

TEXAS

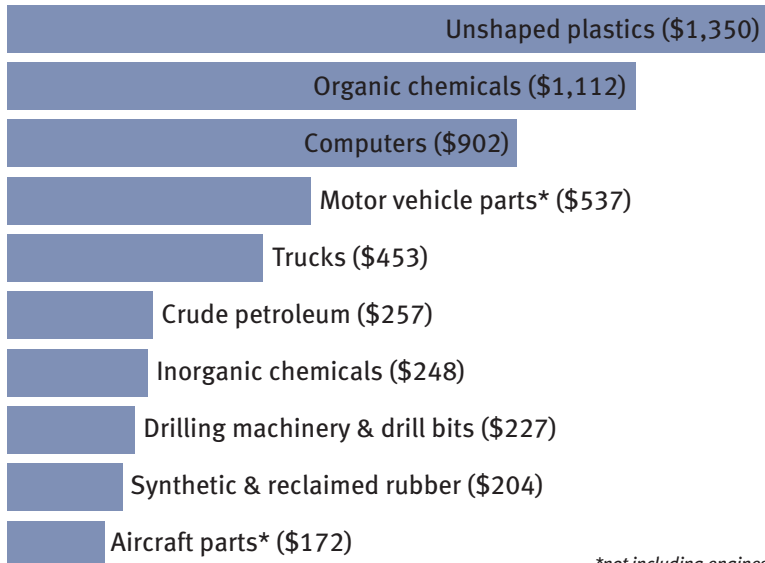
►► Canada–U.S. trade supported 5.2 million U.S. jobs

- Total Canada–U.S. merchandise trade: \$461 billion
- Canada–Texas trade supported 369,000 Texas jobs
- Canadians made more than 304,900 visits to Texas, spending \$192 million.
- Texas residents made 418,700 visits to Canada, spending \$268 million.



Texas's Leading Exports to Canada

2005, in millions of U.S. dollars

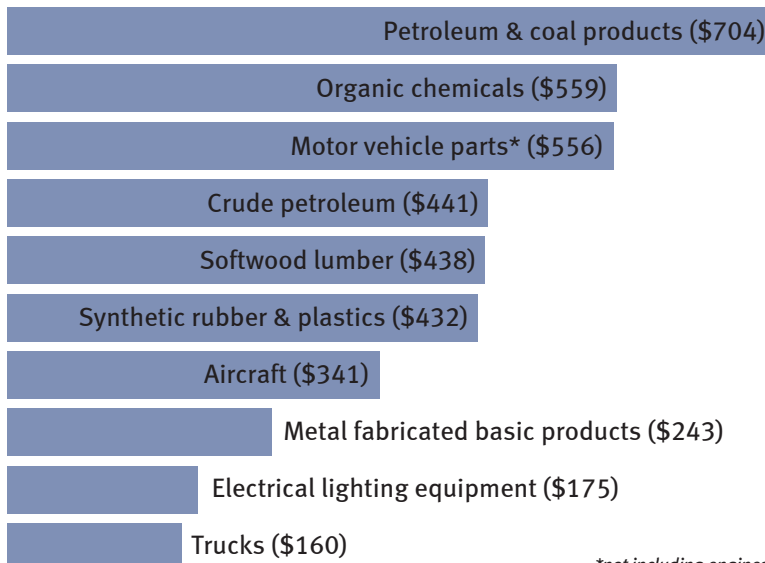


*not including engines

Total Texas exports to Canada: \$10.8 billion

Texas's Leading Imports from Canada

2005, in millions of U.S. dollars



*not including engines

Total Texas imports from Canada: \$9.3 billion

Increasing trade

While Mexico was Texas' largest export destination, trade with Canada continued to grow in 2005. Trade between Canada and Texas was \$20.1 billion, an increase of 18% from 2004. Texas imported \$9.3 billion worth of goods from its northern partner, while exporting \$10.8 billion.

Chemical connections

The Lone Star State showed its industry expertise by exported a truly Texas-sized \$3.4 billion in chemicals to Canada — an increase of 34% from 2004. \$1.4 billion in unshaped plastics was the state's largest single export. Organic and inorganic chemicals, generated a combined \$1.4 billion in sales.

Texas also imported chemicals, with purchases totaling \$1.3 billion. Canada furnished Texas with a variety of chemical products, including organic chemicals (\$559 million), synthetic rubber and plastics (\$432 million) and basic plastic shapes and forms (\$132 million).

Well-traveled

In the transportation sector, Texas and Canada generated bilateral revenue of \$3.0 billion. Texas sent \$1.5 billion of such goods northward. Key products were motor vehicle parts excluding engines (\$537 million) and trucks (\$453 million). The Lone Star State imported an equivalent amount of transportation goods, of which motor vehicle parts excluding engines accounted for \$556 million.

Powering a transcontinental partnership

Trade in energy grew impressively in 2005. Texas sold Canada \$1.1 billion in energy goods, in particular crude petroleum (\$257 million). Canada also drew on its rich resources to supply Texas with \$1.2 billion in similar goods. Petroleum and coal products, totaling \$704 million, topped the charts.

Deep in the heart of Texas

Canadians made 304,900 visits to sites such as the Alamo, the original Six Flags theme park and Fort Davis National Historic Site. Canadians spent \$192 million in the Lone Star State. Texans were drawn to Canada as well, making 418,700 visits and spending \$268 million. ❖

Texas–Canada Facts at a Glance:



Top Canadian Employers

- ✿ Fairfax Financial Holdings Limited
 - ★ *TIG American Specialty Insurance Company*
- ✿ Onex Corporation
 - ★ *Skilled Healthcare LLC*
- ✿ Abitibi-Consolidated Inc.
 - ★ *Abitibi-Consolidated Corporation*
- ✿ Extencicare Inc.
 - ★ *Extencicare Facilities Inc.*
- ✿ Bombardier Inc.
 - ★ *Canadair Challenger Inc.*

State jobs supported by Canada–U.S. trade: 369,000

Texas Trade

Exports to Canada:	\$10.8 billion
Imports from Canada:	\$9.3 billion
Bilateral trade:	\$20.1 million
Largest export market:	Mexico

Texas Tourism

Visits by Canadians:	304,900
\$ spent:	\$192 million
Visits to Canada:	418,700
\$ spent:	\$268 million

Canada–Texas Success Stories

Bombardier transportation developed and inaugurated in 2005 the Skylink automated People Mover (APM) System at Dallas/Ft. Worth (D/FW) International Airport. Skylink is the largest system of its kind in the world and part of D/FW's \$2.7 billion capital improvement program. D/FW, the third busiest airport in the U.S., currently provides non-stop passenger air service to four Canadian cities—Montreal, Toronto, Calgary and Vancouver—making it an important vehicle in promoting Canada–Texas economic, tourism and cultural ties.

Canada is one of nine countries participating in the development of the F-35 Joint Strike Fighter, the next generation combat aircraft. In 2006 the F-35, being built in Ft. Worth by Lockheed Martin, was officially named 'Lightning II.' Canadian companies are supplying high technology components and systems for the aircraft.

In 2005, Fort Worth-based Bell Helicopter was awarded a \$2.2 billion contract by the United States Army to build its next generation Armed Reconnaissance Helicopter. A total of 368 aircraft will be built with significant participation from the Mirabel, Quebec Bell Helicopter facility.

In 2006, Newfoundland and Labrador's D.F. Barnes Group of Companies announced that it had been awarded a multi-million dollar manufacturing contract with Oceaneering International, Inc.—the world's largest operator of remotely operated vehicles (ROVs) for use by the oil and gas industry. D.F. Barnes will manufacture state of the art launch and recovery systems, called LARS, through its new subsidiary, Orphan Industries, leading to the construction of a new manufacturing facility and the addition of high technology jobs in Newfoundland. ✿

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Sources: Merchandise trade and tourism figures are from *Statistics Canada*, converted at the rate of US\$1.00=C\$1.2116. Merchandise trade is customs-based for the year 2005. Job numbers are based on 2001 data from a 2003 study by *Trade Partnership Worldwide* commissioned by the Canadian Embassy. Canada's export ranking is from the *World Institute for Strategic Economic Research (WISER)*. All figures are in U.S. dollars. Figures may not add up due to rounding.

For more information on Canada's trade with Texas, please contact:

Consulate General of Canada
750 North St. Paul Street, Suite 1700
Dallas, TX 75201
Phone: (214) 922-9806 • Fax: (214) 922-9815
www.dallas.gc.ca

Consulate of Canada
5847 San Felipe Street, Suite 1700
Houston, TX 77057
Phone: (713) 821-1440 • Fax: (713) 821-1611
www.houston.gc.ca

Canadian Embassy / Ambassade du Canada
501 Pennsylvania Avenue, NW • Washington, DC 20001 • www.canadianembassy.org