



Natural Resources  
Canada

Ressources naturelles  
Canada

Canadian Forest  
Service

Service canadien des  
forêts

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CANADA

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## Survey of Value-Added Manufacturing

### **INTRODUCTION**

The survey is being conducted by the Canadian Forest Service on behalf of the Department of Foreign Affairs and International Trade. A strong industry cooperation, in the form of responding to this survey, will assist Canada in the softwood lumber dispute with the United States. The results of this survey will be used in defense against the subsidy allegations by the U.S. industry.

This survey seeks value and volume information for softwood products of your own manufacture. The survey is being sent to *each* establishment for all value-added manufacturers. Therefore, if you are related to or affiliated with other wood producers, please complete the survey for *your establishment only*.

Part A requests your company contact information. Part B requests that you identify what type of manufacturing establishment you operate (sawmill, value-added manufacturer, pulp and paper manufacturer, etc.). Part C requests that, if you are a value-added manufacturer, report only *softwood* lumber output and input products for your establishment during the period of review specified. Please be sure to answer all questions as fully as possible, as this will help to achieve a lower countervailing duty rate applied at the U.S. border.

All of the information provided in this survey will remain **confidential** and will be reported publicly only on an aggregate basis in a manner that does not disclose company-specific information.

**PART A:**

**Company Contact Information**

Company Name:

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Mailing Address:

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Name of Contact Person:

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Phone: (    ) \_\_\_\_\_ Fax: (    ) \_\_\_\_\_

Email: \_\_\_\_\_

**Please proceed to *Part B* of the Survey.**

**PART B:**

**Type of Manufacturing Establishment**

Please check the box below that describes the type of manufacturing establishment that you operate, using the definitions in the table.

Types of Establishment	
<input type="radio"/>	<i>Sawmill or Other Primary Mill.</i> Manufacturing establishment for which the primary input products are logs. The primary output products are, for example, lumber, veneer and/or plywood products, or shingles and shakes. If you have a sawmill or other primary mill <i>and</i> do value-added manufacturing within the same establishment, please check this box <i>only</i> , and do not report your value-added manufacturing activities below.
<input type="radio"/>	<i>Value-Added Manufacturing Establishment.</i> Manufacturing establishment for which the primary input products include softwood or hardwood products, other than logs, that are obtained directly or indirectly from a sawmill.
<input type="radio"/>	<i>Pulp and Paper Manufacturing Establishment.</i> Manufacturing establishment for which the primary input products are pulp wood, chips and/or sawdust and the primary output products are pulp and paper products.
<input type="radio"/>	<i>Other.</i> Manufacturing establishment that does not use wood products as inputs and does not produce wood products as output products. <i>If you specify "other" as the primary business activity, please provide a short description of the business activity for your establishment.</i> <hr/> <hr/> <hr/>

If you checked "value-added manufacturing establishment" in the table above, please proceed to **Part C** and report activities *for your establishment only*. If you checked any category *other than* value-added manufacturing establishment in the table above, please proceed directly to **Part D** of the survey.

## **PART C:**

### **Sales and Manufacturing Activities**

For this portion of the survey, if you checked “**value-added manufacturing establishment**” in **Part B** above, please report total **softwood** manufacturing activities for your establishment.

- **Do not** report volumes or values for establishments that are classified as “sawmills or other primary mills” above.
- **Do not** report volumes or values for establishments that are classified as “pulp and paper mills” above.
- **Do not** report volumes or values for related or affiliated establishments (please list those establishments in **Part D** below).
- **Do not** report any shipments of hardwood products.

**Period of Review.** Please report total volumes and values for your most recent available 12-month fiscal period ending between December 31, 2001 and March 31, 2003.

Please specify the period used:

<b>FROM</b>				<b>TO</b>			
	<b>MONTH</b>	<b>DAY</b>	<b>YEAR</b>		<b>MONTH</b>	<b>DAY</b>	<b>YEAR</b>

Please use the tables on the following pages to report your softwood manufacturing activities.



## SOFTWOOD FIBRE INPUTS

Please report below values and volumes for *softwood* input products *purchased* by your establishment from any affiliated and unaffiliated entities. For your reference, a more detailed list of sample input products is available on the Canadian Forest Service website at [www.pfc.cfs.nrcan.gc.ca](http://www.pfc.cfs.nrcan.gc.ca).

Type of Softwood Fibre Input	Total Value (C\$)	Total Volume	Volume Unit of Measurement
Lumber			
Logs			
Plywood (3/8" basis)			
OSB (3/8" basis)			
Other fibreboards, please specify (3/4" basis)			
Veneer			
Poles			
Peeler Cores			
Bolts			
Piling			
Sawdust			
Wood chips			
<b>Others – Please Specify Each Additional Input</b>			

Please proceed to *Part D* of the survey.

**PART D:**  
**Affiliated and Related Establishments**

Is your manufacturing establishment affiliated with or related to any other establishment that is engaged in softwood lumber or value-added manufacturing?

YES \_\_\_\_\_ NO \_\_\_\_\_

If "yes," please list those establishments below, with the type of manufacturing activity.

<b>Company Name</b>	<b>Phone # and Address</b>	<b>Primary Manufacturing Activity</b>  1. Sawmill or Other Primary Mill 2. Value-Added Manufacturing Establishment 3. Pulp and Paper Manufacturer 4. Other (specify)

Thank you for your assistance with this survey. Please fax the completed form to 250-363-0775, attn: Bill Wilson, or mail the form to the following address:

Bill Wilson or Brad Stennes  
Canadian Forest Service  
Pacific Forestry Centre  
506 West Burnside Road  
Victoria, B.C. V8Z 1M5

If you have questions regarding this survey, please contact Brad Stennes at 250-363-8289.