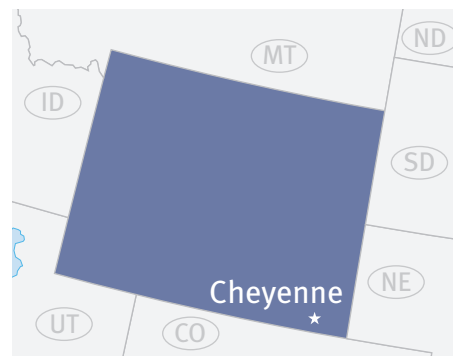


WYOMING

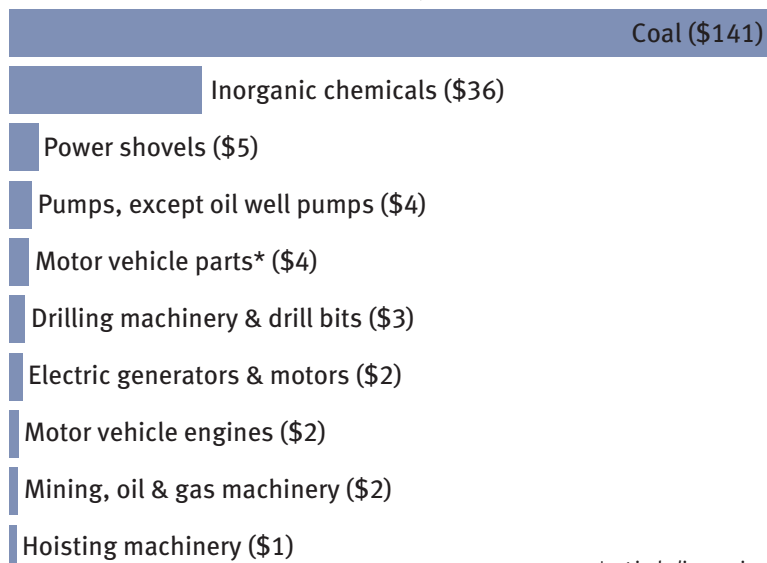
►► Canada–U.S. trade supported 5.2 million U.S. jobs

- Total Canada–U.S. merchandise trade: \$461 billion
- Canada–Wyoming trade supported 9,000 Wyoming jobs
- Canadians made more than 85,300 visits to Wyoming, spending \$25 million.
- Wyoming residents made 25,100 visits to Canada, spending \$14 million.



Wyoming's Leading Exports to Canada

2005, in millions of U.S. dollars

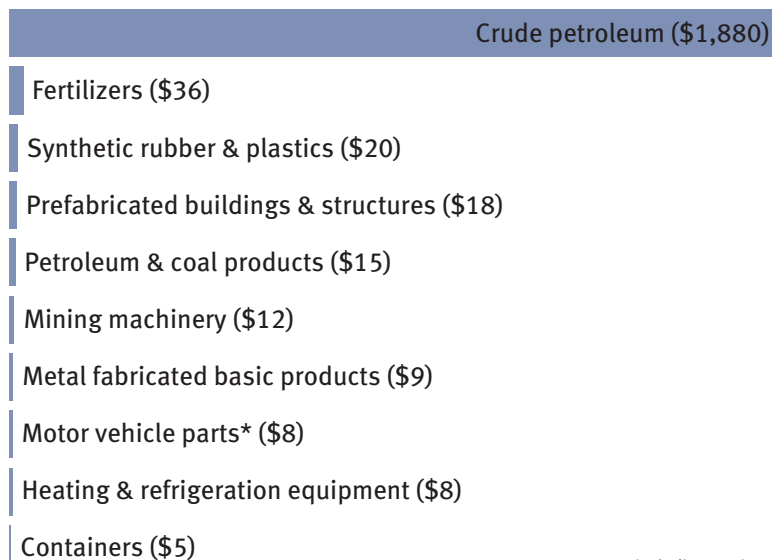


*not including engines

Total Wyoming exports to Canada: \$255 million

Wyoming's Leading Imports from Canada

2005, in millions of U.S. dollars



*not including engines

Total Wyoming imports from Canada: \$2.2 billion

Canada at the front of the pack

Canada was by far Wyoming's largest trading partner in 2005, purchasing 24% of the state's total exports. Bilateral revenue reached \$2.5 billion, a 16% increase from the previous year. The growth of the Wyoming–Canada trade partnership was impressive, as the Cowboy State's exports were \$255 million, an increase of 15%, and its imports \$2.2 billion, an increase of 16%.

Trade powerhouse

Energy generated \$2.0 billion in cross-border revenue, 80% of the total trade between Wyoming and Canada. Wyoming sold \$141 million in energy to Canada, all in the form of coal.

In return, Wyoming bought \$1.9 billion of Canada's energy resources. Crude petroleum accounted for over 99% of this total; the remaining energy purchases were \$15 million worth of petroleum and coal products and \$4 million worth of electricity. The Cowboy State's energy imports increased by \$272 million from 2004.

Solidifying trade

Chemicals were Wyoming's second largest export and import sector, providing the Cowboy State with \$44 million in export revenue and \$70 million worth of chemical imports from Canada. Wyoming's leading chemical export was inorganic chemicals valued at \$36 million. Conversely, \$36 million in fertilizer imports allowed Wyoming's agriculture industry to flourish.

Building cross-border connections.

The machinery sector enjoyed strong growth in 2005. Wyoming sold Canada \$27 million in machinery—a 42% increase—including \$5 million in power shovels. Machinery imports grew 12%, as the Cowboy State imported \$67 million in goods, including mining machinery (\$12 million).

Big Wonderful Wyoming

Canadians were drawn to Wyoming's unique natural attractions such as Devils Tower, Grand Teton National Park and Yellowstone National Park, making 85,300 visits and adding \$25 million to the state's economy. Wyomingites made 25,100 visits across the border and spent \$14 million in Canada.

Wyoming–Canada Facts at a Glance:



Top Canadian Employers

- 🍁 Cameco Corporation
 - ★ *Power Resources Inc.*
- 🍁 EnCana Corporation
 - ★ *Tom Brown Inc., Encana Oil & Gas (USA) Inc.*
- 🍁 Royal Bank of Canada
 - ★ *RBC Dain Rauscher Corp., First City Corp.*
- 🍁 AEC Express Holdings Ltd.
 - ★ *Platte Pipe Line Company*
- 🍁 Onex Partners L.P.
 - ★ *American Medical Response Inc.*

State jobs supported by Canada–U.S. trade: 9,000

Wyoming Trade

Exports to Canada:	\$255 million
Imports from Canada:	\$2.2 billion
Bilateral trade:	\$2.5 billion
Largest export market:	Canada

Wyoming Tourism

Visits by Canadians:	85,300
\$ spent:	\$25 million
Visits to Canada:	25,100
\$ spent:	\$14 million

Canada–Wyoming Success Stories

The Consulate General of Canada in Denver hosted its second annual barbecue at Cheyenne Frontier Days in July. Co-hosted by Governor Dave Freudenthal, the event drew well over 100 of Wyoming’s elected officials, business leaders, and other community leaders. Cheyenne Frontier Days draws over 1 million attendees every year from Wyoming, the Rocky Mountain states and beyond. Attendees at this year’s barbecue included a number of state legislators, staff from Wyoming’s congressional delegation, representatives from the University of Wyoming, business leaders from Cheyenne and neighboring towns, and press. The barbecue has become the consulate’s “signature” event in Wyoming and has strengthened relationships between the state’s decision-makers and the Consulate General.

The Consulate General of Canada in Denver organized an educational tour to the oil sands and to the Coutts, Alberta/Sweet Grass, Montana border 26–28 June 2006 for a group of congressional staff from Colorado and Wyoming. Led by Senior Trade Commissioner Monica Heron and Political Affairs Officer Inta Morris, the trip focused on the US-Canada energy relationship and on border security. Participants came away with an increased understanding of the enormous potential of the Alberta oil sands, and of the strategic working relationship between U.S. and Canadian border officials. 🍁

August 2006

Sources: Merchandise trade and tourism figures are from **Statistics Canada**, converted at the rate of US\$1.00=C\$1.2116. Merchandise trade is customs-based for the year 2005. Job numbers are based on 2001 data from a 2003 study by **Trade Partnership Worldwide** commissioned by the Canadian Embassy. Canada’s export ranking is from the **World Institute for Strategic Economic Research (WISER)**. All figures are in U.S. dollars. Figures may not add up due to rounding.

For more information on Canada’s trade with Wyoming, please contact:

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