



# Information Management in a Corporate Administrative Shared Services Environment

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**For IM Day, October 2, 2006**

# Agenda

- About CASS
- About Information Management and CASS
- Context – Design follows data and information
- Challenges and Response

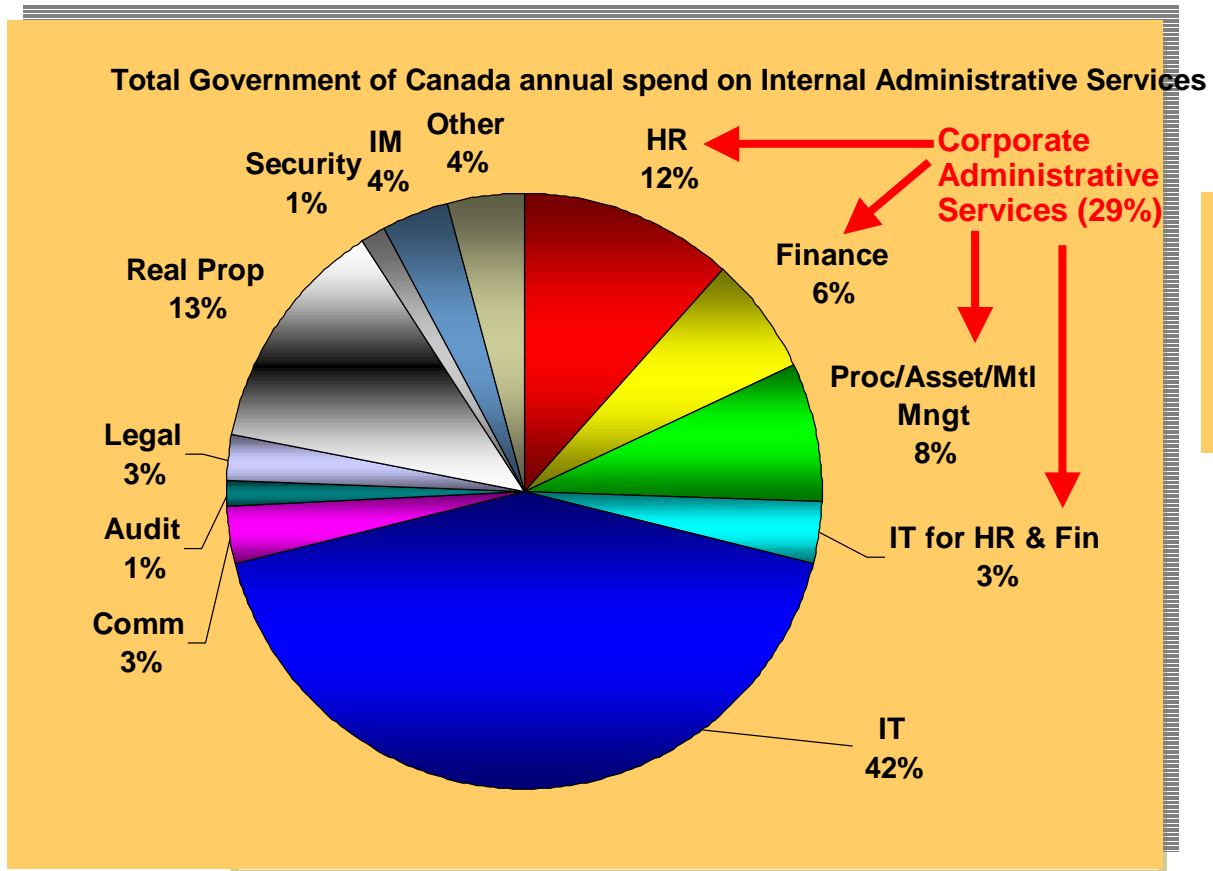


# About CASS

- Priority of the new Government of Canada (GC) transformation agenda and Policy renewal initiative
- Single configuration of Enterprise Resource Planning Systems for the GC: Oracle/Peoplesoft ver 8.9 and SAP Financials, ver. 4.7
- Information for better decision making
  - Multi-jurisdictional – Multi-resourced
  - Multi-stakeholder – Multi-accountabilities
- Common Enterprise Approach
- Huge opportunity gain, risk mitigation and cost benefit/avoidance
- Services Outward/Inward



# In 2004, TBS estimated that the GC spends approximately \$11B annually on internal administrative services.



Approximately 24,000 FTEs in HR, finance and materiel management services in the GC – 50% outside the NCR

Preliminary review data: 2004

**... with major delivery pressures looming**



# Our major GoC service transformation projects are targeted at external and internal service modernization.

## External Service Transformation

## Internal Administrative Service Transformation

### ERC

### Various Dept-Led

### ERC

### Corporate Admin

### Information Technology

- Service Canada (HRSD)

- My Account and other Gov't to B2C Initiatives (CRA)
- Business "Storefront" (IC)
- Various GoL projects


- Real Property Reform
- Procurement Reform
  - Shared Travel
  - GoC Marketplace

- Corporate Administrative Shared Services (TBS)
  - Finance, HR, MM, Information, IT
  - Pay Modernization
  - Pension Modernization

- IT Shared Services
  - Data Centre
  - Desktop
  - Secure Channel
  - Telecomms

...and have evolved without much collective, enterprise-level planning.





# The current environment suggests that the 'status quo' is not an option to meet future operational requirements and support management excellence.

## Coordinated approach difficult in silos

- 100+ depts & agencies
- 24,000 FTEs in HR, finance and materiel management
- 50% of workforce in regions
- Internal services designed & delivered independently by depts
- Multiple horizontal and overlapping departmental initiatives
- No common business processes

## Demographic realities

- Approx. 26% of corporate and admin staff eligible to retire over the next 5 years
- 500 HR specialist positions vacant in GoC
- 1-2 years to train new recruits

## Investments looming

- Upwards of \$1B anticipated for future administrative systems upgrades (including Pay Modernization, Pension Modernization, GoC Marketplace, etc.)
- Risk-averse climate

## System fragmentation sustains silos

- 21 HR and finance/materiel management systems
- 15-20 different configurations of each major software system (SAP and PeopleSoft)
- Approx. 800 significant interfaces between HR/finance and other systems


## Insufficient resources to manage changes dept-by-dept

- Myriad of administrative and operational changes result in significant capacity issues for departments (over 100 in one department alone)

## Significant variation in economies of scale

- Small depts: \$9K per employee
- Medium depts: \$6,750 per employee (25% less)
- Large depts: \$5,670 per employee (additional 16% less)





The current environment suggests that the 'status quo' is not an option to meet future operational requirements and support management excellence.

**Coordinated approach difficult in silos**

**Demographic realities**

**Investments looming**

**System fragmentation sustains silos**

**Insufficient resources to manage changes dept-by-dept**

**Significant variation in economies of scale**



**Much progress has been made since CASS was launched in Fall 2005.**

**Began Working with 12 Wave-1 departments and agencies  
(=20% of public service)**

- **Identified potential service offerings and baselined current costs for Wave-1 departments**
- **Developed CASS business model, including governance, funding models and best practices**

**Currently developing implementation options  
and business cases for Cabinet decision**

**Fall 2006: Memorandum to Cabinet Decision-Point**

**Start-up Implementation with 'Early Adopter' Departments**





## Currently the CASS team continues its analysis of implementation strategies and options.

- Currently completing a TB Submission (for late September) for in-year funding to continue analysis of implementation options and to develop the supporting business case.
- Considering a Memorandum to Cabinet later this year that will assess four separate end-state options to improve corporate administrative services.
  - **Option A:** Shared Systems with Fully Integrated Shared Services;
  - **Option B:** Shared Systems with Selected Shared Services;
  - **Option C:** Corporate Administrative Application Service Provider
  - **Option D:** Enhanced Policy and Control Framework
- One preferred option will be recommended (that has yet to be determined)
- We continue to work closely with key stakeholders (CASS Wave 1 departments, Policy Authorities, etc).



# The four “End State” implementation options will all contribute to improved corporate administrative operations, but in varying degrees.

## Option A Shared Systems with Integrated Shared Services

*Aggressively pushes shared services approaches, with common ‘greenfield’ enabling systems and administrative processes.*

- Adopts a ‘single-instance’ commonly configured shared system based on standardized business processes and master data.
- Provides comprehensive, fully integrated service offerings in Finance, Material Management, Human Resources and Information Services Technology.
- Promotes a “Greenfield” approach (building from scratch) based on implementation of many best practices.
- Designed/costed for initial 12 departments, starting with 3-4 then assesses next steps.

## Option B Shared Systems with ‘Selected’ Shared Service

*Selected high-impact shared services, with common ‘brownfield’ enabling systems and administrative processes.*

- Adopts a ‘single-instance’ commonly configured shared system based on standardized business processes and master data.
- Provides selected services offerings with limited integration, targeted on “burning platform” and/or high impact/benefit areas:
  - Human Resources: Pay and Benefits Services and Org and Classification.
  - Finance and Material: Accounts Payable processing services including acquisition card management.
  - IST: Application Management Services and selected enterprise master data maintenance.
- Leverages existing systems wherever possible (brownfield approach) and evolves to ‘targeted’ system solution through a “release strategy”
- Designed/costed for initial 12 departments, starting with 3-4, and then assesses next steps.

## Option C Shared Systems with Application Mgmt Services

*Shared Administrative Systems with Application Management Services*

- Adopts a ‘single-instance’ commonly configured shared system based on standardized business processes and master data.
- No value-add HR, Finance, or MM administrative shared services provided.
- Provides Application Management Services with some Master Data Maintenance Services;
- Leverages existing systems wherever possible (Brownfield approach) and evolves to ‘targeted’ system solution through a “release strategy”
- Designed/costed for initial 12 departments starting with 3-4 and then assesses next steps

## Option D Enhanced Policy and Control Framework

*Enhanced Status Quo - leveraging policy framework to promote consistent administrative practices*

- Current state situation where CAS improvements and operations remain decentralized within departments and agencies
- Central policy authorities are providing specific CAS delivery standards, performance metrics and, operate a Government wide CAS compliance mgmt framework
- DMs would be accountable for achieving service and cost targets without the benefit of a shared services or shared systems regime.
- Government wide in scope (as much as possible under policy framework).

The four “End State” implementation options will all contribute to improved corporate administrative operations, but in varying degrees.

### Option A

Shared Systems  
Integrated Shared  
Services

**Comprehensive services as aggressively as possible**

**Significant change/high risk**

**Highest potential for achieving benefits**

### Option B

Shared Systems  
‘Selected’ Shared  
Service

**Focus – “burning platforms”, high impact services, high benefit services**

**Leverage existing**

**Build for 12 departments, start with (3) early adopters assess, expand.**

### Option C

Shared Systems  
Application  
Service  
Provider

**“Apps on Tap”**

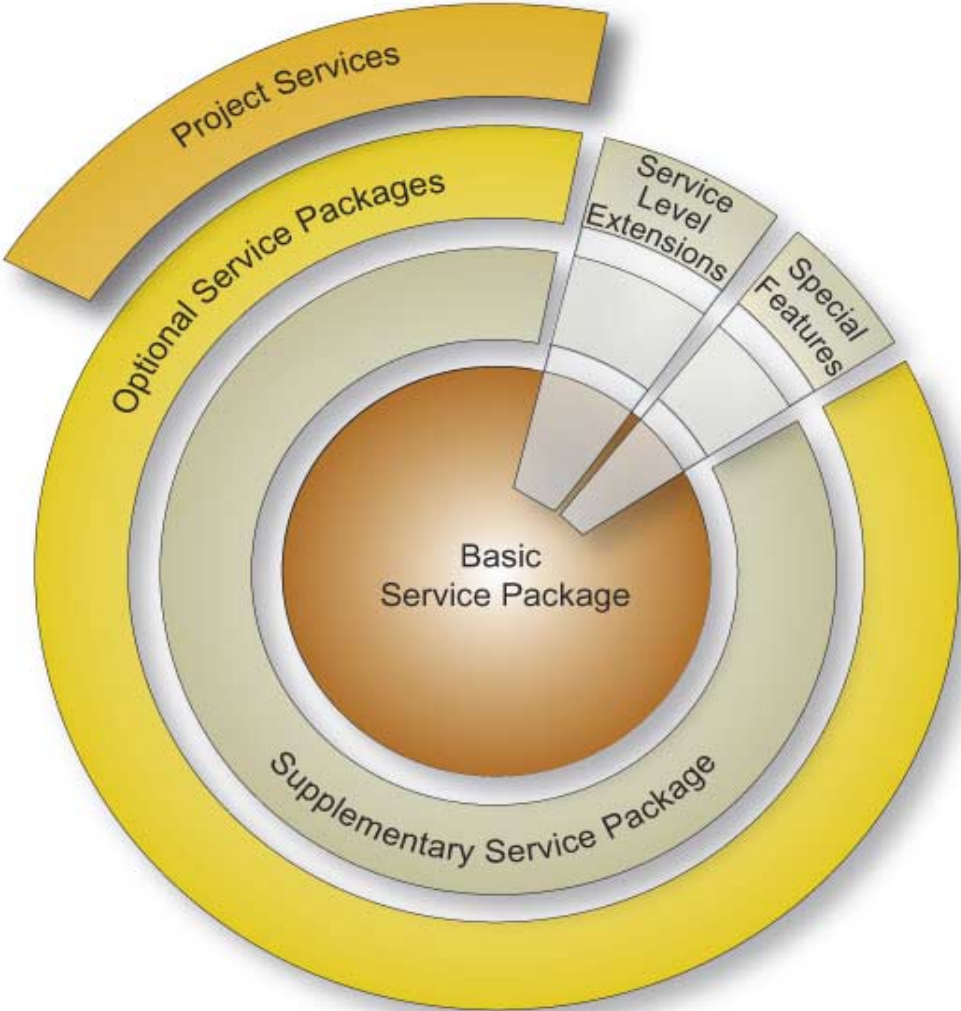
### Option D

Enhanced Policy  
and  
Control Framework

**“Policy on Steroids”**



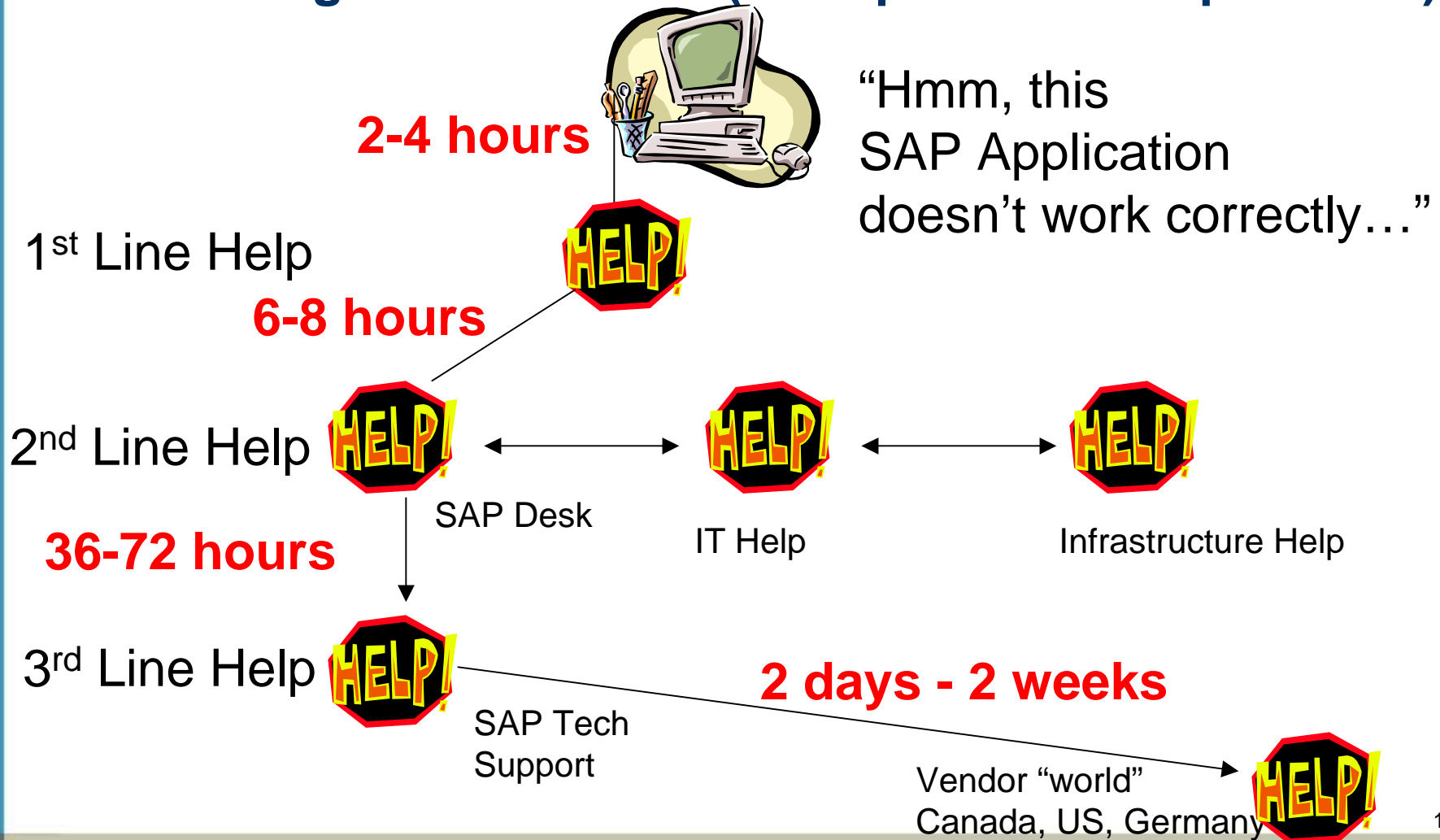
# Products/Services Bundling Concepts



How could service  
to clients improve?

# Value Proposition Realized (Service Desk Example)

## Existing Service Desks (example from 1 department)



# Value Proposition Realized (Service Desk Example)

...Important Tip....



“Hmm, this SAP Application doesn’t work correctly...”

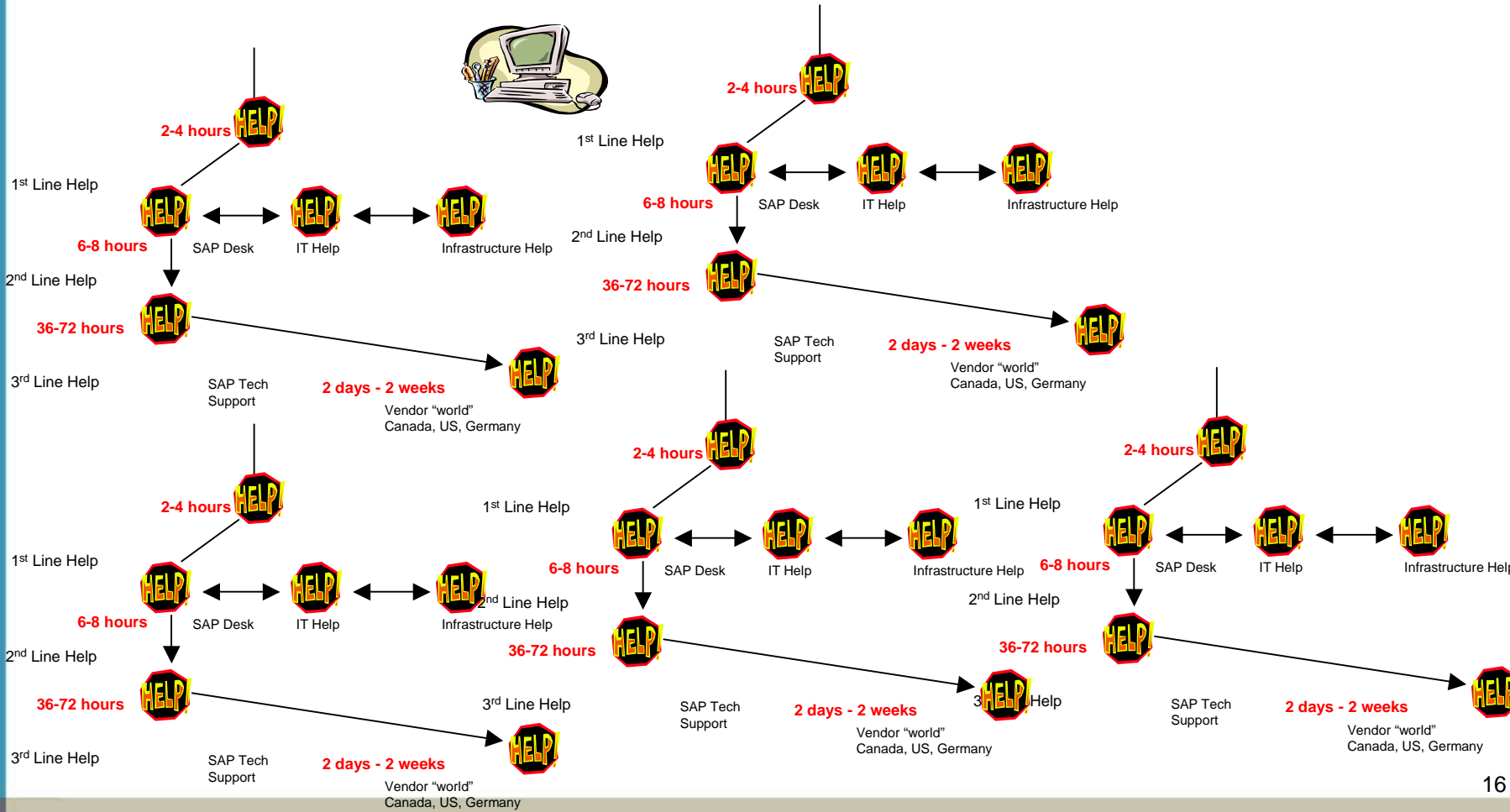
- Different Departments have different service desk levels
- Different Departments have different response times
- Different Departments have different levels of training for their staff
- Different departments have different arrangements with the Vendors

**This gives rise to .....**

# Value Proposition Realized (Service Desk Example)

.....Multiple Problems, multiple departments.....

“Hmm, this SAP Application doesn’t work correctly...”





# Value Proposition Realized (Service Desk Example)

... after CA-SSO...(illustrative)



“Hmm, this SAP Application doesn't work correctly...”

**2 hours**

1<sup>st</sup> Line Help



**2-4 hours**

2<sup>nd</sup> Line Help



SAP Desk



IT Help



Infrastructure Help

**24 hours**

3<sup>rd</sup> Line Help



SAP Tech Support

**2 days**

Vendor “world”  
Canada, US, Germany



# Improved Client service ..... so....when one or more department ask...



“Hmm, this SAP Application doesn’t work correctly...”

1<sup>st</sup> Line Help



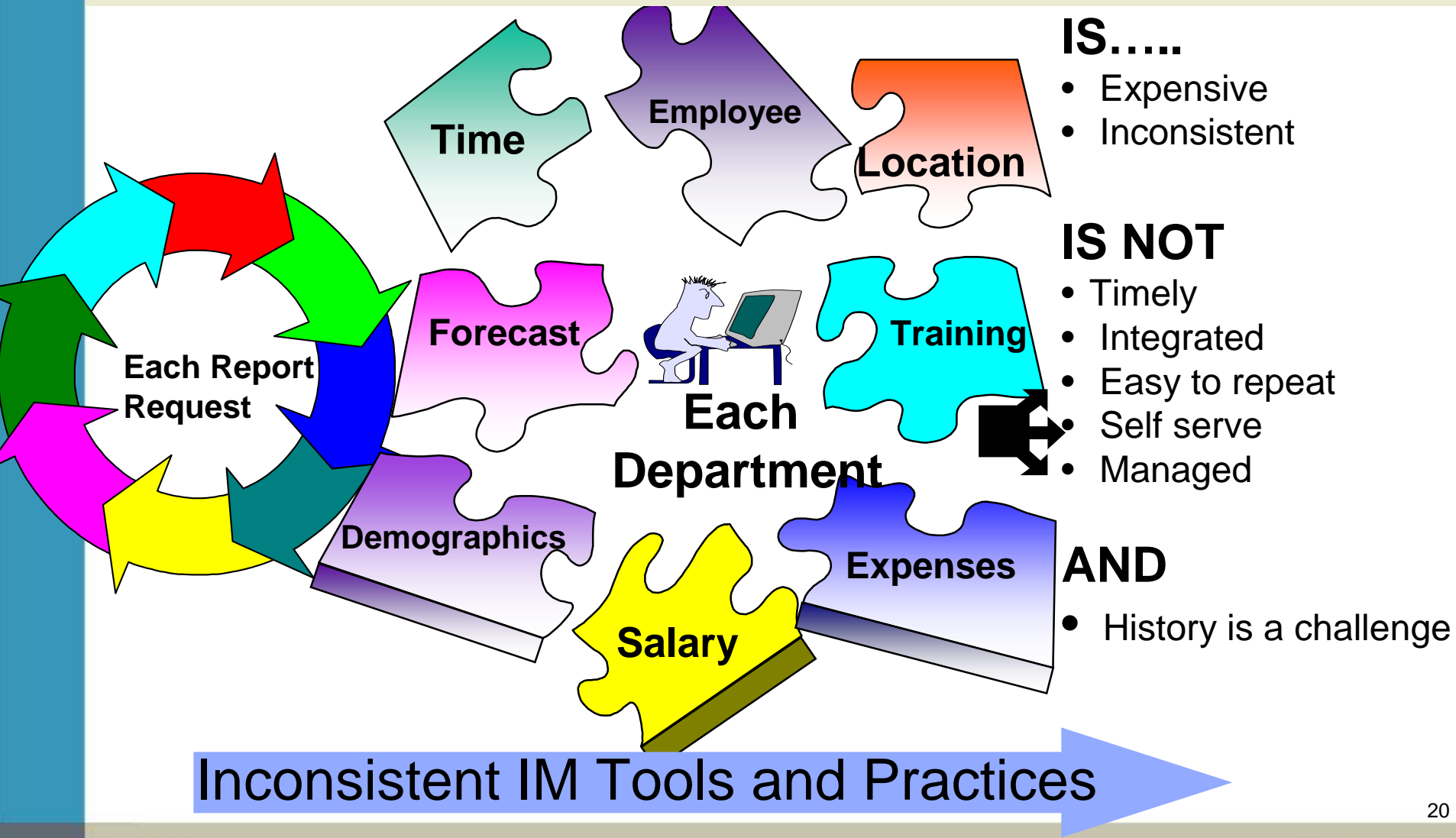
“We’ve seen this before, the answer is ....”

**Total time: a couple of minutes**

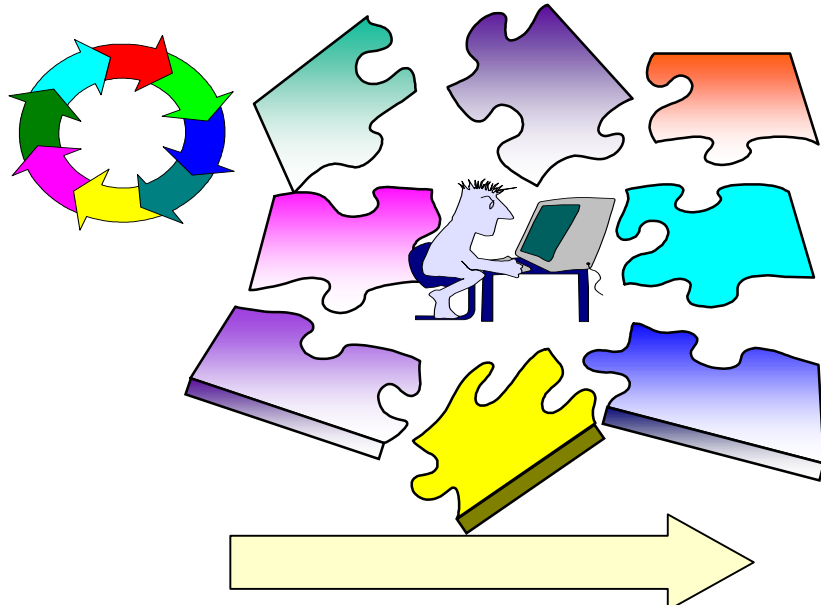
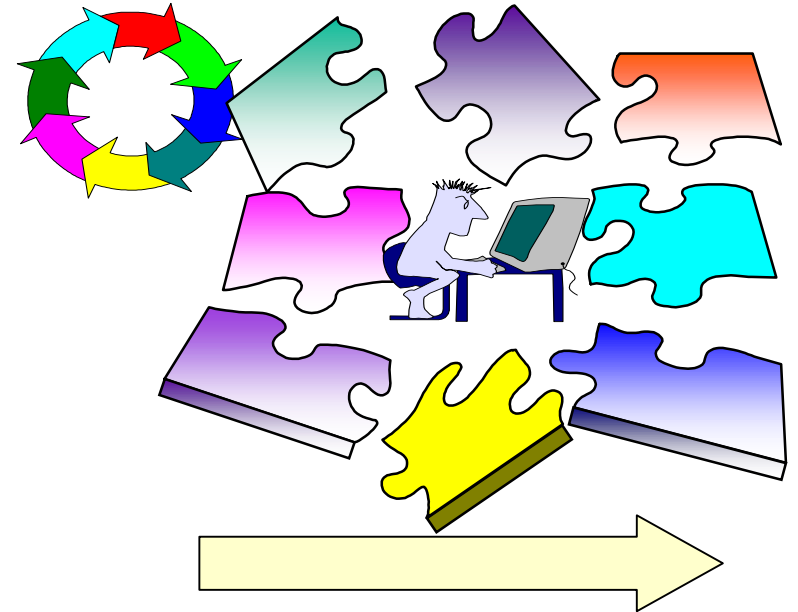
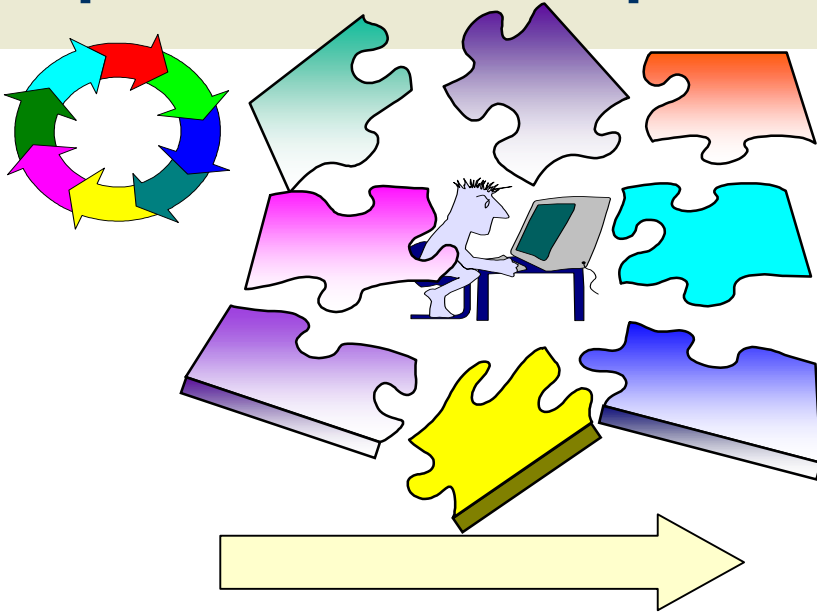


What could consistent  
IM Tools and Practices  
offer?

# What is the average cost of employees by region? ..... What it takes now.....One Example



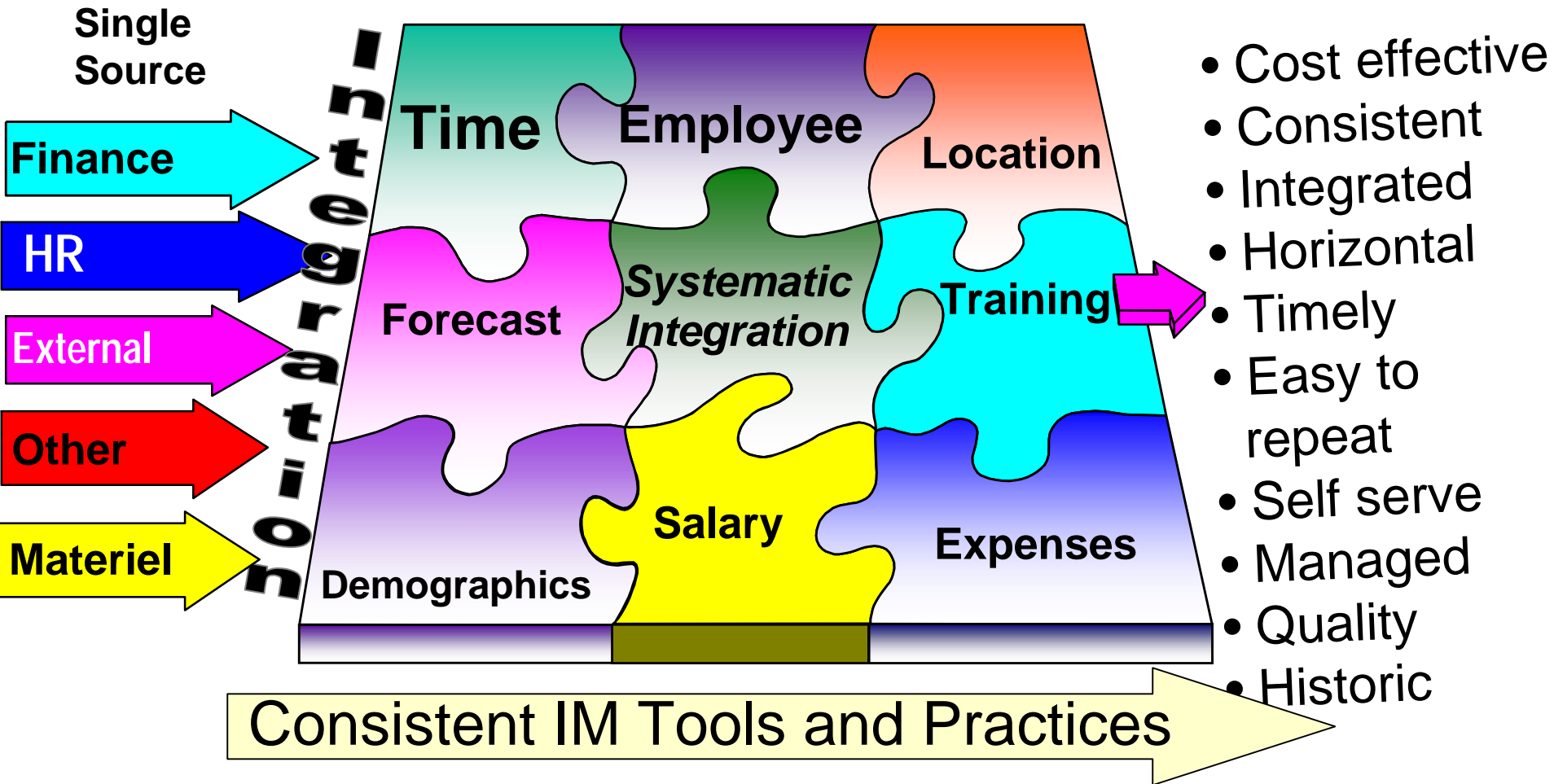
# Multiple IM practices, multiple results.... multiple skills... multiple tools..... Inconsistencies.....



Information Management  
challenges is enormous!

# What is the average cost of employees by region?

.....consistent IM Tools and Practices offer....



# About Information Management and CASS

- Unique Opportunity
- Services Based Organization
- Manage information to drive technological response
- Design follows data/information
- Data/Information/business requirements in a enterprise data integration function
  - Life cycle management (creation, evolves, sunset)
- Requirements are iterative (not a waterfall)

# Context

Information is managed as it is enabled by common:

- Data and processes provided by policy authorities and functional communities, and
- Systems rules and protocols for managing the data and processes
- Understanding and agreement on ownership and accountability and service provision
- Configuration of the ERP's and the capacity of the technical environments
- Departmental and GC requirements



# Challenges

- People
- Technology
- Information
- Management

# Challenges

- No single policy centre or horizontal authority
- Program and departmental accountabilities
- Not a panacea
- Response and Engagement
- Cross-initiative interaction (e.g. RDIMS, LAC, Architecture, GSRM, Services Definition and more!)
- People and Culture
- Change Management
- New policies, legislation?
- Sustainability in light of political change **.....and more**

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# Response

- Educate in new Project management, new process management
- Implement common information and data sources
- Focus on communities, people and teamwork
- Develop consistent IM Tools and Practices across information management silos
- Design follows data/information
- Communication and support are paramount





# Questions (and answers!!...)



# Questions (and answers!!...)

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