

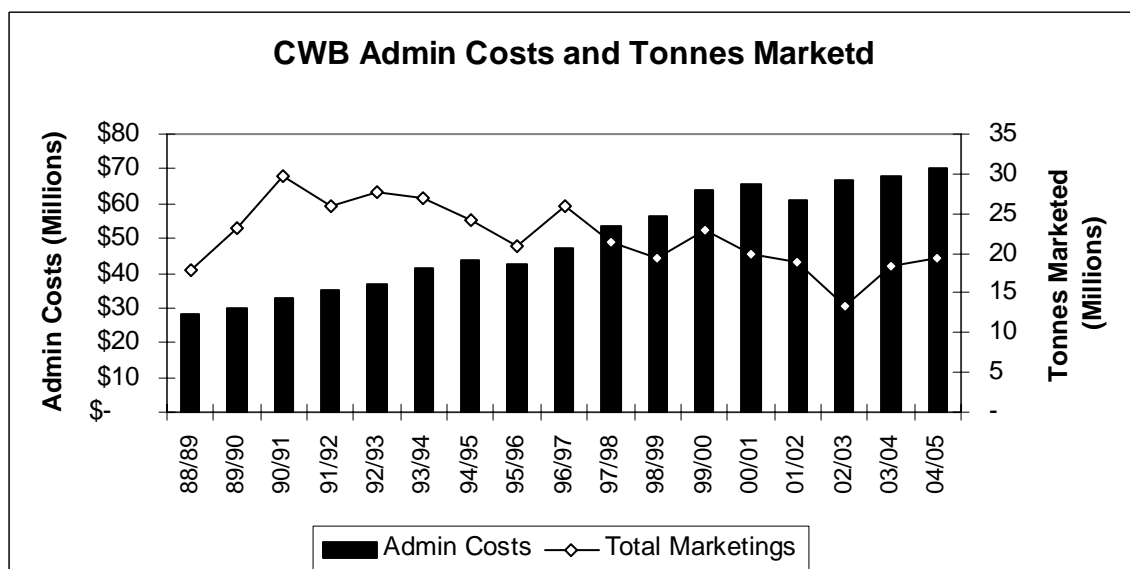
Fact Sheet

May 2006

CWB Administration Costs

- CWB total administration costs were up in the 2004-05 crop-year by about \$ 2 million dollars, however the total tonnes pooled were also up significantly by about 930,000 tonnes. The unit costs to producers decreased to \$3.61 per tonne, down from \$3.69 in 2003-04. The fifteen-year average is \$2.54/tonne, the ten-year is \$3.09/tonne and the 5-year average is \$3.77/tonne.

| Crop Year | CWB Admin Costs | Tonnes Marke | Cost to Producers |
|-----------|-----------------|--------------|-------------------|
| 1988/89 | \$ 28,483,006 | 22,005,360 | \$1.29/tonne |
| 1989/90 | \$ 30,126,784 | 26,749,051 | \$1.13/tonne |
| 1990/91 | \$ 32,842,896 | 33,825,934 | \$0.97/tonne |
| 1991/92 | \$ 35,341,355 | 28,120,679 | \$1.26/tonne |
| 1992/93 | \$ 36,999,946 | 31,309,537 | \$1.18/tonne |
| 1993/94 | \$ 41,310,233 | 30,106,901 | \$1.37/tonne |
| 1994/95 | \$ 44,022,447 | 25,388,550 | \$1.73/tonne |
| 1995/96 | \$ 42,473,178 | 22,143,123 | \$1.92/tonne |
| 1996/97 | \$ 47,424,383 | 28,481,614 | \$1.67/tonne |
| 1997/98 | \$ 53,712,402 | 21,668,373 | \$2.48/tonne |
| 1998/99 | \$ 56,589,000 | 19,616,132 | \$2.88/tonne |
| 1999/2000 | \$ 63,713,128 | 23,628,850 | \$2.70/tonne |
| 2000/01 | \$ 65,888,000 | 20,353,543 | \$3.24/tonne |
| 2001/02 | \$ 61,253,000 | 18,836,452 | \$3.25/tonne |
| 2002/03 | \$ 66,664,000 | 13,430,948 | \$4.96/tonne |
| 2003/04 | \$ 68,008,000 | 18,438,041 | \$3.69/tonne |
| 2004/05 | \$ 69,990,000 | 19,370,521 | \$3.61/tonne |

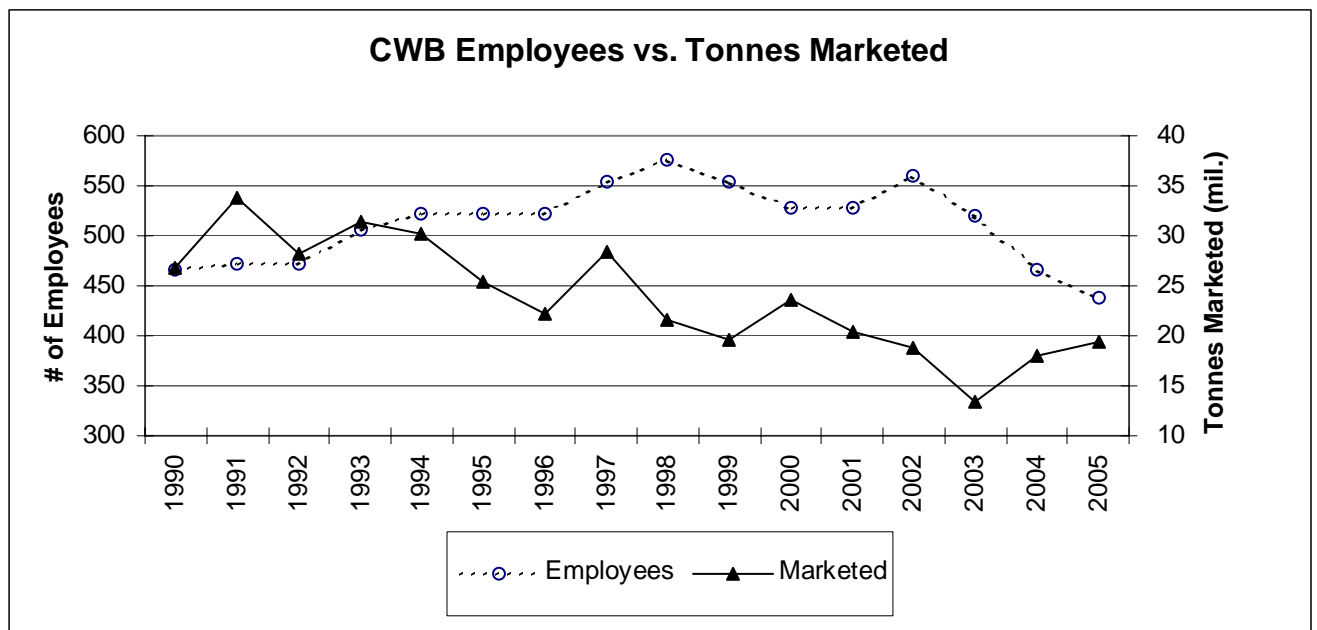


Source: CWB Annual Reports

CWB Employees vs. Tonnes Marketed

- An eight-month long corporate review was announced in December 2002 with the main focus aiming at providing farmers with better service through the consolidation of related activities. Announced in February 2004, the results of this consolidation were to include a reduction in positions of about 135 employees by July 2004, through a hiring freeze, outsourcing and job cuts.
- It is commendable that the CWB conducted this corporate review, and that they have taken steps to reduce costs. In 2005, the CWB got a little closer to its commitments from 2004, and effectively lowered their persons (and thus employee costs/tonne) per million tonnes from 26 to 23.

| Year end 31-Jul | # of Employees | Tonnes Marketed (mil.) | # of Employees per Tonne (mil.) |
|----------------------------|---------------------------|-----------------------------------|--|
| 1990 | 466 | 27 | 17 |
| 1991 | 473 | 34 | 14 |
| 1992 | 473 | 28 | 17 |
| 1993 | 506 | 31 | 16 |
| 1994 | 522 | 30 | 17 |
| 1995 | 522 | 25 | 21 |
| 1996 | 523 | 22 | 24 |
| 1997 | 554 | 28 | 19 |
| 1998 | 576 | 22 | 27 |
| 1999 | 554 | 20 | 28 |
| 2000 | 528 | 24 | 22 |
| 2001 | 528 | 20 | 26 |
| 2002 | 561 | 19 | 30 |
| 2003 | 520 | 13 | 39 |
| 2004 | 467 | 18 | 26 |
| 2005 | 439 | 19 | 23 |



Source: CWB Statistical Tables Report