Canada's Aviation Industry Beyond 2010



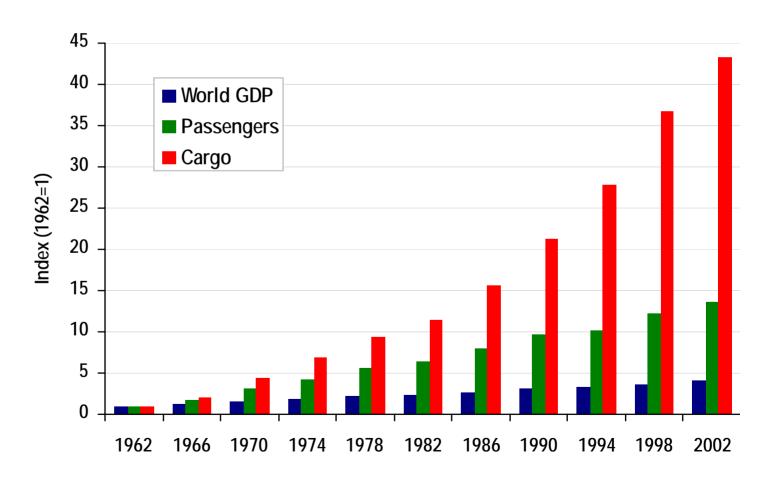
Paul Ouimet
Executive Vice President
Inter VISTAS Consulting Inc.

Market Outlook

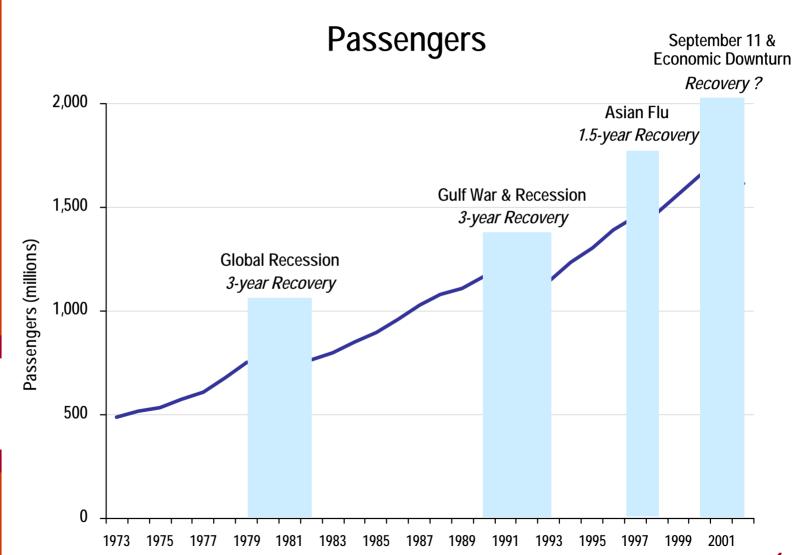


Growth of Air Transport

World GDP versus Air Transport



Global Air Traffic



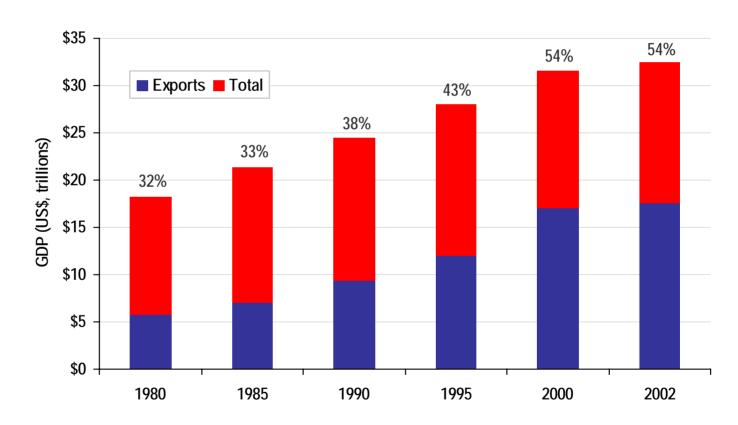
Source: International Civil Aviation Organization.

Change in Consumer Behaviour

- Sophisticated and more knowledgeable consumers
- Greater demands for unique and/or experience-based travel
- Reduced reliance on travel trade
- More frequent and shorter trips
- Shorter booking patterns

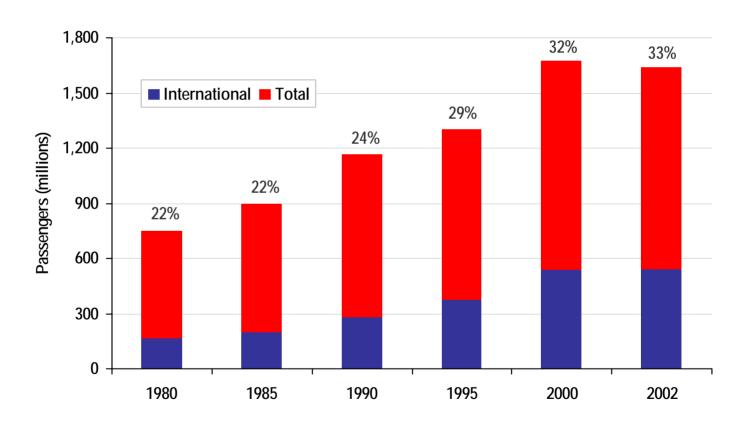
Growth in International Trade

World GDP and Exports



Growth in International Air Traffic

International Passengers



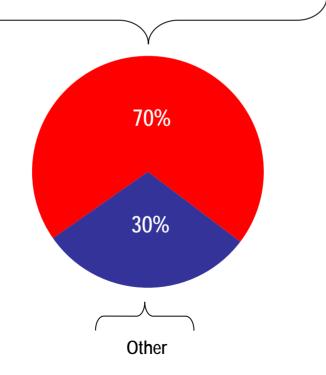
Changing Source Markets

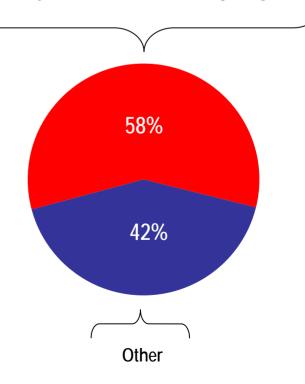
International Tourism Expenditures



United States, Germany, Japan, United Kingdom, Italy, France, Canada, Austria, Netherlands, Sweden

United States, Germany, United Kingdom, Japan, France, Italy, China, Netherlands, Hong Kong, Russia



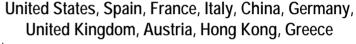


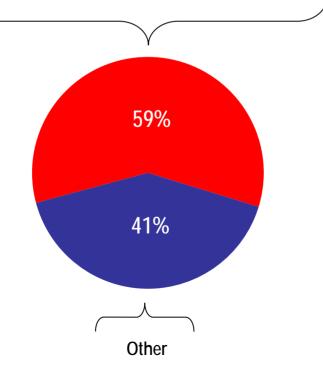
Changing Destination Preferences

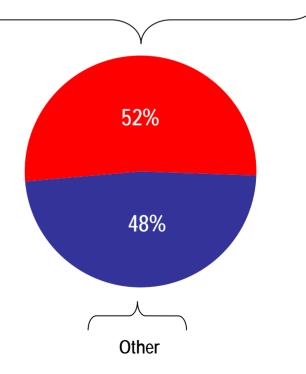
International Tourism Receipts



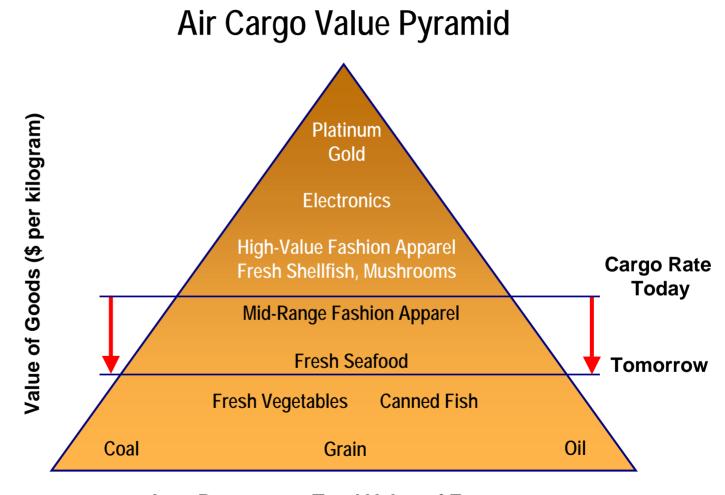
2002
n France Italy China Germa







Strong Growth in Air Cargo



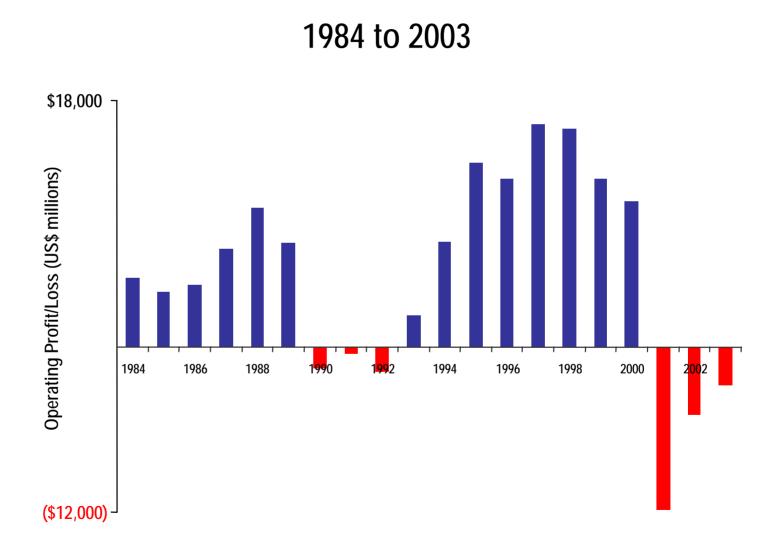
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Area Represents Total Value of Economy Items Above Line are Viable for Air Cargo

Airline Outlook

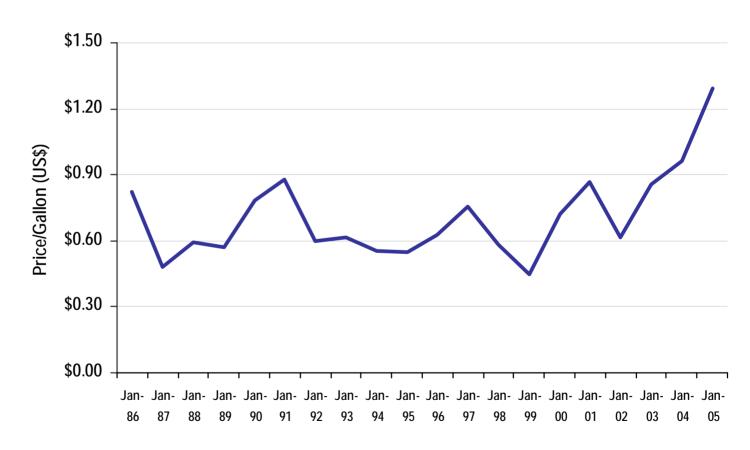


Industry in Financial Crisis



Rising Fuel Prices

January 1986 to January 2005

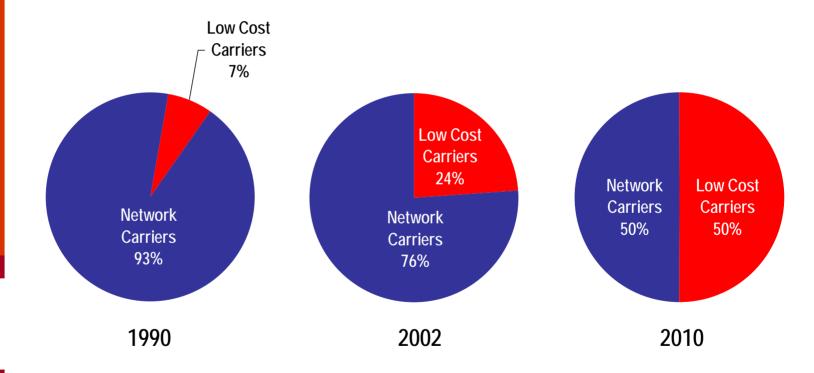


Growth of Low Cost Carriers



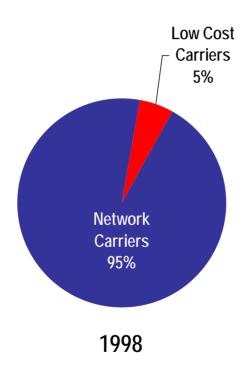
Industry Transformation

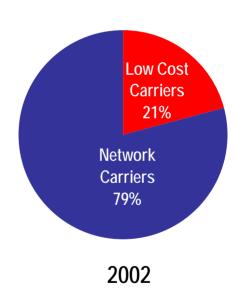
Share of US Domestic O/D Passengers



Industry Transformation

Share of Canadian Domestic Seat Capacity





New Generation Aircraft







InterVISTAS



High capacity aircraft

- Airbus A380
 - 550 seats
 - 15,000 km range
- Medium capacity 'hub buster' aircraft
 - Boeing 787
 - 200-300 seats
 - 14,500 km range
- Regional jets/turboprops
 - Bombardier CRJ 900
 - 86-90 seats
 - 3,600 km range
 - Embraer 190
 - 94-106 seats
 - 4,100 km range

Airport Outlook



Airport Privatization

 Governments have been unable to keep up with the required investments in airports





 Turned to the private sector to finance and operate facilities



 Reliance on the private sector for investment in safety, maintenance and expansion will continue in the future







Regional Integration

- Air transport growth will continue to put pressure on regional transportation systems
- Airports will need to be integrated into regional systems that make use of high capacity mass transit
- Innovative solutions are already being implemented at several airports:
 - Paris
 - Hong Kong
 - San Francisco
 - Vancouver (future)





Commercialization of Airports

Traditional focus:

- Airport terminals
 - Retail, food & beverage, advertising, banking, telecommunications, value added parking
 - 50% of total revenues of at major airports
- Airport land development
- More recent focus:
 - Regional transportation systems
 - United Kingdom
 - Switzerland



Technological Advances

- Information systems/telecommunications:
 - Self service check-in kiosks
 - Wireless services
 - Radio frequency identification devices



- Biometric applications
- Smart cards
- E-commerce





Airport Growth Outside Boundaries

- Offsite check-in and other processes:
 - Downtown check-in
 - Cruiseship check-in
 - Internet
- Utilization of secondary airports
 - Hamilton, Abbotsford
- Development of new airports
 - May complement or replace existing airports
- Expansion of boundaries of existing airports
 - Land acquisition to accommodate expansion 23

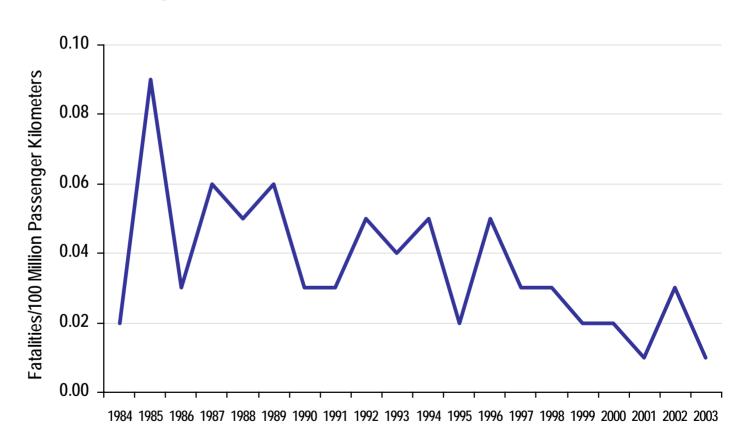


Safety & Security Outlook



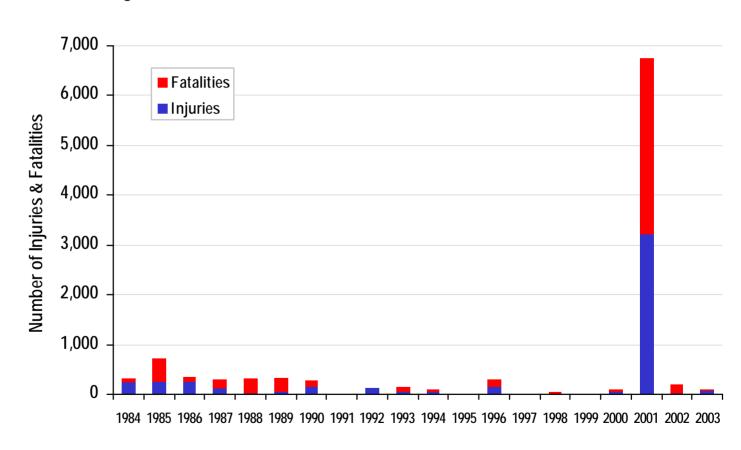
Air Transport Safety

Passenger Fatalities on Scheduled Air Services



Air Transport Security

Injuries & Fatalities Due to Unlawful Acts



Global Security Challenges

November 20, 2003



Last Updated: Thursday, 20 November, 2003, 19:02 GMT E-mail this to a friend Printable version

Istanbul rocked by double bombing

Bomb attacks on the British consulate and the HSBC bank headquarters in Istanbul have left at least 27 dead and up to 400 injured.



The top UK diplomat in hundreds of injured people the city, Consul-General Roger Short, was among at least 14 people killed in the attack on the consulate, its chaplain Ian Sherwood said.

The Turkish authorities say the attacks were carried out by suicide bombers, reportedly linked to al-Oaeda.

The explosions follow last Saturday's suicide bomb attacks against two synagogues in Istanbul that killed 25 people.

Responding to news of the blasts, UK Prime Minister Tony Blair said there could be "no holding back" in confronting the "menace" of alobal terrorism.

US President George Bush said the bombers had shown "utter contempt" for human

66 It's total chaos... civilians are carrying people away from the scene

Chris Kitrinos, bystander near British consulate

WATCH AND LISTEN

The BBC's Stephen Sackur The debris was so thick some were trapped underneath!

ISTANBUL BLASTS

KEY STORIES

- Al-Oaeda 'aided bombers'
- UK and Turkey pledge united fight
- In pictures: Burying the dead

ANALYSIS



Was it al-Oaeda? Tarik Kafala looks at claims that al-Qaeda was behind the Istanbul attacks

- → Culture clash in bomb-hit city
- ▶ EU's ties with Turkey tested

PROFILES

- ▶ Turkey country profile
- ▶ Obituary: Roger Short

HAVE YOUR SAY

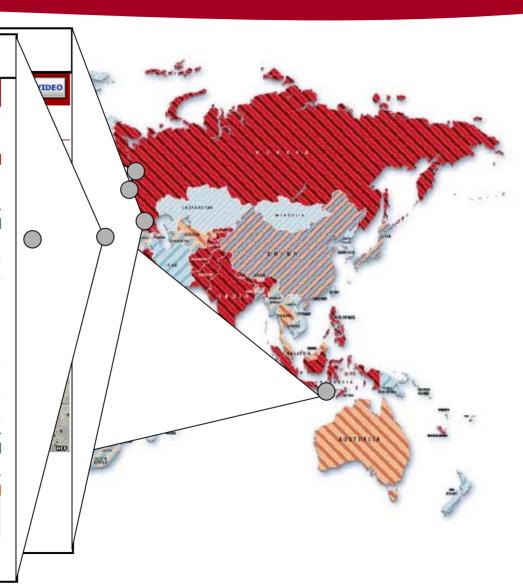
- Your experiences of bombings
- ▶ BBC Turkish Service

 Duo shocked but not overawed 20 Nov 03 | UK

TOP EUROPE STORIES NOW

- Pope 'considered standing down'
- Dutch 'smash labour gang'
- Two killed in Cairo bazaar blast





Border Clearance and Security

Preclearance services

- Changing/differing security requirements
- Harmonization of Canada-US-Mexico processes

InterVISTAS

Perimeter Clearance



Health/Disease Issues

- Incidence of infectious diseases is increasing:
 - Economic development and land use
 - Human demographics and behaviour
 - Advances in technology, industry practices
 - International travel
 - Microbial adaptation
 - Breakdown in public-health capacity
- Could lead to mass scale health screening at airports





Beyond 2010





Key Long Term Trends

- Continued strong growth of air transport
- Development of new markets
- Strong growth of air cargo
- Increased use of new technology
- Integration of airports into regional systems
- Reliance on private sector investment
- Airport growth outside existing boundaries
- Increased focus on safety, security and environment