Magic Bullets: Historical Examples of Military Disruptive Technologies

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Disruptive Technology?

- Disruptive vice Sustaining Technology (Christensen 1997)
 - Dominant Paradigm of Sustaining tech.
 Undermined by what often appears cheaper and inferior
 - The DT offers new lines of development or application beyond bounds of Sustaining Tech
 - The DT's performance often undergoes rapid improvement as adoption spreads
- 4 Historical Cases Examined.

The U-boat in the Great War

- USW campaigns 1915 & 1917
- A subversive tech with few champions of strategic effect until geo-strategic crisis
- Effectiveness Measured How?
- Nature of British response
- Geo-strategic downside--USA declares war on Germany



ASW Ahead Fired Weapons in 2nd World War

- Competing designs 'innovated' despite prevailing assumptions.
- Hedge Hog vs Squid:
- The miss-measure of effectiveness
- First Leader's installed advantages & path dependence
- Wartime pattern: easiest, cheapest, soonest vice 'too late.'

Air Cavalry in Vietnam

- sustaining doctrines: "the helicopter is aerodynamically unsound...and no matter what the Army says, I know that it does not need any." US Airforce Director of Requirements.
- Support of SecDef for a 'bold new look for Army mobility.' -- The tipping point.
- cost savings (459 aircraft vice 2,339 vehicles) & operational flex.
- 1st Cavalry Division (Air Mobile) formed June 1965 & deployed to South Vietnam, in ops by Sept.

The Suicide Bomber



innovator unknown

- existing technologies used in 'new ways'
- A disruptive technology for asymmetric war
 - are we surprised?

Suicide Bombing Class

Conclusions

DT vice MDT

- Cost measured differently
- Military Effectiveness different from commercial utility or popularity
- 'war' is a two sided affair not easily likened to the 'market'
- military bureaucracies are similar and dissimilar to commercial ones