

**CANADIAN INTERNATIONAL TRADE TRIBUNAL
FOREIGN PRODUCERS' QUESTIONNAIRE
COPPER PIPE FITTINGS
INQUIRY NO.: NQ-2006-002**

Before completing this questionnaire, please read carefully the instruction guide that can be downloaded from the Tribunal's Web site at www.citt-tcce.gc.ca/question/index_e.asp.

Please **return only** your questionnaire response to the Canadian International Trade Tribunal, as per the directives provided in the instruction guide, **no later than November 14, 2006**.

PART I

PUBLIC INFORMATION

Note: Information requested in this part is public.

1. Please provide your company's name and the following certification:

- A) Name (in English and in French, if applicable) and address of reporting company and any other companies (other locations, facilities and outlets) on behalf of which your company is responding to this questionnaire:

E-mail Address

Web Site

- B) The undersigned certifies that the information herein supplied is complete and correct to the best of his/her knowledge and belief.

Date

Signature of Authorized Official

Telephone

Name of Authorized Official
(Please print)

Fax

Title of Authorized Official
(Please print)

- C) If your firm is not a producer of **copper pipe fittings** or has not produced **copper pipe fittings**, as defined in the instruction guide, since 2003, please check the appropriate box below and **return only** this completed page to the Tribunal, as per the directives in the instruction guide.

- Firm is not a producer of **copper pipe fittings**.
- Firm has not produced **copper pipe fittings** since 2003.

2. Does your firm produce **copper pipe fittings** in more than one country?

Yes No

If yes, please specify the countries:

3. Please indicate, by checking the appropriate boxes, the category(ies) of **copper pipe fittings** that your firm exported to Canada in the specified periods:

	2003	2004	2005	Jan. 1-Sept. 30 2006
Pressure Copper Pipe Fittings: Wrought	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pressure Copper Pipe Fittings: Cast	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DWV Copper Pipe Fittings: Wrought	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DWV Copper Pipe Fittings: Cast	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4. If your firm is wholly or partly owned by other firms involved in any manner with any of the **copper pipe fittings** subject to this inquiry, whether upstream or downstream, please list the names and addresses of the other firms, and indicate the percent share of ownership or interest in your firm by the other firms.

Name	Address	Percent Share of Ownership
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

5. If your firm wholly or partly owns other firms involved in any manner with the **copper pipe fittings** subject to this inquiry, whether upstream or downstream, please list their names and addresses, and indicate the extent of your company's ownership or interest in those companies.

Name	Address	Percent Share of Ownership
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

6. If your firm is associated in any manner with other foreign producers, Canadian producers, importers, exporters, suppliers of raw materials used in the manufacture of **copper pipe fittings** or customers that buy any of the **copper pipe fittings** either domestically or outside of Canada, please list those foreign producers, Canadian producers, importers, exporters, suppliers or customers and their addresses, indicate the nature of the association, describe the type of product these firms handle and their role in the industry.

Name	Address	Nature of Association ¹	Product Category	Role in Industry ²
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

1. Please refer to the definition of "associated firms" in the instruction guide.
2. May include foreign producer, Canadian producer, importer, exporter, supplier, customer or buying group member, but does not include arm's length (independent) customers or suppliers.

9. Please indicate the location(s) of your plant(s) and the respective product lines produced at each plant. Please indicate which plants produce **copper pipe fittings** for export to the Canadian market. Separately, please indicate which plants are capable of producing **copper pipe fittings** for export to the Canadian market.

Plant Location	Product Lines	Produces for the Canadian Market Yes/No	Capable of Producing for the Canadian Market Yes/No
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

NOTE: If your company produces copper pipe fittings in more than one country, you are required to provide the requested information in questions 10 and 11 for each country separately in which you produce copper pipe fittings.

10. Please indicate whether any of your plants that are not currently capable of producing **copper pipe fittings** for the Canadian market could be converted to do so. If so, what modifications would be necessary?

11. Have you permanently closed or otherwise disposed of any plants producing **copper pipe fittings** or made any significant asset disposals since 2003?

Yes

No

If so, please indicate the plant or major asset concerned and the date, location and reasons for the closure or disposal.

12. Please describe the current state and forecasts of the market in your home country, Canada and other markets for **copper pipe fittings**. Please provide the information upon which you base these comments. Also, please provide any documents or the names of documents, such as articles in trade journals, market studies or surveys prepared by or on behalf of your company or other parties, that you know provide a description of the current state and forecasts of your home country, Canadian or world markets for **copper pipe fittings**.

13. Please describe your marketing practices for export sales (i.e. how you encourage sales) for **copper pipe fittings**. If these methods have changed since 2003, please provide details. If the response to this question would divulge confidential business information, provide a redacted public version and a complete version to be placed on the confidential record.

14. If your firm has changed the product mix of **copper pipe fittings** that it has produced since 2003 (e.g. product categories, types of products within a specific product category, sizes, etc.), please elaborate.

15. If your firm publishes an annual report to shareholders, please provide either:
- 25 printed photocopies of your most recent annual report or, if printed copies are not available,
 - one photocopy-ready copy.

16. In order to minimize the burden of responding to questionnaires on participants in Tribunal investigations, the Tribunal's staff is continually looking for ways to collect the information necessary for the proper conduct of an investigation with the least inconvenience to the respondents. We would welcome your suggestions for ways to streamline the data collection process and minimize the burden of questionnaire response. As well, we would appreciate the best estimate of the time required by your firm to complete this questionnaire.

Hours to complete: _____

Comments: _____

PART II

CONFIDENTIAL INFORMATION

Note: Information requested in this part is considered to be confidential in nature and will be treated as such, in accordance with sections 43 to 49 of the *Canadian International Trade Tribunal Act*.

COMPANY NAME: _____

NOTE: Please make additional copies of this entire section (PART II) for each country where you produce copper pipe fittings.

OPERATIONS

17. Please report your production capacity, production, sales, exports and inventories of the different categories of **copper pipe fittings**, as described below, produced by your company in your home market.
- **All subject copper pipe fittings** in Schedule I (p. 14);
 - **Pressure copper pipe fittings: wrought** in Schedule II (p. 15);
 - **Pressure copper pipe fittings: cast** in Schedule III (p. 16);
 - **DWV copper pipe fittings: wrought** in Schedule IV (p. 17); and
 - **DWV copper pipe fittings: cast** in Schedule V (p. 18).

If your records do not segregate the information by product category, please provide estimates for each category, with a full explanation of the methodology used to prepare these estimates.

18. What percentage of your company's total sales volume and value in its most recent fiscal year was represented by sales of **copper pipe fittings**?

**Sales of Copper Pipe Fittings
as a Percentage of Total Company Sales**

Most Recent Fiscal Year: _____ (specify)

Country of Manufacture
(_____)
(specify)

	Volume (%)	Value (%)
Pressure Copper Pipe Fittings: Wrought	_____	_____
Pressure Copper Pipe Fittings: Cast	_____	_____
DWV Copper Pipe Fittings: Wrought	_____	_____
DWV Copper Pipe Fittings: Cast	_____	_____

19. Please estimate your company's percentage share of your country's total production volume of **copper pipe fittings**, in 2005.

**Production Volume as a Percentage of
Your Country's Total Production of Copper Pipe Fittings**

2005

	Country of Manufacture (_____) (specify)
	Volume (%)
Pressure Copper Pipe Fittings: Wrought	_____
Pressure Copper Pipe Fittings: Cast	_____
DWV Copper Pipe Fittings: Wrought	_____
DWV Copper Pipe Fittings: Cast	_____

20. Please estimate your company's percentage share of your country's total volume and value of exports to Canada of **copper pipe fittings** in 2005.

**Export Sales of Copper Pipe Fittings
as a Percentage of Your Country's Export Sales to Canada**

	Country of Manufacture (_____) (specify)	Volume (%)	Value (%)
Pressure Copper Pipe Fittings: Wrought		_____	_____
Pressure Copper Pipe Fittings: Cast		_____	_____
DWV Copper Pipe Fittings: Wrought		_____	_____
DWV Copper Pipe Fittings: Cast		_____	_____

21. Does your company have any plans to expand, curtail or shut down production capacity and/or production of **copper pipe fittings**?

Yes No

Please describe those plans, including planned dates and capacity/production quantities and plants/locations involved and the reasons for the change.

22. Please provide the names and addresses of the **Canadian** importers of your company's **copper pipe fittings** during the period from January 1, 2003, to September 30, 2006.

Name

Address

I. Pressure Copper Pipe Fittings: Wrought

<hr/>	<hr/>
<hr/>	<hr/>
<hr/>	<hr/>
<hr/>	<hr/>
<hr/>	<hr/>

II. Pressure Copper Pipe Fittings: Cast

<hr/>	<hr/>
<hr/>	<hr/>
<hr/>	<hr/>
<hr/>	<hr/>
<hr/>	<hr/>

III. DWV Copper Pipe Fittings: Wrought

<hr/>	<hr/>
<hr/>	<hr/>
<hr/>	<hr/>
<hr/>	<hr/>
<hr/>	<hr/>

IV. DWV Copper Pipe Fittings: Cast

<hr/>	<hr/>
<hr/>	<hr/>
<hr/>	<hr/>
<hr/>	<hr/>
<hr/>	<hr/>

23. Please provide any documents, plans, forecasts, market analyses, or other information setting out your firm's strategies and objectives, for the years 2006, 2007 and 2008 concerning **copper pipe fittings** and other products made on the same production equipment, with respect to the following factors:

- production,
- purchases from domestic sources and from imports,
- domestic sales from production,
- market size and growth,
- market share for your firm,
- price levels,
- export sales,
- any change in product mix of production and sales,
- capacity and utilization levels, and
- investments.

Please provide the rationale and assumptions underlying these plans and forecasts, and indicate whether they were prepared internally or by an outside consultant.

Note: These specific plans and forecasts may already be in the form of "business plans" or equivalent used by your firm. If these types of documents are readily available, you may submit them in lieu of the above. However, if no formal forecast documents exist, provide your company's best estimates with regard to the above-mentioned factors.

You are **not** required to provide your firm's plans and forecasts dealing with products or activities **other than copper pipe fittings** and other products made on the same production equipment.

SCHEDULE I

**TOTAL PRACTICAL PLANT CAPACITY, PRODUCTION, SALES, EXPORTS
AND INVENTORIES OF ALL SUBJECT COPPER PIPE FITTINGS
(pieces)**

Country of Manufacture: _____
(specify)

	2003	2004	2005	Jan. 1 - Sept. 30 2005	Jan. 1 - Sept. 30 2006
A Practical Plant Capacity for Copper Pipe Fittings ^{1,2}	_____	_____	_____	_____	_____
B Beginning Inventory of Copper Pipe Fittings ^{1,7}	_____	_____	_____	_____	_____
C Total Production of Copper Pipe Fittings ^{1,7} (Utilization)	_____	_____	_____	_____	_____
D Total Production of Other Products ^{1,3} (Utilization)	_____	_____	_____	_____	_____
E Imports of Copper Pipe Fittings	_____	_____	_____	_____	_____
F Home Market Sales of Copper Pipe Fittings ^{4,5}	_____	_____	_____	_____	_____
Export Sales of Copper Pipe Fittings ^{5,6} to:					
G Canada	_____	_____	_____	_____	_____
H Your Largest Export Market (specify) _____	_____	_____	_____	_____	_____
I Your 2nd Largest Export Market (specify) _____	_____	_____	_____	_____	_____
J Your 3rd Largest Export Market (specify) _____	_____	_____	_____	_____	_____
K All Other Countries	_____	_____	_____	_____	_____
L Total Exports of Copper Pipe Fittings ⁷	_____	_____	_____	_____	_____
M Total Sales of Copper Pipe Fittings ⁷	_____	_____	_____	_____	_____
N Ending Inventory of Copper Pipe Fittings ^{1,7}	_____	_____	_____	_____	_____

See Notes on page 19.

SCHEDULE II

**TOTAL PRACTICAL PLANT CAPACITY, PRODUCTION, SALES, EXPORTS
AND INVENTORIES OF PRESSURE COPPER PIPE FITTINGS: WROUGHT**

(pieces)

Country of Manufacture: _____
(specify)

	2003	2004	2005	Jan. 1 - Sept. 30 2005	Jan. 1 - Sept. 30 2006
A Practical Plant Capacity for Pressure Copper Pipe Fittings: Wrought ^{1,2}	_____	_____	_____	_____	_____
B Beginning Inventory of Pressure Copper Pipe Fittings: Wrought ^{1,7}	_____	_____	_____	_____	_____
C Total Production of Pressure Copper Pipe Fittings: Wrought ^{1,7} (Utilization)	_____	_____	_____	_____	_____
D Total Production of Other Products ^{1,3} (Utilization)	_____	_____	_____	_____	_____
E Imports of Pressure Copper Pipe Fittings: Wrought	_____	_____	_____	_____	_____
F Home Market Sales of Pressure Copper Pipe Fittings: Wrought ^{4,5} Export Sales of Pressure Copper Pipe Fittings: Wrought ^{5,6} to:	_____	_____	_____	_____	_____
G Canada	_____	_____	_____	_____	_____
H Your Largest Export Market (specify) _____	_____	_____	_____	_____	_____
I Your 2nd Largest Export Market (specify) _____	_____	_____	_____	_____	_____
J Your 3rd Largest Export Market (specify) _____	_____	_____	_____	_____	_____
K All Other Countries	_____	_____	_____	_____	_____
L Total Exports of Pressure Copper Pipe Fittings: Wrought ⁷	_____	_____	_____	_____	_____
M Total Sales of Pressure Copper Pipe Fittings: Wrought ⁷	_____	_____	_____	_____	_____
N Ending Inventory of Pressure Copper Pipe Fittings: Wrought ^{1,7}	_____	_____	_____	_____	_____

See Notes on page 19.

SCHEDULE III

**TOTAL PRACTICAL PLANT CAPACITY, PRODUCTION, SALES, EXPORTS
AND INVENTORIES OF PRESSURE COPPER PIPE FITTINGS: CAST
(pieces)**

Country of Manufacture: _____
(specify)

	2003	2004	2005	Jan. 1 - Sept. 30 2005	Jan. 1 - Sept. 30 2006
A Practical Plant Capacity for Pressure Copper Pipe Fittings: Cast ^{1,2}	_____	_____	_____	_____	_____
B Beginning Inventory of Pressure Copper Pipe Fittings: Cast ^{1,7}	_____	_____	_____	_____	_____
C Total Production of Pressure Copper Pipe Fittings: Cast ^{1,7} (Utilization)	_____	_____	_____	_____	_____
D Total Production of Other Products ^{1,3} (Utilization)	_____	_____	_____	_____	_____
E Imports of Pressure Copper Pipe Fittings: Cast	_____	_____	_____	_____	_____
F Home Market Sales of Pressure Copper Pipe Fittings: Cast ^{4,5}	_____	_____	_____	_____	_____
Export Sales of Pressure Copper Pipe Fittings: Cast ^{5,6} to:					
G Canada	_____	_____	_____	_____	_____
H Your Largest Export Market (specify) _____	_____	_____	_____	_____	_____
I Your 2nd Largest Export Market (specify) _____	_____	_____	_____	_____	_____
J Your 3rd Largest Export Market (specify) _____	_____	_____	_____	_____	_____
K All Other Countries	_____	_____	_____	_____	_____
L Total Exports of Pressure Copper Pipe Fittings: Cast ⁷	_____	_____	_____	_____	_____
M Total Sales of Pressure Copper Pipe Fittings: Cast ⁷	_____	_____	_____	_____	_____
N Ending Inventory of Pressure Copper Pipe Fittings: Cast ^{1,7}	_____	_____	_____	_____	_____

See Notes on page 19.

SCHEDULE IV

**TOTAL PRACTICAL PLANT CAPACITY, PRODUCTION, SALES, EXPORTS
AND INVENTORIES OF DWV COPPER PIPE FITTINGS: WROUGHT**

(pieces)

Country of Manufacture: _____
(specify)

	2003	2004	2005	Jan. 1 - Sept. 30 2005	Jan. 1 - Sept. 30 2006
A Practical Plant Capacity for DWV Copper Pipe Fittings: Wrought ^{1,2}	_____	_____	_____	_____	_____
B Beginning Inventory of DWV Copper Pipe Fittings: Wrought ^{1,7}	_____	_____	_____	_____	_____
C Total Production of DWV Copper Pipe Fittings: Wrought ^{1,7} (Utilization)	_____	_____	_____	_____	_____
D Total Production of Other Products ^{1,3} (Utilization)	_____	_____	_____	_____	_____
E Imports of DWV Copper Pipe Fittings: Wrought	_____	_____	_____	_____	_____
F Home Market Sales of DWV Copper Pipe Fittings: Wrought ^{4,5} Export Sales of DWV Copper Pipe Fittings: Wrought ^{5,6} to:	_____	_____	_____	_____	_____
G Canada	_____	_____	_____	_____	_____
H Your Largest Export Market (specify) _____	_____	_____	_____	_____	_____
I Your 2nd Largest Export Market (specify) _____	_____	_____	_____	_____	_____
J Your 3rd Largest Export Market (specify) _____	_____	_____	_____	_____	_____
K All Other Countries	_____	_____	_____	_____	_____
L Total Exports of DWV Copper Pipe Fittings: Wrought ⁷	_____	_____	_____	_____	_____
M Total Sales of DWV Copper Pipe Fittings: Wrought ⁷	_____	_____	_____	_____	_____
N Ending Inventory of DWV Copper Pipe Fittings: Wrought ^{1,7}	_____	_____	_____	_____	_____

See Notes on page 19.

SCHEDULE V

**TOTAL PRACTICAL PLANT CAPACITY, PRODUCTION, SALES, EXPORTS
AND INVENTORIES OF DWV COPPER PIPE FITTINGS: CAST**

(pieces)

Country of Manufacture: _____
(specify)

	2003	2004	2005	Jan. 1 - Sept. 30 2005	Jan. 1 - Sept. 30 2006
A Practical Plant Capacity for DWV Copper Pipe Fittings: Cast ^{1,2}	_____	_____	_____	_____	_____
B Beginning Inventory of DWV Copper Pipe Fittings: Cast ^{1,7}	_____	_____	_____	_____	_____
C Total Production of DWV Copper Pipe Fittings: Cast ^{1,7} (Utilization)	_____	_____	_____	_____	_____
D Total Production of Other Products ^{1,3} (Utilization)	_____	_____	_____	_____	_____
E Imports of DWV Copper Pipe Fittings: Cast	_____	_____	_____	_____	_____
F Home Market Sales of DWV Copper Pipe Fittings: Cast ^{4,5}	_____	_____	_____	_____	_____
Export Sales of DWV Copper Pipe Fittings: Cast ^{5,6} to:					
G Canada	_____	_____	_____	_____	_____
H Your Largest Export Market (specify) _____	_____	_____	_____	_____	_____
I Your 2nd Largest Export Market (specify) _____	_____	_____	_____	_____	_____
J Your 3rd Largest Export Market (specify) _____	_____	_____	_____	_____	_____
K All Other Countries	_____	_____	_____	_____	_____
L Total Exports of DWV Copper Pipe Fittings: Cast ⁷	_____	_____	_____	_____	_____
M Total Sales of DWV Copper Pipe Fittings: Cast ⁷	_____	_____	_____	_____	_____
N Ending Inventory of DWV Copper Pipe Fittings: Cast ^{1,7}	_____	_____	_____	_____	_____

See Notes on page 19.

Notes:

1. For practical plant capacity (A), total production (C and D) and inventories (B and N), please report data pertaining to **all subject copper pipe fittings** and **each category of copper pipe fittings** as specified in Schedule I (p. 14) to Schedule V (p. 18), whether intended for captive (intra-company) or open-market sales, and whether intended for home market or export sales.
2. This is the greatest level of output from the machinery and equipment used in the production of **all subject copper pipe fittings** and **each category of copper pipe fittings** as specified in Schedule I (p. 14) to Schedule V (p. 18) that your plant can achieve on a continuous basis within the framework of a realistic work pattern. Consideration should be given to the typical product mix, number of shifts per day, annual operating days, etc., experienced during the past five years.
3. Products produced on the same equipment other than the **copper pipe fittings** subject to this inquiry.
4. Home market sales should exclude internally transferred material.
5. Sales data are to be reported on the date of shipment to the customer or the customer's warehouse.
6. Please provide your company's export volumes to Canada (G) of **all subject copper pipe fittings** and **each category of copper pipe fittings** as specified in Schedule I (p. 14) to Schedule V (p. 18) and then provide exports to the three largest export markets by country (H to J) and to all other countries (K).
7. PLEASE ENSURE THAT YOUR SCHEDULES BALANCE IN THE FOLLOWING MANNER:
 - Beginning Inventory (B) plus Total Production (C) less Total Sales (M) should equal Ending Inventory (N). In the event that the reported data do not reconcile in this manner, please explain. ($B + C - M = N$)
 - Beginning Inventory (B) for 2003 should be the Ending Inventory of 2002. Furthermore, Beginning and Ending Inventories should be carried from one column to the next as follows: The Ending Inventory (N) for 2003 should be carried over to the Beginning Inventory (B) in the 2004 column. The Ending Inventory (N) for 2004 should be carried over to the Beginning Inventory (B) in the 2005 column and the Jan. 1-Sept. 30, 2005, column. The Ending Inventory (N) in the 2005 column should be the Beginning Inventory (B) in the Jan. 1-Sept. 30, 2006, column. Please ensure that the Ending Inventory for Jan. 1-Sept. 30, 2005, has **not** been carried over as the Beginning Inventory for Jan. 1-Sept. 30, 2006. In the event that the reported data do not reconcile in this manner, please explain.
 - Total Exports (L) should be the sum of rows G through K. In the event that the reported data do not reconcile in this manner, please explain. ($G + H + I + J + K = L$)
 - Total Sales (M) should be the sum of Home Market Sales (F) and Total Exports (L). ($F + L = M$)