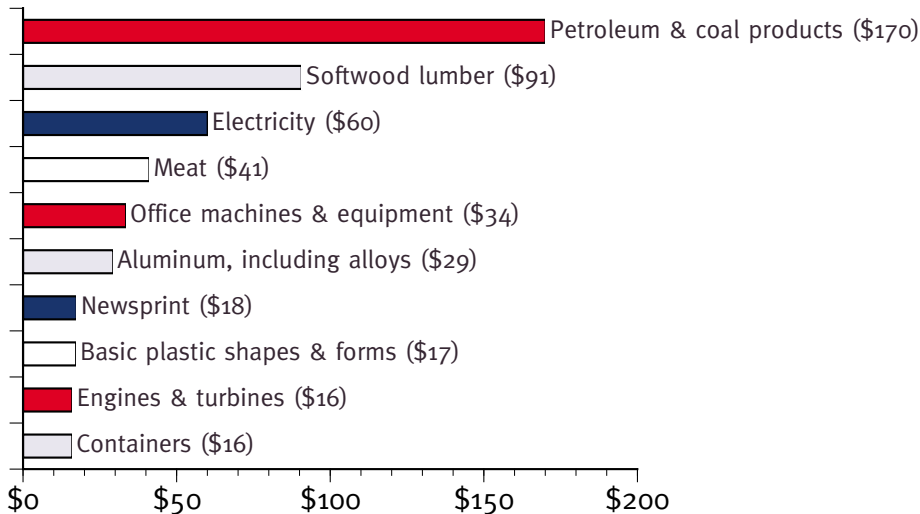
New Hampshire's Leading Exports to Canada

2001, in millions of U.S. dollars



New Hampshire's Leading Imports from Canada

2001, in millions of U.S. dollars



Canada energizes the Granite State...

New Hampshire's number one import sector from Canada in 2001 was \$231 million worth of energy. Sales were dominated by \$170 million worth of petroleum and coal products and \$60 million in electricity.

Helping to sow the seeds of trade...

Canada supplied New Hampshire with \$163 million worth of agricultural products. Sales included \$41 million worth of meat, \$11 million in sugars, and \$2 million worth of whisky.

Canada's forests supply the Granite State.

New Hampshire purchased \$212 million worth of forest products in 2001. Sales were led by \$91 million in softwood lumber and \$18 million worth of newsprint. These essential products help keep costs low in other sectors of the state's economy.

Travel and tourism add millions to the exchange...

Canadians made nearly 795,000 visits to the Granite State in 2001 and spent over \$43 million. Residents of New Hampshire made in excess of 434,000 visits to Canada and spent over \$74 million.

July 2002

All figures are in U.S. dollars. Merchandise trade and tourism figures are from Statistics Canada, converted at the rate of US\$1.00=C\$1.5484. Canada's export ranking is from the Massachusetts Institute for Social and Economic Research (MISER). Figures may not add up due to rounding.

For more information on Canada's trade with New Hampshire, please contact:

Consulate General of Canada

3 Copley Place, Suite 400 • Boston, MA 02116
Phone: (617) 262-3760 • Fax: (617) 262-3415
www.boston.gc.ca

Canadian Embassy / Ambassade du Canada

501 Pennsylvania Avenue, N.W. • Washington, D.C. 20001
www.canadianembassy.org