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*CO-OPERATIVES
IN CANADA*

(1996 Data)

July 1998



*Secrétariat aux coopératives
Co-operatives Secretariat*

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Preface

Co-operatives in Canada which was first published in 1987 and presented 1985 data. Originally published as a condensed version of our main statistical publication "Co-operation in Canada", which was mainly used for distribution to interested foreign parties, it presented an overview of the co-operative system in Canada. However, since 1995 the format of the publication which greatly changed replaced "Co-operation in Canada". It is now our main statistical publication on non-financial co-operatives in Canada. Data on other types of co-operatives such as credit unions and *caisses populaires*, insurance and other financial co-operatives can be obtained through the Co-operatives Secretariat. A copy of this publication is also available on our Web site at: www.agr.ca/policy/coop/contents.html

Index Sources for Bar Charts :

Index No. 1 GDP Deflator (1992=100), Statistics Canada.

Index No. 2 Farm Input Price Index, Statistics Canada, Publication 62-004

Index No. 3 Consumer Price Index, Statistics Canada, Publication 62-001

CO-OPERATIVES IN CANADA

SITUATION - 1996

The 1996 statistics are based on data from 5,627 non-financial co-operatives having over 4.8 million members, a combined volume of business of \$27.8 billion and assets of \$15.1 billion. These co-operatives also employed over 70,000 people of which 74% were full-time employees. Of these co-operatives, 926 have an agricultural base and represent over 740,000 producers with a combined volume of business of \$18.9 billion and assets of \$5.7 billion. This includes data provided by wholesale co-operatives and federations.

In comparison with 1995, 215 new co-operatives reported to the 1996 survey. Total membership increased by 6% while the combined volume of business and assets grew by 12% and 7% respectively. These co-operatives employed nearly the same number of people than the previous year. The number of agricultural co-operatives raised by 118 while their membership increased by 120,000 members. Their volume of business and assets grew respectively by 20% and 14% over this period.

PRODUCER CO-OPERATIVES

Co-operatives play a crucial role in the agricultural sector of the Canadian economy, especially in the processing and marketing of grains and oilseeds, milk and dairy products, poultry, honey, maple products, fruits and vegetables and livestock.

Agricultural **marketing and processing** co-operatives are, for the most part, modern enterprises that use the latest technology. Some are even leaders in their industry. For example, Agropur from Québec was awarded “North American Milk Processor of the Year” in 1996 by the U.S. Dairy Foods Review. Altogether, they represent a major economic force with a combined volume of business of more than \$15.5 billion and assets of \$4.3 billion. In 1996, they marketed nearly \$13 billion in agricultural products in Canada and abroad. (See Table 4.)

The market share of agricultural marketing co-operatives varies from over 60% for dairy products to 3% for egg production. (See Appendix F.)

On the **farm supply side**, co-operatives play an indispensable role in the sale of fertilizers and chemicals, animal feed and machinery such as farm machinery, and provide member co-operatives and producers with seeds and other inputs needed on the farm, including building materials and petroleum products. In 1996, they had a combined volume of business of \$3.0 billion compared with 4.0 billion in 1995. This drop in volume of business is explained by the reclassification of a major supply co-operative to a marketing one because most of its revenues come now from agricultural product marketing sales. (See Table 8.)

The top ten agricultural co-operatives reported combined revenues of \$13.9 billion and assets of \$3.9 billion in 1996. They employed over 19,000 persons. (See Appendix I.)

In 1996, there were 58 **fishery** co-operatives responding to the survey, two more compared with 1995. Despite the problems faced by these co-operatives in recent years, they reported \$149.5 million in revenues for 1996, a nine per cent drop compared to 1995. They

had combined assets of \$52.8 million, a 9% gain compared to last year and reported total liabilities of \$25.0 million, a 13% gain compared to 1995. (See Tables 10 and 11.)

Production co-operatives include feeder, grazing, agricultural machinery, artificial insemination, forestry and handicraft co-operatives. Together, the 513 production co-operatives responding to the survey reported a combined volume of business of \$829.8 million, an increase of \$52 million over 1995. Co-operatives in Quebec and Alberta accounted for more than 80% of the total volume of business of this group. In Quebec, revenues were primarily derived from the sale of forest products, while in Alberta, the sale of livestock (cattle and hogs) was by far the primary activity. Saskatchewan has the largest number of production co-operatives, with 201 organizations. Management of grazing operations and farm feeder operations were the two main activities of production co-operatives, with 152 and 133 enterprises respectively, accounting for 56% of all production co-operatives. (See Tables 12 and 13 and Appendix B.)

CONSUMER CO-OPERATIVES

At the local level, **consumer** co-operatives vary in size and sophistication, from small buying clubs, to large supermarket organizations and wholesale outlets. At these “conventional stores”, sales are made in the usual manner and any “surplus” is returned at year’s end based on patronage. In 1996, the sales of this group amounted to over \$6.8 billion, with food products accounting for nearly 52% of overall sales. Petroleum products, dry goods and home hardware were other types of products sold most. (See Table 6.)

In the West, during 1996, the 337 member co-operatives of Federated Co-operatives

Limited had total sales of nearly \$2.3 billion, which gave them the strongest co-op presence in any region in Canada. Calgary Co-op Association Ltd. is considered the largest consumer co-operative in North America, with nearly 40% of the local retail market. Sales include food products, hardware, clothing, furnishings, petroleum products and building materials, as well as travel services and pharmaceuticals. In British Columbia, Mountain Equipment Co-op (MEC), based in Vancouver, specializes in the sale of outdoor equipment. It provides a catalogue sales service and operates three stores outside British Columbia, in Toronto, Ottawa and Calgary. In 1996, MEC had in excess of 910,000 members across Canada and reported a volume of business of \$105.5 million.

In Atlantic Canada, the 168 member co-operatives of Co-op Atlantic had sales of over \$1.1 billion in 1996.

Although not as large or influential, Quebec and Ontario consumer co-operatives are strong organizations with little penetration in large urban areas.

A number of consumer co-operatives operate as “**direct charge**” co-operatives. In 1996, there were 52 reporting to the survey across Canada, most of them located in Quebec, New Brunswick and Nova Scotia. The “direct charge” co-ops responding to our 1996 survey reported a combined volume of business of nearly \$407 million and over 82,500 members. The concept of the “direct charge” system is that goods are provided to members at cost and a weekly service fee is charged to cover operating costs. Some add a surcharge to build capital for the development of the co-operative.

A more specialized consumer co-operative which has emerged in the past fifteen years, especially in urban areas, is the **natural health**

foods (bulk) co-operative. In addition to retail sales, some of these co-operatives sell goods wholesale to other co-operatives. The majority of these co-operatives are located in Quebec. (See Appendix A.)

Student supply co-operatives have gained a strong foothold, especially in Quebec, where over 100 are active. These co-operatives reported a volume of business of more than \$129 million in 1996 and over 866,000 members, most of whom were students. They provide all the various goods students may require, from pens and pencils to course text books. Several operate cafeterias and offer driver education courses. In 1996, sales of computer equipment (hardware and software) accounted for approximately three-quarters of the volume of business of these co-operatives. *Cybernétique Technologie*, a subsidiary of the *Fédération des coopératives québécoises en milieu scolaire*, now ranks first among computer assemblers in Quebec, with its "Supra" brand of compatible computers. (See Appendix A.)

Service co-operatives now make up the largest number of co-operatives in Canada. In 1996, they were 4,038 service co-operatives responding to the survey, accounting for 72% of all non-financial co-operatives. They reported a combined volume of business of \$1.6 billion, a slight decrease of 6% over the previous year.

Since the mid-1970s, **housing** co-operatives have experienced a significant expansion. In 1996, the 2,038 housing co-operatives reporting had combined assets of nearly \$5.6 billion and over 111,000 members. There is also other types of co-operatives that are involved in the housing activities. In 1996, 57 of them reported to the survey. Most of them are co-operative housing associations that are devoted to management of common assets and co-operatives housing development.

(See Appendix E.)

There are two major types of **child care** co-operatives: day care and nursery school co-operatives. Day care co-operatives are formed by working parents to provide daytime care for their children while they work. Nursery schools are formed with the emphasis on education and social interaction, and also provide parents with time for other pursuits. Child care co-operatives are found in greatest numbers in Ontario, Saskatchewan and Manitoba. In 1996, there were 438 day care and nursery school co-operatives reporting revenues of nearly \$46.4 million and over 27,500 members.

Health care co-operatives play an important part in the lives of a number of communities across Canada. A report entitled "Co-op/Consumer Sponsored Health Care Delivery Effectiveness" found that this type of health care delivery offers significant economic and other advantages. There is a role for health care co-operatives in helping to maintain the quality of our health care system while still assuring fiscal responsibility.

In 1996, we find 33 health care co-operatives reporting to the survey and over 245,000 members, assets of \$78.5 million and revenues of \$277.2 million.

Community development co-operatives foster local-level leadership skills and full grassroots participation in innovation and solving socio-economic problems. Community development co-operatives are found throughout Canada, but the majority are located in Saskatchewan. In 1996, the 212 development co-operatives reporting had 13,026 members, assets of \$16.3 million and revenues of \$10.5 million.

Funeral or burial co-operatives find their greatest strength in Quebec, though they have

made some in-roads in the Maritimes. In 1996, we find 50 funeral co-operatives reported assets of \$45.2 million and in excess of 142,900 members.

Water supplying co-operatives are found mainly in Alberta, Quebec and Manitoba and 160 of them responded to the survey in 1996. **Natural gas and rural electric** co-operatives are found almost exclusively in Alberta. There were 209 such co-operatives reporting to the survey in 1996 with over 118,000 members, assets of \$146.4 million and revenues of over \$127.1 million.

Although **recreational** co-operatives are found in most provinces, they are most popular in the West, particularly in Saskatchewan. In 1996, the 298 recreational co-operatives reporting were engaged in various activities, including the management of community centres, skating and curling rinks, golf courses, campgrounds and swimming pools.

Transportation and communication co-operatives, though small in number, are found throughout Canada. (For other service co-operatives, see Appendix C.)

WORKERS' CO-OPERATIVES

During the 1980s, workers' co-operatives became more and more common and well established in Canada, especially in Quebec. In 1996, there were 244 workers' co-operatives reporting with a total of 15,371 members. They reported a combined volume of business of nearly \$516 million and assets of \$275 million. In 1996, they employed 7,051 persons, most of whom worked full-time. These co-operatives operate in a wide variety of fields, as the following examples show.

Founded in 1960, the *Coopérative Laterrière*

is the largest forestry co-operative in Quebec and also the largest workers' co-operative in Canada with a volume of business of nearly \$60 million in 1996. In fact, this co-operative is the first worker co-operative to be listed in the Top 50 co-operatives in Canada. Among other things, it operates a sawmill and tree nursery, and exports part of its production, primarily to England. It is owned by its 308 members and employs a total of 325 full-time workers.

In 1996, forestry co-operatives accounted for 70% of the overall volume of business of workers' co-operatives in Canada, that is, a total of \$358.9 million. (See Appendix D.)

The *Coop des inséminateurs du Québec*, with a volume of business of nearly \$22 million in 1996, generates the most revenues of non-forestry workers' co-operatives in Canada.

In recent years, a new type of workers' co-operative has been developed in Québec where 66 are active. This new type of co-operative is known as worker/shareholder co-operative. Usually, these co-operatives are created when a business is seeking new capital and ask the employees to invest in the business. Then, the employees form a co-operative and buy shares of the business. A good example of worker/shareholder co-operative is the *Coop des travailleurs miniers JM* in Asbestos, Québec. This co-operative which has 893 members, hold shares of the business that employed its members.

These co-operatives are examples of people employing themselves in a productive manner. The rapidly rising interest in workers' co-operatives reflects the tremendous need for jobs and the increasing interest of better educated and more politically conscious people to have more control over their jobs

and, consequently, their lives and communities.

CREDIT UNIONS AND CAISSES POPULAIRES

Credit unions and *caisses populaires* can be found in all provinces and territories across Canada. In 1996, they reported total asset of 104 billion, a raise of 4% compared with 1995. Québec is accounting for over 50% of the total. For more details about *caisses populaires* and credit unions statistics, see appendices G and H.

For additional data, see the attached tables, figures and appendices. You may also contact the Co-operatives Secretariat (see title page) for all other questions regarding these statistics.

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Table 1: Summary by province of non-financial co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED ^{1/}	CANADA	Previous Year ^{2/}
Associations	- number -														
Consumer	-	34	36	50	87	42	20	222	37	37	9	17	3	594	582
Supply	-	-	9	19	86	17	30	80	3	5	2	2	2	255	247
Marketing	-	-	18	13	5	20	26	52	9	15	5	2	4	169	162
Fishing	-	-	4	3	6	7	1	5	10	11	8	3	-	58	56
Production	-	2	17	83	201	19	14	115	26	26	7	3	-	513	461
Service	-	1	318	497	602	207	822	1 308	73	133	32	32	13	4 038	3 904
Total	-	37	402	665	987	312	913	1 782	158	227	63	59	22	5 627	5 412
Membership	- thousands -														
Consumer	-	10	1 002	582	307	93	29	989	73	43	20	73	1	3 222	2 977
Supply	-	-	38	265	49	53	40	20	1	6	1	-NIL-	-NIL-	473	347
Marketing	-	-	5	60	76	21	12	17	2	3	1	-NIL-	3	200	209
Fishing	-	-	1	-NIL-	1	1	-NIL-	-NIL-	2	2	-NIL-	2	-	9	8
Production	-	1	2	10	5	1	1	9	2	2	-NIL-	-NIL-	-	33	31
Service	-	-NIL-	250	184	65	45	111	196	14	6	11	2	2	886	932
Total	-	11	1 298	1 101	503	214	193	1 231	94	62	33	77	6	4 823	4 504
Volume of business	- million dollars -														
Consumer	-	133.6	351.0	948.3	805.4	295.7	180.2	566.1	312.8	157.0	58.6	112.2	2 927.1	6 848.0	6 382.3
Supply	-	-	160.8	654.7	197.6	182.7	528.0	662.6	7.0	19.2	3.6	2.0	495.1	2 913.3	4 002.2
Marketing	-	-	350.1	2 482.2	4 137.4	1 345.7	479.0	3 651.0	77.5	406.4	85.6	4.0	2 474.7	15 493.6	11 817.6
Fishing	-	-	13.0	.9	1.0	4.8	.1	5.1	35.8	39.2	31.0	18.6	-	149.5	164.6
Production	-	2.0	15.2	305.1	55.4	14.2	20.8	381.6	26.7	8.4	.1	.3	-	829.8	778.1
Service	-	.1	379.4	181.7	58.1	56.3	567.4	280.3	20.6	17.6	3.7	5.1	40.2	1 610.5	1 700.9
Total	-	135.7	1 269.5	4 572.9	5 254.9	1 899.4	1 775.5	5 546.7	480.4	647.8	182.6	142.2	5 937.1	27 844.7	24 845.7
Assets															
Consumer	-	80.1	131.1	315.5	361.6	131.0	35.0	176.8	88.1	45.3	15.8	38.1	1 036.7	2 455.1	2 275.3
Supply	-	-	64.3	226.2	121.0	90.7	193.5	256.4	3.4	7.3	1.1	.6	177.6	1 142.1	1 421.2
Marketing	-	-	107.3	730.1	1 206.3	421.3	130.3	1 118.6	21.4	124.5	27.2	1.2	453.0	4 341.2	3 529.2
Fishing	-	-	1.8	.2	.2	.8	-NIL-	2.0	25.0	7.2	6.7	8.9	-	52.8	48.4
Production	-	1.6	7.0	125.5	51.2	7.2	12.4	220.1	3.0	3.0	.1	.1	-	431.2	432.0
Service	-	-NIL-	1 084.6	723.6	113.1	162.0	3 312.8	987.7	57.8	115.2	15.0	29.5	114.1	6 715.4	6 349.1
Total	-	81.7	1 396.1	2 121.1	1 853.4	813.0	3 684.0	2 761.6	198.7	302.5	65.9	78.4	1 781.4	15 137.8	14 055.2

^{1/} co-operatives incorporated federally

^{2/} revised

Table 2: Volume of business by province of non-financial co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED ^{1/}	CANADA	Previous ^{2/} Year
Product marketings	- million dollars -														
Grains	-	-	-	1 242.1	2 250.1	1 022.3	183.2	59.7	0.2	-	-	-	411.8	5 169.4	3 683.2
Oilseeds	-	-	-	466.8	629.2	-	38.8	-	-	-	-	-	917.0	2 051.8	2 297.9
Fruit	-	-	116.9	-	-	-	47.2	3.2	6.0	5.6	0.3	-	-	179.2	143.4
Vegetables	-	-	64.2	8.4	0.2	-	8.9	20.0	4.4	0.4	8.2	-	-	114.7	135.1
Dairy	-	-	60.7	-	-	10.2	225.2	1 430.4	35.9	323.3	76.9	-	1 131.7	3 294.3	3 216.5
Poultry	-	-	-	288.1	-	64.4	-	609.8	-	39.5	-	-	-	1 001.8	885.0
Eggs	-	-	-	10.7	-	-	-	1.4	-	6.6	-	4.0	-	22.7	26.6
Livestock: Cattle & sheep	-	-	50.8	294.7	360.5	38.9	25.2	34.9	2.2	0.9	0.5	-	-	808.6	824.4
Livestock: Hogs	-	-	-	4.6	1.3	-	12.1	768.5	1.0	-	-	-	-	787.5	635.6
Fish	-	-	11.4	0.9	0.6	4.5	0.1	5.1	31.0	31.0	28.3	16.0	-	128.9	140.0
Forest products	-	-	-	-	-	-	-	338.7	23.1	2.1	-	-	59.1	423.0	378.2
Honey & maple	-	-	-	8.4	-	8.1	-	17.2	-	-	-	-	0.5	34.2	44.9
Other	-	7.6	37.6	76.1	4.0	-	2.1	10.4	-	0.4	0.2	0.4	2.1	140.9	91.7
Total product marketings	-	7.6	341.6	2 400.8	3 245.9	1 148.4	542.8	3 299.3	103.8	409.8	114.4	20.4	2 522.2	14 157.0	12 502.5
Consumer & supplies															
Food Products	-	90.6	132.0	590.6	515.1	143.0	74.3	384.9	258.6	127.4	41.2	96.4	1 493.9	3 948.0	3 680.3
Dry goods & home hardware	-	16.8	141.8	53.0	67.0	20.9	39.7	40.2	35.4	10.7	4.0	0.9	288.7	719.1	580.4
Other	-	0.2	1.7	90.7	23.2	3.7	52.3	138.8	2.4	0.8	-	0.1	8.1	322.0	287.4
Sub-total consumer	-	107.6	275.5	734.3	605.3	167.6	166.3	563.9	296.4	138.9	45.2	97.4	1 790.7	4 989.1	4 548.1
Animal feed	-	-	86.7	20.7	48.9	10.2	127.4	544.4	6.3	27.3	3.0	1.5	144.2	1 020.6	829.0
Fertilizers & chemicals	-	-	23.3	247.2	454.7	200.7	144.2	163.3	0.8	4.1	0.4	0.2	363.7	1 602.6	1 217.7
Seeds	-	-	3.3	37.1	43.1	7.7	16.9	25.5	0.8	1.3	0.9	-	-	136.6	124.8
Farm supplies	-	-	6.7	125.6	29.7	28.4	48.6	203.3	1.8	9.6	0.7	0.2	52.8	507.4	475.8
Sub-total agriculture	-	0.0	120.0	430.6	576.4	247.0	337.1	936.5	9.7	42.3	5.0	1.9	560.7	3 267.2	2 647.3
Machinery, vehicles & parts	-	0.6	1.0	26.8	28.9	4.7	2.1	84.7	0.9	0.5	1.0	-	13.5	164.7	143.0
Petroleum products	-	1.3	101.0	470.7	369.2	172.0	95.8	268.3	37.3	17.1	8.2	8.1	826.3	2 375.3	2 115.4
Building materials	-	-	5.7	99.4	71.9	22.9	16.2	37.0	1.0	0.7	2.2	1.8	106.0	364.8	369.1
Other	-	-	0.9	3.9	4.3	3.9	34.4	3.6	0.4	2.8	1.0	0.9	-	56.1	49.7
Sub-total other supply	-	1.9	108.6	600.8	474.3	203.5	148.5	393.6	39.6	21.1	12.4	10.8	945.8	2 960.9	2 677.2
Total consumer & supplies	-	109.5	504.1	1 765.7	1 656.0	618.1	651.9	1 894.0	345.7	202.3	62.6	110.1	3 297.2	11 217.2	9 872.6
Total sales	-	117.1	845.7	4 166.5	4 901.9	1 766.5	1 194.7	5 193.3	449.5	612.1	177.0	130.5	5 819.4	25 374.2	22 375.1
Service revenue	-	14.1	349.9	325.4	282.9	89.2	331.4	246.1	19.5	24.2	3.2	4.9	93.5	1 784.3	1 783.9
Other income	-	4.5	74.0	81.1	70.1	43.7	249.3	107.3	11.3	11.5	2.3	6.8	24.3	686.2	686.7
Total	-	135.7	1 269.6	4 573.0	5 254.9	1 899.4	1 775.4	5 546.7	480.3	647.8	182.5	142.2	5 937.2	27 844.7	24 845.7

^{1/} co-operatives incorporated federally

^{2/} revised

Table 3: Balance sheet by province of non-financial co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED ^{1/}	CANADA
Assets														
														- million dollars -
Cash	-	2.0	63.5	127.5	69.4	62.0	104.3	133.3	4.4	7.0	5.7	3.2	472.2	1 054.5
Receivables	-	14.5	82.6	418.6	480.2	163.6	165.1	410.5	19.8	37.3	11.6	4.5	443.1	2 251.4
Inventories	-	20.3	64.7	376.1	412.7	185.0	101.5	412.6	29.0	42.7	11.7	8.0	359.0	2 023.3
Other current	-	0.6	9.3	18.3	33.3	17.5	15.7	61.5	3.4	4.0	0.6	2.1	23.8	190.1
Sub-total current	-	37.4	220.1	940.5	995.6	428.1	386.6	1 017.9	56.6	91.0	29.6	17.8	1 298.1	5 519.3
Investments	-	15.0	116.0	234.5	216.1	98.2	110.7	252.5	33.5	19.5	4.2	6.8	88.7	1 195.7
Property & equipment	-	29.0	1 048.5	927.3	619.5	284.3	3 167.4	1 407.9	108.3	190.3	31.6	53.6	380.4	8 248.1
Other assets	-	0.3	11.5	18.8	22.3	2.3	19.3	83.3	0.3	1.7	0.5	0.2	14.2	174.7
Total assets	-	81.7	1 396.1	2 121.1	1 853.5	812.9	3 684.0	2 761.6	198.7	302.5	65.9	78.4	1 781.4	15 137.8
Liabilities														
Short-term debt	-	4.0	58.1	313.2	435.9	207.8	128.6	302.3	21.6	21.4	5.4	9.7	239.6	1 747.6
Accounts payable	-	16.9	90.5	246.0	264.6	89.9	137.4	341.3	36.1	51.6	11.0	11.5	469.7	1 766.5
Other current	-	2.3	18.5	49.2	8.6	12.7	37.1	25.3	3.1	1.8	0.4	2.6	20.3	181.9
Sub-total current	-	23.2	167.1	608.4	709.1	310.4	303.1	668.9	60.8	74.8	16.8	23.8	729.6	3 696.0
Long-term debt	-	23.9	899.4	458.7	160.3	152.2	3 050.8	1 103.5	75.0	154.4	18.5	39.7	144.3	6 280.7
Deferred credits	-	0.2	11.5	11.0	53.4	20.6	9.8	131.6	0.2	3.7	2.4	0.5	64.6	309.5
Sub-total liabilities	-	47.3	1 078.0	1 078.1	922.8	483.2	3 363.7	1 904.0	136.0	232.9	37.7	64.0	938.5	10 286.2
Members' equity														
Members' loans	-	0.0	26.6	58.9	4.7	73.8	31.2	37.6	9.9	4.7	0.5	1.8	77.1	326.8
Share capital	-	20.5	129.6	324.3	559.2	106.3	40.9	310.4	30.2	37.3	10.6	12.6	433.2	2 015.1
Reserves	-	11.4	110.1	495.0	244.8	111.1	206.5	491.4	23.9	19.1	13.1	6.1	50.4	1 782.9
Undistributed surplus	-	2.5	51.8	164.8	122.0	38.5	41.7	18.2	- 1.3	8.5	4.0	- 6.1	282.2	726.8
Sub-total equity	-	34.4	318.1	1 043.0	930.7	329.7	320.3	857.6	62.7	69.6	28.2	14.4	842.9	4 851.6
Total liabilities & equity	-	81.7	1 396.1	2 121.1	1 853.5	812.9	3 684.0	2 761.6	198.7	302.5	65.9	78.4	1 781.4	15 137.8

1/ co-operatives incorporated federally

Table 4: Volume of business by province of marketing co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED ^{2/}	CANADA
Product marketings	-million dollars-													
Grains	-	-	-	1 240.0	2 247.3	1 022.3	48.1	-	-	-	-	-	411.8	4 969.5
Oilseeds	-	-	-	466.8	629.2	-	33.9	-	-	-	-	-	917.0	2 046.9
Fruit	-	-	116.8	-	-	-	47.2	3.2	1.7	5.6	0.3	-	-	174.8
Vegetables	-	-	64.2	8.4	-	-	8.9	12.0	-	0.4	7.2	-	-	101.1
Dairy	-	-	60.7	-	-	10.2	225.3	1 430.4	35.9	323.2	76.9	-	1 131.7	3 294.3
Poultry	-	-	-	288.1	-	64.4	-	609.4	-	39.5	-	-	-	1 001.4
Eggs	-	-	-	10.7	-	-	-	0.4	-	6.6	-	4.0	-	21.7
Livestock: Cattle & Sheep	-	-	45.0	10.5	316.8	28.1	6.5	35.0	1.7	0.9	0.5	-	-	445.0
Livestock: Hogs	-	-	-	4.6	-	-	12.1	720.4	0.4	-	-	-	-	737.5
Fish	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0
Forest products	-	-	-	-	-	-	-	-	-	0.9	-	-	-	0.9
Honey & maple	-	-	-	8.4	-	8.1	-	17.2	-	-	-	-	0.5	34.2
Other marketing	-	-	37.3	76.0	3.2	-	-	4.2	-	0.1	0.1	-	2.1	123.0
Sub-total	-	-	324.0	2 113.5	3 196.5	1 133.1	382.0	2 832.2	39.7	377.2	85.0	4.0	2 463.1	12 950.3
Consumer & Supplies														
Consumer	-	-	3.7	-	192.0	0.5	6.3	14.7	31.7	-	-	-	0.2	249.1
Agricultural	-	-	5.4	223.1	491.7	166.9	64.2	520.2	2.4	23.5	0.1	-	2.5	1 500.0
Other supply ^{1/}	-	-	0.7	-	35.6	0.6	12.5	255.7	2.7	4.0	-	-	-	311.8
Sub-total	-	-	9.8	223.1	719.3	168.0	83.0	790.6	36.8	27.5	0.1	0.0	2.7	2 060.9
Total sales	-	-	333.8	2 336.6	3 915.8	1 301.1	465.0	3 622.8	76.5	404.7	85.1	4.0	2 465.8	15 011.2
Service revenue	-	-	12.9	126.9	221.4	40.7	11.2	15.8	0.5	1.5	0.1	-	4.6	435.6
Other Income	-	-	3.3	18.7	0.1	3.8	2.8	12.5	0.5	0.3	0.4	-	4.4	46.8
Total	-	-	350.0	2 482.2	4 137.3	1 345.6	479.0	3 651.1	77.5	406.5	85.6	4.0	2 474.8	15 493.6

^{1/} includes machinery, vehicles & parts, petroleum, building supplies and other

^{2/} co-operatives incorporated federally

Table 8: Volume of business by province of supply co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED ^{1/}	CANADA
Consumer & supplies														
Consumer total	-	-	18.1	6.2	22.3	17.4	24.5	24.4	1.0	4.7	0.1	0.1	112.5	231.3
Agricultural supplies														
Animal feed	-	-	85.5	12.5	15.0	7.9	114.4	267.9	3.7	8.6	1.5	1.5	29.0	547.5
Fertilizers & chemicals	-	-	18.7	50.4	9.3	29.2	90.0	44.2	0.4	1.2	0.3	0.1	310.3	554.1
Seeds	-	-	3.3	0.2	0.0	0.0	12.8	7.9	0.5	0.6	0.9	0.0	-	26.2
Farm supplies	-	-	1.7	108.2	5.2	4.3	41.2	86.4	0.7	1.0	0.6	0.2	40.3	289.8
Sub-total agricultural	-	-	109.2	171.3	29.5	41.4	258.4	406.4	5.3	11.4	3.3	1.8	379.6	1 417.6
Other supplies														
Machinery, vehicles & parts	-	-	0.3	25.0	2.0	2.1	0.3	38.6	0.1	-	0.1	-	-	68.5
Petroleum	-	-	28.6	379.8	122.7	96.2	67.1	53.2	-	2.5	-	-	-	750.1
Building materials	-	-	-	61.7	3.9	10.2	12.0	15.6	0.1	-	-	-	-	103.5
Other	-	-	-	1.2	0.9	1.4	0.4	0.4	-	-	-	0.1	-	4.4
Sub-total other supplies	-	-	28.9	467.7	129.5	109.9	79.8	107.8	0.2	2.5	0.1	0.1	0.0	926.5
Total consumer & supplies	-	-	156.2	645.2	181.3	168.7	362.7	538.6	6.5	18.6	3.5	2.0	492.1	2 575.4
Product marketings	-	-	0.0	0.0	0.0	0.0	139.6	117.0	0.2	0.0	0.0	0.0	0.0	256.8
Total sales	-	-	156.2	645.2	181.3	168.7	502.3	655.6	6.7	18.6	3.5	2.0	492.1	2 832.2
Service revenue	-	-	1.3	0.4	0.4	0.2	18.7	2.6	0.2	0.1	0.0	-	-	23.9
Other income	-	-	3.4	9.1	15.9	13.8	7.0	4.4	0.1	0.5	0.1	0.0	3.0	57.3
Total volume	-	-	160.9	654.7	197.6	182.7	528.0	662.6	7.0	19.2	3.6	2.0	495.1	2 913.4

1/ co-operatives incorporated federally

Table 11: Balance sheet of fishing co-operatives reporting in Canada, 1994 to 1996

	1994		1995		1996	
Assets	-million dollars-	%	-million dollars-	%	-million dollars-	%
Cash	4.0	6.5	5.8	11.9	4.7	8.9
Receivables	14.8	23.7	8.9	18.5	9.9	18.7
Inventories	8.5	13.5	7.1	14.8	9.3	17.5
Other current	1.1	1.7	0.7	1.5	1.4	2.7
Sub-total current	28.5	45.4	22.6	46.7	25.3	47.8
Investments	8.3	13.2	8.7	18.1	10.2	19.2
Property & equipment	25.8	41.1	16.9	34.9	17.2	32.6
Other assets	0.2	0.3	0.2	0.4	0.2	0.3
Total assets	62.7	100.0	48.4	100.0	52.8	100.0
Liabilities						
Short-term debt	19.0	30.3	6.8	14.1	11.1	21.1
Accounts payable	9.6	15.4	7.3	15.1	5.3	10.0
Other current	1.0	1.7	0.4	0.9	0.9	1.7
Sub-total current	29.7	47.3	14.6	30.1	17.3	32.8
Long-term debt	10.2	16.3	6.2	12.8	6.6	12.5
Deferred credits	1.5	2.3	1.3	2.8	1.0	1.9
Sub-total liabilities	41.3	65.9	22.1	45.7	25.0	47.2
Members' equity						
Members' loans	9.7	15.5	9.5	19.7	9.4	17.8
Share capital	10.1	16.2	9.9	20.5	10.5	19.9
Reserves	6.4	10.1	7.1	14.7	7.7	14.6
Undistributed surplus	4.8	7.7	0.3	0.6	0.2	0.5
Sub-total equity	21.4	34.1	26.3	54.3	27.9	52.8
Total liabilities & equity	62.7	100.0	48.4	100.0	52.8	100.0

Table 12: Volume of business by province of production co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	CANADA
Product marketings & supplies													
	- million dollars-												
Livestock: Cattle & hogs	-	-	5.8	284.2	44.9	9.5	18.5	-	-	-	-	-	362.9
Forestry products	-	-	-	-	-	-	-	338.7	23.1	1.2	-	-	363.0
Other marketing	-	0.2	0.3	1.2	3.8	-	0.2	2.4	-	0.3	0.1	0.2	8.6
Sub-total product marketings	-	0.2	6.1	285.3	48.8	9.5	18.6	341.1	23.1	1.5	0.1	0.2	734.5
Supply sales	-	1.4	0.3	0.1	0.0	0.0	0.0	4.9	0.0	0.3	0.0	0.0	7.0
Total Sales	-	1.6	6.3	285.4	48.8	9.5	18.6	346.0	23.1	1.8	0.1	0.3	741.4
Service revenue	-	0.3	8.8	17.3	5.7	4.7	1.7	27.7	3.3	5.7	0.1	0.0	75.2
Other income	-	0.1	0.0	2.4	0.9	0.0	0.5	8.0	0.4	0.8	0.0	0.0	13.2
Total	-	2.0	15.1	305.1	55.3	14.2	20.8	381.6	26.7	8.4	0.1	0.3	829.7

Table 13: Balance sheet of production co-operatives reporting in Canada, 1994 to 1996

	1994		1995		1996	
Assets	-million dollars-	%	-million dollars-	%	-million dollars-	%
Cash	38.3	11.1	60.1	13.9	50.4	11.7
Receivables	182.2	52.7	208.5	48.3	178.1	41.3
Inventories	24.4	7.1	38.0	8.8	46.4	10.8
Other current	8.5	2.5	16.0	3.7	19.3	4.5
Sub-total current	253.5	73.3	322.6	74.7	294.2	68.2
Investments	25.7	7.4	28.8	6.7	28.7	6.6
Property & equipment	60.8	17.6	75.1	17.4	98.1	22.8
Other assets	5.9	1.7	5.5	1.3	10.3	2.4
Total assets	345.8	100.0	432.1	100.0	431.2	100.0
Liabilities						
Short-term debt	175.5	50.7	209.6	48.5	171.5	39.8
Accounts payable	34.7	10.0	44.5	10.3	50.6	11.7
Other current	19.3	5.6	20.3	4.7	21.1	4.9
Sub-total current	229.5	66.4	274.5	63.5	243.1	56.4
Long-term debt	29.7	8.6	43.0	10.0	63.2	14.7
Deferred credits	5.9	1.7	9.9	2.3	14.2	3.3
Sub-total liabilities	265.1	76.7	327.3	75.8	320.6	74.3
Members' equity						
Members' loans	2.6	0.8	3.2	0.7	4.4	1.0
Share capital	32.4	9.4	36.0	8.3	45.7	10.6
Reserves	32.0	9.3	35.2	8.2	47.3	11.0
Undistributed surplus	13.8	4.0	30.3	7.0	13.3	3.1
Sub-total equity	80.7	23.3	104.7	24.2	110.7	25.7
Total liabilities & equity	345.8	100.0	432.1	100.0	431.2	100.0

Table 14: Volume of business by province of service co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED ^{1/}	CANADA		
							-million dollars-									
Service revenue	-	0.1	325.2	153.8	47.9	41.4	293.0	195.3	8.7	11.9	2.6	3.4	30.9	1 114.3		
Other income	-	0.0	52.1	19.4	9.9	10.2	237.9	80.2	4.1	5.7	1.1	1.5	1.1	423.2		
Sub-total	-	0.1	377.3	173.2	57.7	51.7	530.8	275.5	12.8	17.6	3.7	4.9	32.0	1 537.4		
Marketing & supply sales	-	-	2.0	8.5	0.5	4.6	36.6	4.7	7.9	0.0	0.0	0.2	8.1	73.1		
Total	-	0.1	379.4	181.7	58.2	56.3	567.4	280.3	20.6	17.6	3.7	5.1	40.2	1 610.5		

1/ co-operatives incorporated federally

Table 15: Balance sheet of service co-operatives reporting in Canada, 1994 to 1996

	1994		1995		1996	
Assets	-million dollars-	%	-million dollars-	%	-million dollars-	%
Cash	241.3	4.2	264.1	4.2	283.8	4.2
Receivables	207.7	3.6	201.7	3.2	207.0	3.1
Inventories	20.5	0.4	22.3	0.4	13.0	0.2
Other current	35.3	0.6	38.5	0.6	34.3	0.5
Sub-total current	504.8	8.9	525.9	8.3	538.2	8.0
Investments	308.1	5.4	354.9	5.6	381.2	5.7
Property & equipment	4 869.0	85.4	5 456.4	85.9	5 754.4	85.7
Other assets	19.1	0.3	21.9	0.3	41.6	0.6
Total assets	5 701.0	100.0	6 349.1	100.0	6 715.4	100.0
Liabilities						
Short-term debt	154.8	2.7	164.1	2.6	199.7	3.0
Accounts payable	146.5	2.6	160.5	2.5	156.3	2.3
Other current	100.6	1.8	100.3	1.6	82.7	1.2
Sub-total current	401.8	7.0	424.6	6.7	438.7	6.5
Long-term debt	4 376.4	76.8	4 892.9	77.1	5 195.6	77.4
Deferred credits	37.4	0.7	32.4	0.5	49.0	0.7
Sub-total liabilities	4 815.7	84.5	5 349.5	84.3	5 683.2	84.6
Members' equity						
Members' loans	16.4	0.3	18.0	0.3	15.9	0.2
Share capital	209.3	3.7	230.0	3.6	240.9	3.6
Reserves	582.4	10.2	667.6	10.5	669.0	10.0
Undistributed surplus	77.2	1.4	94.1	1.5	106.4	1.6
Sub-total equity	885.3	15.5	1 009.6	15.9	1 032.1	15.4
Total liabilities & equity	5 701.0	100.0	6 349.1	100.0	6 715.4	100.0

Appendix A: Number by activity and province of consumer, supply and marketing co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED ^{1/}	CANADA
	-number-													
Consumer														
Direct charge	-	2	4	-	1	-	1	15	15	11	1	2	-	52
Grocery store	-	32	21	26	17	14	11	79	19	22	6	15	2	264
Specialty food store	-	-	2	-	-	1	-	11	-	1	-	-	-	15
Student supplies	-	-	2	-	1	-	1	102	-	-	-	-	-	106
Other consumer	-	-	7	24	68	27	7	15	3	3	2	-	1	157
Sub-total	-	34	36	50	87	42	20	222	37	37	9	17	3	594
Supply														
Agri supply	-	-	4	4	4	10	21	48	3	2	1	2	2	101
Feed mill	-	-	1	-	2	-	8	28	-	3	1	-	-	43
Petroleum	-	-	3	14	80	7	-	3	-	-	-	-	-	107
Other supply	-	-	1	1	-	-	1	1	-	-	-	-	-	4
Sub-total	-	-	9	19	86	17	30	80	3	5	2	2	2	255
Marketing														
Dairy	-	-	1	-	-	2	4	12	1	2	1	-	1	24
Fruit	-	-	9	1	-	-	6	12	4	2	1	-	-	35
Vegetables	-	-	4	1	-	-	3	6	1	1	2	-	-	18
Greenhouse vegetables	-	-	1	-	1	-	2	4	-	2	-	-	-	10
Grains & seeds	-	-	-	1	2	9	5	-	-	-	-	-	1	18
Livestock	-	-	2	7	-	5	4	10	1	2	-	-	-	31
Poultry & eggs	-	-	-	1	-	1	-	1	1	1	-	2	-	7
Honey & maple	-	-	-	1	-	1	-	4	-	-	-	-	1	7
Other marketing	-	-	1	1	2	2	2	3	1	5	1	-	1	19
Sub-total	-	-	18	13	5	20	26	52	9	15	5	2	4	169
Total	-	34	63	82	178	79	76	354	49	57	16	21	9	1 018

1/ co-operatives incorporated federally

Appendix B: Number by activity and province of production co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED ^{1/}	CANADA
Production	-number-													
Artificial insemination	-	-	-	4	3	1	-	1	1	1	-	-	-	11
Grazing	-	-	-	15	123	1	-	1	4	5	3	-	-	152
Handicraft	-	1	2	2	4	3	6	14	6	6	4	1	-	49
Feeder	-	-	7	59	51	10	6	-	-	-	-	-	-	133
Farm	-	-	1	2	8	-	-	1	-	1	-	-	-	13
Machinery	-	-	-	1	5	1	-	16	1	1	-	-	-	25
Clothing	-	1	-	-	-	-	1	3	-	-	-	-	-	5
Construction	-	-	-	-	-	1	-	3	-	3	-	2	-	9
Other manufacturing	-	-	-	-	-	1	1	11	-	1	-	-	-	14
Tree farming	-	-	-	-	1	-	-	-	6	-	-	-	-	7
Reforestation	-	-	3	-	-	-	-	5	1	-	-	-	-	9
Forest works	-	-	2	-	-	-	-	53	5	5	-	-	-	65
Saw mill	-	-	-	-	-	-	-	1	1	-	-	-	-	2
Wood processing	-	-	1	-	-	-	-	4	1	3	-	-	-	9
Mining	-	-	-	-	-	-	-	2	-	-	-	-	-	2
Other production	-	-	1	-	6	1	-	-	-	-	-	-	-	8
Total	-	2	17	83	201	19	14	115	26	26	7	3	0	513

1/ co-operatives incorporated federally

Appendix C: Number by activity and province of service co-operatives reporting in Canada, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	FED ^{1/}	CANADA
Services	-number-													
Rural electric	-	-	1	138	-	-	-	1	-	-	-	-	-	140
Natural gas	-	-	-	68	-	-	1	-	-	-	-	-	-	69
Water	-	-	1	82	15	30	2	26	-	4	-	-	-	160
Volunteer fire department	-	-	-	18	8	-	-	-	-	-	-	-	-	26
Recycling	-	-	-	-	-	-	1	2	-	-	-	-	-	3
Other utility	-	-	-	-	1	1	9	-	-	-	-	-	-	11
Daycare	-	-	-	1	38	24	13	-	2	-	-	1	-	79
Preschool	-	-	-	1	85	25	228	11	3	1	1	4	-	359
Seed cleaning	-	-	2	77	10	2	-	-	-	-	-	-	-	91
Health clinic & hospital	-	-	-	-	4	1	1	1	1	3	1	-	-	12
Ambulance	-	-	-	-	1	1	-	5	-	-	-	-	-	7
Health insurance	-	-	1	-	-	-	-	-	-	-	-	-	-	1
Other health	-	-	-	2	3	-	1	2	-	2	3	-	-	13
Taxi	-	1	-	2	1	-	2	19	-	-	-	1	-	26
Bus	-	-	1	1	-	-	-	2	-	-	-	-	-	4
Freight	-	-	10	-	-	4	8	4	-	2	-	-	-	28
Courier	-	-	-	-	-	1	-	1	-	-	-	-	-	2
Other transportation	-	-	-	-	-	1	-	2	-	-	-	-	1	4
Funeral	-	-	-	1	-	-	3	34	4	1	7	-	-	50
Recreational	-	-	8	9	194	31	8	24	19	1	4	-	-	298
Restaurant & hotel	-	-	2	1	2	-	1	23	2	-	-	-	-	31
Housing	-	-	258	60	19	45	502	1 006	22	95	8	23	-	2 038
Equity housing	-	-	1	-	-	-	-	-	-	-	-	-	-	1
Other housing	-	-	15	15	3	3	8	11	-	1	-	-	1	57
Editing & publishing	-	-	1	-	2	-	-	6	2	-	-	-	-	11
Radio,television & cable	-	-	2	-	5	2	1	30	2	-	1	-	-	43
Other communication	-	-	-	-	1	-	-	6	-	1	-	-	-	8
Farmers' market	-	-	-	-	29	21	-	-	3	1	-	-	-	54
Economic development	-	-	2	2	141	-	-	13	1	3	1	1	2	166
Business services	-	-	-	-	3	-	-	8	-	2	-	-	-	13
Family budget	-	-	-	-	-	-	-	22	-	-	-	-	-	22
Other development	-	-	3	-	-	-	1	6	-	-	1	-	-	11
Domestic and janitorial	-	-	-	1	1	-	-	3	-	-	-	-	-	5
Soil conservation	-	-	-	-	5	2	-	1	-	-	-	-	-	8
Fine arts & cultural	-	-	1	-	4	1	2	10	4	1	1	1	-	25
Financial	-	-	-	1	1	-	-	-	1	-	-	-	4	7
Other	-	-	9	17	26	12	30	29	7	15	4	1	5	155
Total	-	1	318	497	602	207	822	1 308	73	133	32	32	13	4 038

^{1/} co-operatives incorporated federally

Appendix D: Worker co-operatives reporting in Canada, 1992-1996

	1992	1993	1994	1995	1996
	-number-				
Associations reporting	222	225	225	225	244
Membership	10 189	13 004	14 655	14 368	15 371
	-million dollars-				
Revenues					
Service revenue	93.4	102.2	122.4	110.6	111.2
Forest marketings	121.1	179.3	207.5	284.5	337.8
Other sales	56.9	56.7	41.7	44.6	43.9
Other income	1.6	1.8	4.1	20.2	23.0
Total revenues	273.0	340.0	375.7	459.9	515.9
Total Assets	144.9	156.9	179.8	219.8	275.3

Appendix E: Non-financial co-operatives, summary by province and basic function ^{1/}, 1996

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
Associations reporting													
	-number-												
Marketing													
Agriculture	-	-	29	74	93	52	33	40	21	11	5	2	360
Fish	-	-	4	3	6	7	1	5	10	11	8	3	58
Forestry	-	-	4	-	-	-	-	57	6	7	-	-	74
Crafts	-	1	2	2	4	3	6	12	6	5	4	1	46
Worker	-	1	5	2	1	5	4	121	4	24	-	3	170
Sub-total	-	2	44	81	104	67	44	235	47	58	17	9	708
Consumer													
Food	-	33	24	25	19	15	12	101	34	33	7	17	320
Agriculture	-	-	8	104	158	18	30	94	9	12	5	2	440
Housing	-	-	274	75	22	48	511	1 016	22	96	8	23	2 095
Service	-	2	41	344	536	132	320	218	46	24	24	8	1 695
Other	-	-	12	38	149	35	8	118	3	4	2	-	369
Sub-total	-	35	359	586	884	248	881	1 547	114	169	46	50	4 919
Total	-	37	403	667	988	315	925	1 782	161	227	63	59	5 627
Membership													
	-thousands-												
Marketing													
Agriculture	-	-	8	69	81	23	14	17	7	3	1	0	220
Fish	-	-	1	0	1	1	0	0	2	1	0	2	9
Forestry	-	-	0	-	-	-	-	5	0	1	-	-	7
Crafts	-	0	1	0	0	0	0	1	0	0	0	0	3
Worker	-	0	0	1	0	0	0	7	0	0	0	0	9
Sub-total	-	1	10	70	82	24	14	29	10	6	1	2	248
Consumer													
Food	-	11	56	433	14	17	15	105	67	39	15	73	843
Agriculture	-	-	31	54	11	18	40	17	1	6	1	0	180
Housing	-	-	19	10	1	3	61	22	1	2	0	0	120
Service	-	0	231	139	58	39	52	170	10	4	11	1	714
Other	-	-	954	395	337	115	14	888	6	5	5	-	2 719
Sub-total	-	11	1 290	1 031	421	192	182	1 202	85	56	32	75	4 576
Total	-	11	1 300	1 101	503	215	196	1 231	95	62	33	77	4 824

(continued)

Appendix E: Non-financial co-operatives , summary by province and basic function ^{1/}, 1996 (concluded)

	YK	NT	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
Volume of business	-million dollars-												
Marketing													
Agriculture	-	-	1 491.1	2 785.5	4 187.3	2 691.9	503.0	3 647.6	108.9	406.1	85.6	4.0	15 910.9
Fish	-	-	13.1	.9	1.0	4.8	.1	5.1	35.8	39.2	31.0	18.6	149.5
Forestry	-	-	6.7	-	-	-	-	343.1	3.6	5.6	-	-	358.9
Crafts	-	2.0	.6	.0	.8	.1	.4	2.1	.3	.6	.1	.2	7.3
Worker	-	0.0	20.6	1.3	.1	11.1	8.0	108.8	.4	6.4	-	.3	157.0
Sub-total	-	2.0	1 532.2	2 787.7	4 189.3	2 707.8	511.5	4 106.6	149.0	457.8	116.7	23.1	16 583.7
Consumer													
Food	-	79.7	160.6	694.5	2 346.6	100.6	12.7	394.3	771.7	142.0	35.1	112.2	4 849.9
Agriculture	-	-	149.6	383.3	246.1	99.8	528.0	659.4	7.0	20.6	3.6	2.0	2 099.4
Housing	-	-	126.2	39.2	7.3	24.2	460.5	133.1	7.2	15.2	1.4	3.7	817.9
Service	-	1.5	252.2	122.8	49.2	22.3	138.8	80.2	5.1	1.3	2.3	1.2	676.8
Other	-	-	182.0	835.0	933.4	474.3	167.4	173.2	17.1	10.9	23.5	-	2 816.8
Sub-total	-	81.2	870.6	2 074.8	3 582.6	721.1	1 307.4	1 440.0	808.1	190.0	66.0	119.1	11 261.0
Total	-	83.1	2 402.8	4 862.5	7 771.9	3 429.0	1 818.9	5 546.6	957.2	647.8	182.6	142.2	27 844.6
Assets													
Marketing													
Agriculture	-	-	496.1	845.3	1 250.3	494.2	144.7	1 115.7	27.4	124.3	27.2	1.2	4 526.5
Fish	-	-	1.8	0.2	0.2	0.8	0.0	2.0	25.0	7.2	6.7	8.9	52.8
Forestry	-	-	1.4	-	-	-	-	193.2	0.6	1.6	-	-	196.7
Crafts	-	1.5	0.6	0.0	0.4	0.0	0.1	7.3	0.1	0.1	0.1	0.1	10.2
Worker	-	0.1	4.3	0.2	0.3	2.9	0.6	68.8	0.1	1.3	-	0.2	78.6
Sub-total	-	1.6	504.1	845.7	1 251.1	497.9	145.4	1 387.0	53.1	134.5	33.9	10.5	4 864.9
Consumer													
Food	-	64.4	59.4	208.7	901.5	34.7	3.0	130.9	200.7	41.2	9.0	38.0	1 691.4
Agriculture	-	-	58.1	240.5	35.5	57.7	193.5	255.9	3.5	8.2	1.2	0.6	854.7
Housing	-	-	1 019.0	199.1	53.5	133.3	3 219.9	832.8	44.4	112.8	9.8	28.5	5 653.2
Service	-	19.1	64.6	487.7	57.3	22.3	187.1	108.8	10.4	2.1	5.2	0.8	965.4
Other	-	-	74.6	305.0	451.3	179.9	32.0	46.2	8.8	3.8	6.8	-	1 108.3
Sub-total	-	83.4	1 275.7	1 441.1	1 499.1	427.9	3 635.5	1 374.6	267.8	168.0	32.0	68.0	10 273.0
Total	-	85.0	1 779.8	2 286.8	2 750.2	925.9	3 780.8	2 761.6	320.9	302.5	65.9	78.4	15 137.8

1/ Basic function? If the good or service is produced by the members and sold through the co-operative, it is considered marketing.

If the good or service is supplied by the co-operative and sold to the members, it is considered consumer.

The two broad groups are broken into subgroups, or activity, according to overall function.

Appendix F: Co-operatives' market share estimates, 1996

	1985	1990	1994	1995	1996
			-per cent-		
Dairy	58	46	61	57	59
Grains and oilseeds (Canada)	-	-	-	-	54
Grains and oilseeds (West)	74	75	52	59	-
Grains and oilseeds (Ontario)	10	14	14	14	-
Poultry	34	36	47	47	54
Fruit	21	15	16	15	25
Livestock: Cattle and hogs	-	-	-	-	20
Livestock: Cattle	16	20	22	17	-
Livestock: Hogs	14	12	22	20	-
Honey & maple	23	29	23	31	15
Vegetables	12	11	9	8	7
Fish	9	8	6	7	6
Eggs	3	4	4	4	3

Source: Co-operatives Secretariat

Appendix G: Credit unions in Canada by province, 1996 ^{a/}

	BC	AB	SK	MB	ON	QC	NB	NS	PE	NF	Canada
Income statement ^{b/}											
-million dollars-											
Revenues											
Interest: on loans	1 335	256	365	225	744	3 510	145	50	19	21	6 670
on other	18	69	64	100	259	535	8	8	2	3	1 066
Sub-total	1 353	325	429	325	1 003	4 045	153	58	21	24	7 736
Other revenue	150	43	51	32	91	376	7	11	3	4	768
Total	1 503	368	480	357	1 094	4 421	160	69	24	28	8 504
Change from previous year (%)	- 1.6	- 0.8	- 3.6	- 6.1	- 7.4	- 5.1	- 1.3	- 1.4	4.3	3.7	- 4.4
Expenses											
Interest	1 288	190	225	194	997	3 910	131	26	7	12	6 980
Other including income taxes	108	152	211	137	38	274	21	39	14	15	1 009
Total	1 396	342	436	331	1 035	4 184	152	65	21	27	7 989
Change from previous year (%)	- 1.4	- 0.9	- 3.3	- 4.9	- 6.1	- 5.0	2.7	0.0	10.5	0.0	- 4.0
Net savings	107	26	44	26	59	237	8	4	3	1	515
Change from previous year (%)	- 4.5	0.0	- 6.4	- 18.8	- 25.3	- 7.4	- 20.0	- 20.0	- 25.0	n/a	- 9.8
Balance sheet as at December 1996											
Assets											
Demand & term deposits	2 460	653	1 388	783	1 506	8 388	299	146	38	43	15 704
Other investments	615	455	738	185	1 534	448	28	50	7	2	4 062
Sub-total	3 075	1 108	2 126	968	3 040	8 836	327	196	45	45	19 766
Loans outstanding											
Mortgage	14 051	1 676	2 052	2 290	6 964	29 227	488	200	64	99	57 111
Non-mortgage	2 056	1 607	1 822	1 322	3 222	14 497	881	357	144	129	26 037
Sub-total	16 107	3 283	3 874	3 612	10 186	43 724	1 369	557	208	228	83 148
Fixed & other	331	53	107	34	228	690	60	10	9	5	1 527
Total	19 513	4 444	6 107	4 614	13 454	53 250	1 756	763	262	278	104 441
Change from previous year (%)	7.7	8.2	6.3	7.0	1.7	2.5	3.0	7.0	12.9	5.3	4.1
Liabilities & equity											
Demand & term deposits ^{c/}	17 342	4 127	5 515	4 267	12 061	44 705	1 595	704	202	263	90 781
Loans payable	714	26	48	25	50	3 749	56	5	21	1	4 695
Other liabilities	456	92	184	97	317	1 244	-	16	5	1	2 412
Sub-total	18 512	4 245	5 747	4 389	12 428	49 698	1 651	725	228	265	97 888
Members' equity											
Share capital ^{d/}	299	415	22	25	439	815	2	4	23	10	2 054
Surplus & reserve	702	- 216	338	200	587	2 737	103	34	11	3	4 499
Sub-total	1 001	199	360	225	1 026	3 552	105	38	34	13	6 553
Total	19 513	4 444	6 107	4 614	13 454	53 250	1 756	763	262	278	104 441
Capital employed ^{e/}	19 057	4 352	5 923	4 517	13 137	52 006	1 756	747	257	277	102 029

a/ Cat 61-008 Quarterly Financial Statistics for Enterprises

b/ Total of the four quarters from Cat 61-008

c/ Includes withdrawable shares for SK, ON, NB, NS & PE

d/ Adjusted to include only non-withdrawable shares if any for SK, ON, NB, NS, PE

e/ Total of demand and term deposits, loans payable and members' equity

Appendix H: Credit unions in Canada (local), 1992-1996 ^{a/}

	1992	1993	1994	1995	1996
Income statement ^{b/} -million dollars-					
Revenues					
Interest: on loans	6 738	6 275	6 181	7 037	6670
on other	811	735	774	1 149	1066
Sub-total	7 549	7 010	6 955	8 186	7736
Other revenue	534	592	631	710	768
Total	8 083	7 602	7 586	8 896	8504
Change from previous year (%)	- 13.0	- 6.0	- 0.2	17.3	-4.4
Expenses					
Interest	4 269	4 778	3 414	4 703	6980
Other including income taxes	3 322	2 325	3 614	3 622	1009
Total	7 591	7 083	7 028	8 325	7989
Change from previous year (%)	-14.5	- 6.7	- 0.8	18.5	-4.0
Net savings	492	517	556	571	515
Change from previous year (%)	20.1	5.1	7.5	2.7	-9.8
Balance sheet as at December 1996					
Assets					
Demand & term deposits	13 478	13 695	14 532	15 827	15704
Other investments	3 351	3 669	3 397	4 356	4062
Sub-total	16 829	17 364	17 929	20 183	19766
Loans outstanding					
Mortgage	44 280	47 005	52 263	54 269	57111
Non-mortgage	23 496	24 184	22 375	24 023	26037
Sub-total	67 786	71 190	74 638	78 292	83148
Fixed & other	1 288	1 771	1 794	1 880	1527
Total	85 903	90 325	94 361	100 355	104441
Change from previous year (%)	7.6	5.1	4.5	6.4	4.1
Liabilities & equity					
Demand & term deposits ^{c/}	73 695	78 011	83 128	87 181	90781
Loans payable	4 333	4 202	4 212	6 391	4695
Other liabilities	2 340	2 163	926	469	2412
Sub-total	80 368	84 376	88 266	94 101	97888
Members' equity					
Share capital ^{d/}	2 474	2 537	2 249	2 077	2054
Surplus & reserve	3 061	3 412	3 846	4 237	4499
Sub-total	5 535	5 949	6 095	6 314	6553
Total	85 903	90 325	94 361	100 355	104441
Capital employed ^{e/}	83 563	88 162	93 435	99 886	102029

a/ Cat 61-008 Quarterly Financial Statistics for Enterprises

b/ Total of the four quarters from Cat 61-008

c/ Includes withdrawable shares for SK, ON, NB, NS & PE

d/ Adjusted to include only non-withdrawable shares if any for SK, ON, NB, NS, PE

e/ Total of demand and term deposits, loans payable and members' equity

Appendix I: Top 10 Agricultural Co-operatives in Canada for 1996

Name of Co-operative	Sales or Operating Revenue \$'000
Saskatchewan Wheat Pool ^a	4 133 241
Alberta Wheat Pool ^a	2 128 120
Coopérative fédérée de Québec	1 790 946
Xcan Grain Pool Ltd. ^b	1 333 377
Manitoba Pool Elevators ^a	1 220 534
Agrifoods International Cooperative Ltd.	1 131 685
Agropur, coopérative agro-alimentaire	1 038 420
United Farmers of Alberta Co-operative Ltd.	534 903
Lilydale Co-operative Ltd.	298 828
Western Co-operative Fertilizers Ltd.	286 751

a Sales include grain purchased for the account and delivered to the Canadian Wheat Board

b Wholly owned by co-operatives

- The top ten agricultural co-operatives in Canada have total revenues of \$ 13.9 billion for 1996

a 21 per cent increase over 1995 totals

Source: The Top 50 Canadian Co-operatives 1996, Co-operatives Secretariat

Figure 1: Number and Membership of Non-Financial Co-operatives, 1992 - 1996

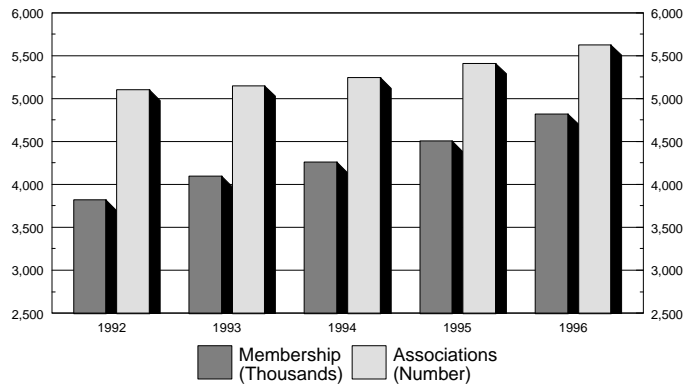


Figure 2: Volume of Business & Assets of Non-Financial Co-operatives, 1992 - 1996

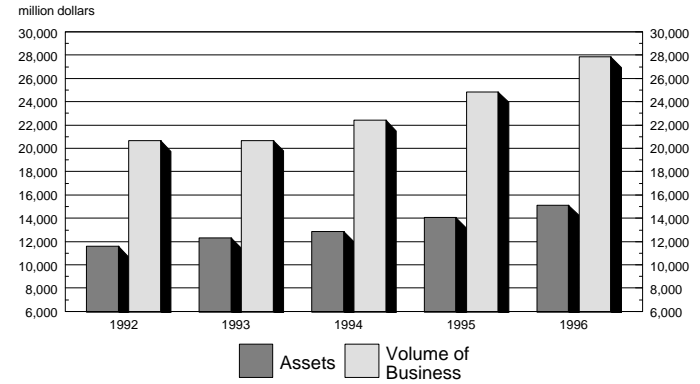


Figure 3: Volume of Business of Non-Financial Co-operatives, 1992 - 1996

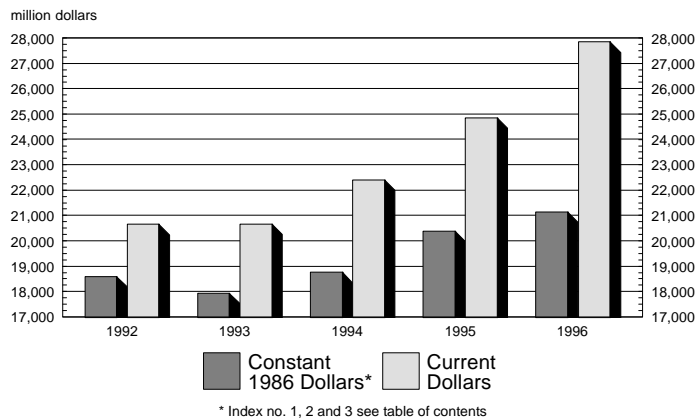


Figure 4: Product Marketings & Supply Sales of Non-Financial Co-operatives, 1992 - 1996

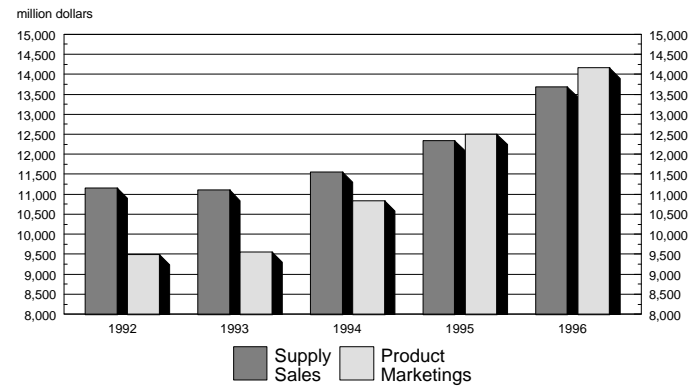


Figure 5: Products Marketed as a Percentage of Total Marketings by Non-Financial Co-operatives, 1992 - 1996

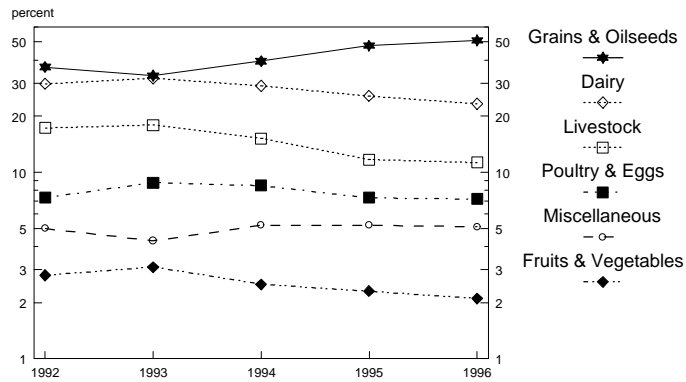


Figure 6: Product Marketings of Non-Financial Co-operatives, 1992 - 1996

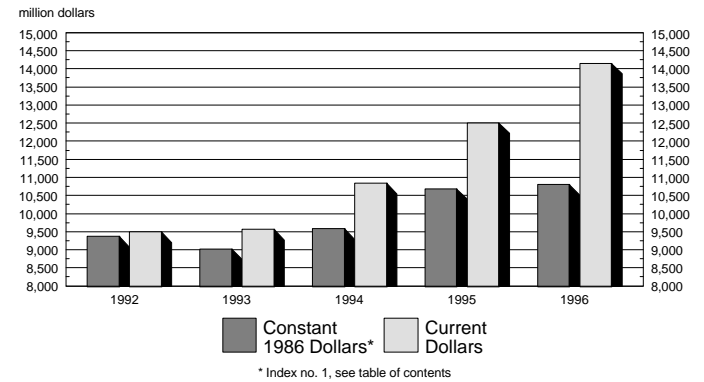


Figure 7: Consumer and Supply Sales of Non-Financial Co-operatives, 1992 - 1996

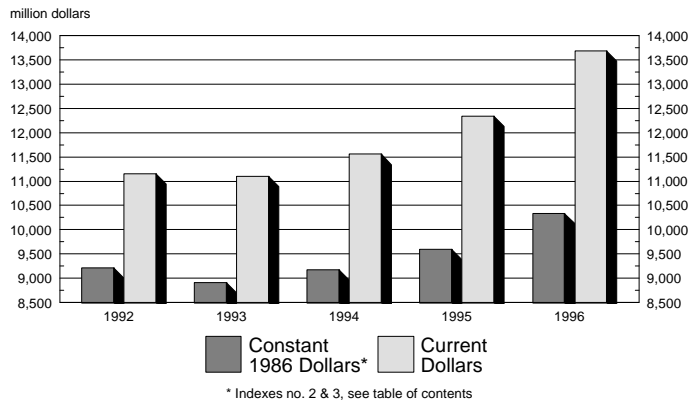


Figure 8: Liabilities and Members' Equity of Non-Financial Co-operatives, 1992 - 1996

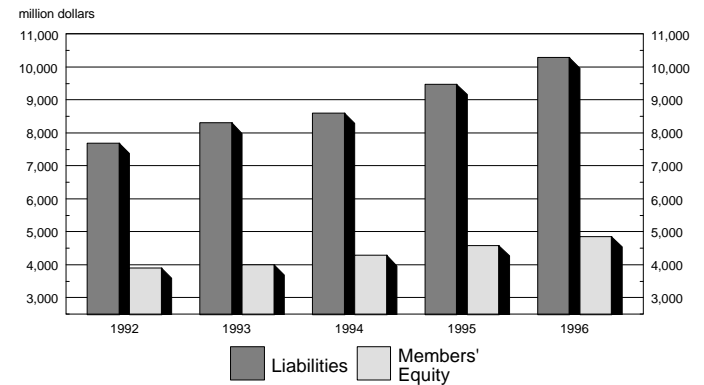


Figure 9: Members' Equity as a Percentage of Total Assets of Non-Financial Co-operatives, 1992 - 1996

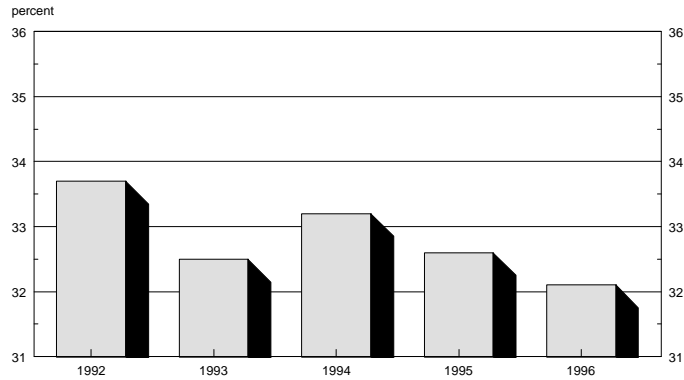


Figure 10: Five Year Growth Trends, Number & Memberships of Non-Financial Co-operatives, 1988 - 1996*

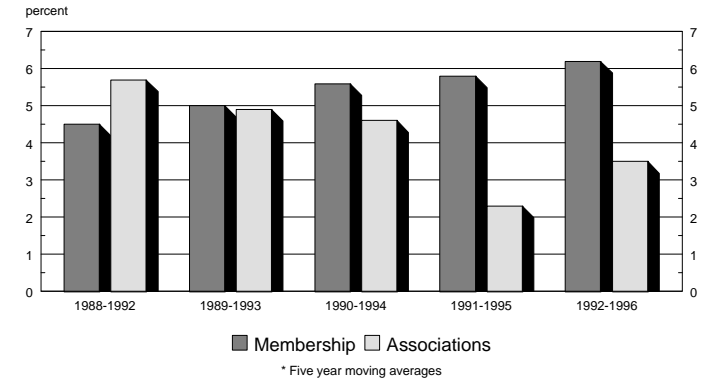


Figure 11: Five Year Growth Trends, Volume of Business of Non-Financial Co-operatives, 1988 - 1996*

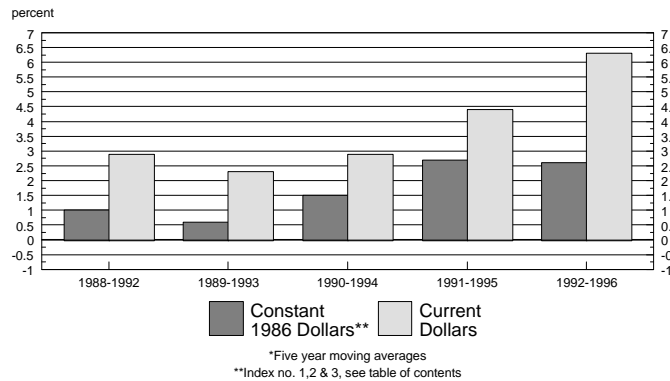


Figure 12: Five Year Growth Trends, Assets of Non-Financial Co-operatives, 1988 - 1996*

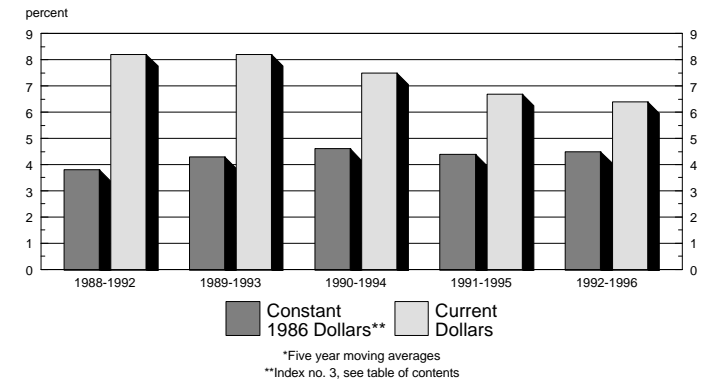


Figure 13: Volume of business of Fishing Co-operatives, 1992 - 1996

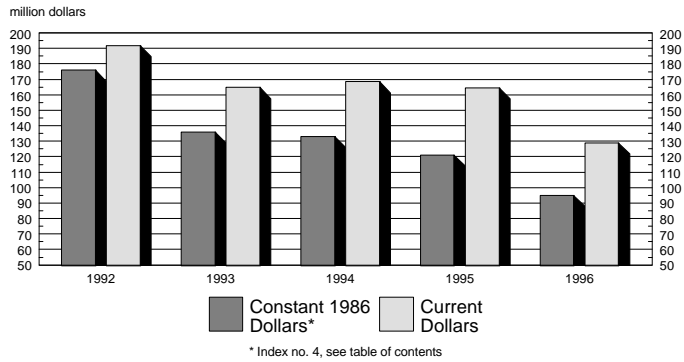


Figure 14: Number and Membership of Fishing Co-operatives, 1992 - 1996

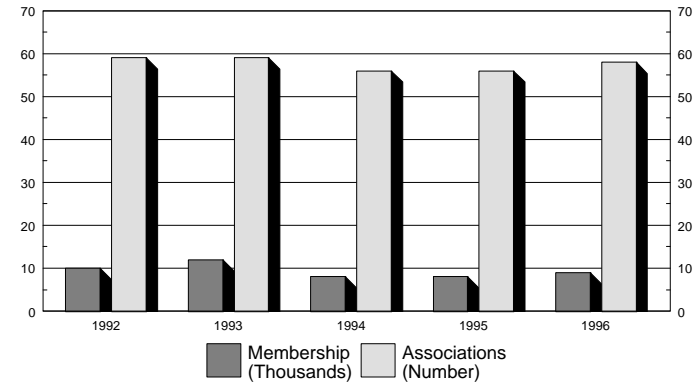


Figure 15: Service Revenues and Sales of Production Co-operatives, 1992 - 1996

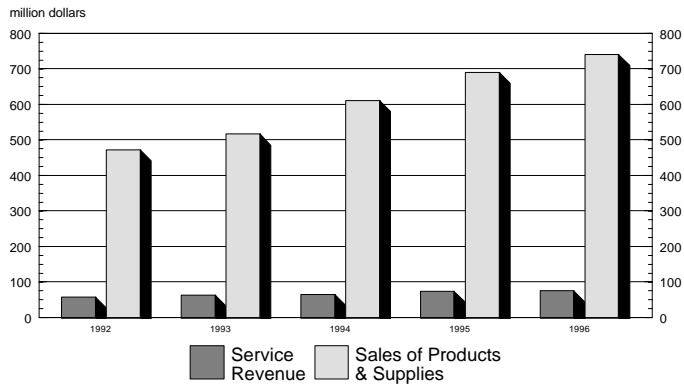


Figure 16: Number and Membership of Production Co-operatives, 1992 - 1996

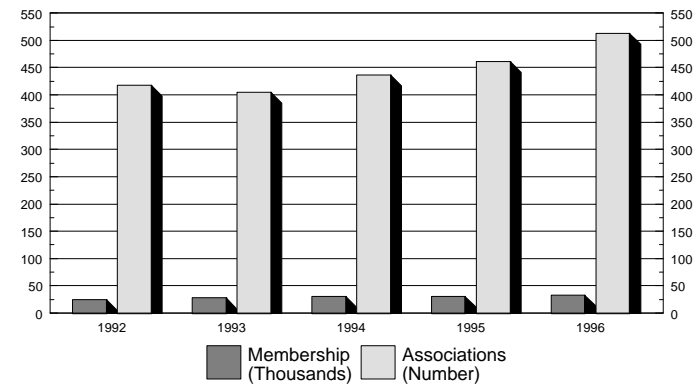


Figure 17: Volume of Business of Service Co-operatives, 1992 - 1996

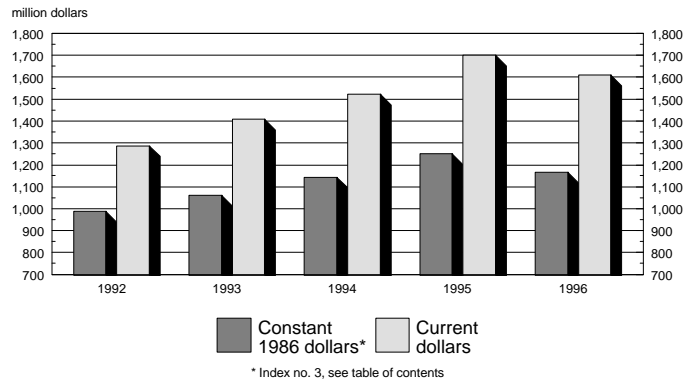


Figure 18: Number and Membership of Service Co-operatives, 1992 - 1996

