## **INDUSTRY PARTNERSHIP - REGIONAL CAMPAIGN**

SUMMER TACTICS	COST (\$)	MAX	NOTES
NEWSPAPER: 2"x4" ad in the regional newspaper insert			
NB/NS/PEI/MAINE/QC (circulation 345,500) *See list below	950	15	5 per insertion
EMAIL: Listing in the summer general email			
Send to all e-club members	500	5	
TOTAL SUMMER PARTNERSHIP (3 INSERTS & 1 EMAIL)	2,800		(Saving of \$700)
* Halifax Chronicle Herald/ Daily News, Telegraph-Journal, Times and Transcript, Le Soleil			
Daily Gleaner, L'Acadie Nouvelle, Charlottetown Guardian, Bangor Daily News,			

WINTER TACTICS	COST (\$)	MAX	NOTES
NEWSPAPER: 2"x4" ad in the regional newspaper insert			
NB/NS/PEI/MAINE/QC (circulation 345,500) + fulfillment + liquor stores	950	10	5 per insertion
EMAIL: Listing in the fall general email			
Send to all e-club members	500	5	
TOTAL WINTER PARTNERSHIP (2 INSERT & EMAIL)	2,000		(Saving of \$400)

FULL PARTNERSHIP FOR REGIONAL 6,000

## **INDUSTRY PARTNERSHIP - ONTARIO CAMPAIGN**

INDIVIDUAL TACTICS	COST (\$)	MAX	NOTES
NEWORADED Continuity ND Latternance to			
NEWSPAPER: Section in NB half page ads			
Toronto Star (692,000 circulation) - 4 ads total			
Cost per insertion	1,500	16	4 per insertion
Ottawa Citizen (175,000 circulation)- 4 ads total			
Cost per insertion	850	16	4 per insertion
MAGAZINE: 1/6 of a full page ad (Part of NB DPS)			
Reader's Digest (570,470 circulation)			
Cost per partner	650	12	6 per insertion

PACKAGE OPPORTUNITIES			
Ontario Package A			
Reader's Digest			
2 x Toronto Star			
	Cost for package A	3,000	(Saving of \$650)
Ontario Package B			
Reader's Digest			
4 x Toronto Star (or 2 x Toronto & 2 x Ottawa Citizen)			
	Cost for package B	5,000	(Saving of \$1,850)
Ontario Package C			
Reader's Digest			
4 x Toronto Star			
4 x Ottawa Citizen			
	Cost for package C	8,000	(Saving of \$2,250)

## **INDUSTRY PARTNERSHIP - QUEBEC PROGRAM**

1,500	6	
	1,500	1,500 6

## **INDUSTRY PARTNERSHIP - NEW ENGLAND PROGRAM**

COST (\$)	MAX	NOTES
1 500	32	4 per insertion
1,000	02	4 per moertion
2,200	8	
2,200	8	
2,200	8	
	1,500 2,200 2,200	1,500 32 2,200 8 2,200 8

New England Package A			
4 x Boston Globe			
	Cost for package A	5,000	(Saving of \$1,000)
New England Package B			
2 x Boston Globe			
All magazines (Yankee, Adudubon & NNEJ)			
,	Cost for package B	7,000	(Saving of \$2,600)
New England Package C			
4 x Boston Globe			
All magazines (Yankee, Adudubon & NNEJ)			
	Cost for package C	8,500	(Saving of \$3,100)