

**Total value-added wood sales have soared since 1990**  
**From reman to engineered wood . . .**

Quietly growing in leaps and bounds, BC's "other" forest industry increased its sales by a whopping 86 per cent between 1990 and 1999.

"There are definitely good reasons to be optimistic about the growth and potential of this province's value-added wood industry," says Dr. Bill Wilson, Victoria-based Director of the Industry, Trade and Economics Research program at the Canadian Forest Service's Pacific Forestry Centre.

Dr. Wilson is one of the authors of ***The structure and economic contribution of secondary manufacturing in British Columbia, 1990 - 1999***, a Natural Resources Canada information report being distributed to industry this week.

Secondary manufacturing includes the production of everything from reman (remanufactured products such as fencing, decking and siding), millwork, engineered wood products (trusses, log homes), cabinets, furniture, pallets/containers, panelboards, cedar shakes & shingles and woodcrafts.

Employing over 20,000 workers, the BC secondary manufacturing industry reached \$4.68 billion in total sales in 1999 with 73 per cent of the value-added wood companies in the study reporting sales into the United States and 43 per cent into Asia.

"By providing timely, accurate and comprehensive information on the magnitude and trends of secondary manufacturing in BC, our findings make it easier for decision-makers to assess opportunities and options to complement the sustainability and competitiveness of this industry," concludes Dr. Wilson. "The study also illustrates the challenges to realizing the sector's opportunities."

***The structure and economic contribution of secondary manufacturing in British Columbia, 1990 - 1999*** and a companion report Directory of secondary manufacturing of wood products in British Columbia can be ordered or downloaded from the Canadian Forest Service online book store (<http://bookstore.cfs.nrcan.gc.ca>) or by calling 363-0771.

