Buying From Canada?
EDC is here to help!

As Canada's official export credit agency (ECA), Export Development Canada (EDC) can provide a variety of export financing solutions to buyers of Canadian capital goods and/or services. EDC has considerable experience working with top national and international banks, other ECAs, international advisory firms and multinational institutions.

For your potential procurement of capital goods and/or services from one or more Canadian suppliers, EDC welcomes the opportunity to work with your company in determining an appropriate financing solution.

EDC may be able to provide a loan directly to you, or if you are consolidating your funding needs, we can work with your bank(s) in a corporate loan syndication structure. In the case of limited recourse projects, EDC can consider arranging the financing for the entire project in conjunction with relationship banks in the region and other financial partners.

In addition to the financing solutions mentioned above, EDC may consider other financing structures that would meet your needs.

EDC would normally finance up to 85% of the value of capital goods and/or services produced in Canada, provided that all normal EDC financing, environmental impact and Canadian benefits criteria are met. EDC prices on a commercial basis, with either a fixed or floating base rate. Irrespective of whether a fixed or floating rate is requested from EDC, the base rate, interest spread and fees would reflect your credit risk and market conditions.

As the transaction evolves and EDC becomes aware of your financing preferences, we would be pleased to discuss providing a term sheet which would outline a financing structure that would be appropriate to the circumstances. In order to provide you with such an indication of financing, please contact us in the early stages of your transaction at markets@edc.ca. We would be happy to discuss your financing options and would let you know the type of information we would require to begin our financial analysis.