NOVA SCOTIA FILM DEVELOPMENT CORPORATION



INDUSTRY NEWSLETTER

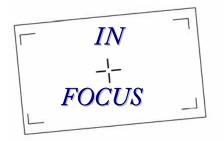
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October 2006

MESSAGE FROM THE NSFDC

The Corporation would like to extend a very warm welcome to the newest member of the team – John Smith. John is joining us as Director of Finance and we look forward to the new dynamic.

The NSFDC is also pleased to welcome two new board members – Mr. Gregory D. Barro and Ms. Amanda J. Whitewood have joined the current board for a 3-year term commencing September 2006.



Nova Scotian Productions Nominated for Gemini Awards

Nova Scotia's talented television industry stars continue to shine with 23 Nova Scotian productions and individuals nominated for the 2006 Gemini Awards.

The nominated productions include:

- --Trudeau II: Maverick in the Making for Best Dramatic Mini Series, Best Production Design or Art Direction in a Dramatic Program or Series, Best Achievement in Make-Up, Best Original Music Score for a Program or Mini-Series, and Best Performance by an Actress in a Leading Role;
- --Songwriters' Circle for Best Music, Variety Program or Series;
- --Poko for Best Pre-School Program or Series, Best Direction in a Children's or Youth Program or Series and Best Original Music Score for an Animated Program or Series;
- --Street Cents for Best Children's or Youth Non-Fiction Program or Series;

Continued on Page 2

IN THIS ISSUE

Message from the NSFDC

Nova Scotian Productions Nominated for Gemini Awards

Showcase

Benefit Screening

Expressions of Interest

Festivals & Markets

What's Up?

Calendar

NSFDC Event Update

September Funding Round Results

Geminis continued from Page 1

- --Chef at Home for Best Direction in a Lifestyle/Practical Information Program or Series;
- --This Hour has 22 Minutes for Best Writing in a Comedy or Variety Program or Series, Best Achievement in Make-Up and Best Ensemble Performance in a Comedy Program or Series;
- --Canada Russia '72 for Best Direction in a Dramatic Program or Mini-Series, Best Picture Editing in a Dramatic Program or Series, Best Performance by an Actor in a Featured Supporting Role and Best Achievement in Casting;
- --CBC News at Six: Halifax (Sri Lanka Diary) for Best News Magazine Segment;
- --The Halifax Comedy Fest for Best Individual Performance in a Comedy Program or Series;
- --The 2006 East Coast Music Awards for Best Performance or Host in a Variety Program or Series;
- -- CBC News at Six: Halifax for Best News Anchor;
- --Halifax actor Nigel Bennet was also nominated for a Best Performance by an Actor in a Continuing Leading Dramatic Role for his work on At the Hotel.

"The volume of nominations is an indicator of the outstanding creative talent and abilities of producers and television industry personnel in Nova Scotia," said Ann MacKenzie, chief executive officer of the Nova Scotia Film Development Corporation (NSFDC). "The NSFDC is proud to have partnered on many of these nominated productions and extends congratulations to the nominees".

The Nova Scotia Film Development Corporation is a provincial Crown corporation reporting to the minister of Economic Development. The corporation provides a wide range of programs and services to build the capacity and competitiveness of the province's film, television and new media industries.

The provincial film industry is the fourth largest in Canada, regularly exceeding \$100 million in economic activity annually.

The Gemini Awards recognize excellence in Canadian English-language television. The 21st Annual Gemini Awards will air November 4th, 2006 on Global Television

SHOWCASE

The NSFDC would like to **congratulate**:

The Nova Scotia Gemini Nominees and wish them the best of luck at the Awards.

The winners of the Atlantic Awards including:

Camelia Frieberg - *A Stone's Throw* for Best Atlantic Feature;

Nance Ackerman & Ed Buchanan – Cottonland for the Rex Tasker Documentary Award and Best Director;

Angela Baker – *Heads Up!* for Best Editing; **Fred Brennan, Steve Munro, David Pellerin** & **Jim Rillie** – *A Stone's Throw* for Best Sound Design;

Sandy Moore – *Dinner for One* for Best Original Score;

And Barrie Dunn, Michael Volpe & Mike Clattenburg for the CBC Award.

Recipients of the Linda Joy Media Arts Awards – the Joy Award to **Jason Buxton** for *Wasteland*, the Joy Post Award to **Ariela Pahlke** for *Burning Rubber*, and the Colin Barnhill Memorial Award to **Jim McSwain**.

The Nominees for the 2006 DGC Awards including:

The Outstanding Team Achievement Awards - Canada vs. Russia 1972 for Television Movie/Mini-Series;

Outstanding Achievement Craft Awards – **Thom Fitzegerald** for 3 *Needles* nominated for Direction – Feature Film.

BENEFIT SCREENING 3 NEEDLES IN SUPPORT OF THE NOVA SCOTIA - GAMBIA ASSOCIATION (NSGA)

Don't miss the Halifax Premiere of the international cut of 3 Needles, written and directed by Thom Fitzgerald. This benefit screening and Gala is being held in support of The Nova Scotia – Gambia Association on Thursday, October 12th at 6:00 pm.

Tickets are \$100 and available through the Neptune Theatre Box Office (429-7070). The Screening will be held at Park Lane Theatre from 6:00-8:45 pm followed by an African-Themed Gala at the Lord Nelson Hotel & Suites from 9:00-10:30 pm.

MC for the evening will be CBC's Stan Carew joined by John Dunsworth, of Trailer Park Boys fame, as the auctioneer.

All proceeds from this benefit will support Peer Health Education in The Gambia and Sierra Leone.

EXPRESSIONS OF INTEREST PITCHER PERFECT WITH JAN MILLER

Are you meeting with a Broadcaster or Distributor at the upcoming NSFDC Broadcaster/Distributor Forum?

Would you like help preparing "THE PITCH"?

If you answered yes to both of these questions, be sure to sign up for a coaching session with Jan Miller scheduled on Wednesday & Thursday, November 1^{st} & 2^{nd} .

Sessions are filled with practice, coaching and feedback, responding to the needs of each individual and their specific project.

Expressions of interest can be sent to Abbi Hennigar at hennigae@gov.ns.ca no later than **Friday, October 13**th.

Once applicants are selected, project pitch one-sheets must be submitted to Jan by **Monday**, **October 23**rd. This will allow Jan time to review and to provide feedback on your specific project during your meeting.





October 7 – 8	MIPCOM Jr.
	www.mipcomjunior.com
October 9 – 13	MIPCOM
	www.mipcom.com
October 18 – 22	St. John's International Women's Film & Video Festival
	www.womensfilmfestival.com
October 18 – 28	Festival du Nouveau Cinema
	www.nouveaucinema.ca
October 20 – 24	Toronto After Dark Film Festival
	www.torontoafterdark.com
Oct. 28 – Nov. 5	Banff Mountain Film Festival
	www.banffcentre.ca
November 1 – 8	American Film Market
	<u>www.ifta-online.org/afm</u>
November 15 – 19	Toronto Feel Asian International Film Festival
	www.reelasian.com
Nov. 30 – Dec. 3	Whistler Film Festival
	www.whistlerfilmfestival.com

WHAT'S UP?

Production Guide 2007-2008 Underway

Packages of information for those that currently list in the 2006-2007 edition of the Nova Scotia Production Guide will be arriving in a mail box near you shortly. The deadline for listings is **Friday, November 3rd, 2006**. If you currently do not have a listing entry in the guide and would like one please contact the office at (902) 424-7177 or by e-mail at novascotia.film@ns.sympatico.ca.

Advertising rate cards and information are also in the mail to current advertisers. The deadline for booking advertising space is **Friday, December 1st, 2006**. Advertising your product or service in the Production Guide is a great opportunity to get your message into the hands of Nova Scotia's film industry decision makers at a very affordable price. For more information on advertising in the guide please call Jennifer MacIntyre at (902) 424-5056 or by e-mail at macintje@gov.ns.ca.

Deadline for listing forms is **Friday**, **November** 3^{rd} . **Deadline** for advertising booking is **Friday**, **December** 1^{st} .

NSFDC Trade Mission to India 2008 Feedback Encouraged

The NSFDC is considering a possible Trade Mission to India in 2008. We encourage producers to provide feedback on whether or not this market plays a role in your business plans.

We also welcome suggestions for other possible Trade Mission locations that may be a more beneficial market to target.

Please send your feedback and suggestions to novascotia.film@ns.sympatico.ca by the end of 2006 and let us know your thoughts. We look forward to hearing from you!

CALENDAR

October - December

Monday, October 9th Thanksgiving - Office Closed

Friday, November 3rdDeadline: Production Guide listing forms

Monday, November 13th
Remembrance Day Holiday - *Office Closed*

Wednesday, Nov. 1st & Thursday, Nov. 2nd
Pitcher Perfect with Jan Miller

Monday, Nov. 20th & Tuesday, Nov. 21st NSFDC Broadcaster/Distributor Forum

> Wednesday, November 29th NSFDC & Empire Theatres Screening Night

Friday, December 1st
Booking Deadline: Production Guide
Advertising

Monday, Dec. 4th & Tuesday, Dec. 5th NSFDC Business Issues

Thursday, December 14th Production Community Holiday Reception

Monday, December 25th Christmas Day – *Office Closed*

Tuesday, December 26th Boxing Day – Office Closed

Monday, January 1st New Year's Day – Office Closed

NSFDC Event Update

New York Follow-up

In September the NSFDC conducted a two-day business trip to New York where Ann MacKenzie and Jennifer MacIntyre met with several companies that produce independent feature films and television production.

Awareness of Nova Scotia was high among some meeting contacts with several indicating they had projects in development for which Nova Scotia may be a good fit. For others the presentation was an introduction to what the province has to offer. The Locations Department will follow-up with these new leads in the coming months.

Toronto International Film Festival

Ann MacKenzie and John Smith were in attendance for the Toronto International Film Festival September $8^{th}-12^{th}$.

During the festival, the Corporation sponsored a reception in collaboration with Seville Pictures and attended several functions including the Independent Film Financing Conference, a British Consulate luncheon, Canadian Film Centre event, and various broadcaster and funding agency receptions.

In addition, meetings were held with producers and packaging agents on projects that could either be co-produced with Nova Scotia production companies or location shot in the province.

Atlantic Film Festival - Strategic Partners

The 26th Atlantic Film Festival ran September 14th – 23rd in Halifax, NS. The NSFDC was, once again, proud to be a sponsor of the event as it continues to provide a great deal of value to the industry.

The NSFDC was also delighted to sponsor the Strategic Partners Conference, which was considered to be the most productive to date. Ann MacKenzie and Linda Wood participated in the 3 day conference where over 180 delegates were in attendance to meet fellow delegates and learn from impressive keynote speakers.

NSFDC Broadcaster/Distributor Forum

The NSFDC has set the dates for the 2006 Broadcaster/Distributor Forum. The event will be held on *Monday & Tuesday, November 20th & 21st*.

Attendance of broadcasters and distributors is currently being confirmed. Please keep in mind meeting schedules will be formed in October so have your ideas and projects ready to pitch.

If your pitch needs a little perfecting be sure to sign up for the **Pitcher Perfect** seminar with Jan Miller to be held *Wednesday & Thursday*, *November 1st & 2nd*. (See page 2 for more details.)

Business Issues 2006

The dates have been set for Business Issues 2006. The event will take place on *Monday & Tuesday*, *December 4th & 5th*. This year's theme is currently being selected. Keep watching for more details on the NSFDC website at www.film.ns.ca.

Distributor Meetings

Ann MacKenzie met with Montreal-based distributors for two days in August to explore ways in which these distributors could buy/promote more Nova Scotia films.

Meetings included Seville Pictures, Domino, Equinoxe Films, and TVA Films, who were all invited to participate in the upcoming NSFDC Broadcaster/Distributor Forum.

SUPPORTED PROJECTS: SEPTEMBER 2006 FUNDING ROUND

Type of Production	No. of Prod.	Recommended NSFDC Amount		Estimated Total Budget	
Equity-TV Special	2	\$	134,000	\$	1,006,950
Equity-TV Series/Feature Film	3	\$	503,000	\$	7,851,929
Equity-Total	5	\$	637,000	\$	8,858,879
Development-Feature Film	3	\$	41,600	\$	158,017
Development-Total	3	\$	41,600	\$	158,017
Partnerships in Training	1	\$	40,000	\$	231,000
Partnerships in Training - Total	1	\$	40,000	\$	231,000
Total	9	\$	718,600	\$	9,247,896

REEL NEWS

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