

ADDITIONAL INFORMATION ON THE REBATE INCENTIVES FOR GOODS AND SERVICES PURCHASED BY THE GOVERNMENT:

RESPONSIBILITIES:

| | |
|-----------------------|---|
| Supplier | When bidding on Yukon government tenders for the purchase of products, identify on the tender form, those products that will be locally produced or manufactured. The rebate available for that product under the Business Incentive Policy will be equal to its bid price to the Yukon government multiplied by the Incentive Rebate Rate (rebate = bid price x rebate rate). |
| Department | The Purchasing Department in conjunction with the Business Incentive Office reviews the tender to validate the applicability of rebate rates to those products. Award is based on bid price submitted. Value of rebate (excluding freight charges) is calculated and becomes part of the Purchase Order. |
| Supplier | When invoicing the government for such products, the supplier identifies the value of the products and the applicable rebates as separate items on the invoice (as noted below). |
| Contracting Authority | Once the invoice is received, the contracting authority pays for all items <u>except</u> the rebate. It then forwards a copy of the invoice and associated cheque requisition to the Business Incentive Office, which processes and pays the rebate. |

When suppliers submit tenders for the purchase of their Yukon-manufactured products by the Yukon government, the Business Incentive Policy for Goods and Services applies. Goods rebates will be paid in addition to the bid price. This gives Yukon manufacturers a competitive edge over imported products.

Here is an example of how to take the rebate into account when calculating your bid price:

- Calculate your price in the normal way. Then you may reduce your bid to reflect the impact of the Business Incentive Program rebate. Remember that the rebate is based on value of the product and does NOT include freight, installation or other associated costs. To determine how much your bid can be reduced, make the following calculation:
- Divide your cost to manufacture by the rebate rate plus 100, then multiply by 100 to obtain your BID price

- i.e. -

$$\frac{\text{Actual price of product}}{\text{divided by (18 plus 100)}} \times 100 = \text{bid price}$$

- example -

$$\begin{aligned} &\text{Product A is valued at } \$340.00. \text{ The rebate rate is } 18\%. \\ &\$340 \text{ divided by } 118 \times 100 = \$288.14 \text{ (bid price)} \\ &\$288.14 \text{ plus } 18\% = \$340.00 \end{aligned}$$

- Submit your bid, indicating **only the bid price** (i.e. **\$288.14** - do not show the calculations) and indicate on the tender that the product will be manufactured in the Yukon.
- If you are low qualified bidder and are awarded the contract, a Purchase Contract will be issued to you for the product. The amount of the rebate will be calculated and shown on the purchase contract.
- When you deliver the goods, submit your invoice to the requesting department identified on the Purchase Order. Show the bid price and the rebate value separately, with the total price also indicated.

- SAMPLE INVOICE -

Purchase Order # _____

| | |
|------------|----------|
| Item A | \$288.14 |
| BIP rebate | 51.86 |
| Total Due | \$340.00 |

"I certify that the items listed were manufactured in the Yukon, and that documentation for this claim will be provided on demand."
(Signature of Manufacturer)

Business Incentive Program Rebate Schedule

| NAICS # | Description | Category | Rebate for Goods & Services | Rebate for Construction Materials |
|-------------|---|----------|-----------------------------|-----------------------------------|
| 1111 | Crop Production | | | |
| 111190 | Other Grain Farming | 2 | 8% | N/A |
| 1112 | Vegetable & Melon Farming | | | |
| 111211 | Potato Farming | 2 | 8% | N/A |
| 111219 | Other Vegetable Farming | 2 | 8% | N/A |
| 1114 | Greenhouse, Nursery & Floriculture Production | | | |
| 111411 | Mushroom Production | 3 | 30% | N/A |
| 111419 | Other Food Crops Grown Under Cover | 1 | 0% | 0% |
| 111421 | Nursery and Tree Production | 1 | 0% | 0% |
| 111422 | Floriculture Production | 1 | 0% | 0% |
| 1119 | Other Crop Farming | | | |
| 111940 | Hay Farming | 2 | 8% | N/A |
| 111999 | All other Misc. Crop Production | 2 | 8% | N/A |
| 1123 | Poultry & Egg Production | | | |
| 112310 | Chicken Egg Production | 2 | 7% | N/A |
| 112320 | Chicken Production - Broiler and Other Meat-Types | 2 | 7% | N/A |
| 1133 | Logging | | | |
| 113311 | Logging | 2 | 20% | 20% |
| 113311 | Logging - Includes Fuelwood, Woodchips | 1 | 0% | 0% |
| 2123 | Non-Metallic Mineral Mining & Quarrying | | | |
| 212320 | Sand and Gravel Mining and Quarrying | 1 | 0% | 0% |
| 212397 | Peat Extraction | 3 | 30% | 30% |
| 3111 | Animal Food Manufacturing | | | |
| 311111 | Dog and Cat Food Manufacturing | 3 | 14% | N/A |
| 311119 | Other Animal Food Manufacturing | 3 | 14% | N/A |
| 3112 | Grain & Oilseed Milling | | | |
| 311211 | Flour Milling | 3 | 14% | N/A |
| 3113 | Sugar & Confectionery Product Manufacturing | | | |
| 311310 | Sugar Manufacturing | 2 | 12% | N/A |
| 311330 | Confectionery Manufacturing from Purchased Chocolate | 2 | 20% | N/A |
| 311340 | Non-Chocolate Confectionery Manufacturing | 2 | 20% | N/A |
| 3114 | Fruit & Vegetable Preserving & Specialty Food Mftg | | | |
| 311410 | Frozen Food Manufacturing | 2 | 13% | N/A |
| 3115 | Dairy Product Manufacturing | | | |
| 311511 | Fluid Milk Manufacturing | 3 | 17% | N/A |
| 311515 | Butter, Cheese, and Dry and Condensed Dairy Products Man | 3 | 17% | N/A |
| 311520 | Ice Cream and Frozen Dessert Manufacturing | 3 | 17% | N/A |
| 3116 | Meat Product Manufacturing | | | |
| 311611 | Animal (except Poultry) Slaughtering | 2 | 10% | N/A |
| 311615 | Poultry Processing | 3 | 27% | N/A |
| 3117 | Seafood Product Preparation & Packaging | | | |
| 311710 | Seafood Product Preparation and Packaging | 2 | 17% | N/A |
| 3118 | Bakeries & Tortilla Manufacturing | | | |
| 311810 | Bread and Bakery Product Manufacturing | 2 | 20% | N/A |

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| NAICS # | Description | Category | Rebate for Goods & Services | Rebate for Construction Materials |
|-------------|--|----------|-----------------------------|-----------------------------------|
| 311821 | Cookie and Cracker Manufacturing | 2 | 20% | N/A |
| 311822 | Flour Mixes and Dough Manufacturing from Purchased Flour | 3 | 24% | N/A |
| 311823 | Dry Pasta and Tortilla Manufacturing | 2 | 19% | N/A |
| 3119 | Other Food Manufacturing | | | |
| 311930 | Flavoring Syrup and Concentrate Manufacturing | 2 | 19% | N/A |
| 3121 | Beverage Manufacturing | | | |
| 312110 | Soft Drink and Ice Manufacturing | 2 | 18% | N/A |
| 3131 | Fibre, Yarn and Thread Mills | | | |
| 313110 | Fibre, Yarn and Thread Mills | 3 | 30% | N/A |
| 3132 | Fabric Mills | | | |
| 313210 | Broad-Woven Fabric Mills | 3 | 30% | N/A |
| 313220 | Narrow Fabric Mills | 3 | 30% | N/A |
| 313230 | Non-Woven Fabric Mills | 3 | 30% | N/A |
| 313240 | Knit Fabric Mills | 3 | 30% | N/A |
| 3133 | Textile & Fabric Finishing & Fabric Coating | | | |
| 313310 | Textile and Fabric Finishing | 3 | 30% | N/A |
| 313320 | Fabric Coating | 3 | 30% | N/A |
| 3141 | Textile Furnishings Mills | | | |
| 314110 | Carpet and Rug Mills | 3 | 23% | 23% |
| 314120 | Curtain and Linen Mills | 2 | 20% | N/A |
| 3149 | Other Textile Product Mills | | | |
| 314910 | Textile Bag and Canvas Mills | 2 | 20% | N/A |
| 314990 | All Other Textile Product Mills | 2 | 20% | N/A |
| 3151 | Clothing Knitting Mills | | | |
| 315110 | Hosiery and Sock Mills | 3 | 30% | N/A |
| 3152 | Cut & Sew Clothing Manufacturing | | | |
| 315220 | Men's and Boys' Cut and Sew Clothing Manufacturing | 2 | 20% | N/A |
| 315230 | Women's and Girls' Cut and Sew Clothing Manufacturing | 2 | 20% | N/A |
| 315292 | Other Cut and Sew Clothing Manufacturing | 2 | 20% | N/A |
| 315299 | All Other Cut and Sew Clothing Manufacturing | 2 | 20% | N/A |
| 3159 | Clothing Accessories & Other Clothing Manufacturing | | | |
| 315990 | Clothing Accessories and Other Clothing Manufacturing | 3 | 30% | N/A |
| 3161 | Leather & Hide Tanning & Finishing | | | |
| 316110 | Leather and Hide Tanning and Finishing | 2 | 19% | N/A |
| 3162 | Footwear Manufacturing | | | |
| 316210 | Footwear Manufacturing | 2 | 20% | N/A |
| 3169 | Other Leather & Allied Product Manufacturing | | | |
| 316990 | Other Leather and Allied Product Mftr - Includes Luggage, Pu | 2 | 20% | N/A |
| 316990 | Other Leather and Allied Product Manufacturing | 3 | 30% | N/A |
| | | | | |
| | | | | |
| 3211 | Sawmills & Wood Preservation | | | |
| 321111 | Sawmills | 2 | 18% | 18% |
| 321112 | Shingle and Shake Mills | 3 | 27% | 27% |
| 321114 | Wood Preservation | 3 | 27% | 27% |

Business Incentive Program Rebate Schedule

| NAICS # | Description | Category | Rebate for Goods & Services | Rebate for Construction Materials |
|-------------|--|----------|-----------------------------|-----------------------------------|
| 3212 | Veneer, Plywood & Engineered Wood Product Manufacturing | | | |
| 321211 | Hardwood Veneer and Plywood Mills | 3 | 30% | 30% |
| 321212 | Softwood Veneer and Plywood Mills | 3 | 30% | 30% |
| 321215 | Structural Wood Product Manufacturing | 2 | 20% | 20% |
| 321216 | Particle Board and Fibreboard Mills | 3 | 29% | 29% |
| 321217 | Waferboard Mills | 3 | 29% | 29% |
| 3219 | Other Wood Product Manufacturing | | | |
| 321911 | Wood Window and Door Manufacturing | 2 | 20% | 20% |
| 321919 | Other Millwork | 2 | 20% | 20% |
| 321920 | Wood Container and Pallet Manufacturing | 3 | 30% | 30% |
| 321991 | Manufactured (Mobile) Home Manufacturing | 2 | 20% | 20% |
| 321992 | Prefabricated Wood Building Manufacturing | 2 | 20% | 30% |
| 321992a | Prefabricated Wood Building Mftg - Includes Wood Frame W | 2 | 20% | 20% |
| 321999a | Misc. Wood Products - Includes Wooden Signs, Kilometer Po | 2 | 20% | 20% |
| 321999 | All Other Miscellaneous Wood Product Manufacturing | 3 | 30% | 30% |
| 3221 | Pulp, Paper & Paperboard Mills | | | |
| 322121 | Paper (except Newsprint) Mills | 3 | 29% | 29% |
| 322130 | Paperboard Mills | 3 | 30% | N/A |
| 3222 | Converted Paper Product Manufacturing | | | |
| 322211 | Corrugated & Solid Fibre Box Manufacturing | 3 | 30% | N/A |
| 322212 | Folding Paperboard Box Manufacturing | 3 | 30% | N/A |
| 322219 | Other Paperboard Container Manufacturing | 3 | 30% | N/A |
| 322220 | Paper Bag and Coated and Treated Paper Manufacturing | 3 | 30% | N/A |
| 322230 | Stationery Product Manufacturing | 3 | 30% | N/A |
| 322299 | All Other Converted Paper Product Manufacturing | 3 | 23% | 23% |
| 3231 | Printing & Related Support Activities | | | |
| 323116 | Manifold Business Forms Printing | 2 | 20% | N/A |
| 323119 | Other Printing | 2 | 20% | N/A |
| 323120 | Support Activities for Printing | 2 | 20% | N/A |
| 3241 | Petroleum & Coal Products Manufacturing | | | |
| 324120 | Asphalt Paving, Roofing and Saturated Materials Manufactur | 1 | 0% | 0% |
| 324122 | Asphalt Shingle and Coating Material Manufacturing | 3 | 17% | 17% |
| 3251 | Basic Chemical Manufacturing | | | |
| 325120 | Industrial Gas Manufacturing | 2 | 15% | N/A |
| 325189 | All Other Basic Inorganic Chemical Manufacturing | 3 | 20% | N/A |
| 3252 | Resin, Synthetic Rubber, Artificial & Synthetic Fibres & Filaments Mftg | | | |
| 325220 | Artificial and Synthetic Fibres and Filaments Manufacturing | 3 | 17% | N/A |
| | | | | |
| | | | | |
| 3253 | Pesticide, Fertilizer & Other Agricultural Chemical Mftg | | | |
| 325313 | Chemical Fertilizer (except Potash) Manufacturing | 3 | | N/A |
| 325314 | Mixed Fertilizer Manufacturing | 3 | 14% | 14% |
| 325320 | Pesticide and Other Agricultural Chemical Manufacturing | 3 | 14% | 14% |
| 3255 | Paint, Coating & Adhesive Manufacturing | | | |
| 325510 | Paint and Coating Manufacturing | 3 | 26% | 26% |

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| NAICS # | Description | Category | Rebate for Goods & Services | Rebate for Construction Materials |
|-------------|---|----------|-----------------------------|-----------------------------------|
| 325520 | Adhesive Manufacturing | 3 | 30% | 30% |
| 3256 | Soap, Cleaning Compound & Toilet Preparation Mftg | | | |
| 325610 | Soap and Cleaning Compound Manufacturing | 2 | 19% | 19% |
| 3259 | Other Chemical Product Manufacturing | | | |
| 325910 | Printing Ink Manufacturing | 3 | 26% | N/A |
| 325920 | Explosives Manufacturing | 3 | 26% | 26% |
| 325999 | All Other Misc. Chemical Product Manufacturing | 3 | 26% | 26% |
| 3261 | Plastic Product Manufacturing | | | |
| 326111 | Unsupported Plastic Bag Manufacturing | 3 | 30% | 30% |
| 326114 | Unsupported Plastic Film and Sheet Manufacturing | 3 | 30% | 30% |
| 326121 | Unsupported Plastic Profile Shape Manufacturing | 3 | 30% | 30% |
| 326122 | Plastic Pipe and Pipe Fitting Manufacturing | 3 | 30% | 30% |
| 326140 | Polystyrene Foam Product Manufacturing | 2 | 20% | 20% |
| 326191 | Plastic Plumbing Fixture Manufacturing - | 2 | 20% | 20% |
| 326193 | Motor Vehicle Plastic Parts Manufacturing | 3 | 30% | 30% |
| 326198 | All Other Plastic Product Manufacturing - | 2 | 20% | 20% |
| | - Includes Vinyl Windows, Septic Tanks, Camper Bodies, Safety Hats | | | |
| 326198a | All Other Plastic Product Manufacturing | 3 | 30% | 30% |
| 3262 | Rubber Product Manufacturing | | | |
| 326210 | Tire Manufacturing | 2 | 20% | 20% |
| 326290 | Other Rubber Product Manufacturing | 2 | 20% | 20% |
| 3271 | Clay Product & Refractory Manufacturing | | | |
| 327110 | Pottery, Ceramics & Plumbing Fixture Manufacturing | 3 | 30% | 30% |
| 327120 | Clay Building Material & Refractory Manufacturing | 3 | 30% | 30% |
| 3272 | Glass & Glass Product Manufacturing | | | |
| 327214 | Glass Manufacturing | 3 | 30% | 30% |
| | - Includes Flat Glass made in Glass Making Plants | | | |
| 327215 | Glass Product Manufacturing from Purchased Glass | 3 | 30% | 30% |
| 327215a | Glass Product Mftr from Purchased Glass | 2 | 20% | 20% |
| | - Includes Hermetically Sealed Glass | | | |
| 3273 | Cement & Concrete Product Manufacturing | | | |
| 327320 | Ready-Mix Concrete Manufacturing | 1 | 0% | 0% |
| 327330 | Concrete Pipe, Brick and Block Manufacturing | 2 | 20% | 20% |
| | - Includes Patio Blocks, Concrete Boat Ties & Concrete Highway Barriers | | | |
| 327390 | Other Concrete Product Manufacturing | 2 | 20% | 20% |
| | | | | |
| | | | | |
| 3274 | Lime & Gypsum Product Manufacturing | | | |
| 327410 | Lime Manufacturing | 3 | 29% | N/A |
| 327420 | Gypsum Product Manufacturing | 3 | 29% | 29% |
| 3279 | Other Non-Metallic Mineral Product Manufacturing | | | |
| 327910 | Abrasive Product Manufacturing | 3 | 30% | N/A |
| | - Includes abrasive grinding wheels, sandpaper, etc. | | | |
| 327990 | All Other Non-Metallic Mineral Product Manufacturing | 2 | 20% | 20% |
| | - Includes Cutting and Shaping Stone, Acoustical Tiles mftg, Fiberglass Insulation Mftg | | | |

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|-------------|---|----------|-----------------------------|-----------------------------------|
| 327990 | All Other Non-Metallic Mineral Product Mfr - Includes Perlite & Vermiculite | 3 | 30% | N/A |
| 3311 | Iron & Steel Mills & Ferro-Alloy Manufacturing | | | |
| 331110 | Iron and Steel Mills and Ferro-Alloy Manufacturing | 3 | 27% | 27% |
| 3312 | Steel Product Manufacturing from Purchased Steel | | | |
| 331210 | Iron and Steel Pipes and Tubes Mfr from Purchased Steel | 3 | 21% | 21% |
| 331222 | Steel Wire Drawing | 3 | 30% | 30% |
| 3313 | Alumina & Aluminum Production & Processing | | | |
| 331317 | Aluminum Rolling, Drawing, Extruding and Alloying | 3 | 17% | 17% |
| 3314 | Non-Ferrous Metal (except Aluminum) Production & Processing | | | |
| 331420 | Copper Rolling, Drawing, Extruding & Alloying | 3 | 17% | 17% |
| 331490 | Non-Ferrous Metal Rolling, Drawing, Extruding & Alloying - except Copper and Aluminum | 3 | 17% | 17% |
| 3315 | Foundries | | | |
| 331511 | Iron Foundries | 3 | 30% | 30% |
| 3322 | Cutlery & Hand Tool Manufacturing | | | |
| 332210 | Cutlery and Hand Tool Manufacturing | 3 | 30% | 30% |
| 3323 | Architectural & Structural Metals Manufacturing | | | |
| 332311 | Prefabricated Metal Building and Component Manufacturing | 3 | 30% | 30% |
| 332319 | Other Plate Work and Fabricated Structural Product Mftg - Includes Fabr. Steel Structural Shapes, Open Web Steel Joists, Transmission Towers, etc. | 2 | 20% | 20% |
| 332321 | Metal Window & Door Manufacturing | 2 | 20% | 20% |
| 332329 | Other Ornamental and Architectural Metal Products Mftg - Includes Sheet Metal Ducts, Metal Eavestrough, Metal Gates, Metal Railings, etc. | 2 | 20% | 20% |
| 3324 | Boiler, Tank & Shipping Container Manufacturing | | | |
| 332410 | Power Boiler and Heat Exchanger Manufacturing - Includes Power Boilers and Parts, Industrial Heat Exchangers, etc. | 3 | 30% | 30% |
| 332420 | Metal Tank (Heavy Gauge) Manufacturing | 2 | 20% | 20% |
| 332431 | Metal Can Manufacturing - Includes Metal Cans, Containers and Pails for Food, Beer, Oil, etc. | 2 | 16% | N/A |
| 332439 | Other Metal Container Manufacturing - Includes Garbage Cans, Shipping Drums, Stamped Metal Toolboxes, etc. | 2 | 16% | N/A |
| 3325 | Hardware Manufacturing | | | |
| 332510 | Hardware Manufacturing - Includes Hinges, Motor Vehicle Hardware, Furniture Hardware, etc. Mftg | 3 | 30% | N/A |
| 3326 | Spring & Wire Product Manufacturing | | | |
| 332619 | Other Fabricated Wire Product Manufacturing - Includes Nails, Paper Clips & Fasteners, Upholstery springs, Wire Rope and Cable, etc. | 3 | 30% | N/A |
| 3327 | Machine Shops, Turned Product, & Screw, Nut & Bolt Mftg | | | |
| 332720 | Turned Product and Screw, Nut and Bolt Mftg - Includes Anchor Bolts Only | 2 | 20% | 20% |
| 332720 | Turned Product and Screw, Nut and Bolt Manufacturing | 3 | 30% | 30% |
| 3329 | Other Fabricated metal Product Manufacturing | | | |
| 332910 | Metal Valve Manufacturing - Includes Plumbing & Heating Valves, Plumbing Fixture Fittings and Trim, Tire Valves, etc. | 3 | 30% | 30% |

Business Incentive Program Rebate Schedule

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|-------------|---|----------|-----------------------------|-----------------------------------|
| 332999 | All Other Miscellaneous Fabricated Metal Product Mftg - Includes Sprinkler Systems, Metal Ladders, Steel Wool, etc. | 2 | 20% | 20% |
| 3331 | Agricultural, Construction & Mining Machinery Mftg | | | |
| 333120 | Construction Machinery Manufacturing - Includes Excavating Buckets, Bulldozers, Chippers, Cranes, etc. | 2 | 20% | N/A |
| 333130 | Mining and Oil and Gas Field Machinery Manufacturing - Includes Oil Derricks, Oil and Gas Field Drilling Equipment, Water Well Drilling Machines, etc. | 2 | 20% | N/A |
| 3332 | Industrial Machinery Manufacturing | | | |
| 333299 | All Other Industrial Machinery Manufacturing | 3 | 30% | N/A |
| 3334 | Ventilation, Heating, Air-Conditioning & Commercial Refrig Equip Mftg | | | |
| 333413 | Industrial and Commercial Fan, Blower & Air Purification Equ | 3 | 30% | 30% |
| 333416 | Heating Equipment and Commercial Refrigeration Equipmen | 3 | 30% | 30% |
| 333416a | Heating Equip and Commercial Refrigeration Equip - Includes Heating Equipment | 2 | 20% | 20% |
| 3335 | Metalworking Machinery Manufacturing | | | |
| 333511 | Industrial Mould Manufacturing | 3 | 30% | N/A |
| 333519 | Other Metalworking Machinery Manufacturing | 3 | 30% | N/A |
| 3339 | Other General-Purpose Machinery Manufacturing | | | |
| 333910 | Pump and Compressor Manufacturing | 3 | 30% | N/A |
| 333920 | Material Handling Equipment Manufacturing | 3 | 30% | N/A |
| 333920a | Material Handling Equipment Mftg - Includes Construction & Mining Machinery | 2 | 20% | N/A |
| 3342 | Communications Equipment Manufacturing | | | |
| 334210 | Telephone Apparatus Manufacturing | 3 | 27% | N/A |
| 334220 | Radio & TV Broadcasting & Wireless Communications Equip | 3 | 27% | N/A |
| 334290 | Other Communications Equipment Manufacturing | 3 | 30% | N/A |
| 3343 | Audio & Video Equipment Manufacturing | | | |
| 334310 | Audio and Video Equipment Manufacturing | 3 | 21% | N/A |
| 3344 | Semiconductor & Other Electronic Component Mftg | | | |
| 334410 | Semiconductor and Other Electronic Component Manufactur | 3 | 30% | N/A |
| 3345 | Navigational, Measuring, Medical & Control Instruments Mftg | | | |
| 334512 | Measuring, Medical and Controlling Devices Manufacturing | 2 | 20% | 20% |
| 3346 | Manufacturing & Reproducing Magnetic & Optical Media | | | |
| 334600 | Manufacturing and Reproducing Magnetic and Optical Media | 2 | 20% | N/A |
| 3351 | Electric Light Equipment Manufacturing | | | |
| 335120 | Lighting Fixture Manufacturing | 3 | 30% | 30% |
| 3352 | Household Appliance Manufacturing | | | |
| 335210 | Small Electrical Appliance Manufacturing | 3 | 27% | N/A |
| 335223 | Major Appliance Manufacturing | 3 | 27% | N/A |
| 3353 | Electrical Equipment Manufacturing | | | |
| 335312 | Motor & Generator Manufacturing | 3 | 30% | 30% |
| 335315 | Switchgear, Switchboard and Relay and Industrial Control Ap | 3 | 30% | 30% |
| 3359 | Other Electrical Equipment & Component Manufacturing | | | |
| 335920 | Communication and Energy Wire and Cable Manufacturing | 3 | 24% | 24% |
| 335930 | Wiring Device Manufacturing | 3 | 30% | 30% |
| 335990 | All Other Electrical Equipment & Component Manufacturing | 3 | 30% | 30% |

**Business Incentive Program
Rebate Schedule**

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|-------------|---|----------|-----------------------------|-----------------------------------|
| 3362 | Motor Vehicle Body & Trailer Manufacturing | | | |
| 336211 | Motor Vehicle Body Manufacturing | 3 | 30% | N/A |
| 336212 | Truck Trailer Manufacturing - Commercial Trailers | 2 | 20% | N/A |
| 336215 | Motor Home, Travel Trailer & Camper Manufacturing | 2 | 20% | N/A |
| | - Includes non-Commercial Trailers | | | |
| 3364 | Aerospace Product and Parts Manufacturing | | | |
| 336410 | Aerospace Product and Parts Manufacturing | 3 | 30% | N/A |
| 3366 | Ship & Boat Building | | | |
| 336612 | Boat Building | 2 | 20% | N/A |
| 3371 | Household & Institutional Furniture & Kitchen Cabinet Mftg | | | |
| 337110 | Wood Kitchen Cabinet and Counter Top Manufacturing | 2 | 20% | 20% |
| 337121 | Upholstered Household Furniture Manufacturing | 2 | 20% | N/A |
| 337123 | Other Wood Household Furniture Manufacturing | 2 | 20% | N/A |
| 337126 | Household Furniture (Except Wood & Upholstered) Manufac | 3 | 30% | N/A |
| 337127 | Institutional Furniture Manufacturing | 2 | 20% | N/A |
| 3372 | Office Furniture (including Fixtures) Manufacturing | | | |
| 337213 | Wood Office Furniture Manufacturing | 2 | 20% | N/A |
| 337214 | Office Furniture (Except Wood) Manufacturing | 2 | 20% | N/A |
| 337214 | Office Furniture (Except Wood) Manufacturing - Metal Furnitu | 3 | 30% | N/A |
| 337215 | Showcase, Partition, Shelving and Locker Manufacturing | 2 | 20% | 20% |
| 3379 | Other Furniture-Related Product Manufacturing | | | |
| 337900 | Other Furniture-Related Product Manufacturing | 2 | 20% | N/A |
| 337910 | Mattress Manufacturing | 3 | 30% | N/A |
| 337920 | Blind & Shade Manufacturing | 2 | 20% | N/A |
| 3391 | Medical Equipment & Supplies Manufacturing | | | |
| 339110 | Medical Equipment & Supplies Manufacturing | 2 | 20% | N/A |
| 3399 | Other Miscellaneous Manufacturing | | | |
| 339920 | Sporting and Athletic Goods Manufacturing | 3 | 30% | N/A |
| 339930 | Doll, Toy and Game Manufacturing | 3 | 30% | N/A |
| 339950 | Sign Manufacturing | 2 | 20% | N/A |
| 339990 | All Other Miscellaneous Manufacturing | 3 | 30% | N/A |
| 339990a | All Other Miscellaneous Mftg - Incl Recordings | 2 | 20% | N/A |
| 5111 | Newspaper, Periodical, Book & Database Publishers | | | |
| 511110 | Newspaper Publishers | 2 | 20% | N/A |
| 511120 | Periodical Publishers | 2 | 20% | N/A |
| 511130 | Book Publishers | 2 | 20% | N/A |
| 511140 | Database & Directory Publishers | 2 | 20% | N/A |
| 5122 | Sound Recording Industries | | | |
| 512210 | Record Production | 2 | 14% | N/A |
| 512230 | Music Publishers | 2 | 14% | N/A |