# Guidelines For Estimating Crop Production Costs - 2006 

Date: January 2006

These projected crop costs have been prepared to assist in developing your own production costs. Also available, is an Excel spreadsheet that can be downloaded from the Manitoba Agriculture, Food and Rural Initiatives website.

The following budgets are estimates of the cost of producing several different crops. General departmental recommendations are assumed in using fertilizers and chemical inputs. The figures provide an economic evaluation of the crops and estimated yields required to cover all the costs including labour and investment. Management has not been accounted for in these budgets.

These budgets may be adjusted by putting in your own figures. As a producer you are encouraged to calculate your own costs of production for various crops. On each farm, costs and yields differ due to soil type, climatic conditions and agronomic practices.

Disclaimer: This budget is only a guide and is not intended as an in depth study of the cost of production of this industry. Interpretation and utilization of this information is the responsibility of the user. If you require assistance with developing your individual budget, please contact your local Manitoba Agriculture, Food and Rural Initiatives office.

| Crop | per Acre |
| :--- | ---: |
| Wheat | 1.7 bu |
| Durum Wheat | 1.7 bu |
| Winter wheat | 2.0 bu |
| Fall Rye | 1.5 bu |
| Malt Barley | 2.0 bu |
| Feed Barley | 2.0 bu |
| Oats | 2.5 bu |
| Canary Seed | 25 lbs |
| Corn | $25,000 \mathrm{plants}$ |
| Canola | 5 lb |
| Mustard | 9 lb |
| Flaxseed | 40 lb |
| Soybeans Conventional | 85 lbs |
| Soybeans Roundup | 66 lbs |
| Navy Beans Solid Seed | 73 lbs |
| Navy Beans Row Crop | 52 lbs |
| Peas | 2.5 bu |
| Sunflowers Confection | $18,500 \mathrm{plants}$ |
| Sunflowers Oil | $20,000 \mathrm{plants}$ |
| Lentils | 40 lb |
| Buckwheat | 1 bu |
| Hemp Oil | 18 lb |
| Hemp Fiber | 36 lb |

## Seed \& Treatment

Per Acre

| Seeding Rate per Acre | Price per Unit | Cost per Acre |
| :---: | :---: | :---: |
| 1.7 bu | \$6.00 /bu | \$10.20 |
| 1.7 bu | \$8.00 /bu | \$13.60 |
| 2.0 bu | \$6.00 /bu | \$12.00 |
| 1.5 bu | \$5.00 /bu | \$7.50 |
| 2.0 bu | \$4.75 /bu | \$9.50 |
| 2.0 bu | \$4.75 /bu | \$9.50 |
| 2.5 bu | \$4.95 /bu | \$12.38 |
| 25 lbs | \$0.20 /lb | \$5.00 |
| 25,000 plants | \$0.0017 /plant | \$42.50 |
| 5 lb | \$5.50 /lb | \$27.50 |
| 9 lb | \$2.00 /lb | \$18.00 |
| 40 lb | \$0.34 /lb | \$13.60 |
| 85 lbs | \$0.66 /lb | \$56.28 |
| 66 lbs | \$1.16 /lb | \$76.55 |
| 73 lbs | \$0.85 /lb | \$62.05 |
| 52 lbs | \$0.85 /lb | \$44.20 |
| 2.5 bu | \$7.75 /bu | \$19.38 |
| 18,500 plants | \$0.00190 /plant | \$35.15 |
| 20,000 plants | \$0.0014 /plant | \$28.00 |
| 40 lb | \$0.20 /lb | \$8.00 |
| 1 bu | \$14.00 /bu | \$14.00 |
| 18 lb | \$1.25 /lb | \$22.50 |
| 36 lb | \$1.25 /lb | \$45.00 |

## Fertilizer

| Price of Fertilizer |  |  |  | \$/kg |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nitrogen |  | \$0.440 | \$0.97 |  | \$0.46 * |  |  |  |
|  | Phosphorus |  | \$0.290 | \$0.64 |  |  |  |  |  |
|  | Potash |  | \$0.225 | \$0.50 |  |  |  |  |  |
|  | Sulphur |  | \$0.250 | \$0.55 |  |  |  |  |  |
| Crop | Amount of Actual Pounds of Elements Applied Per Acre |  |  |  |  |  |  |  |  |
|  | Nitr | gen | Phosp | orus |  | ash |  | phur | Total |
|  | lbs | \$/acre | lbs | \$/acre | lbs | \$/acre | lbs | \$/acre | \$/acre |
| Wheat | 70 | \$30.80 | 33 | \$9.57 | 0 | \$0.00 | 0 | \$0.00 | \$40.37 |
| Durum Wheat | 70 | \$30.80 | 33 | \$9.57 | 0 | \$0.00 | 0 | \$0.00 | \$40.37 |
| Winter wheat | 100 | \$46.00 | 40 | \$11.60 | 10 | \$2.25 | 0 | \$0.00 | \$59.85 |
| Fall Rye | 50 | \$23.00 | 30 | \$8.70 | 10 | \$2.25 | 0 | \$0.00 | \$33.95 |
| Malt Barley | 60 | \$26.40 | 33 | \$9.57 | 10 | \$2.25 | 0 | \$0.00 | \$38.22 |
| Feed Barley | 70 | \$30.80 | 33 | \$9.57 | 0 | \$0.00 | 0 | \$0.00 | \$40.37 |
| Oats | 65 | \$28.60 | 30 | \$8.70 | 0 | \$0.00 | 0 | \$0.00 | \$37.30 |
| Canary Seed | 55 | \$24.20 | 30 | \$8.70 | 0 | \$0.00 | 0 | \$0.00 | \$32.90 |
| Corn | 90 | \$39.60 | 40 | \$11.60 | 40 | \$9.00 | 15 | \$3.75 | \$63.95 |
| Canola | 80 | \$35.20 | 30 | \$8.70 | 0 | \$0.00 | 15 | \$3.75 | \$47.65 |
| Mustard | 70 | \$30.80 | 30 | \$8.70 | 0 | \$0.00 | 15 | \$3.75 | \$43.25 |
| Flaxseed | 60 | \$26.40 | 30 | \$8.70 | 0 | \$0.00 | 0 | \$0.00 | \$35.10 |
| Soybeans Conventional | 10 | \$4.40 | 35 | \$10.15 | 0 | \$0.00 | 0 | \$0.00 | \$14.55 |
| Soybeans Roundup | 10 | \$4.40 | 35 | \$10.15 | 0 | \$0.00 | 0 | \$0.00 | \$14.55 |
| Navy Beans Solid Seed | 70 | \$30.80 | 30 | \$8.70 | 20 | \$4.50 | 10 | \$2.50 | \$46.50 |
| Navy Beans Row Crop | 35 | \$15.40 | 30 | \$8.70 | 20 | \$4.50 | 10 | \$2.50 | \$31.10 |
| Peas | 0 | \$0.00 | 30 | \$8.70 | 30 | \$6.75 | 15 | \$3.75 | \$19.20 |
| Sunflowers Confection | 70 | \$30.80 | 30 | \$8.70 | 20 | \$4.50 | 10 | \$2.50 | \$46.50 |
| Sunflowers Oil | 70 | \$30.80 | 30 | \$8.70 | 20 | \$4.50 | 10 | \$2.50 | \$46.50 |
| Lentils | 0 | \$0.00 | 30 | \$8.70 | 30 | \$6.75 | 15 | \$3.75 | \$19.20 |
| Buckwheat | 55 | \$24.20 | 30 | \$8.70 | 30 | \$6.75 | 0 | \$0.00 | \$39.65 |
| Hemp Oil | 80 | \$35.20 | 30 | \$8.70 | 0 | \$0.00 | 0 | \$0.00 | \$43.90 |
| Hemp Fiber | 80 | \$35.20 | 30 | \$8.70 | 30 | \$6.75 | 0 | \$0.00 | \$50.65 |

The nitrogen price used in the above assumptions is an average of the following sources: anhydrous, liquid and granular fertilizers. The higher price for nitrogen * only applies to winter wheat and fall rye, because it is generally spring applied.

The fertilizer recommendation will vary depending on the soil type, climate and crop rotation. The department recommends that soil test sampling and analysis be conducted each year to produce a better baseline for fertility. It costs $\$ 0.40$ to $\$ 0.80 / a c r e ~ f o r ~ c u s t o m ~ s a m p l i n g ~ a n d ~ a n a l y s i s . ~$

## Chemicals

## Per Acre

|  | Weed <br> Control | Disease <br> Control <br> $\$ / a c r e$ | Insect <br> Control <br> $\$ /$ acre | Total <br> Cost <br> $\$ / a c r e$ |
| :--- | ---: | ---: | ---: | ---: |
| Crop | $\underline{\text { Slacre }}$ |  |  |  |

Note:
Pre-emergent burn off (\$5/acre) and/or pre-harvest desiccation (\$10/acre) not included in weed control.
${ }^{2}$ half the acres treated.

## Operating Costs

Interest Rate on Operating
5.50\%

## Per Acre

| Crop | Fuel \$/acre | Machine Operating Cost \$/acre | Crop Insurance \$/acre | Other <br> Costs <br> \$/acre | Land <br> Taxes <br> \$/acre | Drying <br> Costs <br> \$/acre |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wheat | \$13.25 | \$10.00 | \$5.44 | \$7.50 | \$5.25 | \$0.00 |
| Durum Wheat | \$13.25 | \$10.00 | \$5.53 | \$7.50 | \$5.25 | \$0.00 |
| Winter wheat | \$10.90 | \$8.00 | \$5.53 | \$7.50 | \$5.25 | \$0.00 |
| Fall Rye | \$10.90 | \$8.00 | \$5.56 | \$7.50 | \$5.25 | \$0.00 |
| Malt Barley | \$13.25 | \$10.00 | \$4.70 | \$7.50 | \$5.25 | \$0.00 |
| Feed Barley | \$13.25 | \$10.00 | \$4.70 | \$7.50 | \$5.25 | \$0.00 |
| Oats | \$13.25 | \$10.00 | \$6.38 | \$7.50 | \$5.25 | \$0.00 |
| Canary Seed | \$13.25 | \$10.00 | \$6.73 | \$7.50 | \$5.25 | \$0.00 |
| Corn | \$18.40 | \$13.00 | \$11.30 | \$8.00 | \$7.00 | \$30.00 |
| Canola | \$13.25 | \$10.00 | \$8.96 | \$7.50 | \$5.25 | \$0.00 |
| Mustard | \$13.25 | \$10.00 | \$10.70 | \$7.50 | \$5.25 | \$0.00 |
| Flaxseed | \$13.25 | \$10.00 | \$6.44 | \$7.50 | \$5.25 | \$0.00 |
| Soybeans Conventional | \$15.94 | \$9.80 | \$10.45 | \$8.00 | \$5.25 | \$0.00 |
| Soybeans Roundup | \$15.49 | \$9.80 | \$10.45 | \$8.00 | \$5.25 | \$0.00 |
| Navy Beans Solid Seed | \$18.80 | \$9.40 | \$13.14 | \$8.00 | \$5.25 | \$0.00 |
| Navy Beans Row Crop | \$24.10 | \$11.00 | \$13.14 | \$8.00 | \$7.00 | \$0.00 |
| Peas | \$13.80 | \$10.50 | \$6.08 | \$8.00 | \$5.25 | \$0.00 |
| Sunflowers Confection | \$13.80 | \$11.00 | \$10.23 | \$8.00 | \$5.25 | \$9.00 |
| Sunflowers Oil | \$13.80 | \$11.00 | \$6.88 | \$8.00 | \$5.25 | \$9.00 |
| Lentils | \$13.80 | \$11.00 | \$9.92 | \$7.50 | \$6.50 | \$0.00 |
| Buckwheat | \$13.25 | \$10.00 | \$11.31 | \$7.50 | \$6.50 | \$0.00 |
| Hemp Oil | \$13.25 | \$13.50 | \$11.07 | \$7.50 | \$6.50 | \$15.00 |
| Hemp Fiber | \$14.35 | \$13.50 | \$11.07 | \$7.50 | \$6.50 | \$0.00 |

## Fixed Costs

| Depreciation Rate |  | 10.0\% |  | Storage Costs |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment Rate |  | 4.00\% |  | Non-aeration 75\% |  | \$1.25 /bu |  |
| Hours per acre |  | 1.5 |  | Aeration 25\% |  | \$1.50 /bu |  |
| Cost per hr. |  | \$11.50 |  | Yield/acre <br> Yield/acre (corn) |  | 30 bu/ac60 bu/ac |  |
|  |  |  |  |  |  |  |  |
|  | Per Acre |  |  |  |  |  |  |
|  | Land |  | Land | Machinery | Machinery | Machinery |  |  |
|  | Value | Cost | Investment | Depreciation | Investment | Storage | Labour |
| Crop | \$/acre | \$/acre | \$/acre | \$/acre | \$/acre | \$/acre | \$/acre |
| Wheat | \$600.00 | \$24.00 | \$225.00 | \$22.50 | \$9.00 | \$2.63 | \$17.25 |
| Durum Wheat | \$600.00 | \$24.00 | \$225.00 | \$22.50 | \$9.00 | \$2.63 | \$17.25 |
| Winter wheat | \$600.00 | \$24.00 | \$225.00 | \$22.50 | \$9.00 | \$2.63 | \$17.25 |
| Fall Rye | \$600.00 | \$24.00 | \$225.00 | \$22.50 | \$9.00 | \$2.63 | \$17.25 |
| Malt Barley | \$600.00 | \$24.00 | \$225.00 | \$22.50 | \$9.00 | \$2.63 | \$17.25 |
| Feed Barley | \$600.00 | \$24.00 | \$225.00 | \$22.50 | \$9.00 | \$2.63 | \$17.25 |
| Oats | \$600.00 | \$24.00 | \$225.00 | \$22.50 | \$9.00 | \$2.63 | \$17.25 |
| Canary Seed | \$600.00 | \$24.00 | \$225.00 | \$22.50 | \$9.00 | \$2.63 | \$19.25 |
| Corn | \$850.00 | \$34.00 | \$300.00 | \$30.00 | \$12.00 | \$5.28 | \$22.25 |
| Canola | \$600.00 | \$24.00 | \$225.00 | \$22.50 | \$9.00 | \$2.63 | \$17.25 |
| Mustard | \$600.00 | \$24.00 | \$225.00 | \$22.50 | \$9.00 | \$2.63 | \$17.25 |
| Flaxseed | \$600.00 | \$24.00 | \$225.00 | \$22.50 | \$9.00 | \$2.63 | \$19.25 |
| Soybeans Conventional | \$850.00 | \$34.00 | \$245.00 | \$24.50 | \$9.80 | \$3.52 | \$17.25 |
| Soybeans Roundup | \$600.00 | \$24.00 | \$245.00 | \$24.50 | \$9.80 | \$3.52 | \$17.25 |
| Navy Beans Solid Seed | \$600.00 | \$24.00 | \$235.00 | \$23.50 | \$9.40 | \$3.52 | \$17.25 |
| Navy Beans Row Crop | \$850.00 | \$34.00 | \$275.00 | \$27.50 | \$11.00 | \$3.52 | \$20.70 |
| Peas | \$600.00 | \$24.00 | \$225.00 | \$22.50 | \$9.00 | \$2.63 | \$19.25 |
| Sunflowers Confection | \$600.00 | \$24.00 | \$225.00 | \$22.50 | \$9.00 | \$2.63 | \$19.25 |
| Sunflowers Oil | \$600.00 | \$24.00 | \$225.00 | \$22.50 | \$9.00 | \$2.63 | \$19.25 |
| Lentils | \$600.00 | \$24.00 | \$225.00 | \$22.50 | \$9.00 | \$2.63 | \$19.25 |
| Buckwheat | \$600.00 | \$24.00 | \$225.00 | \$22.50 | \$9.00 | \$2.63 | \$17.25 |
| Hemp Oil | \$600.00 | \$24.00 | \$235.00 | \$23.50 | \$9.40 | \$2.63 | \$17.25 |
| Hemp Fiber | \$600.00 | \$24.00 | \$200.00 | \$20.00 | \$8.00 | \$2.63 | \$17.25 |

Storage costs were based on an estimated yield of 30 bu/acre for most grain crops; 60 bu/acre for corn; soybean and navy bean storage was based on a separate budget.

|  | Crop Production Costs 2006 Guidelines (Dollars Per Acre) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Wheat | Durum | Winter | Fall Rye | Malt | Feed |
| A. Operating Costs |  |  |  |  |  |  |
| Seed \& Treatment | \$10.20 | \$13.60 | \$12.00 | \$7.50 | \$9.50 | \$9.50 |
| Fertilizer | \$40.37 | \$40.37 | \$59.85 | \$33.95 | \$38.22 | \$40.37 |
| Herbicide | \$21.00 | \$21.00 | \$5.50 | \$4.00 | \$21.00 | \$21.00 |
| Fungicide | \$9.20 | \$18.35 | \$17.50 | \$0.00 | \$4.38 | \$4.38 |
| Insecticide | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Fuel | \$13.25 | \$13.25 | \$10.90 | \$10.90 | \$13.25 | \$13.25 |
| Machinery Operating | \$10.00 | \$10.00 | \$8.00 | \$8.00 | \$10.00 | \$10.00 |
| Crop Insurance | \$5.44 | \$5.53 | \$5.53 | \$5.56 | \$4.70 | \$4.70 |
| Other Costs | \$7.50 | \$7.50 | \$7.50 | \$7.50 | \$7.50 | \$7.50 |
| Land Taxes | \$5.25 | \$5.25 | \$5.25 | \$5.25 | \$5.25 | \$5.25 |
| Drying Costs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Interest on Operating | \$3.36 | \$3.71 | \$3.63 | \$2.27 | \$3.13 | \$3.19 |
| Total Operating | \$125.57 | \$138.56 | \$135.66 | \$84.93 | \$116.93 | \$119.14 |
| B. Fixed Costs |  |  |  |  |  |  |
| Land Investment Costs | \$24.00 | \$24.00 | \$24.00 | \$24.00 | \$24.00 | \$24.00 |
| Machinery Depreciation | \$22.50 | \$22.50 | \$22.50 | \$22.50 | \$22.50 | \$22.50 |
| Machinery Investment | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 |
| Storage Costs | \$2.63 | \$2.63 | \$2.63 | \$2.63 | \$2.63 | \$2.63 |
| Total Fixed | \$58.13 | \$58.13 | \$58.13 | \$58.13 | \$58.13 | \$58.13 |
| Total Operating \& Fixed | \$183.70 | \$196.69 | \$193.79 | \$143.06 | \$175.06 | \$177.27 |
| C. Labour | \$17.25 | \$17.25 | \$17.25 | \$17.25 | \$17.25 | \$17.25 |
| Total Costs | \$200.95 | \$213.94 | \$211.04 | \$160.31 | \$192.31 | \$194.52 |
| Estimated Farmgate Price |  | Breakeven A | ysis |  |  |  |
| \$ per unit | \$4.25 bu | \$4.50 bu | \$3.00 bu | \$2.70 bu | \$3.10 bu | \$1.95 bu |
| \$ per tonne | \$156 t | \$165 t | \$110 t | \$106 t | \$142 t | \$90 t |
| Breakeven Yield |  |  |  |  |  |  |
| Operating Costs | 29.5 bu | 30.8 bu | 45.2 bu | 31.5 bu | 37.7 bu | 61.1 bu |
| Operating \& Fixed Costs | 43.2 bu | 43.7 bu | 64.6 bu | 53.0 bu | 56.5 bu | 90.9 bu |
| Total Costs | 47.3 bu | 47.5 bu | 70.3 bu | 59.4 bu | 62.0 bu | 99.8 bu |

Disclaimer: This budget is only a guide and is not intended as an in depth study of the cost of production of this industry. Interpretation and utilization of this information is the responsibility of the user.

| Crop Production Costs 2006 Guidelines (Dollars Per Acre) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Oats | Canary Seed | Corn | Canola | Mustard | Flaxseed | Your Farm |
| \$12.38 | \$5.00 | \$42.50 | \$27.50 | \$18.00 | \$13.60 |  |
| \$37.30 | \$32.90 | \$63.95 | \$47.65 | \$43.25 | \$35.10 |  |
| \$5.50 | \$22.50 | \$29.50 | \$26.00 | \$33.00 | \$21.00 |  |
| \$4.38 | \$0.00 | \$0.00 | \$25.00 | \$0.00 | \$0.00 |  |
| \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |
| \$13.25 | \$13.25 | \$18.40 | \$13.25 | \$13.25 | \$13.25 |  |
| \$10.00 | \$10.00 | \$13.00 | \$10.00 | \$10.00 | \$10.00 |  |
| \$6.38 | \$6.73 | \$11.30 | \$8.96 | \$10.70 | \$6.44 |  |
| \$7.50 | \$7.50 | \$8.00 | \$7.50 | \$7.50 | \$7.50 |  |
| \$5.25 | \$5.25 | \$7.00 | \$5.25 | \$5.25 | \$5.25 |  |
| \$0.00 | \$0.00 | \$30.00 | \$0.00 | \$0.00 | \$0.00 |  |
| \$2.80 | \$2.84 | \$6.15 | \$4.71 | \$3.88 | \$3.08 |  |
| \$104.74 | \$105.97 | \$229.80 | \$175.82 | \$144.83 | \$115.22 |  |
| \$24.00 | \$24.00 | \$34.00 | \$24.00 | \$24.00 | \$24.00 |  |
| \$22.50 | \$22.50 | \$30.00 | \$22.50 | \$22.50 | \$22.50 |  |
| \$9.00 | \$9.00 | \$12.00 | \$9.00 | \$9.00 | \$9.00 |  |
| \$2.63 | \$2.63 | \$5.28 | \$2.63 | \$2.63 | \$2.63 |  |
| \$58.13 | \$58.13 | \$81.28 | \$58.13 | \$58.13 | \$58.13 |  |
| \$162.87 | \$164.10 | \$311.08 | \$233.95 | \$202.96 | \$173.35 |  |
| \$17.25 | \$19.25 | \$22.25 | \$17.25 | \$17.25 | \$19.25 |  |
| \$180.12 | \$183.35 | \$333.33 | \$251.20 | \$220.21 | \$192.60 |  |
| \$1.95 bu | \$0.14 lb | \$2.90 bu | \$5.85 bu | \$0.15 lb | \$6.75 bu |  |
| \$126 t | \$309 t | \$114 t | \$258 t | \$331 t | \$266 t |  |
| 53.7 bu | 757 lb | 79.2 bu | 30.1 bu | 966 lb | 17.1 bu |  |
| 83.5 bu | 1172 lb | 107.3 bu | 40.0 bu | 1353 lb | 25.7 bu |  |
| 92.4 bu | 1310 lb | 114.9 bu | 42.9 bu | 1468 lb | 28.5 bu |  |

Disclaimer: This budget is only a guide and is not intended as an in depth study of the cost of production of this industry. Interpretation and utilization of this information is the responsibility of the user.

|  | Crop Production Costs 2006 Guidelines (Dollars Per Acre) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Soybeans Conventional | Soybeans Roundup | Navybeans Solid Seed | Navybeans Row Crop | Peas | Sunflowers Confection |
| A. Operating Costs |  |  |  |  |  |  |
| Seed \& Treatment | \$56.28 | \$76.55 | \$62.05 | \$44.20 | \$19.38 | \$35.15 |
| Fertilizer | \$14.55 | \$14.55 | \$46.50 | \$31.10 | \$19.20 | \$46.50 |
| Herbicide | \$43.00 | \$17.00 | \$70.00 | \$56.00 | \$20.00 | \$40.50 |
| Fungicide | \$0.00 | \$0.00 | \$35.00 | \$35.00 | \$7.75 | \$0.00 |
| Insecticide | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10.00 |
| Fuel | \$15.94 | \$15.49 | \$18.80 | \$24.10 | \$13.80 | \$13.80 |
| Machinery Operating | \$9.80 | \$9.80 | \$9.40 | \$11.00 | \$10.50 | \$11.00 |
| Crop Insurance | \$10.45 | \$10.45 | \$13.14 | \$13.14 | \$6.08 | \$10.23 |
| Other Costs | \$8.00 | \$8.00 | \$8.00 | \$8.00 | \$8.00 | \$8.00 |
| Land Taxes | \$5.25 | \$5.25 | \$5.25 | \$7.00 | \$5.25 | \$5.25 |
| Drying Costs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9.00 |
| Interest on Operating | \$4.49 | \$4.32 | \$7.37 | \$6.31 | \$3.02 | \$5.21 |
| Total Operating Costs | \$167.76 | \$161.41 | \$275.51 | \$235.85 | \$112.98 | \$194.64 |
| B. Fixed Costs |  |  |  |  |  |  |
| Land Investment Costs | \$34.00 | \$24.00 | \$24.00 | \$34.00 | \$24.00 | \$24.00 |
| Machinery Depreciation | \$24.50 | \$24.50 | \$23.50 | \$27.50 | \$22.50 | \$22.50 |
| Machinery Investment | \$9.80 | \$9.80 | \$9.40 | \$11.00 | \$9.00 | \$9.00 |
| Storage Costs | \$3.52 | \$3.52 | \$3.52 | \$3.52 | \$2.63 | \$2.63 |
| Total Fixed Costs | \$71.82 | \$61.82 | \$60.42 | \$76.02 | \$58.13 | \$58.13 |
| Total Operating \& Fixed | \$239.58 | \$223.23 | \$335.93 | \$311.87 | \$171.11 | \$252.77 |
| C. Labour | \$17.25 | \$17.25 | \$17.25 | \$20.70 | \$19.25 | \$19.25 |
| Total Costs | \$256.83 | \$240.48 | \$353.18 | \$332.57 | \$190.36 | \$272.02 |
| Estimated Farmgate Price |  |  | eakeven Analys |  |  |  |
| \$ per unit | \$6.10 bu | \$6.10 bu | \$0.20 lb | \$0.20 lb | \$3.90 bu | \$0.18 lb |
| \$ per tonne | \$224 t | \$224 t | \$441 t | \$441 t | \$143 t | \$397 t |
| Breakeven Yield |  |  |  |  |  |  |
| Operating Costs | 27.5 bu | 26.5 bu | 1,378 lb | 1,179 lb | 29.0 bu | 1,081 lb |
| Operating \& Fixed Costs | 39.3 bu | 36.6 bu | 1,680 lb | 1,559 lb | 43.9 bu | 1,404 lb |
| Total Costs | 42.1 bu | 39.4 bu | 1,766 lb | 1,663 lb | 48.8 bu | 1,511 lb |

Disclaimer: This budget is only a guide and is not intended as an in depth study of the cost of production of this industry. Interpretation and utilization of this information is the responsibility of the user.


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## Other Assumptions

## Fuel Costs:

Includes fuel used for field work, trucking inputs and products out.

## Machinery Operating Costs:

Includes costs for maintenance, repairs, licenses and insurance.
Crop Insurance: (2005 rates. New rates for 2006 are not included.)
Risk Area \#6 at the $70 \%$ coverage on a "B" soil zone and additional hail insurance at \$100/acre coverage for spring wheat, durum wheat, winter wheat, fall rye, barley, canary seed, canola, flax, oats and mustard.

Risk Area \#11 at the $70 \%$ coverage on a "B" soil zone and additional hail insurance at \$100/acre coverage for sunflowers, peas, lentils, buckwheat, corn, soybeans, navybeans and hemp.

## Other Costs:

Includes overhead expenses - hydro, telephone, accounting, buildings, supplies and insurance, etc.

## Land Taxes:

The average for the province was based on land tax assessment and mill rates of a sample of municipalities growing crops less provincial tax rebate.

## Drying Costs:

Budget allocates costs only for corn, sunflowers and hemp. However, drying costs may be incurred in some years for the other crops.

## Interest On Operating:

Interest charges on operating costs are calculated at $5.5 \%$ for six months.

## Land Investment Cost:

Land values are based on average land sale values in Manitoba. Budget assumed 4\% return on land investment

## Depreciation:

Assumed 10\% on machinery, no salvage value.
Investment Cost:
Assumed 4\% opportunity cost on the machinery.

## Storage Cost:

Assumed a 5\% depreciation cost and 4\% investment cost.
Farm storage requirements were assumed to be 30 bushels/acre costing $\$ 1.25 /$ bushel for $75 \%$ of the storage and $\$ 1.50 /$ bushel for $25 \%$ aerated storage.

Storage requirements for corn were calculated at 60 bushels/acre.

## Example - Wheat

Non-Aeration Bins (75\%)

| Depreciation: | $\frac{\$ 37.50-\$ 3.75}{20 \text { years }}$ | $=\$ 1.69$ |
| :--- | :--- | :--- |
| Investment: | $\frac{\$ 37.50+\$ 3.75}{2 \times 4 \%}$ | $=\$ \underline{0.83}$ |
|  | Sub-Total | $=\$ 2.52 \times 75 \%=\$ 1.88$ |

Aeration Bins (25\%)
Depreciation: \$45.00-\$4.50
20 years $=\$ 2.03$
Investment:

```
$45.00 + $4.50
    2 x 4% = $.99
```

Sub-Total $=\$ 3.02 \times 25 \%=\$ 0.75$

Total
\$2.63
For further information contact your Manitoba Agriculture, Food and Rural Initiatives office.
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