## **Pesticide Sales Reporting**

Presentation to the Pest Management Advisory Council

> June 3, 2003 By Cameron Laing



## New Pest Control Products Act

- new requirement for registrants to report information on sales of each of their products
- condition of registration
- report in form and manner directed by the Minister and in accordance with regulations



**End-Use Products** 

- registrants must report the quantity sold or made available for sale in each province or territory, including:
  - sales by registrant to users
  - sales by registrant to vendors
  - sales to distributors that sell in only one province
  - sales by national/regional distributors to vendors/users
  - quantity made available for sale to users as fertilizer/pesticide mixtures, feed/pesticide mixtures or treated seed



Technical Grade Active Ingredients and Manufacturing Concentrates

#### registrant must report:

- sales from Canada to another country
- sales in each province and territory, including sales to manufacturers of fertilizer/pesticide mixtures or feed/pesticide mixtures
- quantity made available for sale to users in each province and territory as fertilizer/pesticide mixtures or feed/pesticide mixtures



#### Use of Estimates

- registrants without access to actual data could provide an estimate with a satisfactory explanation of how the estimate was derived for:
  - sales by national/regional distributors to vendors/users
  - quantities available for sale as fertilizer/pesticide, feed/pesticide mixtures or treated seeds
- would be permitted for the first two years the regulation is in force



### Other Highlights

- starting in 2005, sales information for the previous calendar year would be required to be submitted by the first of June each year
- registrants would be required to provide available information on sales of one or more products within one week of request from the Minister in emergency situation



## **Disclosure of Information**

- definition of CBI in new PCPA includes the "monetary value of sales"
- CBI may be shared with regulators in federal departments, provinces/territories
- quantity of sales (e.g., kilograms) may be disclosed to public



## **Disclosure of Information**

- public reports to indicate quantity of each active ingredient available for sale to users in each province and territory
- steps to be taken to prevent disclosure of monetary value of sales where an active ingredient found in only one registered product



## Next Steps

- analyze responses to Discussion Document
- prepare drafting instructions for regulation
- ◆ *Canada Gazette*, Part I fall 2003
- ◆ *Canada Gazette*, Part II spring 2004

