COLORADO - ALBERTA RELATIONS



PROFILE

Capital: Denver

Population: 4.7 million (2005 Estimate)

Language: English

Government: Bicameral state government

Head of Government: Governor Bill Owens Term expires: 2006

Currency: US Dollar CDN\$1 = 0.89 US (August 2006)

GSP: US\$ 192.6 billion (2005)

Per Capita Personal Income: US\$ 37,946 (2005)

Key Industry Sectors: Information technology, defence contracting, high-technology, agriculture and energy.

Unemployment: 4.3% (July 2006)

Main Cities:

- Denver city: 557,917
- Colorado Springs: 369,815
- Fort Collins: 128,026
- Pueblo: 120,394
- Boulder: 91,685
- Grand Junction: 45,299

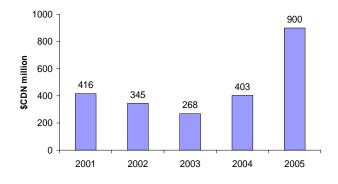
DID YOU KNOW?

- Colorado's name comes from a Spanish word meaning "red" or "ruddy," the color of much of the state's terrain.
- Colorado is known as the "Centennial State" because it joined the union 100 years after the signing of the Declaration of Independence.
- The state has 58 mountains that soar over 14,000 feet.
- During the Second World War, the US established significant military installations in Colorado. In the post-war era, Colorado Springs was selected as the sight for the Air Force Academy and NORAD headquarters.
- Edmonton expat Pat Bowlen owns the Denver Broncos of the National Football League.

RELATIONSHIP OVERVIEW

- Alberta and Colorado share thriving mountain resort industries.
- Colorado is connected to Alberta via the I-25 highway, which eventually links with the CANAMEX Transportation Corridor in Montana.
- Large Alberta-based companies have a major presence in Colorado, including U.S. head offices for Encana and PCL Construction, as well as a large refinery in Denver owned by Suncor.

Alberta Exports to Colorado

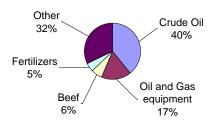


TRADE AND INVESTMENT

- Colorado is Alberta's 20th largest export market in the U.S.
- In 2005, Alberta exports to Colorado grew significantly to \$900 million due to an increase in the shipment of crude oil.
- Other main exports to Colorado include oil and gas equipment, beef, and fertilizers.
- Alberta imports from Colorado totaled more than \$151 million in 2005 and included products such as heavy petroleum oil, curtains, and machinery parts.

Energy

- Colorado has the second highest percentage of homes heated with natural gas in the United States, with a market share of almost 75 percent.
- Colorado has large tracts of oil shale lands estimated to contain several billion barrels of recoverable crude oil, which are not commercially recoverable at this time.
- Colorado sees potential opportunities to process oil from Alberta's oil sands at existing refineries in the state.



EMERGING OPPORTUNITIES

- Business and finance services and telecommunications are the leading sectors in GSP growth.
- Colorado is home to Qwest Communications International, Level 3 Communications, Intel Corporation, AT&T and Celestica Corporation.

MULTILATERAL COOPERATION

- Western Governors Association (WGA)
- Council of State Governments (CSG) West
- Rocky Mountain Trade Corridor

RECENT VISITS

- August 2006: Minister Mar lead an Alberta delegation to the CSG-West Annual meeting in Breckenridge, Colorado.
- June 2005: Premier Klein attended the annual WGA meeting in Breckenridge, Colorado.
- April 2005: Governor Owens and Denver Mayor Hickenlooper visited Alberta on an energy partnering mission. Over 50 participants traveled to Alberta for the event.

DIPLOMATIC REPRESENTATION

- Mr. Tom Huffaker is the U.S. Consul General in Calgary.
- Canada opened a Consulate General in Denver in the fall of 2004, as part of its enhanced representation initiative in the U.S. Mr. Michael Fine is the Consul General.

Input was provided from the departments of: Economic Development, Resource Development, Learning and Agriculture, Food and Rural Development