# 1. How do we notify regulators of our desire to use NRS? Is there a form and if so, where do I find it? Where do I send it?

A form 31-101F1 must be filed by the firm registrant either in paper form or sent by e-mail to all participating regulators (i.e. the jurisdictions where you are applying). The firm files the form when it initially elects to use NRS. After that all applicable submissions are processed using NRS.

The 31-101F1 is at the back of the NI 31-101 and can be found on the websites of the securities commissions and the IDA.

The e-mail addresses for all regulators are as follows:

Alberta nrs@seccom.ab.ca

British Columbia registration@bcsc.bc.ca

Manitoba securities@gov.mb.ca

New Brunswick nrs@nbsc-cvmnb.ca

Newfoundland &

Labrador skmurphy@gov.nl.ca

Nova Scotia nrs@gov.ns.ca

Ontario registration@osc.gov.on.ca

Prince Edward Island mlgallant@gov.pe.ca

Québec inscription@lautorite.qc.ca Saskatchewan dmurrison@sfsc.gov.sk.ca

Northwest Territories ann\_burry@gov.nt.ca Nunavut svangenne@gov.nu.ca

Yukon Territory corporateaffairs@gov.yk.ca

Note: IDA Member firms should send a copy of the Form 31-101F1, to the Investment Dealers Association at *registration@ida.ca* 

## 2. How will the regulator know I'm using NRS? Do I need to tell them each time I make a submission over NRD?

Once a firm has elected to use NRS the change is noted in NRD. All multijurisdictional submissions for individuals must be made through NRS. You must indicate with each application that the submission is made under NRS. If you make a submission through NRD and do not advise the regulators it is being submitted under NRS, the submission will need to be withdrawn.

## 3. Are all categories of registration eligible to use NRS?

Firms are limited to the categories of Investment Dealer, Mutual Fund Dealer and Unrestricted Adviser (Investment Counsel & Portfolio Manager). Also note that if you are registered as an Investment Dealer and are registered as a Futures Commission Merchant in Manitoba or Ontario, you may use NRS. This also applies to Investment Dealers registered as Underwriters in British Columbia.

All registered and non-registered individual categories sponsored by those firms are eligible to use NRS.

# 4. If a firm has elected to use NRD and the individual applicant is NRS eligible, which types of submissions may be filed under NRS?

**Initial Registration** 

Transfer of Registration

Reactivation of Registration

Registration in an Additional Jurisdiction

Additional Sponsoring Firm

Change of Individual Categories

Apply for an Exemption (NRD will not present AFR's with the NRS question for exemption submissions and therefore NRD will not treat the submission as NRS. However, a tip has been added to NRD to advise AFR's to file the Exemption submission with the Principal Regulator.)

#### 5. Does NRS apply to shareholders?

No. Shareholders are not sponsored individuals and are not able to use NRS when submitting form 33-109F4s.

Note: If a shareholder is also applying for an NRS eligible category, they may file the submission under NRS.

6. We are a limited market dealer in Ontario as well as a mutual fund dealer. Are the individuals that we sponsor permitted to use NRS?

Yes. All individuals may use NRS when seeking registration or approval in Ontario in the combination of limited market dealer and mutual fund dealer. Firms cannot apply for limited market dealer registration using NRS.

# 7. If our firm is seeking registration of an associate (or junior) portfolio manager, may we use NRS for these individuals?

Yes. If you are seeking registration as an associate or junior portfolio manager with one jurisdiction and the second jurisdiction does not have this category, the second jurisdiction may impose terms and conditions.

# 8. If a firm filer has more than one category of registration, one of which is not governed by NRS, would this firm be excluded from NRS?

The firm could use NRS only for submissions related to the eligible category of registration. For example, a Mutual Fund Dealer and Scholarship Plan Dealer could only use NRS for the mutual fund dealer. Any submissions for the Scholarship Plan Dealer would have to be made to all applicable jurisdictions. The only exclusion would be a Limited Market Dealer (as described above) and a Futures Commission Merchant or Underwriter that is also registered as an Investment Dealer.

#### 9. How do I determine my principal regulator?

For firms, section 3.2(4) of National Policy 31-201 lists factors a firm should consider when selecting its principal regulator. The appropriate principal regulator will normally be the jurisdiction in which the firm's head office is located. If the firm selects a different jurisdiction as its principal regulator, the regulators will seek further information from the firm to substantiate the firm's decision. Unless there are compelling reasons for the firm's principal regulator to be in a different jurisdiction, a firm can expect the regulators to exercise their discretion as described in section 3.3 of National Policy 31-201 to designate the jurisdiction in which the firm's head office is located as the firm's principal jurisdiction. We noted that this is consistent with the selection of an issuer's principal regulator under National Policy 43-201. We also note that consideration may be given to redrafting section 3.2 of National Policy 31-201 to add clarification.

For individuals, the principal regulator is determined by the location of your work office.

We encourage firms and individuals to consult with regulators and the securities regulatory authorities if they have any questions about their appropriate principal regulator.

#### 10. Are all jurisdictions participating in NRS?

Yes. The Investment Dealers Association is also a participating regulator.

### 11. If I use NRS, am I forced to register in all jurisdictions?

No, only the jurisdictions you select.

#### 12. Do I have to use NRS?

NRS is a voluntary system for firms. However, once a firm has elected to use NRS, all eligible individuals must use NRS.

### 13. Can I use NRS even if my sponsoring firm does not elect to use it?

No.

#### 14. What if the sponsoring firm is not registered in all provinces?

The firm must first be registered in a jurisdiction before an individual can use NRS to apply for registration in that province.

### 15. Are transfers acceptable under the NRS?

Yes, but the requirement for a termination notice before a transfer being granted does not change.

#### 16. What is the normal service standard when using NRS?

The period to conduct the initial review by the principal regulator will not change. However, once the principal regulator has made its recommendation, the non-principal regulators will have five days to opt in.

# 17. Are non-resident individuals who are associated with NRS eligible registrant firm permitted to use NRS?

Only residents of Canada can use NRS (see section 2.2 of NI 31-101).

# 18. Will an individual/firm filer be prevented from using NRS if certain terms and conditions are attached to his/its registration?

Registrants with terms and conditions will be able to use NRS. Participating regulators can add terms and conditions as they relate to local conduct rules only (i.e. the jurisdiction where you are applying).

Note: The AMF is not permitted to impose terms and conditions.

# 19. Is it possible for one jurisdiction to opt out of a recommendation made by the principal regulator?

Yes. When a non-principal regulator opts out of the recommendation the submission is withdrawn from that jurisdiction.

## 20. Is it possible to withdraw my application from one jurisdiction when using NRS?

Yes. A non-principal regulator can withdraw anytime prior to the principal regulator approving, denying or withdrawing. If the principal regulator withdraws, the submission is withdrawn everywhere.

# 21. Will we automatically be granted registration in other jurisdictions if we are granted registration by our principal regulator?

No, NRS is based on mutual reliance which means each participating regulator still makes its own decision to register based on recommendation by the principal regulator. When you receive approval of your registration from your principal regulator, this approval is applied to all jurisdictions where you applied (and they opted in to the principal regulator's recommendation).

### 22. Do I only apply to my principal regulator?

For a firm filer, copies of the completed form 31-101F1, the Form 3 and registration fee payment are sent to the participating regulators. The supporting information and responses to deficiencies are only provided to the principal regulator.

Individual filers will use NRD which will automatically route the submission to the selected principal and the selected non-principal regulators.

#### 23. Do we still have to pay fees to each jurisdiction?

Yes.

# 24. Does my firm still have to file a renewal application in Ontario in by December 1 of each year?

Yes, renewals are not processed using NRS.

### 25. What happens if I change my working location to another province?

If as result of the move, your work location changes to a different jurisdiction, your principal regulator will change. You will have a period of six months to meet the fit and proper requirements of the new principal regulator.

Note: if you are an individual with an IDA member firm, you will be required to complete the post-licensing requirements within 30 months.

If the principal regulator for a firm changes, a form 31-101F2 must be submitted to all participating regulators. The form 31-102F2 may be found on the websites of the securities commissions.

# 26. Will I receive a letter outside of NRD from each jurisdiction confirming my registration in each province?

Most jurisdictions rely on NRD for showing approval. Quebec will send out certificates (after registration when it is a NPR). Ontario will send e-mail confirmations to the sponsoring firm only whether it is acting as principal or a non-principal regulator (after registration when it is a NPR). The IDA will continue to send an e-mail confirmation to firms as well as a letter to individuals.

# 27. Will be still require the liability insurance in Quebec if it is the non-principal regulator?

Yes, if your firm is registered as a mutual fund dealer.

# 28. Will I be required to send our financial institutional bond and our financial statements to the non-principal regulators?

No. These will only be sent to your principal regulator.