

Buying From Canada?

EDC is here to help!

As Canada's official export credit agency, Export Development Canada (EDC) can provide a variety of export financing solutions to buyers of Canadian capital goods and/or services.

For your potential procurement of capital goods and/or services from Canada, EDC welcomes the opportunity to work with your company in determining an appropriate financing solution.

For one-time purchases, medium-term solutions can be considered either directly by EDC or through our partnership with Northstar Trade Finance Inc. or through your local bank. In the case of multiple purchases, EDC can consider a line of credit which you directly, or through your local bank, can use to purchase goods and/or services from one or more Canadian suppliers over a determined period of time. EDC is open to consider other financing solutions that would meet your needs.

EDC would normally finance up to 85% of the value of capital goods and/or services produced in Canada, provided that all normal EDC financing, environmental impact and Canadian benefits criteria are met. EDC prices on a commercial basis, with either a fixed or floating base rate. Irrespective of whether a fixed or floating rate is requested from EDC, the base rate, interest spread and fees would reflect your credit quality and market conditions.

To help us in determining an appropriate financing solution, EDC will require the following information from you:

- A copy of the commercial proposal or draft contract
- Usually three (3) years of audited financial statements and interim reports
- Company profile and key clients
- Bank reference
- In some cases, available security or guarantee
- Your (or the borrower, if different from yourself) financing preference: currency, length of the credit, fixed or floating interest rate

For more information, please contact markets@edc.ca

or

Complete our Online Financial Application available at www.edc.ca/financialapplication