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E-Business... What is it?

- "Use of technology to facilitate the buying, selling, or exchanging of products & services over the Internet."*
- Last generation to question the need, relevance, and importance of e-business
- Beyond online shopping

* Source: PriceWaterhouseCoopers' E-Business Technology Forecast, 1999, p1.



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Why E-Business?

- Enhance productivity
- Lower costs
- Extend reach
- Automate business processes
- Improve customer service
- Increase revenues
- Respond to new customer & competitive demands



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E-Business Options

- 1. E-mail
- 2. Research online
- 3. Do your banking online
- 4. Purchase online (e-procurement)
- 5. Build a basic web site
- 6. Market your company online (e-marketing)
- 7. Transact online (B2C, B2B, auctions)
- 8. Manage your customer relationships (CRM)
- 9. Manage your supply chain (SCM)

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Canada Alberta

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E-Fact

- Among Canadian companies:
 - 32% purchase products online
 - 76% use the Internet
 - 31% have a web site
 - 15% have an intranet

Source: The Daily, Electronic Commerce and Technology 2002, Statistics Canada, April 2, 2003,



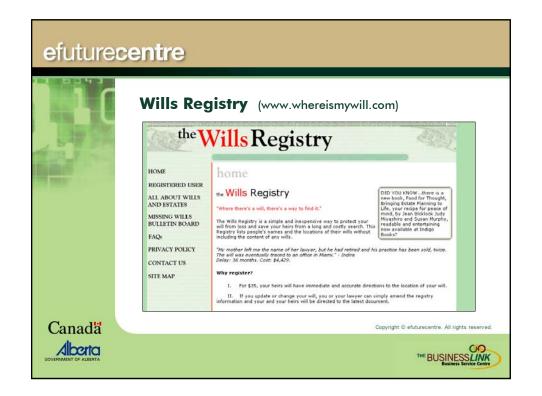
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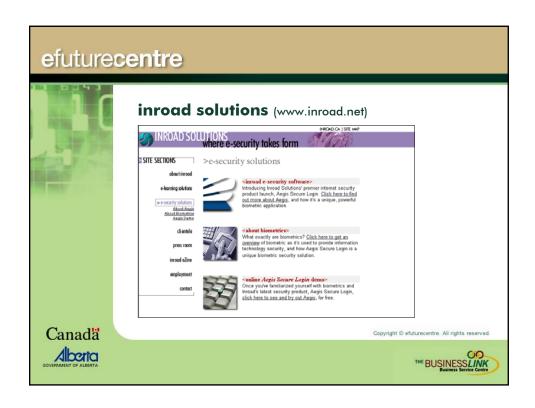










































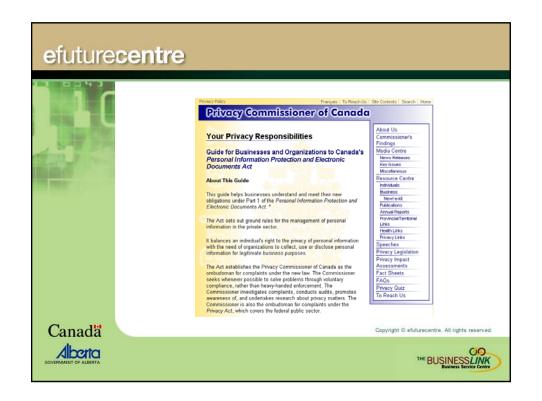
















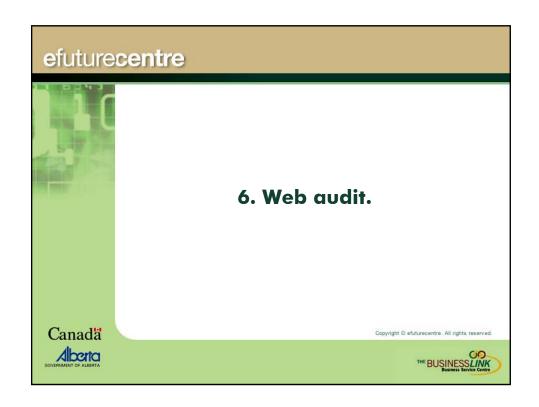












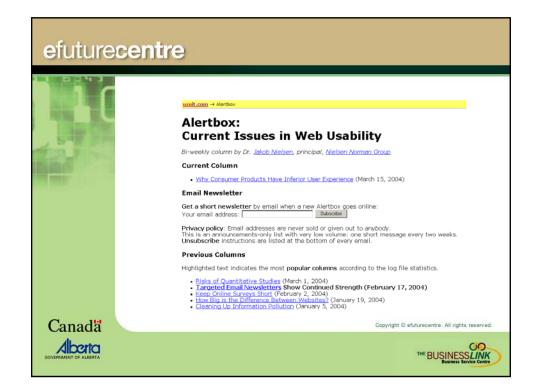


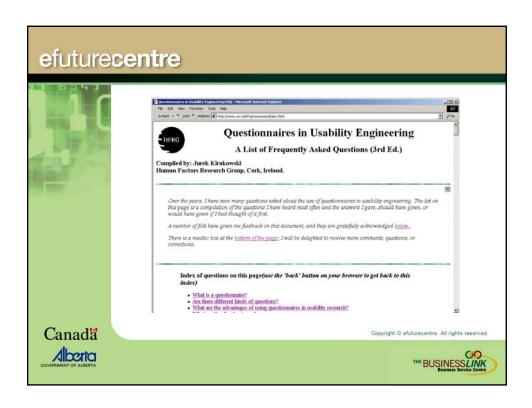






8. Usability testing (prototype). Canada Copyright © efuturecentre. All rights reserved.



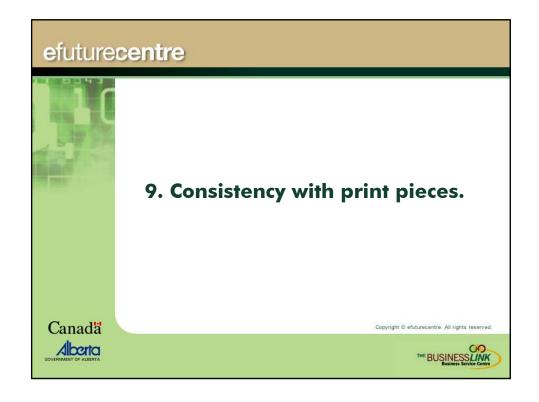




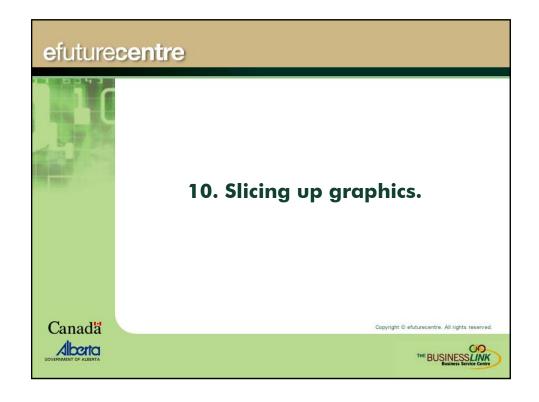




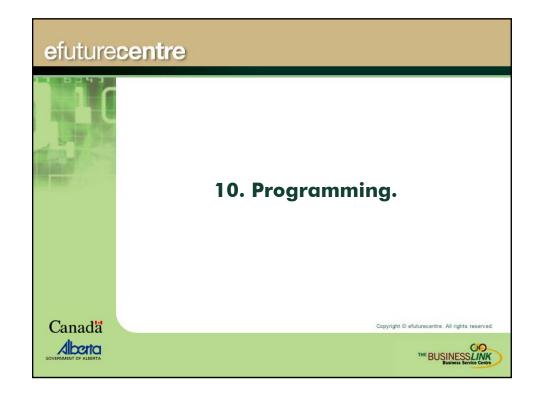


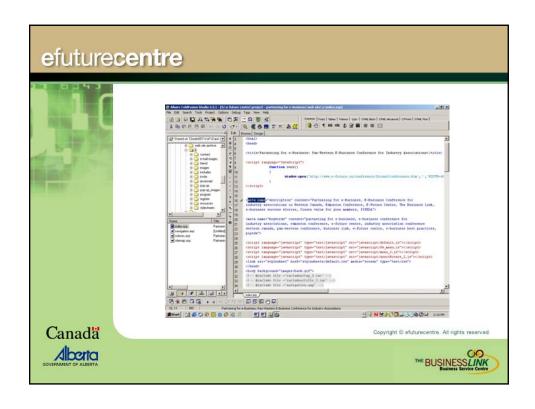


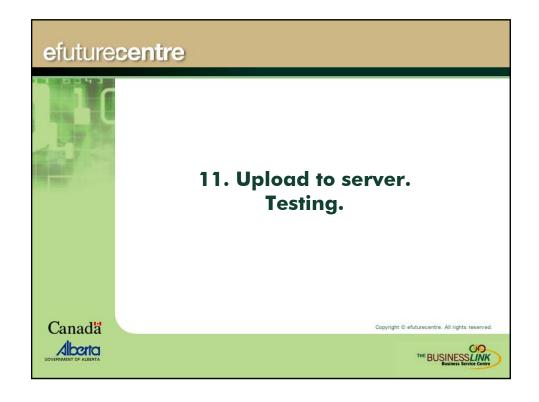






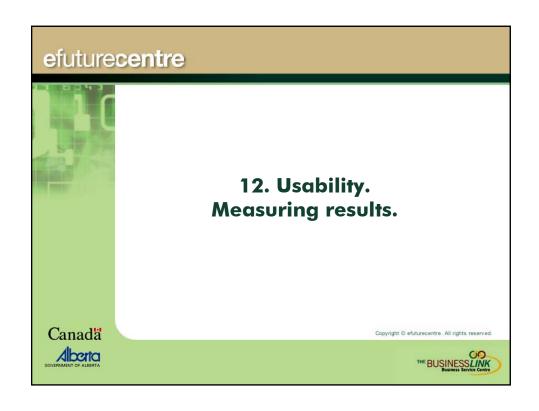


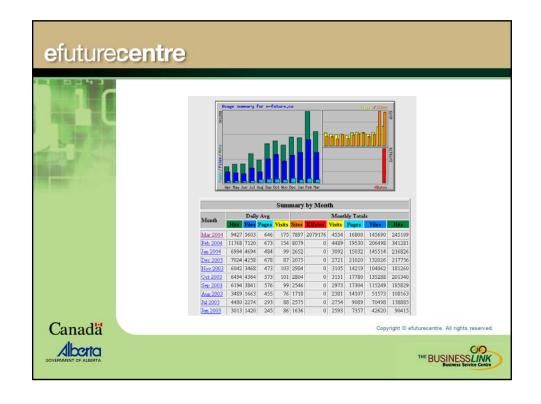






















Working Together to Promote E-Business!

- The Business Link's E-Future Centre (www.e-future.ca)
- Canada-Saskatchewan Business Service Centre (<u>www.cbsc.org/sask</u>)



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