NEBRASKA

- >> Canada-U.S. trade supported 5.2 million U.S. jobs
- ▶ Total Canada-U.S. merchandise trade: \$461 billion
- ► Canada-Nebraska trade supported 36,000 Nebraska jobs
- ▶ Canadians made more than 45,700 visits to Nebraska, spending \$8 million.
- ▶ Nebraska residents made 60,300 visits to Canada, spending \$34 million.



Nebraska's Leading Exports to Canada

2005, in millions of U.S. dollars

Combine reaper-threshers (\$61) Motor vehicle parts* (\$43) Oil seed cake & meal (\$32) Meat (\$32) Motor vehicle engine parts (\$29) Inorganic chemicals (\$19) Medical & related equipment (\$17)

Medicine, in dosage (\$16)

Safety & sanitation equipment (\$16)

Newspapers, magazines & periodicals (\$13) *not including engines

Total Nebraska exports to Canada: \$845 million

Nebraska's Leading Imports from Canada

2005, in millions of U.S. dollars

Live animals (\$139)

Electricity (\$53)

Meat (\$48)

Softwood lumber (\$34)

Newsprint (\$32)

Trucks (\$23)

Synthetic rubber & plastics (\$18)

Motor vehicle parts* (\$18)

Basic plastic shapes & forms (\$17)

Medicine, in dosage (\$13)

*not including engines

Total Nebraska imports from Canada: \$765 million

A Productive Partnership

Canada is the top export destination for Nebraskan goods. Nearly 29% of all exports go directly to the state's northern ally. In fact, the number of Nebraskan exports to Canada equals more than those sold to the state's second and third largest customers (Mexico and Japan) combined. Bilateral trade between Nebraska and Canada totaled over \$1.6 billion in 2005.

Trade in Motion

The Cornhusker State provides Canada with \$128 million in transportation goods. The majority of these goods are motor vehicle parts and engine parts. These two commodities alone bring in over \$72 million to the state.

Growth of Trade

Agriculture is a driving force in the Nebraska-Canada relationship. The state exported \$142 million in agricultural products and purchased \$239 million worth from Canada, From Nebraska, Canada purchased \$32 million in meat, making it the state's fourth largest overall export.

Manufacturing a Strong Relationship

Like many neighboring Great Plains States, much of Nebraska manufacturing is focused on the development of agricultural machinery and equipment. Canadians purchased \$162 million in Nebraskan-made machinery, including \$61 million in combine reaper-threshers, making the commodity the state's leading export north.

From the Woods to the Plains

Nebraskans look to their northern partner for forest products. Overall, forest products is the state's secondleading import sector at \$101 million. This includes \$34 million Nebraska purchased in softwood lumber, \$32 million in newsprint, and a variety of other wood and paper materials.

Trading Places

Canadians made more than 45,000 visits to the home state of Buffalo Bill in 2005, contributing a total of \$8 million to the Nebraskan economy. In return, Cornhuskers visited their neighbor to the north more than 60,000 times and spent \$34 million. *



Top Canadian Employers

- Quebecor Inc.
 - * Quebecor World (USA) Inc.
- George Weston Limited
 - **★** Maplehurst Bakeries Inc.
- Alcan Inc.
 - * Alcan Packaging
- Masonite International Corporation
 - * Premdor Inc.
- * 128707 Canada Inc.
 - ★ LBT Inc.

State jobs supported by Canada–U.S. trade: 36,000

Nebraska Trade

Exports to Canada: \$845 million
Imports from Canada: \$765 million
Bilateral trade: \$1.6 billion
Largest export market: Canada

Nebraska Tourism

Visits by Canadians: 45,700 \$ spent: \$8 million Visits to Canada: 60,300 \$ spent: \$34 million

Canada-Nebraska Success Stories

McCain Foods Limited, the world's largest producer of French fries, had a humble beginning out of a small factory in Florenceville, New Brunswick. In 1957, the Canadian plant boasted only 30 employees, and produced 1,500 lbs. of product an hour. Today McCain operates 55 plants, employs over 20,000 people globally, can produce over 1,000,000 lbs. of French fries each hour and enjoys annual revenue in excess of \$5.6 billion.

McCain Foods USA, Inc., the U.S. subsidiary of McCain Foods Limited, acquired its plant in Grand Island, Nebraska in 1997. The 158,000 SF plant, employing over 400 full-time employees, is located on 38 acres of property. The Grand Island plant is a key contributor to McCain's world-class coated appetizer business and produces many specialty items including Battered Onion Rings, Battered Cheese and Skin-On Battered Yams. The Grand Island plant is capable of packing in excess of 100,000,000 lbs. of product each year. *

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Sources: Merchandise trade and tourism figures are from **Statistics Canada**, converted at the rate of US\$1.00=C\$1.2116. Merchandise trade is customs-based for the year 2005. Job numbers are based on 2001 data from a 2003 study by **Trade Partnership Worldwide** commissioned by the Canadian Embassy. Canada's export ranking is from the **World Institute for Strategic Economic Research (WISER)**. All figures are in U.S. dollars. Figures may not add up due to rounding.

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