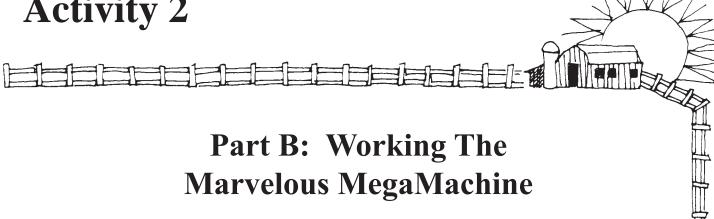
## **Activity 2**



**Study Question:** How does grain farming, transportation and export affect students if their

families are not in the grain business?

**Activity:** Students role play the benefits from national transportation links

spreading beyond primary producers to whole communities.

**Curriculum Fit: Grade Four - Social Studies** 

Self-sufficiency/Independence

Explore the benefits Alberta derives from its links with other parts

of Canada and the world.

**Agriculture Concepts: Economic Importance** 

**Purpose:** To have students experience how money earned in grain exports moves

through the economy.

**Materials Required:** task sheets provided

supply of blank paper

\$160,000 play money per farmer

**Time Required:** Two 50 minute periods.

## Background — For the Teacher

This activity demonstrates what happens to farm income.

It will be most effective if your class does it immediately after the activity, Working the Marvelous MegaMachine. In Working the Marvelous Megamachine, students acting as farmers receive \$160 per tonne of grain sold. If all of their grain is sold during your simulation this will total \$160,000. In this activity your student farmers will pay their bills. You can run Part B of the exercise independently by simply telling the student farmers to begin with \$160,000.

The figures used here are reasonable estimates of the operating costs of average wheat farmers. The figure for mortgage payments represents an 11% interest rate on a mortgage of about half the 1996 start up costs for a farm this size. The total income is based on the 1996 final Canadian Wheat Board price for #1 Northern Hard Red Spring Wheat and an average crop from a six quarter section (384 hectare) farm.

Students should benefit from this activity in two ways. First, they will see the cash squeeze that results from low prices paid to the farmer; and secondly, as they follow the money paid through the next spending stage, they will see how money earned in grain exports benefits people throughout the province.

#### **Procedure**

#### **Preparation**

- 1. Photocopy Student Resource Sheets Four to Six and cut the cards apart so that students can play the game.
- 2. Photocopy the Student Resource Sheets as follows: Student Resource Sheet One 1 per student
  - Student Resource Sheet Two 1 per supplier Student Resource Sheet Three - 1 per farmer

#### Introduction

- 3. Ask the students who were farmers in Activity 1 Working the Marvelous MegaMachine to tell the class how much they were paid in total, and how much their entire crop was worth.
- Explain that in this exercise students will see what happens to all the money that goes to a farmer.
- 5. Have those students who are not acting as farmers draw a role card from this lesson.
- 6. Students brainstorm a list of what a family spends money on. Copy the list onto Student Resource Sheet One.

- Have student suppliers make out bills for each of the farmers in the amount owed.
- 8. Have the student suppliers move among the student farmers, presenting bills and receiving cheques or play money.
- Once all the bills are paid, distribute Student
  Resource Sheets One and Two to the
  appropriate students and have them record their
  transactions.

#### Conclusion

- 10. As soon as the recording is completed lead the class in a discussion focusing on:
  - a. How did the farmer do financially?
  - b. How does the money earned by the farmer reach the other members of his or her community?

#### **Discussion Questions:**

- 1. a. Did the farmers in this exercise make enough money?
  - b. How much would the farmers need to be paid per tonne of wheat to pay all their costs with 1000 T production?
  - c. How much would the farmers need to increase their production to meet their costs at the price of \$160/T?
  - d. If all the events of these lessons were true, and you were the farmer, what would you do to pay your bills?
- 2. a. How many businesses does it take to supply the things listed here?
  - b. What kinds of things would be paid for as family living expenses by the farmers and suppliers in this activity?
  - c. How many more businesses does it take to supply these items?

#### **Related Activities:**

- 1. Ask local businesses how they are affected by increases and decreases in farm income.
- 2. Invite a guest speaker to talk about how farms make and spend money.
- Collect news articles and other information on how farming and rural towns are linked physically, economically and by communications to each other and to far away places.

## STUDENT RESOURCE

# SHEET ONE — Family Purchases



List ten or more things that a family spends money on.

## STUDENT RESOURCE

# SHEET TWO — Supplier's Income and Expenses

INCOM	E
A.	NUMBER OF CLIENT FARMERS:
В.	AVERAGE BILL PER FARMER:
	TOTAL INCOME (A x B):
EXPENS	SES
List	five to ten items a business must spend money on.

#### STUDENT RESOURCE 36,000 2,500 500 4,000 2,000 2,000 80,000 3,000 \$28,000 8,000 5,000 8,000 5,000 10,000 Service/Repair Shop Insurance Company Chemical Suppliers **Local Government** insurance coverage Utility Companies machinery repair Total Expenses SHEET THREE — Farmer's Expenses Crop Insurance machinery fund Alberta Hail & preparing taxes crop insurance Seed Supplier mortgage loan property taxes operating loan seed for crop utilities used Accountant living costs and advice pesticides fertilizer Farmer Bank fuels \$10,000 \( \text{\ti}\text{\texi{\text{\texi{\text{\texi}\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\texi}\text{\text{\texi}\text{\text{\text{\texi}\text{\text{\texi}\tint{\text{\texi}\tint{\text{\texi}\text{\text{\texi}\text{\text{\texi}\text{\texi}\text{\text{\te 2200 \$2,500 fuels \$8,000 $\square$ machinery repair \$5,000 $\square$ SERVICE/REPAIR SHOP CHEMICAL SUPPLIERS fertilizer \$10,000 ACCOUNTANT LOCAL GOV'T preparing taxes property taxes and advice pesticides MegaMachine living costs \$28,000 $\square$ machinery fund \$36,000 $\square$ 22,000 from the Income SEED SUPPLIER **FARMER** Income from the Megamachine **Fotal Expenses Amount Remaining** seed for crop mortgage loan \$80,000 □ operating loan \$3,000 □ \$2,000 insurance coverage \$2,000 **INSURANCE COMPANY** \$4,000 **UTILITY COMPANIES CROP INSURANCE ALBERTA HAIL &** BANK operating loan crop insurance utilities used Equals **Minus**

### STUDENT RESOURCE

### SHEET FOUR —

## **Role Cards**



#### **BANK**

Collect \$80,000 for mortgage loan for start up costs. Collect \$3,000 for interest on an operating loan. (Money the farmer borrows to pay bills until he is paid for his crops.)

#### UTILITY **COMPANIES**

(electricity, telephone, natural gas)

Collect \$2,000 for utilities used.

#### **ACCOUNTANT**

Collect \$500 for preparing taxes and management advice.

#### LOCAL **GOVERNMENT**

Collect \$2,500 property taxes.

#### **FARMER**

Take \$28,000 for living costs.

Set aside \$36,000 into a machinery replacement fund. (This is 15% of the \$240,000 your machinery cost.)

#### **INSURANCE COMPANY**

Collect \$2,000 to protect against losses to fire, theft, accidents and liability for other injuries.

#### SERVICE AND **REPAIR SHOP**

Collect \$8,000 for gasoline, diesel fuel, motor oil and grease.

Collect \$5,000 for machinery repair.

### **ALBERTA HAIL** AND CROP **INSURANCE**

Collect \$4,000 to protect against crop loss from hail, drought and insect infestations.

#### **SEED SUPPLIER**

Collect \$5,000 for providing seed for this year's crop.

#### **CHEMICAL SUPPLIERS**

Collect \$10,000 for fertilizer.

Collect \$8,000 for pesticides.

### **TEACHER RESOURCE**

## SHEET ONE — Case Study - Grain Farm



These cost figures were developed by Farm Business Management Branch, Alberta Agriculture, Food & Rural Development, for a 1280 acre (512 Ha) farm in south-western Alberta. They were accurate in Fall 1996.

Revenue figures are based on the final price paid by the Canadian Wheat Board for the top grade of Hard Red Spring Wheat in the 1996 crop year.

#### START-UP COSTS

#### FIXED OPERATING COSTS (ANNUAL)

1.	Land	\$	400/ac	1.	Land Taxes	\$ 2,500
2.	Water Well	\$	5,000	2.	Utilities	\$ 1,500
3.	Road	\$	3,000	3.	Licences/Insurance	\$ 2,000
4.	Natural Gas	\$	3,000	4.	Accounting Fees	\$ 500
5.	Electricity	\$	5,000	5.	Living Costs	\$ 28,000
6.	Phone	\$	1,500	6.	Depreciation of machinery,	\$ 36,000
7.	Sewage System	\$	3,000		15% of value	
8.	Mobile Home	\$	15,000		(not a cash cost)	
9.	Furniture/Appliances	\$	7,000			
10.	Grain Storage	\$	25,000			
11.	Equipment Storage	\$	18,000		TOTAL	\$ 70,500
12.	Grain Machinery	\$ 2	240,000			
13.	Truck	\$	17,000			
14.	Fuel Tank, Tools, etc.	\$	10,000			
	TOTAL	\$	864,500			

#### VARIABLE OPERATING COSTS AND ESTIMATED REVENUES

#### HARD WHEAT

REVENUE	COSTS

1. 2.	1996 final price Expected yield	\$ 160/Tonne 1 Tonne/acre	1. 2.	Seed Fertilizer	\$ \$	8/acre 20/acre
		or 2.5 T/hectare	3.	Chemicals	\$	10/acre
3.	Revenue per acre	\$ \$160.00	4.	Machinery-fuel & lube	\$	8/acre
4.	Total acreage	1000 acres	5.	Machinery-repair	\$	5/acre
		or 400 hectares	6.	Crop & hail insurance	\$	4/acre
			7.	Interest on operating capital	\$	3/acre
	TOTAL REVENUE	\$ \$160,000,00			_	

#### TOTAL REVENUE \$ \$160,000.00

TOTAL \$ 58/acre