Securing Your Digital Life

TrustedPartner Program – Technology Partners

Program Overview

The Entrust TrustedPartner Program is a global program designed to leverage and extend the marketing, sales and service capabilities of third parties who recognize that security is a business imperative for their customers. From global services organizations and software innovators to business advisors and value added resellers, each TrustedPartner's contribution is vital to the success of Entrust and its joint customers.

Technology Partners can leverage Entrust security solutions by integrating and testing their products to verify that secure, tested solutions are available to customers. The program provides TrustedPartners with a framework for developing and promoting Entrust secured technologies that can enhance customers' business transactions and thereby help to secure their digital lives either at work, on the road or at home.

Who Can Become a TrustedPartner?

The Technology Partner Program is open to companies that develop commercial software applications, hardware products or directory services.

Types of Entrust Integration
Entrust is always interested in establishing relationships with third parties whose technology can either augment or leverage the benefits of our solutions for securing Messaging, Identity Management and Data. Examples of such technologies include:

- **Desktop products:** enhancing applications for e-mail, e-forms, file/folder encryption, VPN, etc.
- **Web portal products:** providing strong authentication, access control and digital signatures, leveraging digital IDs or the Entrust IdentityGuard™ solution
- **Stand-alone applications:** leveraging Entrust's security and content analysis toolkits to add custom authentication, encryption and digital signature or content scanning capabilities
- **Security hardware:** providing physical means for credential storage or authentication, such as HSM, smart cards, USB tokens, biometrics, etc.

Why Participate in the TrustedPartner Program?
Over 1,400 enterprises and government agencies in more than 50 countries use Entrust's portfolio of security software solutions to help leverage the benefits of the Internet and enterprise networks. Participating in the TrustedPartner Program can help assist you in the deployment of secure, trusted technologies for your customers. This is particularly beneficial for helping customers comply with increasing government regulation.

- Directories & databases: provide storage for Entrust credentials that can be leveraged by applications
- User management: provides provisioning & PKI administration

Examples of current Entrust Technology Partners include:

- Cisco Systems
- Citrix®
- Oracle®
- Passlogix®
- SafeNet®
- Research-in-Motion (BlackBerry®)
- Sun Microsystems®

Integrating Quickly with Entrust

Upon enrollment, we provide you with the integration tools and support to help get up and running quickly. You will receive software to test against and integration documentation so you can become familiar with the Entrust Security infrastructure and quickly begin using the toolkits.

Becoming a TrustedPartner

Becoming a member of the program is easy. Fill out an application form via our website, www.entrust.com/partners, and your inquiry will go directly to an Entrust Partner Program Manager who will contact you to discuss your goals for collaboration, integration and testing. To allow us to provide high quality benefits under the program, there is an annual program fee. Once enrolled, you may be eligible for renewal discounts.

Gaining Entrust-Ready™ Status

When your product successfully completes integration and testing, we award it the highly regarded Entrust-Ready™ brand. This provides two key benefits:

- To your customers and prospects, an Entrust-Ready product signifies a solution that has been vetted for security and trust.
- To the Entrust sales force, an Entrust-Ready product holds excellent customer value-add, providing opportunities with existing and potential Entrust customers.

Becoming a TrustedPartner means you can:

- Join forces with an industry leader in security to enhance your offerings and expand your addressable customer base

- Integrate with Entrust using open APIs and standards, then leverage this investment with other security vendors

- Extend the reach of your products more quickly

- Have the opportunity to market your solutions through Entrust channels (such as Web, newsletters, field communications)

- Reward joint customers with a positive support experience

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About Entrust

Entrust, Inc. [NASDAQ: ENTU] is a world-leader in securing digital identities and information. Over 1,400 enterprises and government agencies in more than 50 countries rely on Entrust solutions to help secure the digital lives of their citizens, customers, employees and partners. Our proven software and services help customers achieve regulatory and corporate compliance, while turning security challenges such as identity theft and e-mail security into business opportunities. For more information on how Entrust can secure your digital life, please call us at 888-690-2424, or send an e-mail to entrust@entrust.com. Visit us on the Web at www.entrust.com.

Entrust® Securing Digital Identities & Information