

Highlights

- **Trade numbers softened across the board** in April. Exports and imports were both down, by 3.0% and 0.3%, respectively, and the trade balance narrowed by more than a fifth.
- Similar results were reported for trade with the U.S.; exports, imports and the merchandise trade balance were all down from the previous month.
- **Export prices remained relatively** unchanged in April, increasing by 0.7%. Import prices rose more substantially, up by 4.1%.
- The dollar weakened in April, down 2.0% or 1.4US¢. A significant fall in commodity prices (down 3.0%) was a contributing factor.

Key Monthly Trade Indicators (April 2000)

	¢	% change over			
	» millions	previous month	previous year		
Exports	32,774	-3.0	14.0		
- Exports to U.S.	28,428	-1.6	14.9		
Imports	29,602	-0.3	12.6		
- Imports from U.S.	21,979	-1.2	8.5		
Trade Balance*	3,172	4,114	2,464		
- Balance with U.S.*	6,449	6,635	4,481		
Commodity Prices**	108.5	-3.0	20.3		
Canadian Dollar (US¢)*	67.6	69.0	68.6		
Export Prices**	119.0	0.7	3.9		
Import Prices**	110.4	4.1	-2.7		

^{*} Data in levels only. ** Index (1992=100)

Source: Industry Canada compilations based on Statistics Canada data.

This Month's Feature Report: **Canadian Trade by Manufacturing High-Technology Industries**



Produced by the Micro-Economic Policy Analysis Branch, Industry Canada by Aaron Sydor and Jennifer Brill, under the direction of Rick Cameron and Someshwar Rao.





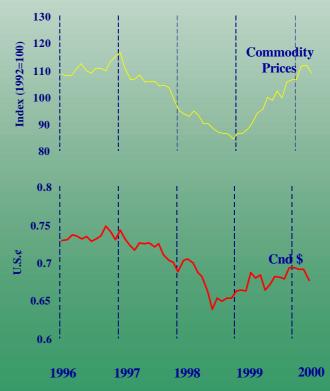
Exports, although down, are still at historically high levels

- The trade account can experience, at times, large month-to-month movements.
- Exports in April were somewhat lower than in March. Even so, they were still well above those in February.
- The trade surplus, although narrower than in March, is also at a historically high level.

Commodity prices declined for the first time since October of last year

- Commodity prices fell by 3.0% in April. This is the first drop since October of last year and the largest one month decline since the summer of 1998.
- The Canadian dollar also weakened in April, loosing 2.0% of its value or 1.4US¢ relative to the U.S. dollar.





Source: Statistics Canada, Bank of Canada



However, for the first 4 months of the year, export growth outpaced import growth in 6 out of ten Team Canada Sectors

- Exports of the most knowledge-intensive sectors, such as ICT, AMT, and Electric Power Equipment have been buoyed by strong economic performance in Europe.
- Although export growth (32.5%) has greatly outpaced import growth (13.2%) and the balance of trade has improved greatly, the trade deficit in ICTs still outweighs the surplus of all other Team Canada Sectors.
- Three of the four sectors in which import growth outpaced export growth are also the three smallest Team Canada Sectors.
 - ➤ The fourth, however, is Automotive the single largest Team Canada Sector.

Merchandise Trade, (Team Canada Sectors)

	Exports			Imports			Balance	
	<u>Millions</u>		Growth	<u>Millions</u>		Growth	<u>Millions</u>	
Team Canada Sectors	1999 YTD	2000 YTD	1999-	1999 YTD	2000 YTD	1999-	1999	2000
	Jan-Apr.	Jan-Apr.	2000	Jan-Apr.	Jan-Apr.	2000		
Aerospace & Defence	4,343	5,246	20.8%	4,293	3,960	-7.7%	50	1,286
Agri-Food	6,837	7,228	5.7%	5,296	5,442	2.8%	1,542	1,786
AMT	1,118	1,324	18.5%	1,248	1,558	24.8%	-131	-234
Automotive	32,161	33,529	4.3%	28,808	30,306	5.2%	3,353	3,223
Building Products	5,621	6,567	16.8%	4,822	5,349	10.9%	798	1,218
Electrical Power Equipment	1,871	2,329	24.4%	3,339	3,845	15.1%	-1,468	-1,516
Environmental Products	288	298	3.6%	496	823	66.1%	-208	-525
Health Products	1,202	1,178	-2.0%	2,265	2,277	0.5%	-1,062	-1,099
ICT	8,222	10,891	32.5%	16,246	18,389	13.2%	-8,024	-7,498
Plastics	2,590	3,007	16.1%	2,495	2,748	10.1%	94	259
Total Merchandise Exports	113,621.6	130,201.9	14.6%	104,023.5	114,888.5	10.4%	9,598.1	15,313.4

^{*} AMT - Advanced Manufacturing Technologies

** ICT - Information and Communication Technologies

Source: Industry Canada compilations based on Statistics Canada Data

High-Technology Industries

The OECD identifies the following industries as the manufacturing high-technology sector:

- Aircraft & Parts;
- Communications Equipment;
- Office, Store and Business Machines (Computers); and,
- Pharmaceuticals.

High-technology trade has more than tripled over the past decade...

- Canadian trade by high-technology industries grew substantially over the period 1988-1999.
 - ➤ Exports grew from \$9 billion to close to \$35 billion an average annual rate of 12.6%, compared to 8.8% for all merchandise exports.
 - ➤ Imports grew from \$17 billion to \$54 billion an average annual rate of 10.5%, compared to 8.5% for all merchandise imports.
 - ➤ As a result, the trade deficit in manufacturing high-technology industries more than doubled, from \$8 billion to \$19 billion

Canadian Trade in High-Technology Industries



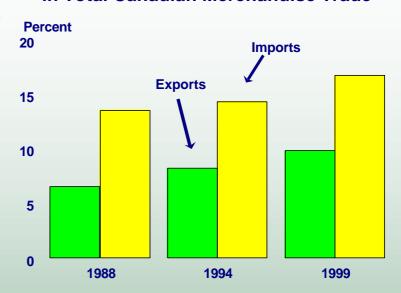
Source: Statistics Canada

This special report was prepared in collaboration with Can D. Le and Vanessa Chang of the Innovation Policy Branch, Industry Canada.

...increasing in importance in Canada's overall merchandise trade

- The share of high-technology products in total merchandise exports increased from 6.5% in 1988 to 9.8% in 1999.
- The share of high-technology imports also increased, from 13.5% in 1988 to 16.7% in 1999.

Share of High-Technology Industries in Total Canadian Merchandise Trade

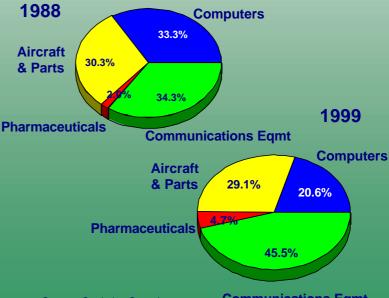


Source: Statistics Canada

The importance of Communications Equipment in Canada's exports has increased dramatically...

- Communications Equipment increased its share of high-technology exports from 34.3% in 1988 to 45.5% in 1999.
 - ► Pharmaceuticals also increased its share, rising from 2.1% to 4.7%.
- In contrast, the share of Computers declined substantially while that of Aircraft & Parts remained more or less unchanged.

Industrial Composition of High-Technology Exports



Source: Statistics Canada

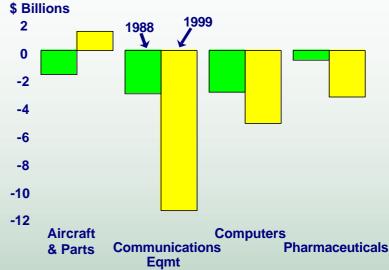
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Monthly I rade Bulletin Volume 2 Number 4 Trade by High-Technology Industries

...but, the trade deficit in Communications Equipment has increased considerably

- At \$11.5 billion, the trade deficit in Communications Equipment far outweighs that of all other manufacturing high-technology trade accounting for almost two-thirds of the high-technology trade deficit.
- Aircraft & Parts on the other hand, has consistently posted a trade surplus, albeit small, since 1989.

Balance of Trade in High-Technology Industries

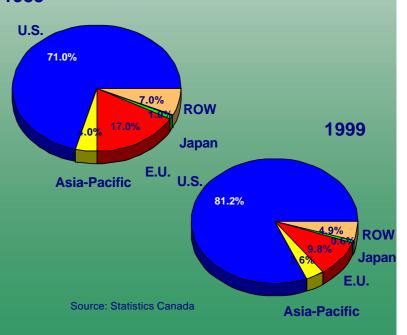


Source: Statistics Canada

More than four-fifths of manufacturing high-technology exports go to the U.S.

- In 1999, 81.2% of high-technology manufacturing exports were destined for the U.S., compared to only 71% in 1988.
- The shares of all non-U.S. destinations have declined considerably particularly the E.U., which saw its share halved.

Distribution of High-Technology Exports by Country/Region 1988



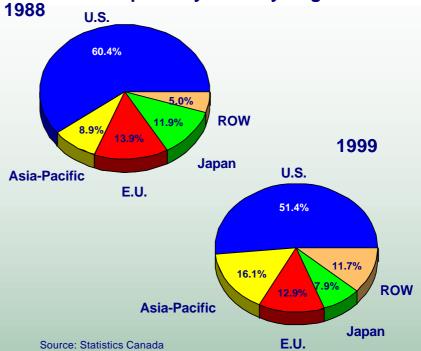
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The U.S. share of Canada's high-technology imports is falling

- In contrast to exports, the U.S. share of Canadian high-technology imports has declined
 — from 60.4% in 1988 to 51.4% in 1999.
- The shares of E.U. and Japan also fell, while the share of Asia-Pacific and the rest of the world (ROW) increased significantly.

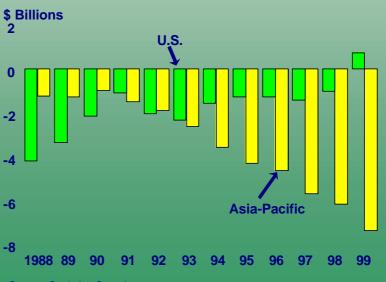




Canada now has a hightechnologies trade surplus with the U.S.

- Canada's trade deficit with the U.S. in high-technology products has steadily been shrinking, and in 1999, for the first time, crossed into surplus.
- At the same time, our trade deficit with Asia-Pacific has been increasing. In 1999 the deficit stood at \$7.4 billion.
 - ➤ The growth in the deficit may be attributed to U.S. firms shifting production to Asia-Pacific.

Canada's High-Technology Trade Balance



Source: Statistics Canada