

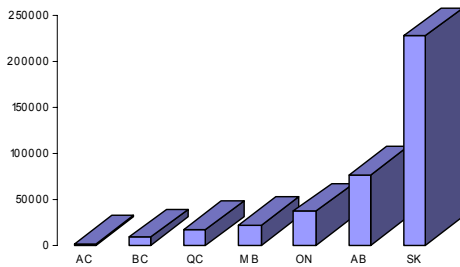
Organic Statistics 2003

CANADA

FARMERS

Number certified: 3,317
 % of total farmers: 1.3%
 Number in transition: >250
 Estimated gross value of sales: unknown
 % less than \$10,000 gross sales: 26% ?
 % over \$50,000 gross sales: 46% ?
 % female organic operators: 31% (from 2001 census)
 % female operators all farms: 26% (from 2001 census)
 Acreage in Production: 966,482 ac; 391,123 ha
 Additional acreage in program: 295,477 ac; 119,564 ha
 Transitional acreage: 13,402 ac; 5,424 ha.

Hectares 2003



TYPE OF PRODUCTION

Crop	Acres	Ha
Vegetables	6306	2552
Herbs	1451	587
Fruit & Nut	3630	1469
Grains & oilseeds	549,091	222,210
Wild Rice lakes	39,425	15955
Pasture/Hay (tame)*	222,072	89870
Forages/Green manure	158,812	64269

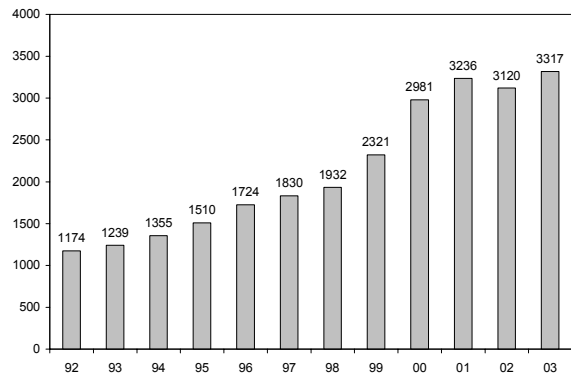
*Range, crown land & native pasture not included

Figures below are minimum values.
 Detailed breakdowns were not provided by all CBs

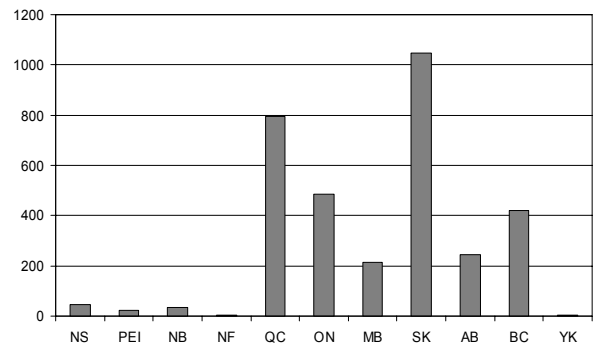
Mixed vegetable/market gardens:
 3429 ac/1388 ha; 557 producers, 39% in BC.
 Apples: 1449 ac/586.4 ha, 96 producers, 78% in BC.
 Wheat : 178,646 ac/72294.7ha; 941 producers, 69% in SK.
 Flax: 79,041 ac/31986.7ha; 601 producers, 85% in SK.

Potential Organic Crop Value calculated from seeded acreage:
 Prairie grains \$ 98 M; ON & QC grains: \$32 M

Number of certified organic producers in Canada



Producers 2003



Livestock Type	Head	Farms *
Beef cattle	15608	163
Bison	665	8
Dairy	7113	102
Sheep	5062	32
Goats	320	7
Pigs	3690	23
Deer/elk	220	2
Meat birds	305662	62
Layers	118347	89
Turkeys	5264	12

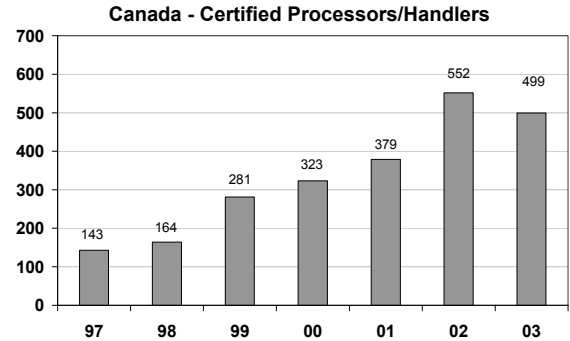
*Missing data - numbers of enterprises were not provided by all CBs

PROCESSORS & DISTRIBUTORS

Certified Processing and Handling Operations

Province	Total	U	M	SF	H	R	Value
BC	85	11	60	1	13	0	>\$16M
AB	52	16	22	13	1	0	unknown
SK	94	58	18	13	5	0	unknown
MB	27	3	4	15	5	0	unknown
ON	64	12	43	3	6	1	unknown
QC	152	141			10	1	unknown
NB	9		8	1			\$1,075,000
NS	13		13				\$1,582,139
PEI	3		1	1	1		>\$120,000

U type unidentified; M manufacturer; SF Seed/Feed;
H distributor/trader; R retail.
Maple syrup is not included in this table



(Use numbers with caution. 2002 figures are probably inaccurate, e.g. enterprises with more than one certification double counted).

ORGANIC EXPORTS

Some companies involved in the organic export market did not provide data; figures represent reported amounts only and percentage of total is not known.

Type	Value	EU	US	Japan	Other	?
Grains/Seeds/Flour	\$39,939,439	52%	40%	5%	2%	1%
Apples	\$3,213,181	4%	96%			
Misc. fruit	\$898,000		100%			
Vegetables	\$2,000,000		100%			
Maple syrup	\$7,000,000?	30%?	57%?	13% ?		
Food & beverages	\$10,000,000					100%
Total	\$63,049,620	36%	41%	5%	1%	17%

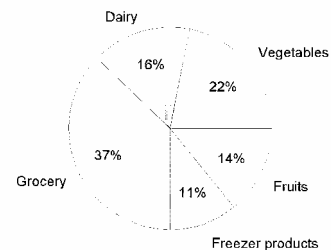
DOMESTIC SALES

Total sales unknown; data provided for the survey accounted for \$219,410,042 of retail sales in 2003. The total is likely to be at least twice that and closer to \$800M than the higher estimates quoted in previous studies.

Canadian Origin: Produce 22%, Grocery 10%; Dairy 90%

In Atlantic Canada 2003 organic produce sales are 1.3% of total fresh fruit and 1% of total vegetables. (source: ACORN Organic Market Research & Action Plan).

Organic retail sales - 2003



These statistics were compiled from data provided by CBs operating in Canada, organizations and individual companies.

From: "Certified Organic" The Status of the Canadian Organic Market in 2003. Prepared for Agriculture & Agri-food Canada by Anne Macey. March 2004. Revised May 2004 & July 2004.