

# Canada

## Agricultural Equipment

DURABLE  VERSATILE  EXCEPTIONAL QUALITY

Agricultural activity must be efficient. **Canadian agricultural equipment is very practical** — high productivity, low maintenance, reliability and ease of operation.



*Versatile (now a Buhler brand) was the first company in the world to mass-produce a four-wheel-drive tractor.*  
(Photo: Buhler)

Canadian manufacturers meet all farming needs with innovative, modern, high-tech agricultural equipment — from huge 425 horsepower, four-wheel-drive tractors to complex ventilation systems for enclosures.

Today's rugged Canadian agricultural equipment and machinery emerge from more than a century of experience and innovation in Canada's vast area, very diverse soil and climatic conditions, and wide range of

agricultural operations. While other specialty equipment is produced, the main lines of Canadian firms are:

- ▶ Tractors and attachments
- ▶ Hay and forage production equipment
- ▶ Grain and oilseed production equipment
- ▶ Tillage and seeding equipment
- ▶ Livestock and poultry production equipment



*Canada is a world leader in air seeding technology and manufacturing expertise.*  
(Photo: New Holland)

### CANADIAN EXCELLENCE

Canada has highly similar soil and climatic conditions to many other countries. Not surprisingly, proven Canadian built equipment is in use in demanding, large-scale dryland farming around the world.



Government  
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du Canada

## Agricultural Equipment

Canadian equipment is designed and manufactured for **continuously reliable service** in demanding conditions. This equipment has earned an international reputation for durability and exceptional quality.

Farmers and equipment buyers from around the world gather every year at Canada's international farming shows to inspect the latest in agricultural equipment technology. Purchasing decisions are based on the high quality of Canadian equipment.

[www.torontofarmshow.com](http://www.torontofarmshow.com)

[www.reginaexhibition.com](http://www.reginaexhibition.com)

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### MANUFACTURED IN CANADA

Canadian companies have the expertise and experience to find innovative solutions to unique requirements faced by international customers.

### Tractors and Attachments

Canada supplies **tough and proven** tractors for any sized farming operation. Buhler Industries carries on the proud tradition of Versatile in manufacturing four-wheel-drive tractors.

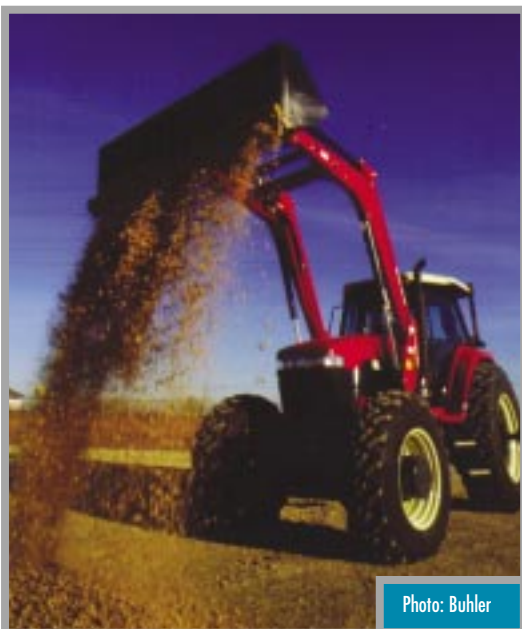


Photo: Buhler

Buckets, hay grapples, bale spears and pallet forks, are attached and detached with ease. Notwithstanding function nor size, Canadian companies manufacture an attachment that will suit any task.

### Hay and Forage Production Equipment

Canadian companies have extensive experience and outstanding capabilities.



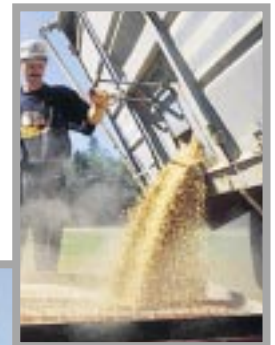
From single product focus to **comprehensive product lines**, Canadian companies meet all hay and forage equipment needs. (Photo: Macdon)

The hay and forage equipment sector includes pull-type and self-propelled swathers, mowers, mower conditioners, tedders, rakes, windrowers, square and round balers, and bale handling equipment.

### Grain and Oilseed Production Equipment

**An international reputation for quality and durability** —

Canada has earned an international reputation for intricate grain handling, cleaning, drying and storage systems.



Canada is regarded as having the **highest export standards in the world** for its grains — and the equipment to move it. (Photo: REM)

## Agricultural Equipment

Whatever the need — swathers, specialized combine headers, dryers, augers, storage bins, handling and storage systems, grain truck boxes/bodies — Canadian companies produce superior equipment to increase productivity and decrease product loss.

### Tillage and Seeding Equipment

Canadian companies **lead the world** in air seeding technology and equipment manufacturing. Canadians pioneered the use of air seeders in tandem, saving time, energy and soil.



Built tough and made to last, Canadian manufactured minimum tillage equipment, harrows, cultivators, stone removers, sub-soilers, and replacement parts for equipment can withstand harsh environmental conditions.



### Livestock & Poultry Production Equipment

With an international reputation for quality in several world markets Canadian companies specialize in providing fans, ventilation, and complete environmental control systems for poultry and hog operations, and in state of the art manure storage and handling systems.



Efficient equipment for the livestock and poultry sectors includes various types of housing and feeding systems for beef and dairy cattle, hog and poultry operations. Canadian companies also have substantive expertise in the manufacturing of livestock enclosures and cattle handling facilities.

### CANADA'S GLOBAL PRESENCE

International customers purchase Canadian agricultural equipment valued at about \$1.1 billion each year.

#### *International Purchases of Canadian Agricultural Equipment 2003*

United States	\$987,000,000	→
Europe	\$49,000,000	→
Australia	\$44,000,000	→
Other	\$33,000,000	→



**Canadian agricultural equipment — the latest technology, the highest quality, and an established global reach — building upon over 100 years of experience.**

## WOULD YOU LIKE MORE INFORMATION ON CANADA?

### Canadian Suppliers

- ▶ The Canadian government has a comprehensive database of firms, products and capabilities. ([www.strategis.gc.ca](http://www.strategis.gc.ca))
- ▶ **PIMA – Agricultural Manufacturers of Canada** represents manufacturers of agricultural equipment throughout Canada. ([www.pima.ca](http://www.pima.ca))



### Agriculture Equipment in Canada

- ▶ **PIMA – Agricultural Manufacturers of Canada** promotes the growth and development of Canada's agricultural equipment manufacturing industry and provides service to assist member companies on business practices and the interpretation of government regulations. ([www.pima.ca](http://www.pima.ca))
- ▶ **PAMI – Prairie Agricultural Machinery Institute** is an applied research and development organization serving manufacturers and farmers with resources to compete in markets at home and around the world. PAMI provides independent farm equipment evaluation and development. ([www.pami.ca](http://www.pami.ca))
- ▶ **Association of Equipment Manufacturers (AEM-Canada)** is the international trade and business development resource for North American companies that manufacture equipment, products and services used worldwide in the construction, agricultural, mining, forestry, and utility fields. ([www.aem.org](http://www.aem.org))

Prepared jointly by



Department of Foreign Affairs  
and International Trade  
Trade Commissioner Service

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