

## **Special Presentation for Canada-China Mining Investment Forum 2006**

### **Minmetals' Resource Strategy**

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## Topics

- > I. Review of Resources Market
- > II. Minmetals
- > III. Minmetals' Resource Strategy



### I. Review of Resources Market

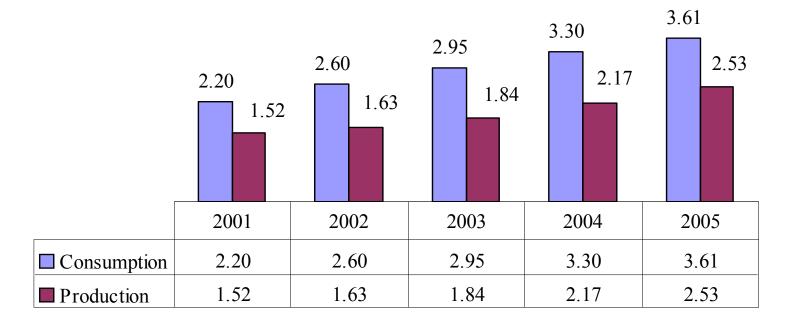




#### 1. Review of Chinese Nonferrous Metals Market

#### (1). Copper

## 2001-2005 Chinese Copper Consumption vs. Production (million tons)

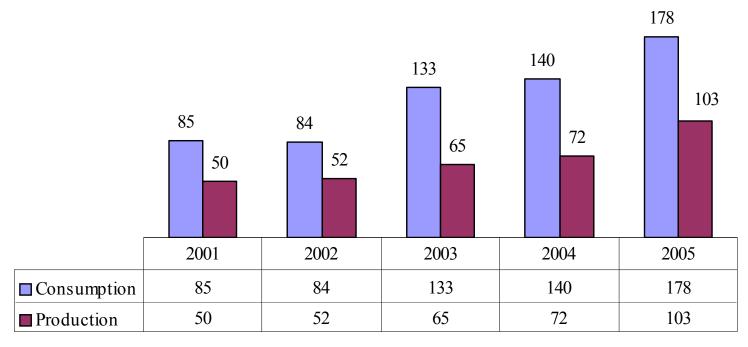




#### 1. Review of Chinese Nonferrous Metals Market

#### (2). Nickel

## 2001-2005 Chinese Nickel Consumption vs. Production (000' tons)

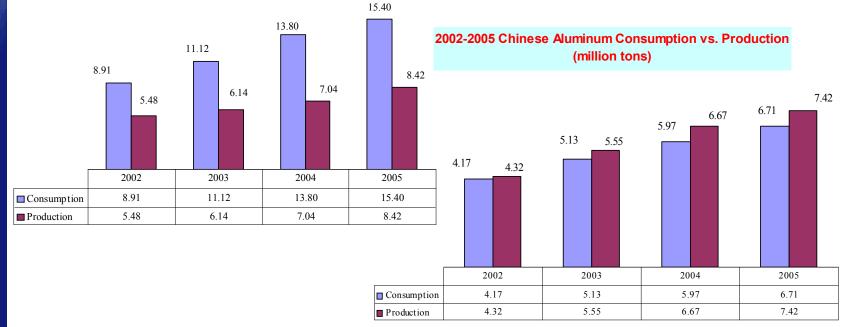




#### 1. Review of Chinese Nonferrous Metals Market

#### (3). Alumina and aluminum

#### 2002-2005 Chinese Alumina Consumption vs. Production (million tons)





#### 2. Chinese fast-growing economy and Cooperation opportunities

#### (1). The Prospect of China's Economic Growth

- The Chinese government has set a target to quadruple per capita GDP by 2020.
- ➤ The Development Research Center of State Council in China has updated its forecast for China's economic growth to year 2020.

Period Scenario	2000-2005	2005-2010	2010- 2015	2015-2020	2000- 2020	2005-2020
Base Case(%)	8.5	8.1	7.5	6.8	7.7	7.5
High Case(%)	8.5	8.5	8.2	7.7	8.2	8.1
Low Case(%)	8.5	7.5	5.8	4.8	6.6	6.0





#### 2. Chinese fast-growing economy and Cooperation opportunities

#### (2). China's economy growth vs. cooperation opportunities

- China's energy, base metals and iron ores consumption have increased over the last 20 years, especially during recent years.
- China's economic growth places more cooperation opportunities.







#### 2. Chinese fast-growing economy and Cooperation opportunities

#### (3). Some countermeasures should be emphasized

Based on the outlook for mineral resources and economic development globally, our focus will be on:

- Exploration and increasing the level of mineral reserves globally.
- Create a win-win situation to develop and utilize global resources together.
- Improve related technologies and apply those to mining exploration and development.
- ➤ China will actively promote a global strategy for mineral resources and build its strategic reserve of mineral resources.

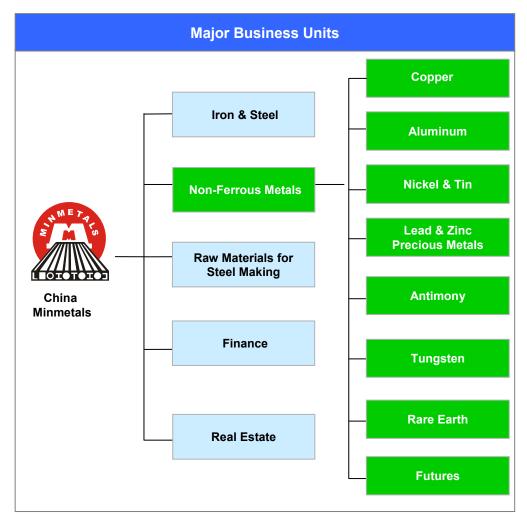


### II. Minmetals





## 1. Historically a trading-oriented company, Minmetals is in the process of transforming into a resources company



### 2. Strong Worldwide Presence





#### 3. Minmetals' Vision

➤ Become a world leading metals and minerals group based on trading and resources development.

以贸易为基础,以资源为依托,国际领先的跨国金属 和矿产企业集团

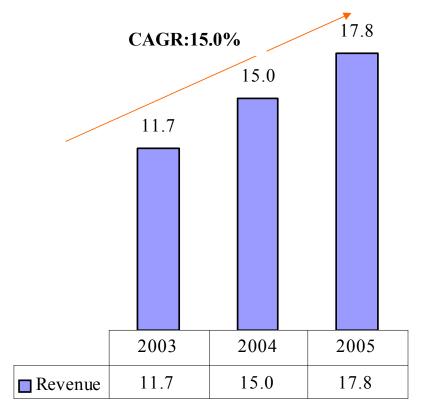




#### 4. Good performance

In 2005, Minmetals achieved revenue of US\$ 17.8 billion.

#### Revenue (US\$ Billion )





#### 4. Good performance

Minmetals Nonferrous plays a very important role in the Chinese nonferrous metals industry.

#### **Import:**

➤ the largest importer of copper cathodes, copper concentrate, and alumina in China, accounting for about 40% of China's total import of copper concentrate, 15% of copper cathodes, and 40% of alumina each year.

#### **Export:**

➤ The largest exporter of tungsten, antimony and rare earth products in China, accounting for about 40% of China's total export of tungsten products, 40% of antimony products, 10% of rare earth products.



## III. Minmetals' Resources Strategy





#### 1. Minmetals' Strategy

#### **Strategy:**

> to transform Minmetals into a world leading metals and minerals group able to provide excellent customer service globally.

#### **Strategy Measures:**

- marketing and sales network development
- mineral resources development

#### Five year plan:

to double revenue to US\$ 30 billion



#### 2. Implementation of Strategy Mineral resources development

#### (1). Raw materials for steel making

- Finalized a restructuring with Hanxing Metallurgical Mining Administration.
- ➤ We now have 2.7 million tons of iron concentrate capacity, the largest single mine producer in China.
- Stable raw material supply through investments in Guizhou Ferro Alloy Plant and Yingkou Steel Plate Plant.
- Granted mining license for a coal deposit (260 million tons resource is expected).





#### 2. Implementation of Strategy Mineral resources development

#### (2). Nonferrous Metals

- Minmetals Nonferrous has made substantial progress in building its nonferrous metal business and resource development.
- ➤ In 2004, acquired Sherwin Alumina Refinery in United States(1.6 million tons of alumina capacity)
- ➤ Total annual alumina production capacity of CMN is approximately 2 million tons.





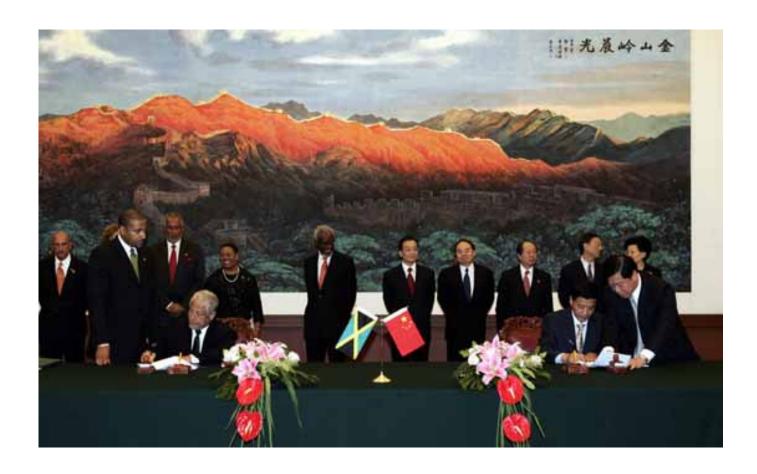
- ➤ Commenced construction of Phase One of the 1.6 million ton Guangxi Huayin Alumina Project in June 2005.
- Project is sponsored by Minmetals, Chalco and Guangxi Government.







➤ In 2005, Cooperation with Jamaica to develop bauxite resources.







➤ On Feb. 22, 2006, finalized our agreement with Codelco to jointly develop copper resources in Chile and secure a stable long-term copper supply.







Minmetals Nonferrous is the controlling shareholder of Jiangxi Tungsten Group, Xianglushan Tungsten Group and Nanchang Cemented Carbide Ltd, providing a supply chain in tungsten.







- Minmetals Resources Co., Limited and Oriental Nonferrous, two listed companies in Hong Kong, were successfully restructured in 2005.
- Starting point for Minmetals to enter the overseas' capital markets.







#### 3. Coming years

In the next couple of years, our focus will be on:

- sticking to our strategy of securing resources supply.
- becoming actively involved in world capital markets.

#### Domestically,

- **4** Tungsten
- **4** Antimony
- **4** Rare earth metals
- **4** Tin

#### Overseas,

- Copper
- **Alumina**
- Nickel
- Iron ore





### **The End**

## Thank you all!

