

# MANDATORY STANDING OFFER CATEGORIES

## **GROUP DESCRIPTIONS**

**April 4, 2006** 



## **Standing Offers - Mandatory vs. Optional**

Over the years, PWGSC has negotiated a number of Standing Offers on behalf of the government. These Standing Offers are for goods and services and are frequently used by many departments and agencies. They are often established through a competitive process, to obtain competitive prices from qualified suppliers. Other Standing Offers are negotiated with companies who have exclusive rights.

As approved by the Cabinet and announced in Budget 2005, it will be mandatory for all departments and agencies to use PWGSC's Standing Offers, where they exist. Since many of the current Standing Offers may be specific to one Region or may have been negotiated some time ago, we have completed a review of the Standing Offers in place for a first Group of 10 commonly purchased goods and services, to ensure that they are useable and represent good value.

Effective April 1, 2005, use of Standing Offers for these commodities will be mandatory when your department needs to purchase them

The use of all other Standing Offers, while desirable, is for the moment optional. In the future, as we complete the review process, more commodities and Standing Offers will be added to the mandatory list. We will communicate these additions to all departments and agencies as soon as they are made.

The following pages provide descriptions of the mandatory standing offer groups. They also provide general contact information, as well as the **Standing Offer Index** search headings to aid in your ability to identify each particular standing offer. Note that the number of suppliers and search headings identified may not however apply to all departments and regions. The applicable categories are reduced when the user department and region are identified under the search process. For convenience, the largest and most common search headings have been highlighted in yellow.

Any General Inquiries can be made through the PWGSC Help Desk at:

1-866-664-6609

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## N23 Ground Effect Vehicles, Motor Vehicles, Trailers, and Cycles:

This commodity group contains standing offers for the procurement of goods, including automobiles, trucks, recreational vehicles, trailers, and construction equipment.

Leasing and repair services for these goods are not found within this mandatory category.

**Listing Category: GOODS** 

**Total Number of Suppliers** : 39

#### **Standing Offer Index Commodity Search Headings:**

COMBAT, ASSAULT, AND TACTICAL VEHICLES, TRACKED PASSENGER MOTOR VEHICLES
SNOWMOBILE
SNOWMOBILE, SPARE PARTS
TRAILER, LOW BED TRUCK, TRACTOR, YARD
TRAILERS SPOTTER OFF HIGHWAY
DIESEL TRUCKS AND TRUCK TRACTORS, WHEELED

#### For Standing Offer Information please contact:

Pierre Dumoulin

Telephone: (819) 956-3953 Fax: (819) 953-2953

e-mail: pierre.dumoulin@pwgsc.gc.ca

Linda Émond

Telephone: (819) 956-4014 Fax: (819) 953-2953 e-mail: linda.emond@pwgsc.gc.ca



#### N58 Telecommunications Equipment and Accessories:

This section contains standing offers for the procurement of goods, including pagers, Blackberry devices, radios, audio-visual and videoconferencing equipment, telephone hardware, and radars and other detection devices.

Leasing and repair services for these goods are not found within this mandatory category. Cellular telephones and telephone/cell phone services (rate plans) do not have standing offers in place.

The Standing Offer link to the website for Audio-Visual, Projection and Videoconferencing (APV) Equipment (purchase only, no rentals) is available at: http://publiservice.gc.ca/services/icpsss-spicsn/apv/intro-e.html

**Listing Category: GOODS** 

**Total Number of Suppliers**: 79

#### **Standing Offer Index Commodity Search Headings:**

ACOUSTIC DATA PROCESSING SYSTEM

COMMUNICATION, DETECTION, AND COHERENT RADIATION EQUIPMENT

COMMUNICATIONS SECURITY EQUIPMENT AND COMPONENTS

INTERCOMMUNICATION AND PUBLIC ADDRESS SYSTEMS.

MISCELLANEOUS COMMUNICATIONS EQUIPMENT

RADAR EQUIPMENT, EXCEPT AIRBORNE

RADIO AND TELEVISION COMMUNICATIONS EQUIPMENT, AIRBORNE

RADIO AND TELEVISION COMMUNICATIONS EQUIPMENT, NON-AIRBORNE

RADIO NAVIGATION EQUIPMENT

RADIO RECEIVERS, VHF AM (EXCEPT AIRBORNE)

RADIO TRANSCEIVERS AND TRANSMITTER-RECEIVER, MOBILE

REMOTE MONITORING AND CONTROL SYSTEMS, RADAR EQUIPMENT,

TELECOMMUNICATIONS / DIGITAL DATA NETWORK

TELEPHONE AND TELEGRAPH EQUIPMENT

UNDERWATER SOUND EQUIPMENT

**VIDEO RECORDING AND REPRODUCTION EQUIPMENT** 

VOICE COMMUNICATIONS EQUIPMENT, AIRBORNE

VOICE MESSAGING SYSTEM, ELECTRONIC



#### For Standing Offer Information please contact:

#### **Communications Security Equipment and Components blackberry**

Nadia Moufarrej

Telephone: (819) 956-0574 Fax: (819) 956-0636

e-mail: nadia.moufarrej@pwgsc.gc.ca

#### **Telephone and Telegraph Equipment**

Jocelyn Rousseau

Telephone: (819) 956-5897 Fax: (819) 956-5078

e-mail: jocelyn.rousseau@pwgsc.gc.ca

Sylvie Legendre

Telephone: (819) 956-9205 Fax: (819) 956-5078

e-mail: sylvie.legendre@pwgsc.gc.ca

#### **Teletype and facsimile Equipment**

Kirkpatrick, Beth

Telephone: (506) 851-2856) Fax: (506) 851-6759

e-mail: beth.c.kirkpatrick@pwgsc.qc.ca

#### Audio-Visual, Projection and Videoconferencing (APV) Equipment

Ann Lacelle

Telephone: (819) 956-4479 Fax: (819) 953-4944 e-mail: ann.lacelle@pwgsc.gc.ca

Joanne Ladouceur (M)

Telephone: (819) 956-3587 Fax: (819) 953-4944

e-mail: joanne.m.ladouceur@pwgsc.gc.ca



## N70 General Purpose Automatic Data Processing Equipment (including Firmware), Software, Supplies and Support Equipment:

This section contains standing offers for the procurement of goods, including microcomputers (desktops, notebooks) and mainframe systems, data storage devices, networking hardware, computer software, printers, plotters and scanners, computer accessories such as memory boards, speakers, etc, and computer supplies including discs and cartridges.

Most of the categories will link to websites for detailed product information. These include:

Computers (all types): Computer Acquisition Guide (CAG)

http://computer.pwgsc.gc.ca/storage/index-e.cfm

Photocopiers and

Printers: Imaging Product Management Group

http://www.pwgsc.gc.ca/ipmg/text/index-e.html

Software: Software Acquisition Reference Centre (SARC)

http://software.pwgsc.gc.ca//diso/index-e.cfm

Includes Software products, documentation, maintenance and support services and may include professional services directly related to the installation, implementation, integration, usage, upgrade or training of the proprietary software.

**Listing Category: GOODS** 

**Total Number of Suppliers**: 191

**Standing Offer Index Commodity Search Headings:** 

#### **Most Common Items:**

ADP INPUT-OUTPUT AND STORAGE DEVICES (PRINTERS)
ADP SOFTWARE
COMPUTERS - AUTOMATIC DATA PROCESSING EQUIPMENT, SYSTEMS
SUPPLIES AND SUPPORT EQUIPMENT, DISC, CARTRIDGES



Other Items: Note some categories are open only to specific departments and regions

ADP COMPONENTS

ADP SUPPORT EQUIPMENT

**AUTOMATIC DATA PROCESSING SUPPLIES** 

COMPUTER SOFTWARE FOR TECHNOLOGY ASSISTED TRAINING

COMPUTER SOFTWARE, MILITARY APPLICATIONS, EMERGENCY PLANNING COMPUTERS, DIGITAL SYSTEMS, MICRO COMPUTERS,

DIGITAL TURNKEY SYSTEMS, MINI/SUPER MICRO (INCLUDES COMPUTERS,

MICRO, LAPTOP

DATA COMMUNICATIONS EQUIPMENT - ADAPTORS, INTERFACES, ETC.

MASS STORAGE SUBSYSTEMS - VERY LARGE

#### For Standing Offer Information please contact:

Desktop and Notebook Computers:

Kurt Young

Telephone: (819) 956-4013 e-mail: kurt.young@pwgsc.gc.ca

**Servers:** Rod Getzinger

Telephone: (819) 956-3252

e-mail: rodney.getzinger@pwgsc.gc.ca

**Storage:** 

Laurie Coughtry

Telephone: (819) 956-9145

e-mail: laurie.coughtry@pwgsc.gc.ca

**Printers:** Linda Jellicoe

Telephone: (604) 775-7697

e-mail: linda.jellicoe@pwgsc.gc.ca

**Internetworking:** 

Robert Pelot

Telephone: (819) 956-1086 e-mail: robert.pelot@pwgsc.gc.ca

**Software:** 

Arneaud Guénette

Telephone: (819) 956-1171

e-mail: arneaud.guenette@pwgsc.gc.ca



## N71 Furniture:

This commodity group contains standing offers for the procurement of goods, including desks, chairs, tables, panel systems, workstations, cabinets and shelving. Most standing offers reference a range of products offered within a supplier's catalogue of items. In most cases purchases under \$25,000 are available from any supplier. The Standing Offer link to the website for office furniture is available at:

http://publiservice.gc.ca/services/icpsss-spicsn/furniture/intro-e.html .

As of April 1, 2005, up to \$25,000. clients must use the standing offer by completing a PWGSC-TPSGC 942 form (Call-up Against a Standing Offer) and forwarding it to one of the suppliers identified by commodity. Over \$25,000.01 up to \$400,000 (dependent on the commodity) use the furniture component of e-Purchasing: <a href="https://achatsendirect-e-purchasing.gc.ca/">https://achatsendirect-e-purchasing.gc.ca/</a>

It is to be noted that for LAN Management Modular Shelving System the call-up limitation is \$40,000. Over the call-up limitation the client must send a new requisition (PWGSC-TPSGC 9200) for processing.

**Listing Category: GOODS** 

**Total Number of Suppliers**: 195

#### **Standing Offer Index Commodity Search Headings:**

CABINETS, LOCKERS, BINS AND SHELVING HOUSEHOLD FURNITURE

LAN MANAGEMENT MODULAR SHELVING SYSTEM OFFICE FURNITURE

#### For Standing Offer Information, please contact:

#### **Metal Filing and Storage Cabinets:**

Raymonde St-Louis

Telephone: (819) 956-7329

e-mail: raymonde.st-louis@pwgsc.gc.ca

#### **Interconnecting Panels and Supported Components:**

Lisa Marie Teed

Telephone: (819) 956-6909 e-mail: <a href="mailto:lisa.teed@pwgsc.gc.ca">lisa.teed@pwgsc.gc.ca</a>



## **Office Seating**

Manon Bouliane

Telephone: (819) 956-7437

e-mail: manon.bouliane@pwgsc.gc.ca

## **Freestanding Furniture**

Stéphane Dubeau

Telephone: (819) 956-3816

e-mail: stéphane.dubeau@pwgsc.gc.ca

#### **Desking Systems**

Francine Smith

Telephone: (819) 956-7331

e-mail: francine.smith@pwgsc.gc.ca

Contact us by e-mail at: furniture@pwgsc.gc.ca or by facsimile at: (819) 956-7353



## N74 Office Machines, Text processing and Recording Equipment:

These commodity groups contain standing offers for the procurement of all types of office supplies, such as including pens, pencils, desk accessories, calculators, file folders, paper, toners, stamp machines, etc. Standing offers are in place with the major of office supply vendors. Purchases generally receive a significant discount (50%+) off catalogue prices.

Office furniture, printers, photocopiers, computers and printers/copiers available from these suppliers are not included in these Standing Offers.

Most standing offers reference a range of products offered within a suppliers catalogue of items. Note: If an item is not identified in the catalogue or standing offer, that item may not be purchased..

The suppliers for these standing offers have been ranked from lowest to highest prices, based on a basket of goods created by PWGSC at the time of the bid evaluation. This does not necessarily mean that they will be the lowest bidder for the clients actual needs.

Because of this the client is encouraged to create their own basket of goods and choose the best overall priced offer, based on their requirements.

Goods/Services may be ordered by 942 Call-up, telephone, facsimile, specialized, approved client or supplier order forms or any other method deemed acceptable by both the client and the supplier. Payment may be made by Credit Card.

Individual call-ups will not be less than \$100.00 or exceed \$40,000.00 including GST or HST. Call-ups between \$40,001 and \$100,000, including GST or HST, must be sent to PWGSC for approval.

Requirements above \$100,000, including GST or HST, must be forwarded to PWGSC for the appropriate procurement action.

Orders can be made either through call-up forms, purchase orders, or in person by acquisition card.

and



## **N75 Office Supplies and Devices:**

Office supplies: (N75) (included under N75 office supplies are the separate Standing Offers for N6750W - Photocopy Paper, N7045110 - Printer and Facsimile Toner Cartridges and N7045101 - Remanufactured Toner Cartridges which are included in the Mandatory Standing Offers.

**Listing Category: GOODS** 

**Total Number of Suppliers**: 79

#### **Standing Offer Index Commodity Search Headings:**

MISCELLANEOUS OFFICE MACHINES (N74)

OFFICE DEVICES AND ACCESSORIES

OFFICE SUPPLIES

PAPER, COMPUTER PRINTOUT PLAIN, CONTINUOUS

PAPER, OFFICE STATIONERY

STATIONERY AND RECORD FORMS

#### For Standing Offer Information, please contact:

Banning, Debra

Telephone: (819) 956-7337 Fax: (819) 956-7340 e-mail: debra.banning@pwgsc.gc.ca



#### N84 Clothing, Accessories and Insignia:

This commodity group contains standing offers for the procurement of various types of clothing, including work clothes, uniforms, and accessories such as gloves, footwear, and specialized military/police gear.

Services related to clothing, such as alterations or dry-cleaning are not included in this category. Most standing offers reference a range of products offered within a suppliers catalogue of items. Purchases under \$25,000 are available from any supplier. CORCAN is also a provider of some of these goods, and a priority to utilize CORCAN items where applicable, exists.

Orders can be made either through call-up forms, purchase orders, or in person by acquisition card.

**Listing Category: GOODS** 

**Total Number of Suppliers**: 79

#### **Standing Offer Index Commodity Search Headings:**

BADGES AND INSIGNIA
BOOTS, SHOES, SPECIAL SIZES
CLOTHING WORK
CLOTHING, SPECIAL PURPOSE
FOOTWEAR, MEN'S
GLOVES, WORK (CLOTHING SPECIAL PURPOSE)
INDIVIDUAL EQUIPMENT
ORGANIZATION DEVELOPMENT
SHIRTS, WORK INCLUDING KITCHEN SHIRTS
SHOES MEN'S GOODYEAR WELT OFFICERS ME

SHOES, MEN'S, GOODYEAR WELT, OFFICERS MESS (POLICE TYPE)

RCMP SWIMWEAR,

MENS AND WOMENS UNIFORMS



## N91 Fuels, Lubricants, Oils and Waxes:

Fuels are purchased through the National Fuel Procurement Program, managed by the Fuel and Construction Products Division, of PWGSC. This includes the following:

Aviation Fuel
Marine Fuel
Diesel Fuel (including low sulphur diesel)
Automotive Gasoline (including ethanol blended gasoline)
Heating Oil.

Please note that only authorized users may call-up fuel against these Standing Offers. Details on fuel procurement can be found at the Fuel Procurement Intranet site:

http://publiservice.gc.ca/services/icpsss-spicsn/fuel/intro-e.html

Other fuel related-products include lubricants, oil and grease, and gasoline purchased through fleet acquisition cards.

**Listing Category: GOODS** 

**Total Number of Suppliers** : 26

For more information please contact:

Raymond Carrière

Telephone: (819) 956-4032

e-mail: raymond.carriere@pwgsc.gc.ca



## **D Information Processing and Related Telecom Services:**

This section contains standing offers and supply arrangements put into place for the procurement of services related to telecommunication delivery services and information technology consulting. This includes system and network architects, programmers, IT project managers, web-designers, technology training, and other consulting services.

Related goods such as data processing hardware or software are not included in this category. Telecommunication service providers (cellular phone plans, telephone service plans) generally are procured through major contracts, and do not use standing offers.

Most agreements in place are supply arrangements. These generally are lists of prequalified suppliers identified for various sub-categories. Prices are typically per-diem ceiling rates. In most cases, for any projects below \$89,000, any supplier on the list may be selected above that value a formal tender process is generally required. It is recommended that for all dollar amounts at least three suppliers be requested to provide quotations for each specific project. Prices should be negotiated lower than the published maximums.

**Listing Category: SERVICES** 

**Total Number of suppliers**: 917

#### **Standing Offer Index Commodity Search Headings:**

COMPUTER AIDED DESIGN/ MANUFACTURING SERVICES

COMPUTER AND DATA PROCESSING SERVICES

DATA CENTRE SERVICES

DATA CONVERSION SERVICES

DATA TRANSMISSION SERVICE

DESIGNING AND PROGRAMMING WEB SITES

INFORMATICS CONSULTING SERVICES. SOFTWARE DEVEL

INFORMATICS PROFESSIONAL SERVICES

INFORMATICS SYSTEMS INTEGRATION

INFORMATION RETRIEVAL SERVICES, DATABASE

MICROGRAPHIC SERVICES

OPTICAL SCANNING SERVICES

PROGRAMMING SERVICES

SYSTEMS INTEGRATION, INFORMATICS COMMODITIES AND SERVICES



## R Professional, Administrative and Management Support Services:

This section contains standing offers and supply arrangements put into place for the procurement of services related to the hiring of consulting and temporary help personnel.

Included in this commodity group are consulting services related to:

Change Management Services; Mediation; Courier Services; Temporary Help;

Most agreements in place are supply arrangements. These generally are lists of pre-qualified suppliers identified for various sub-calefactories. Prices are typically perdiem ceiling rates. In some cases, for any projects below \$89,000, any supplier on the list may be selected Above that value a formal tender process is generally required Others include standing offers that are ranked in order of selection. The number 1 ranked supplier has the right of first refusal for any work. If that supplier is unable to meet the requirement, the next highest ranked supplier is to be used.

Some categories utilize an automated database for selection. The standing offer index will link to these sites. These include Temporary Help Services and Courier Services:

**Listing Category: SERVICES** 

**Total Number of suppliers**: 1218



## SEARCH CATEGORIES

## **Standing Offer Index Commodity Search Headings**

## STANDING OFFERS OPEN TO ALL DEPARTMENTS

STANDING OFFERS OPEN TO ALL DEPARTMENTS SOI Search Heading	Description	Department	Region
AUDIT COMPREHENSIVE	Mediation services; Audit services; ISO 9001, Forensic audits; Management studies	ALL	National
COURIER SERVICE	Provide courier service for various envelopes and packages	ALL	Pacific, Atlantic, NCR & National
GENERAL MANAGEMENT	Business / Financial Consultants Change Management	ALL	ALL National (v for Quebec)
GENERAL OFFICE HELP	Provide temporary help services	ALL	All
PERSONNEL MANAGEMENT	Harassment investigation, Human resources support services, Executive counseling services, Reference check services	ALL	National
SHREDDING SERVICE	Provide paper shredding service	ALL	Atlantic, Western
TEMPORARY HELP SERVICES	Provide temporary help services	ALL	Atlantic, Western, Pacific, Quebec
TEMPORARY HELP SERVICES,	Provide temporary help services	ALL	Atlantic, Ontario



GENERAL OFFICE		
STAFF		



## STANDING OFFERS OPEN ONLY TO SPECIFIC DEPARTMENTS

SOI Search Heading	Description	Department	Region
AUCTIONEERING SERVICES	Ensure the proper conduct of a public auction of Crown owned items	PWGSC	Western
BUSINESS SERVICES	Client Advisory Services and Program Administration	ALCOA	Atlantic
BUSINESS SERVICES, N.E.S.	Aboriginal Historical Research	PWGSC	Atlantic
CABLE PLANT - SERVICES	"Cabling Services"	TRANSPORT	National
CERTIFICATIONS/ ACCREDITATIONS FOR PRODUCTS & INSTITUTIONS	"ISO 14001 Auditing Services"	PWGSC	National
CONSULTING SERVICES  - ISS HRDC Supply Arrangement	"Wide spectrum of professional services and solutions" 38 occupational categories	HRDC, but open to other departments through the C.O.	National
COURT REPORTING SERVICES	Provide full transcription services	Correctional Service of Canada	Western, Pacific, National
DATA COLLECTION SERVICES	Agricultural research; Provide seismic data	Agriculture & Natural Resources	Quebec and We
JOB DESCRIPTION WRITING	"Technical writing – research documents"	DND	Quebec
LANGUAGE INTERPRETATION SERVICES	Translation services	RCMP , HRSDC	Québec
LANGUAGE TRANSLATION AND INTERPRETATION	Translation services	HRDC	Ontario, Quebec
LIBRARY SERVICES	"Dubbing of Protected B Material"	DND	Atlantic
ORGANIZATION	Internal	HEALTH &	Quebec



DEVELOPMENT		NFB	
PAPER SHREDDING	Provide paper	PWGSC	Atlantic,
SERVICE	Shredding Service		Western, Pacific



## STANDING OFFERS OPEN ONLY TO SPECIFIC DEPARTMENTS

SOI Search Heading	Description	Department	Region
REAL ESTATE	Provide real property,	PWGSC	NCR
BROKER	consulting, advisory		
SERVICES	and project delivery		
	services		
SERVICES OF	Second career and	DND	Pacific
INDIVIDUALS	adult (ongoing)		
MANAGEMENT	education counseling		
TECHNICAL	Technical	DND	Atlantic,
INVESTIGATIONS	Investigations and		Pacific,
AND	Engineering Services,		Western
ENGINEERING	Environmental Site		
SERVICES	Work, Boiler Room		
(TIES) TECHNICAL,	Maintenance,		
ENGINEERING AND	Technical Maintenance		
MAINTENANCE	Support		
SERVICES			
(TEMS)			
TEMPORARY HELP	Consulting engineer	DND	Ontario,
SERVICES	(Ontario), Scientific		Quebec
- PROFESSIONAL AND	support services		
TECHNICAL	(Quebec)		
TRANSCRIPTION	Translation services	INDUSTRY	Ontario,
SERVICES	(Quebec), Media monitoring		Québec
	services (Ontario)		
TRANSLATION	Provide translation	ENVIRON.	Québec,
SERVICES	Services		Pacific