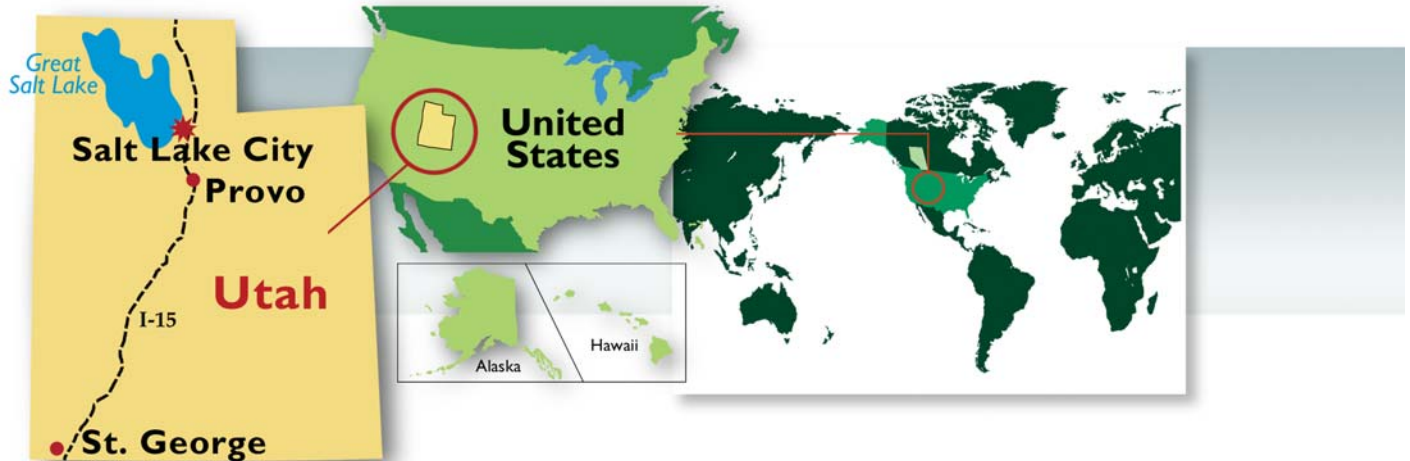


UTAH - ALBERTA RELATIONS



PROFILE

Capital: Salt Lake City

Population: 2.5 million (2005 Estimate)

Language: English

Government: Bicameral state government

Head of Government: Governor Jon Huntsman (R)
Term expires: 2008

Currency: US Dollar
CDN\$1 = 0.89 US (August 2006)

GSP: US\$79.1 billion (2005)

Per Capita Income: US\$28,061 (2005)

Key Industry Sectors:

Machinery, aerospace, mining, food processing, electric equipment, tourism, and agriculture.

Unemployment: 3.1% (July 2006)

Main Cities:

- Salt Lake City: 210,046 (metro approx. 1 million, including within a 30 mile radius)
 - o Provo: 113,459
 - o West Valley City: 113,300
 - o Sandy: 89,664
 - o Ogden: 110,046
- St. George: 64,201
- Logan: 54,087

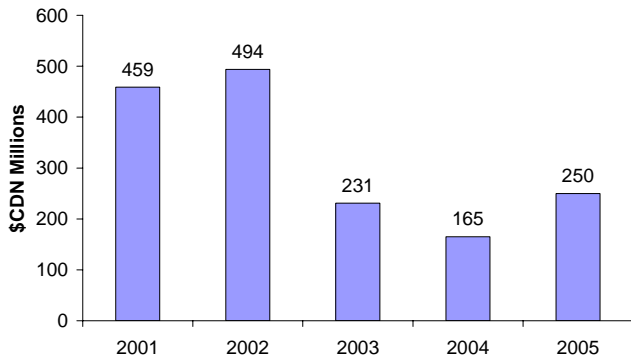
RELATIONSHIP OVERVIEW

- Alberta's annual exports to Utah have averaged \$320 million over the last five years, making it an important market for Alberta.
- Mormon migrants from Utah settled much of southern Alberta in the late 19th and early 20th centuries.
- Utah is connected to Alberta by the I-15 highway, providing a link up to the CANAMEX intermodal transportation corridor.
- Based on Calgary's experience in hosting the 1988 Winter Olympics, the Calgary Olympic Development Association provided the Salt Lake City organizing committee with a significant amount of information and assistance during the planning stages for the 2002 Winter Olympics in Salt Lake City.

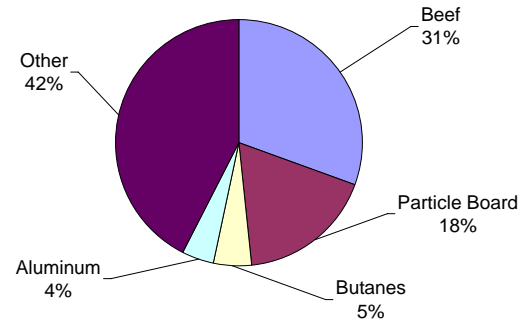
DID YOU KNOW?

- The name "Utah" comes from the Native American "Ute" tribe and means people of the mountains.
- The first party of Mormon pioneers arrived in the Salt Lake Valley in 1847.
- In 1848, Utah was ceded to the US following the war with Mexico and in 1896 it became the 45th state.
- Utah is emerging as a high tech centre, with more software enterprises than California's Silicon Valley and one of the nation's largest concentrations of biotech companies.
- Former Utah Governor Mike Leavitt was appointed to the Bush Cabinet as Health and Human Services Secretary in January 2005.

Alberta Exports to Utah



2005 Alberta Exports to Utah



TRADE AND INVESTMENT

- Canada is Utah's third largest export market, after Switzerland and the United Kingdom. In 2005, Canadian imports from Utah totaled approximately \$892 million.
- Alberta's exports to Utah were valued at \$250 million in 2005, a 51% increase over 2004.
- Alberta's top exports to Utah are cattle, particle board, butanes and aluminum.
- Alberta's imports from Utah totaled more than \$170 million in 2005, including sanitary products, trailers, detergents, drilling tools, airplane parts, and iron and steel rods.
- During the past five years, two-way trade between Alberta and Utah averaged \$457 million per year.

CANAMEX

- Alberta's most important relations with Utah are based on the CANAMEX Corridor Project.
- The CANAMEX coalition – which includes the states of Nevada, Idaho, Utah and Montana, as well as the involvement of Alberta and Mexico – emphasizes transportation, commerce and communications.
- CANAMEX states feel the initiative will lead to further trade and social integration in the corridor.
- The transportation component calls for the development of a continuous four-lane highway through Alberta and the US, to Mexico.
- For Alberta, CANAMEX represents an opportunity to further continental trade integration and maximize the NAFTA potential.

EMERGING OPPORTUNITIES

- High technology
- Transportation
- Tourism

RECENT VISITS

- Greg Melchin, Minister of Revenue, traveled to Utah in October 2003 to explain the status of the oilsands and highlight pipeline development in Alberta.

DIPLOMATIC REPRESENTATION

- Mr. Tom Huffaker is the U.S. Consul General in Calgary.
- Canada's Consulate General located in Los Angeles is responsible for Utah. The Consul General is Mr. Alain Dudoit.