## Business Planning Seminar for Technology and Life Sciences Companies AGENDA

## Seminar Dates:

| CalgaryEdmontonMay 6, 2004May 13, 2004 |   |
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| 8:00 am – 8:30 am                      | Registration  |
| 8:30 am – 9:00 am                      | Introductions and Expectations  |
| 9:00 am – 10:15 am                     | Why Are Business Plans Important?   |
| 10:15 am – 10:30 am                    | Break   |
| 10:30 am – 11:10 am                    | How Do I Create an Effective Business Plan?   |
| 11:10 am – 12:00 pm                    | How do I Apply Performance Measures to Business<br>Planning?                                  |
| 12:00 pm – 1:00 pm                     | Lunch & Session on Building e-Business Practices into a<br>Business Plan                      |
| 1:00 pm – 2:30 p.m.                    | What Do I Do when Problems Occur or Things Change<br>in My Organization or in My Environment? |
| 2:30 pm – 2:45 pm                      | Break   |
| 2:45 pm – 3:30 pm                      | When Should a Business Plan be Reviewed / Revised?  |
| 3:30 pm – 4:00 pm                      | Wrap Up & Evaluation  |