Liquidity, Asset Price, and Welfare

Jiang Wang MIT

October 20, 2006

Microstructure of Foreign Exchange and Equity Markets Workshop Norges Bank and Bank of Canada

Introduction

- Determinants of liquidity?
 - Need for liquidity (non-synchronization in trading).
 - Supply of liquidity.
- Importance of liquidity?
 - Asset prices.
 - Market stability.
 - Welfare.

Intuition

- 1. Two elements essential to liquidity: need to trade and cost to trade.
- 2. Costs affect liquidity provision and prices, taken liquidity needs as given.
- **3.** But the same costs give rise to liquidity needs in the first place.
- 4. Without participation costs, there is no need for liquidity.
 - Trading needs come from idiosyncratic shocks, which sum to zero.
 - Trades are synchronized and do not move prices.
 - The market is "perfectly liquid" (only fundamentals move prices).
- **5.** With participation costs, there is need for liquidity.
 - ► Not all traders are present in the market.
 - Traders with offsetting trading needs have different trading gains.
 - Trades are non-synchronized, which leads to need for liquidity.

Setup (1)

- **1. Assets:** A riskless bond and a risky stock.
 - ▶ Bond pays constant (positive) interest rate r.
 - Stock pays dividend D_{t+1} , with mean \overline{D} and volatility σ_D .
- 2. Agents: Homogenous preference, information, but heterogenous risks.
 - Same initial asset holdings: $\overline{\theta}$ shares of stock.
 - ▶ Different non-traded payoff N_{t+1}^i for agent *i*:

 $N_{t+1}^i = (Y_t + \lambda^i X_t) n_{t+1}, \quad \lambda^i = 1 \text{ or } -1 \text{ with equal probabilities.}$

- > Y_t gives aggregate non-traded risk.
- ldiosyncratic risks $\lambda^i X_t$ sum to zero:

$$\int_i N_{t+1}^i = Y_t n_{t+1}.$$

▶ Denote agents with $\lambda^i X_t > 0$ and < 0 as a and b, respectively.

Setup (2)

3. Costs of Participation:

- ▶ Cost to be a market maker c_m (paid ex ante).
- Cost for spot participation c (paid before trading).

4. Simplifications for tractability and easy exposition:

- **Constant absolute risk aversion** α .
- ▶ Normal shocks $(Y_t, X_t, D_{t+1}, n_{t+1}, t = 0, 1, ...)$.
- Stock and non-traded payoffs correlated.
- > $Y_t = 0$ for simplicity.

Definition of Equilibrium

1. Agents optimize over

▶ Participation decisions: $\eta_m^i = 0, 1$ and $\eta_t^i = 0, 1$.

- Be a market maker $(\eta_m = 1)$ and trade at all times
- Be a trader and pay a cost to trade $(\eta = 1)$ when needed.
- ► Trading decisions: Stock holding $\theta_t^i(\eta_m^i, \eta_{t-1}^i)$.

Shocks		X_t	X_{t+1}
			_ _
		t	t+1 time
Choices	η_m	η^i_t	$ heta^i_{t+1}(\eta_m,\eta^i_t)$

2. Participation reaches equilibrium.

- > A fraction μ of agents become market makers.
- ▶ Among traders, fraction ω_t^i enter the market, i = a, b.

3. Stock market clears among participating agents.

Zero Participation Costs

> All agents are in the market at all times, $\mu = 1$ and/or $\omega_t^a = \omega_t^b = 1$.

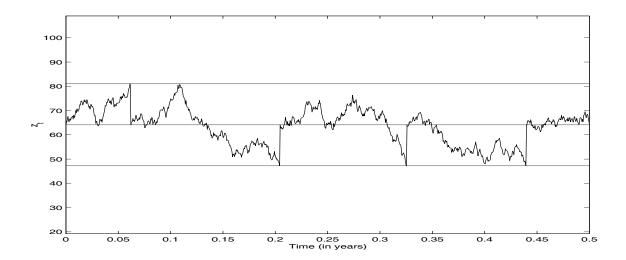
► The equilibrium price and agents' stock holdings are:

$$P_t = \frac{\bar{D}}{r} - \alpha \sigma_D^2 \bar{\theta}$$
$$\theta_t^i = \bar{\theta} - \lambda^i X_t$$

- Agents with $\lambda^i X_t > 0$ are sellers (a) and $\lambda^i X_t < 0$ are buyers (b).
- Trading needs are perfectly matched $(\lambda^a X_t = -\lambda^b X_t)$.
- Trades are synchronized and there is no need for liquidity.
- Prices depend only on "fundamentals" (\overline{D} and $\overline{\theta}$), independent of individual trading needs (X_t) .

Optimal Trading Policy Under Costly Participation

Trading becomes infrequent. A trader's net risk exposure is $\theta_t + \lambda^i X_t \equiv z_t$.



▶ Desirable exposure \overline{z} . (Without cost, $\overline{z} = \overline{\theta}$.)

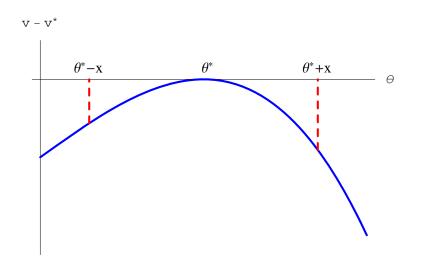
► Trade occurs only when net risk exposure exceeds certain limits.

▶ Upper and lower limit, $\overline{z} + \delta_a$ and $\overline{z} - \delta_b$, respectively.

▶ In general,
$$\delta_a \neq \delta_b$$
.

Asymmetric Trading Gains

Let $v(\theta) \equiv E[u(\theta, \cdot)]$ and θ^* be the optimal holding, i.e., $v'(\theta^*) = 0$.



For small deviations from optimum, trading gains are symmetric: $v(\theta^*) - v(\theta^* + x) \simeq -\frac{1}{2}v''(\theta^*)(x)^2 = -\frac{1}{2}v''(\theta^*)(-x)^2 \simeq v(\theta^*) - v(\theta^* - x).$

► With costs, traders trade only when they are far away from the optimum.

Trading gains differ between traders with offsetting trading needs.

Sellers Expect Larger Trading Gains Than Buyers

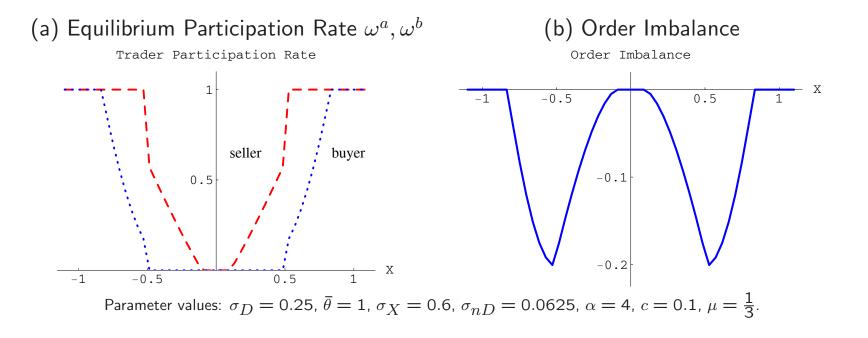
- ▶ With trading needs only are partially met, risk sharing is not perfect.
- ► Having to bear idiosyncratic risks, traders become more risk averse.
 - True for "standard risk aversion" (DARA and DAP) (Kimball, 1993).
- ► Traders' stock demand decreases after new idiosyncratic shocks.
- Sellers become further away from desired holdings than buyers.
- Sellers enter market before buyers!

▶ In equilibrium, sellers participate more than buyers: $\omega_t^a \ge \omega_t^b$.

Order imbalance is usually negative:

$$\Delta_{t+1} \equiv -\frac{1}{2}(1-\mu)(\omega_t^a - \omega_t^b)\lambda^a X_{t+1}, \quad \mathrm{E}[\Delta_{t+1}|X_t] \leq 0.$$

► Liquidity needs, when arise, are sell orders of large sizes.



Stock Price

The equilibrium stock price is

$$P_t = \frac{\bar{D}}{r} - \alpha \sigma_D^2 \bar{\theta} - d + \tilde{p}_t$$

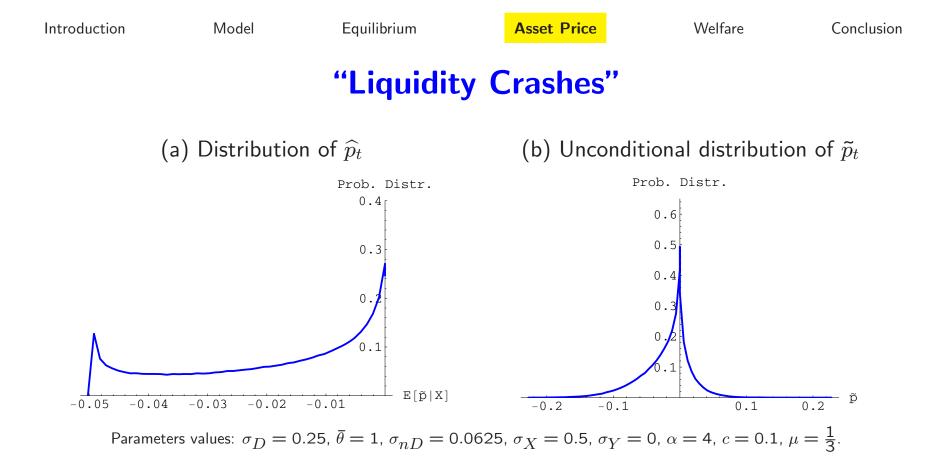
► Fundamental value $\bar{D}/r - \alpha \sigma_D^2 \bar{\theta} \equiv \bar{P}$.

- ► Illiquidity discount *d*.
- lmpact of order imbalance (liquidity need) \tilde{p}_t .
- ▶ \tilde{p}_t consists of two components: $\tilde{p}_t = \hat{p}_t + u_t$:
 - \hat{p}_t depends on expected future order imbalance $E[\Delta_{t+1}|X_t] \leq 0$
 - u_t depends on unexpected current order imbalance.
- ▶ Liquidity need, when arises, influences stock price negatively, $\hat{p} \leq 0$.

Liquidity and Asset Prices

Calibrating the Impact of Illiquidity on Stock Prices 0.001 0.010 0.500 1.000 1.500 2.000 0.100 5.000 α 10776.2 1077.62 107.762 21.552 10.776 7.184 5.388 2.155 σ_X c/\bar{P} (%) Cost as % of Average Trade Amount 0.100 0.000 0.000 0.003 0.009 0.015 0.020 0.024 0.049 1.000 0.000 0.003 0.015 0.049 0.082 0.111 0.137 0.273 5.000 0.002 0.162 0.273 0.009 0.049 0.369 0.457 0.902 c/\bar{P} (%) Annual Turnover (%) 0.100 1770.29 8374.52 4708.68 2647.65 1488.44 1344.83 1251.39 994.81 1.000 755.25 4708.68 2647.65 1488.44 994.81 836.14 702.59 557.79 557.79 5.000 3149.32 1770.29 994.81 664.26 503.38 467.87 369.24 c/\bar{P} (%) Illiquidity Discount (% of \overline{P}) 0.100 0.054 0.172 1.233 1.756 2.161 2.507 4.042 0.546 1.000 0.172 0.546 1.756 4.042 5.847 7.287 8.542 14.443 5.000 0.575 1.233 4.042 9.678 14.443 18.462 22.123 41.509 c/\bar{P} (%) Return Premium (%) 0.100 0.003 0.011 0.035 0.080 0.114 0.141 0.164 0.269 1.000 0.011 0.035 0.114 0.269 0.396 0.501 0.596 1.077 5.000 0.037 0.684 1.077 4.527 0.080 0.269 1.444 1.812

(Parameters: $\bar{D} = 0.050$, r = 0.037, $\bar{P} = 0.784$, $\sigma_{nD} = 0.0625$, $\alpha \sigma_Y = 1.347$, $\sigma_X = 8 \sigma_Y$.)



The liquidity impact on prices has the following properties:

Usually negative

► Large (of finite sizes), when occurs

Leading to "fat-tails" and negative skewness in returns.

Welfare

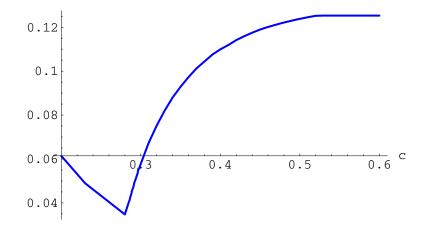
Trading enhances liquidity and generates positive externality.

► Market mechanism may fail to achieve efficient liquidity provision.

Use Certainty Equivalence (CE) as a welfare measure.

1. Decreasing cost of spot participation can decrease welfare.

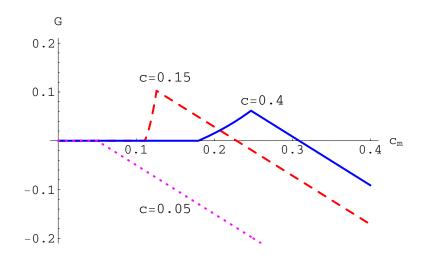
Welfare and Cost of Spot Participation c.



Parameters values: $\sigma_D = 0.25$, $\bar{\theta} = 0$, $\sigma_{nD} = 0.0625$, $\sigma_X = \sigma_Y = 0.6$, $\alpha = 4$, $c_m = 0.15$.

2. Liquidity provision by market can be suboptimal.

Welfare Gain Under Forced Participation $G = CE_{FP} - CE$.



Parameters values: $\sigma_D =$ 0.25, $\bar{\theta} =$ 0, $\sigma_{nD} =$ 0.0625, $\sigma_X = \sigma_Y =$ 0.6, $\alpha =$ 4.

Market frictions lead to endogenous liquidity needs.

- Liquidity affects prices.
 - "Liquidity crashes" without fundamental shocks.
 - "Fat-tails" and skewness in returns.

Trading generates positive externality.

► Market forces may fail to lead to efficient liquidity provision.

Origins of participation costs? Magnitudes?

Policy implications?