

OHIO

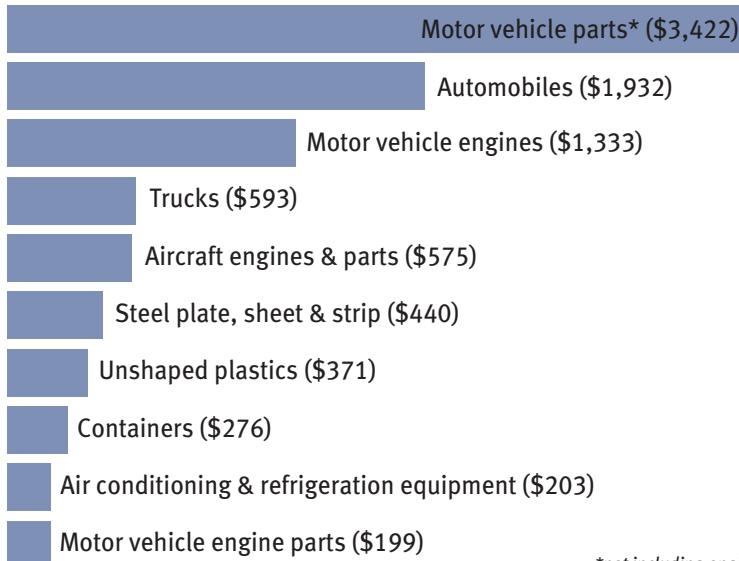
►► Canada–U.S. trade supported 5.2 million U.S. jobs

- Total Canada–U.S. merchandise trade: \$461 billion
- Canada–Ohio trade supported 212,000 U.S. jobs
- Canadians made more than 511,300 visits to Ohio, spending \$96 million.
- Ohio residents made 698,400 visits to Canada, spending \$235 million.



Ohio's Leading Exports to Canada

2005, in millions of U.S. dollars

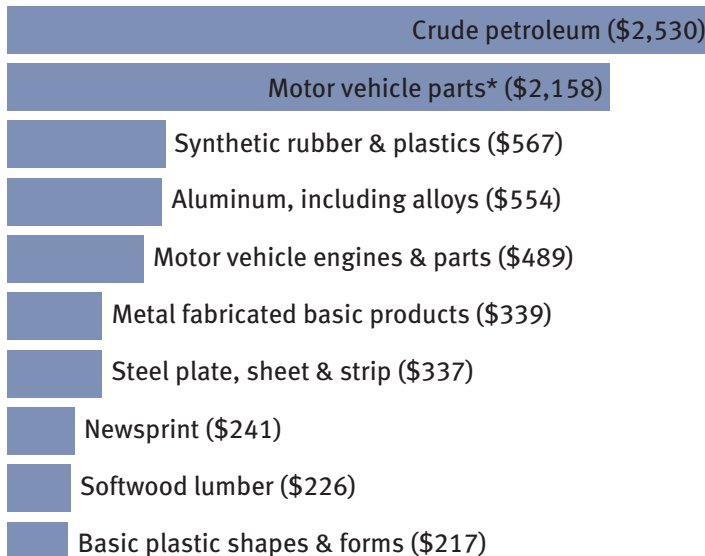


**not including engines*

Total Ohio exports to Canada: \$16.8 billion

Ohio's Leading Imports from Canada

2005, in millions of U.S. dollars



**not including engines*

Total Ohio imports from Canada: \$13.7 billion

A close relationship...

The Ohio-Canada partnership generated \$30.5 billion in revenue in 2005, which represented a 7% increase from the previous year. Canada was Ohio's most valuable export market with trade between the partners almost equivalent to Ohio's export sales to all other countries combined. This relationship generated nearly \$17 billion in export sales for the Buckeye State.

Driving for the best.

Once again, the transportation sector held top spot with Ohio-Canada trade reaching \$11.7 billion. The state exported \$8.5 billion to its northern neighbor. Its leading sale was motor vehicle parts (excluding engines), worth \$3.4 billion, followed by automobile and truck sales worth \$2.5 billion.

In 2005, Ohio purchased \$3.2 billion in transportation goods, led by \$2.2 billion in motor vehicle parts (excluding engines). Ohio also bought \$489 million in motor vehicle engines and parts and \$203 million in trucks, aircraft and automobiles. The exchange in transportation goods was beneficial to both partners, growing by \$420 million or 3.7% from the previous year.

An iron-clad partnership.

Trade in the metals sector also saw a sharp increase in 2005 with exchanges reaching \$4.1 billion. Metal sales generated \$1.6 billion for the state. Steel plate, sheet and strip remained the top Buckeye metal export to Canada, totaling \$440 million. Other state shipments included iron and steel pipes and tubes, worth \$139 million and \$102 million in aluminum, including alloys. For its part, Canada sold Ohio \$2.5 billion in metal goods. Ohio's purchases of aluminum, including alloys, increased to \$554 million from \$384 million in the previous year.

Electrifying growth...

Trade in energy products generated nearly \$3.0 billion in 2005, a substantial increase of 28% from the previous year. Ohio purchased \$2.7 billion worth of energy supplies from Canada. Canada's principle export to Ohio was crude petroleum, worth \$2.5 billion. Ohio also

Ohio–Canada Facts at a Glance:



Top Canadian Employers

- ✦ Extendicare Inc.
 - ★ *Extendicare Facilities Inc., Extendicare Health Services Inc.*
- ✦ Alimentation Couche-Tard Inc.
 - ★ *LMC Inc., Mac's Convenience Stores LLC*
- ✦ George Weston Limited
 - ★ *Interbake Foods Inc.*
- ✦ Dofasco Inc.
 - ★ *Dofasco Tubular Products*
- ✦ The Thomson Company Inc.
 - ★ *Thomson Learning Inc., The Woodbridge Group*

State jobs supported by Canada–U.S. trade: 212,000

Ohio Trade

Exports to Canada:	\$16.8 billion
Imports from Canada:	\$13.7 billion
Bilateral trade:	\$30.5 billion
Largest export market:	Canada

Ohio Tourism

Visits by Canadians:	511,300
\$ spent:	\$96 million
Visits to Canada:	698,400
\$ spent:	\$235 million

showed strength with energy exports of \$329 million, up a whopping 240%.

So much to discover...

In 2005, Canadian tourists made 511,300 visits to Ohio, spending \$96 million, an increase of \$9 million from the previous year. Ohioans made 698,400 visits northward last year, generating \$235 million for Canada. ✦

Canada–Ohio Success Stories

The Canada-United States Law Institute is a bi-national, not for profit, multi-disciplinary entity jointly created in 1976 by Case Western Reserve University School of Law (Cleveland, Ohio) and the Faculty of Law at University of Western Ontario (London, Ontario). The Institute fosters student and faculty exchanges, develops Canada-US focused scholarship, publishes the *Canada-United States Law Journal* and sponsors an annual conference focusing on current bi-national legal and policy issues which attracts legal, political and business leaders.

Heroux-Devtek, of Longueuil, Quebec specializes in the design, development, manufacture and repair of aerospace and industrial products. Its Gas Turbine Components Division specializes in the manufacture of components for aircraft engines and power generation systems. It is located in Cincinnati, Ohio and operates out of two facilities totaling more than 117,000 square feet.

The Ohio Coal Research Center at Ohio University and the Canadian Clean Power Coalition are collaborating on “clean coal” initiatives that will result in the reduction of greenhouse gas emissions and other pollutants from coal fired electricity generating plants. Initiatives include the sharing of best practices, utilization of current “scrubbing” and other technologies; and advanced technologies, such as the Integrated Gasification Combined Cycle (IGCC), which removes impurities from the coal gas before it is combusted, resulting in lower emissions of sulphur dioxide, particulates and mercury. Columbus, Ohio-based American Electric Power will build one or more IGCC power plants in the company’s eastern service area in the next five years. ✦

June 2006

Sources: Merchandise trade and tourism figures are from *Statistics Canada*, converted at the rate of US\$1.00=C\$1.2116. Merchandise trade is customs-based for the year 2005. Job numbers are based on 2001 data from a 2003 study by *Trade Partnership Worldwide* commissioned by the Canadian Embassy. Canada's export ranking is from the *World Institute for Strategic Economic Research (WISER)*. All figures are in U.S. dollars. Figures may not add up due to rounding.

For more information on Canada’s trade with Ohio, please contact:

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