

# Export Internship for Trade Graduates

## Atlantic Trade and Investment Partnership

Exporters throughout Atlantic Canada have proven that they have quality products, services and expertise that are in demand all over the world.

If you are interested in exporting or increasing your company's market share in international markets, a valuable resource is now at your disposal – the Export Internship for Trade Graduates.

This initiative is designed to provide training and employment opportunities to international trade specialists graduating from Atlantic Canadian universities and colleges. In addition, it helps small and medium-sized enterprises (SMEs) to acquire the in-house expertise they need to successfully develop and implement an international marketing plan.

The Export Internship for Trade Graduates is one of five components of the Atlantic Canada Opportunities Agency's Atlantic Trade and Investment Partnership (ATIP).

### How does it work?

- Eligible companies work with ACOA and the relevant post-secondary institution to select a qualified graduate with training in international business.
- Working together, the employer and intern develop and implement a strategic exporting plan for the company.

### Who can participate?

- Students in their final years of formal training related to international trade.
- Companies that demonstrate the commitment and means to create and implement a successful international export strategy.
- Atlantic Canadian universities and colleges that offer a degree, a diploma or specialized courses in international business.

### What assistance is available?

ACOA will provide 75% of salary and benefit costs (to a maximum of \$25,000) for each trade graduate during his or her internship.

At the conclusion of the internship, the employer may apply under ACOA's Business Development Program for assistance to retain the graduate's services for up to three additional years as a marketing manager.

### How do I participate?

If you are a company interested in exploring the possibility of hiring an intern or if you are a recent university or college graduate interested in an internship with an Atlantic Canadian firm, contact your nearest ACOA regional office:

Head Office: 1-800-561-7862  
New Brunswick: 1-800-561-4030  
Prince Edward Island: 1-800-871-2596  
Newfoundland and Labrador: 1-800-668-1010  
Nova Scotia: 1-800-565-1228  
Enterprise Cape Breton Corporation: 1-800-705-3926

Web site: [www.acoa.gc.ca/trade](http://www.acoa.gc.ca/trade)

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