

ARIZONA- ALBERTA RELATIONS



PROFILE

Capital: Phoenix

Population: 5.9 million (2005 Estimate)

Language: English (Spanish)

Government: Bicameral state government

Head of Government: Governor Janet Napolitano (D)
Term Expires: 2006

Currency: US Dollar
CDN\$1 = 0.89 US (August 2006)

GSP (Gross State Product): US\$197.7 billion (2005)

Per Capita Income: US\$30,267 (2005)

Key Industry Sectors:
Agriculture, manufacturing, tourism, mining

Unemployment Rate: 4.3% (April 2006)

Primary Cities:

- Phoenix-Mesa: 3 million
- Tucson: 803,000
- Yuma: 136,000

DID YOU KNOW?

- Nogales, located on Arizona's boundary with the state of Sonora, Mexico, is one of the busiest U.S.-Mexico border crossings.
- Arizona became part of the U.S. in 1848, after the war with Mexico, and became the 48th state in 1912.

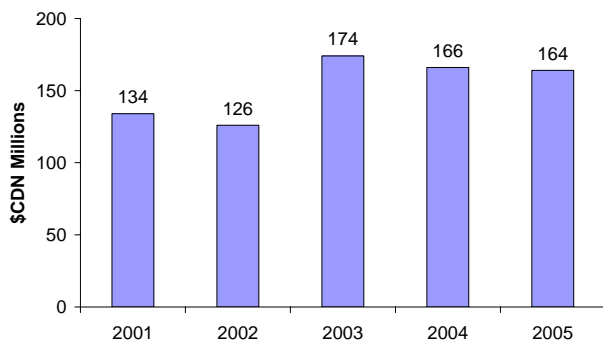
RELATIONSHIP OVERVIEW

- Calgary and Phoenix have been sister cities since 1997.
- Arizona has the second fastest growing population in the U.S., with a projected population of 6.2 million by 2010.
- Arizona is a favored destination for many Albertans in the winter months.

TRADE AND INVESTMENT

- Over the last five years, Alberta exports to Arizona averaged about \$153 annually.
- Top Alberta exports to Arizona in 2005 included: wood products, propane, and beef.
- Arizona sends primarily electrical and electronics equipment, aircraft, fruits and vegetables to Alberta. Imports totaled about \$161 million in 2005.
- Arizona's main economic sectors include services, manufacturing, mining and agriculture. The state has been especially successful in attracting high-technology industries.
- Tourism is another strong industry, injecting almost US\$12 billion into the state's economy each year.
- Isotechnika, an Alberta firm based in Edmonton has its U.S. headquarters in Scottsdale. The firm was named "Arizona Biotechnology Company of the year" in 2005.

Alberta Exports to Arizona



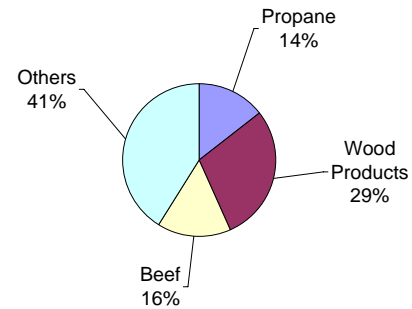
CANAMEX

- Alberta's relations with Arizona have focused largely on transportation, particularly on the CANAMEX Corridor Project. American members of the CANAMEX Coalition include: Montana, Idaho, Utah, Nevada, and coalition chair, Arizona.
- CANAMEX states believe the project will enhance trade, economic development, technology infrastructure, recreation and tourism opportunities throughout the region, in addition to increasing efficiency in intermodal transportation.
- CANAMEX states view Alberta as a model for the corridor's Intelligent Transportation Systems and e-tourism initiatives.
- Alberta sees CANAMEX as an opportunity to further continental trade integration and maximize NAFTA's benefits.
- Alberta has allocated almost \$1 billion to complete four-lane twinning along the most northern and southern sections of the CANAMEX route in the province.
- Priorities to ensure CANAMEX provides maximum efficiency along its length are:
 - Harmonization regulations and permitting of highway trucking across jurisdictions.
 - Utilization of information technology
 - Seamless border crossings
- CANAMEX would confirm Arizona as a key entry point for Alberta into the Mexican market.

MULTILATERAL COOPERATION

- CANAMEX
- Council of State Governments (CSG) – West
- Western Association of State Departments of Agriculture (WASDA)
- Western Association of State Transportation Officials (WASTO)
- Western Interstate Energy Board (WIEB)
- Western Premiers' and Western Governors' Association annual meetings

2005 Alberta Exports to Arizona



EMERGING OPPORTUNITIES

- High technology
- Tourism
- Transportation

RECENT VISITS

- June 2006: IIR Official attended WGA meeting in Sedona, Arizona.
- June 2003: IIR Official attended the Canamex coalition meeting in Tucson.
- Aug 2002: IIR Official traveled to Phoenix for the Western Governors' Annual Meeting.

DIPLOMATIC REPRESENTATION

- The U.S. Consul General in Calgary is Mr. Tom Huffaker.
- The Canadian Consulate with responsibility for Arizona is located in Los Angeles. The Consul General is Mr. Alain Dudoit.
- Canada opened a new consulate in Phoenix in April 2004. Doug Patterson is the Consul and Trade Commissioner.