

US PACIFIC NORTHWEST- ALBERTA RELATIONS



PROFILE

Capitals:

Juneau (Alaska)
Boise (Idaho)
Helena (Montana)
Salem (Oregon)
Olympia (Washington)

Population: 20.3 million (2005)
(including Canadian provinces and U.S. states)

Language: English

Governors:

Frank Murkowski (R-Alaska) - Term expires:2006
Jim Risch (R-Idaho) – Term expires:2006
Brian Schweitzer (D-Montana) – Term expires:2008
Ted Kulongoski (D-Oregon) – Term expires:2006
Christine Gregoire (D-Washington) - Term expires:2008

GDP: Total including Canadian provinces and U.S. states is approximately \$859 billion US. (2005)

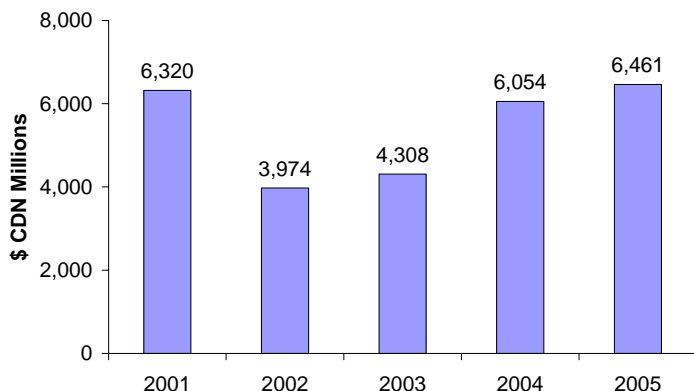
GDP Per Capita (including Canadian provinces and U.S. states): \$42,315, (2005)

Key Industry Sectors: Oil & natural gas, agriculture, forestry, tourism, high technology and mining.

RELATIONSHIP OVERVIEW

- Alberta's emphasis on the Pacific Northwest region is due to multiple factors: proximity; historical ties; similar consumer tastes and preferences; affluent consumer base; opportunities for specialty/niche products; significant growth; trade dependency of these states; established cost competitive transportation networks; and the NAFTA advantage with the U.S.
- Alberta has signed Memoranda of Understanding (MOUs) on Cooperation with Montana, Idaho and Alaska.
- With a population of approximately 13 million, the U.S. Pacific Northwest states are both an end market for Alberta primary and value-added products, and a gateway to other markets, including California, Mexico and the Pacific Rim.

Alberta Exports to PNWER



PNWER (Pacific Northwest Economic Region)

- PNWER is a regional forum that brings together legislative, government and private sector leaders from across the Pacific Northwest.
- PNWER promotes greater regional cooperation between governments and business to enhance the region's global competitiveness and was created in 1991 by legislation passed in each of the member jurisdictions (Alaska, Alberta, British Columbia, Idaho, Montana, Oregon, Washington, and Yukon).

TRADE AND INVESTMENT

- Alberta's total exports to the Pacific Northwest states amounted to over \$6 billion in 2005 and represent about 9% of Alberta's 2005 total exports to the U.S.
- Alberta's total imports from the Pacific Northwest states in 2005 totaled over \$1 billion, representing more than 12% of Alberta's total imports from the U.S. Main imports include chemicals, electronic equipment and machinery.
- In 2005, Alberta exports to the United States totaled approximately \$71.9 billion.

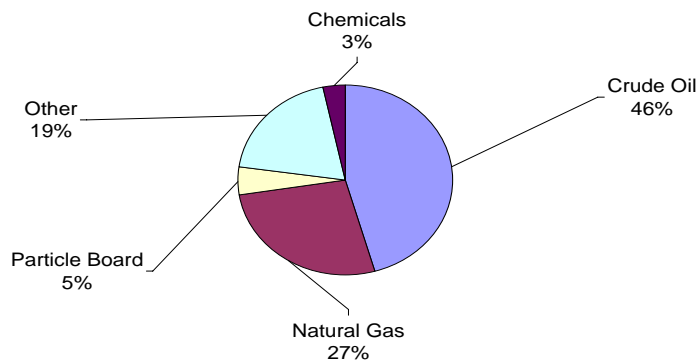
Energy

- Alberta is working with PNWER to encourage new electricity transmission infrastructure that would allow export of cogeneration electricity from Alberta oilsands.
- The PNWER region is a significant market for Alberta oil.
- PNWER states provide an important market and conduit to California for Alberta natural gas.

Transportation & Border Crossings

- Alberta works with its state partners to advance CANAMEX, a seamless trade and transportation corridor that will run from Alaska, through Yukon, B.C., Alberta, Montana, Idaho, Utah, and Nevada to Mexico.

2005 Alberta Exports to PNWER States



- States and provinces in the region support the Canada-U.S. Shared Border Accord, streamlining of border operations, and development of joint customs and immigration facilities.
- Intelligent Transportation Systems, Joint Use Vehicle Inspection Station (JUVIS), joint permitting of trucks and planning for intermodal transportation are areas of cooperation between states and provinces in the region.
- The Pacific Northwest states oppose entry-exit measures that would disrupt cross-border business travel.

Agriculture

- The PNWER agriculture session is an opportunity for Alberta to continue the leadership it has assumed in promoting agriculture dialogue and cooperation.
- Oregon and Washington are both important export markets and alternate transportation routes for exporting Alberta agricultural products to California, Mexico and the Pacific Rim.
- Alberta agri-food exports to the PNWER states in 2005 totaled over \$416 million.
- Regional transboundary agricultural cooperation is an ongoing Alberta objective. Recent successes include the Restricted Feeder Cattle Entry Program, numerous agricultural conferences and cooperation on transportation.

EMERGING OPPORTUNITIES

- Alberta, B.C., Idaho and Washington endorsed a proposal championed by the Association of Professional Engineers, Geologists and Geophysicists of Alberta at PNWER's 2004 Annual Meeting that will help enable qualified engineers and geoscientists to practice in outside jurisdictions.
- Computer software: the Pacific Northwest offers great opportunities for networking and communications, multi-media games and entertainment, education software, and financial and general business applications.
- Increasing energy demand will bring growing needs for engineering services such as drilling.

- Agricultural products, environmental and forestry products and practices, energy, education, and tourism are growing sectors.
- Business opportunities also exist for watershed management, cleaning up chemical emissions and improving the recycling rate.

DID YOU KNOW?

- If it were a single country, the Pacific Northwest Economic Region would rank 10th among the world's industrial economies.
- Studies have indicated that attitudes and values of Albertans and residents of the Pacific Northwest have more in common with each other than with other regions of their own countries.

REGIONAL COOPERATION

- Pacific Northwest Economic Region (PNWER)
- Montana-Alberta Bilateral Advisory Council (MABAC)
- Pacific Northwest Regional Economic Cooperation (PNREC)
- Pacific Northwest Economic Development Council
- States-Provinces Agricultural Accord
- Western Premiers' Conference/Western Governors Association
- Council of State Governments – West
- Western Association of State Highway and Transportation Officials (WASHTO)
- Western Interstate Energy Board (WIEB)
- Western Legislative Forestry Task Force

DIPLOMATIC REPRESENTATION

- The U.S. Consul General in Calgary is Mr. Tom Huffaker.
- The Canadian Consulate General in Seattle serves Alaska, Washington, Idaho and Oregon. A new Consul General will be named shortly.
- Mr. Michael Fine is the Consul General in Denver, whose jurisdiction covers Montana.
- Consul Ms. Karen Matthias heads the consulate in Anchorage.

RECENT VISITS

- July 2006: PNWER Summer Meeting in Edmonton.
- July 2005: 15th Annual PNWER Summit in Seattle.

- January/February 2005: PNWER Executive Officer Mission to Juneau, Alaska; Boise, Idaho; Olympia, Washington; Salem, Oregon; and Ottawa, Ontario.
- November 2004: PNWER Winter Meeting in Washington.
- July 2004: PNWER Annual Meeting in Victoria.
- November 2003: PNWER Winter Meeting in Portland, Oregon, focusing on electricity transmission needs.
- September 2003: Premier Klein met with Alaska's Governor at Western Governors' Association Annual Meeting in Big Sky.
- July 2003: PNWER Annual Meeting in Calgary.
- June 2003: 3rd Montana-Alberta Agricultural Opportunities Conference in Great Falls, Montana.
- November 2002: PNWER Winter Executive Meeting in Vancouver, B.C.
- June 2002: Premier Klein's Mission to Alaska.
- June 2002: PNWER Annual Meeting in Oregon.
- April 2002: PNWER executive and working group members roundtable meeting in Edmonton.
- December 2001: Alberta Government officials attended the PNWER Winter Meeting in Spokane, Washington.
- August 2001: Premier Klein traveled to Coeur d'Alene for the Western Governors Association Annual Meeting.
- July 2001: Alberta Government officials attended the PNWER annual meeting in Whistler B.C.
- June 2001: 2nd Montana-Alberta Agricultural Opportunities Conference in Canmore.
- Spring 2001: PNWER executive officers and members roundtable meeting in Edmonton.
- Jan 2001: Executive officers and working group co-chairs meeting in Portland, Oregon.
- Summer 2000: PNWER Conference in Postfalls, Idaho.
- May 2000: Idaho Governor Kempthorne visited Alberta.
- Spring 2000: Governors of Montana and Idaho visit Alberta to sign cooperation agreements.
- March 2000: Economic Development Minister led a trade mission to Oregon and Washington.
- Jan 2000: Idaho-Canada Agriculture Summit in Boise.