

## Canada in the spotlight at India's Technology Summit

**New Delhi, India** > Canada has been selected as India's partner country for this year's **Technology Summit and Technology Platform** in New Delhi. The Summit, in conjunction with a visit to Bangalore, will take place from September 21 to 23 and will focus on boosting science and technology linkages between Canada and India. International Trade Minister Jim Peterson is expected to lead the Canadian delegation.

"India is a true economic giant that boasts the largest emerging consumer market in the world," said Minister Peterson during the Canada Trade Mission to India this April. "Canada wants to be part of it—including in the area of science and technology."

Canadian speakers at the Summit will include Canadian High Commissioner to India Lucy Edwards, the Prime Minister's National Science Advisor Arthur Carty and Telesat Canada Vice-President Paul Bush. India's growing economy and S&T strengths are attracting over 95 delegates from Canada, including researchers, scientists and entrepreneurs. In addition to the five Summit themes, there will be nationally televised sessions on investment and the commer-

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## Norway aquaculture show features Canada's best

**Trondheim, Norway** > Canada was the feature country at **Aqua Nor 2005**, the world's largest international aquaculture trade show, which took place in Norway this August. More than 130 Canadian delegates attended Aqua Nor, including representatives from federal and provincial government departments and ministries, First Nations, academic institutions and industry. Fisheries and Oceans Minister Geoff Regan led the Canadian delegation.

At the same time, Atlantic Canada Opportunities Agency Minister Joseph McGuire led a delegation of 23 Atlantic Canadian aquaculture businesses and organizations on a technology, trade and investment mission to Norway, in partnership with the Newfoundland Aquaculture Industry Association, Fisheries and Oceans Canada, National Research Council Canada and the Canadian Embassy in Norway. As part of the mission, the delegation participated in Aqua Nor.

During a breakfast attended by Norwegian business leaders, Minister McGuire promoted Atlantic Canada as a profitable place to do business. "Our aquaculture, R&D, oil and gas, ICT, and other emerging knowledge-based industries in particular provide attractive investment opportunities for businesses in Norway," said Minister McGuire. "This breakfast with potential investors provided a platform to showcase our region. And the message was heard loud and clear."

Norway is one of Canada's most important Nordic trading partners, ranking second after Denmark. Canadian exports to Norway totalled \$1.5 billion in 2004 while exports from Atlantic Canada accounted for \$78.9 million.

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cialization of R&D, as well as special sessions on earth sciences and disaster mitigation, and post-graduate research opportunities. Partnering sessions for Canadian and Indian delegates and site visits have been organized.

### Summit themes and India's highlights

Driven by new enterprise and recent innovation, biotechnology in India is witnessing accelerated growth. The sector has a potential to generate annual revenues of \$5.9 billion and one million skilled jobs. In the renewable energy area, the Indian private sector has invested mainly in wind, biomass, small hydro and solar thermal projects. Other areas, such as clean coal technologies, offer a wide range of Clean Development Mechanism projects. A nanoscience initiative of India's Department of Science and Technology has allocated nearly \$29 million over five years to support over 50 Indian research organizations.

In the area of ICT, India is among the fastest-growing wireless markets in the world, with over 39 million cellular phone users. Internet use is growing and educational software is becoming increasingly popular—industry experts anticipate this sector will develop toward Web-based learning. Opportunities exist for firms and academic departments in rural communications and specialized software, including digital imaging, animation, industrial automation and multimedia.

Today, India is emerging as a global R&D hub, where more than 150 multinational corporations have set-up their R&D units. It is doubling its investment in the S&T sector to over \$8 billion in the next 10 years. Key investments include 20 new national research centres, 220 universities and 200 laboratories. These investments, along with complementary areas of expertise between the two countries, present tremendous opportunities for collaboration between Canadian and Indian S&T institutions.

**For more information** on the Summit, go to [www.infoexport.gc.ca/science/india\\_techsummit-en.htm](http://www.infoexport.gc.ca/science/india_techsummit-en.htm).

## A word of warning for business travellers

**Ottawa** > Foreign Affairs Canada (FAC) has changed the terminology it uses to communicate official Travel Warnings. If it is not safe to travel to a foreign country or region, FAC will advise Canadians to avoid "all travel" to that destination. If the threat is lower, it will advise Canadians to avoid "non-essential travel."

For example, in light of the dangerous and unpredictable security situation in Iraq—where all Canadians are at risk—the Travel Warning will contain, "Foreign Affairs Canada advises against all travel to this country." In the case of the Central African Republic, which is recovering from civil unrest, it will say, "Foreign Affairs Canada advises against non-essential travel to this country."

The change responds to a request from the World Tourism Organization to standardize the terms used in travel warnings worldwide. Among the many events that can trigger an official travel warning are civil unrest, war, rebellion, natural disasters and health emergencies.

"Travel Warnings remain the Government of Canada's official advice to Canadian tourists and business travellers," says Lucie Chantal, Director of Consular Communications. "The decision to travel is still the sole responsibility of the individual."

**For more information**, business travellers should consult FAC's Consular Affairs Web site at [www.voyage.gc.ca](http://www.voyage.gc.ca) before going abroad.



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## Trinidad and Tobago selects Canada for new mobile network

**Port of Spain, Trinidad and Tobago** > The promise of competition in one of the more significant cellular phone markets in the English-speaking Caribbean has been realized, breaking a monopoly that the majority state-owned Telecommunication Services of Trinidad and Tobago (TSTT) has maintained on mobile telecommunications service for over 25 years.

The decision to award two new licences to LaqTel, a Trinidad-based group, and Irish telecom company Digicel, was the first step in introducing competition into a monopoly market in Trinidad and Tobago by providing competing cellular services. LaqTel received support from two major Canadian players in the telecom market: Nortel Networks and Saskatchewan Telecommunications International (SaskTel).

Nortel's code-division multiple access (CDMA) technology will give LaqTel's customers access to high-speed 3G data networks such as simultaneous voice and data services and streaming media. This strategic alliance was launched on July 25 at the official signing of an estimated \$60 million cellular services agreement between Nortel and LaqTel, which took place at the Canadian High Commission in Port-of-Spain.

Having been the longstanding supplier of equipment and services to TSTT, Nortel is no stranger to Trinidad and Tobago. TSTT engaged Nortel in 2004 for building a high-capacity, next-generation infrastructure based on Internet protocol technology, and again in 2005

for the expansion and upgrade of its GSM/GPRS wireless network.

Trinidad and Tobago's telecom initiative will further benefit from Canadian expertise through LaqTel's partnership with Sasktel, selected as its partner to design, build and operate the country's \$125 million CDMA cellular network business. SaskTel brings to the partnership expertise in network planning, design and operations, billing, process and customer care.

These events mark the commencement of the long-anticipated liberalisation of the telecom sector in Trinidad and Tobago. Competition is expected to stimulate growth in the cellular market size, estimated to reach some 800,000 customers and thus attracting fresh market possibilities for peripheral services and equipment in the sector.

**For more information**, contact: Michaeline Narcisse, Trade Commissioner, Canadian High Commission in Trinidad and Tobago, tel.: (868) 622-6232, ext. 3552, e-mail: michaeline.narcisse@international.gc.ca.



*Officials from Nortel, LaqTel and the Canadian Trade Commissioner Service at the official signing of the agreement.*

### Norway aquaculture show - from page 1

In collaboration with Fisheries and Oceans Canada and AquaNet, the Canadian Embassy in Norway organized a series of science and technology seminars at Aqua Nor to highlight Canada's leading-edge research in areas such as fish genomics, fish health, alternative feeds and the integration of traditional ecological knowledge with modern science. Presentations by Norwegian researchers involved in projects with Canada were an integral part of the program, and helped strengthen linkages between the two countries and identify new areas for collaboration.

Canada's successful week at Aqua Nor culminated with a dinner hosted by Minister Regan, attended by 160 guests. The meal recreated a corner of Canada in

Norway by featuring a menu consisting entirely of Canadian products, accompanied by film and music showing the best Canada has to offer.

Aquaculture is a relatively new commercial activity in Canada and in many other parts of the world, but already it occupies a significant position in the seafood production sector. Given Canada's close proximity to one of the world's largest markets, a reputation for high-quality, safe seafood products, excellent biophysical potential and a highly knowledgeable labour force, Canada is well positioned to benefit from aquaculture development.

**For more information**, go to [www.aquanor.ca](http://www.aquanor.ca). To receive an overview of the above-mentioned science and technology presentations, contact Barbara Thorjussen, Canadian Embassy in Norway, e-mail: [barbara.thorjussen@international.gc.ca](mailto:barbara.thorjussen@international.gc.ca).

### Big Knowledge thinks big at the World Bank

Big thinking has brought Big Knowledge into global markets. Understanding that what counts is creativity, not company size, the Montréal-based e-learning solutions provider has joined forces with global institutions, taking advantage of assistance from the Canadian Trade Commissioner Service and its partners. Such strategizing, coupled with first-rate business offerings, landed the company its latest contract, with the World Bank's Multilateral Investment Guarantee Agency (MIGA).

Big Knowledge Enterprises Inc., which has been in the technology-based training business since 1994, has become a leader in the development of total e-learning solutions, which it customizes for financial, pharmaceutical, biotechnology and wireless telecommunications companies, as well as for several global institutions—namely, the International Air Transport Association (IATA), the UN and, most recently, the World Bank.

#### International orientation gives edge

The company has an international orientation that is crucial for penetrating world markets: it employs a multilingual, multicultural staff and regularly produces training programs in English, French and Spanish.

It was what company President and Chief Strategist Anthony Siregar calls the “international look and feel” of its proposal that gave Big Knowledge an edge for winning the MIGA contract. “We made sure we respected the multi-ethnicity of the World Bank. We provided graphics and other multimedia representations of situations that reflected the Bank's multicultural environment.”

Another edge was its participation, in March 2005, in a mission to the World Bank organized by the World Trade Centre Montréal (the Montréal Board of Trade's export services branch). During the five-day mission, Mr. Siregar and International Marketing Director Byron Biggs met with a dozen World Bank project leaders, learning about specific projects around the world and also about the World Bank's mission and priorities, one of which is education.

While in Washington, Mr. Siregar got wind of MIGA's need for an investment promotion training course for its clients. Big Knowledge won the contract, based not only on the international look and feel of its presentation but also on the rigorous approach it takes to course design and production.

#### Learning from experience

From previous experience with IATA, the company had already learned about the importance of respecting the international culture embodied by such an institution. That knowledge served it well in winning a subsequent United Nations Development Programme (UNDP) contract in December 2004 to produce courses for 50,000 UN employees in 166 countries.

For the UN contract, Big Knowledge benefitted from assistance from its International Trade Canada (ITCan) Regional Office, which supplied the company with contacts at the Canadian Commercial Corporation (CCC), Export Development Canada (EDC) and the Canadian Consulate General in New York, each of which provided valuable support and advice.

“The ITCan Regional Office also gave us excellent advice on how to do business with the UN, which helped us enormously to prepare our proposal and presentation,” explains Mr. Siregar. “We learned a lot from our work with the UNDP,” he adds, “which helped us get into WB/MIGA.”

Big Knowledge is currently targeting markets in the Asia-Pacific region, specifically China and India. The company's strategy for penetrating these two markets is three-pronged: 1) working through its current network of customers that already deal with these countries (UN, WB, IATA), 2) linking up with the Canadian Trade Commissioner Service abroad, and 3) working with government agencies in Canada that promote the export of Canadian know-how.

“Canada can export its technology to many parts of the world without being second class,” says Mr. Siregar. “Our technology at Big Knowledge has received rave reviews from the UN, IATA and the World Bank—and they see a lot of technology. The bottom line is we're finding that a small entrepreneurial company like Big Knowledge, in a middle economy like Canada, can compete in the global sandbox if we link up with global institutions—which are already our customers—and if we avail ourselves of the support available from the Canadian government and its partners. You don't have to be a Goliath. You just have to be creative.”

**For more information**, contact International Trade Canada's International Financing Division, tel.: (613) 995-7251, e-mail: [ifinet@international.gc.ca](mailto:ifinet@international.gc.ca).



## CONSTRUCT CANADA 2005: Canada's largest construction show

Toronto, November 30-December 2, 2005 > International trade and business opportunities for Canadian construction services, building products and technologies will be a major focus at Construct Canada 2005. This 17th annual show is held concurrently with the HomeBuilder & Renovator Expo, PM Expo, Concrete Canada, and DesignTrends.

With over 1,100 exhibits and 21,000 attendees expected, the five shows will feature the latest in new Canadian products and technologies used for the design, construction, operation, retrofit and renovation of all types of buildings. The exhibits will cover 49 different categories of products and services.

As part of Construct Canada, Team Canada Inc partners have once again organized an international business program. This represents a unique opportunity for Canadian companies to unlock new global markets, as well as for international visitors to meet export-ready Canadian firms.

The program at Construct Canada is a coordinated effort on the part of Canada Mortgage and Housing Corporation (CMHC) International, the Canadian Trade Commissioner Service of International Trade Canada, Ontario Exports Inc. and the Canadian Construction Association.

### **November 30: International business program** *(presentations, luncheon and networking session)*

#### **Government programs and services for Canadian firms doing business internationally**

This session will provide an overview of Team Canada Inc trade programs, services and resources offered by the federal and provincial government as well as Crown corporations to assist Canadian firms in exporting their products and services. Discussions will include advice on how a Canadian company can effectively use Internet resources such as Export Source and Strategis to research foreign markets and to promote their company abroad. In addition, the Virtual Trade Commissioner, a personalized Web service for export-ready Canadian companies, will be discussed.

#### **The construction boom in China:**

##### **Increased business opportunities for Canadian firms**

Canadian architects, contractors, engineers, building product manufacturers and suppliers are busier than ever before in China. This session will examine the residential and commercial construction markets in China, the growing acceptance of North American design and building technologies and the opportunities for Canadian firms in this market.

#### **Discover a world of housing opportunities with wood-frame construction**

Canadians have learned to build houses that are energy efficient, durable, innovative, comfortable, healthy and adaptable to the challenges of almost any location. This session will examine step-by-step the wood-frame building system and its adaptability to markets around the world.

#### **Networking luncheon**

An opportunity to meet and network with international visitors and foreign companies in the construction and building products sector. Admission for the luncheon for international visitors is included in their registration fee. Canadian firms and executives can purchase individual tickets.

#### **International networking session**

During this afternoon session, Canadian architects, contractors, engineers, manufacturers and suppliers can meet with Canadian trade commissioners from key foreign markets to discuss export opportunities in their respective markets. International delegates will have the opportunity to connect with Canadian companies that have an interest in their market.

### **December 1 and 2: Visit exhibits**

These two days will be devoted to touring the 1,100 exhibits at the show, as well as visiting the CMHC innovative technology showcase and the hands-on demonstrations on the exhibit floor. International visitors can focus on exhibitors that have an interest in exporting to specific global markets.

An international business centre will be open to facilitate ongoing contact between Canadian firms and trade commissioners or international visitors to discuss potential business and trade opportunities.

### **New for 2005: Matchmaking services**

For an additional fee, international visitors can purchase matchmaking services that will provide them with up to four personal meetings with appropriate Canadian firms during the week of November 28, offering them greater access to Canada's housing systems, building technologies, products and expertise.

**For more information**, or to register for the international business program, contact: York Communications, tel.: (416) 512-1215, ext. 229, e-mail: [evelyn@yorkcom.to](mailto:evelyn@yorkcom.to), Web site: [www.constructcanada.com](http://www.constructcanada.com).

### Opportunities for Canadian wood products in France

The Canada Mortgage and Housing Corporation (CMHC) recently hired French marketing consultants *GMV Conseil* to conduct a survey of distributors in France in order to determine their interest in Canadian housing products. This initiative is part of the CMHC program "Identifying and Developing Business Opportunities in France for Canadian Manufacturers of Housing Components."

The comprehensive survey, conducted among 44 French distributors and wholesalers, produced results

that are both valuable and unexpected. Wood products for outdoor design are in high demand; these include greenhouses, garden sheds and garden furniture, as well as treated wood and deck components.

Canadian producers of outdoor furniture who are interested in finding out more about business opportunities in France should contact Liliana Gualtieri, CMHC, tel.: (514) 283-4014, fax: (514) 283-2983, e-mail: [lgualtie@cmhc-schl.gc.ca](mailto:lgualtie@cmhc-schl.gc.ca).

### Major food processing show coming up in Chennai

**Chennai, India, November 12-15, 2005** > The sixth edition of the **FoodPro** international food processing and technology fair promises to be a great venue for joint ventures, new tie-ups and the exchange of ideas. Since its first edition in 1995, it has grown to become one of the largest food shows in Asia.

FoodPro covers everything from food processing and manufacturing to packaging, storage and retailing. The event has become a key platform for interface between the food technology sector and the food industry. The 2005 edition will focus on the current trends in food processing and innovation through modern technology in the following sectors:

- food processing technologies;
- refrigeration and cold storage systems;
- packaging technologies and materials;
- dairy technologies;
- processed and packaged foods;
- retail and vending systems; and
- hospitality products and equipment.

Foodpro 2005 will feature a four-day exhibition, a two-day industry conference, technical and educational workshops, a sourcing forum, international country pavilions, tasting sessions and culinary demonstrations. It will provide a good marketing opportunity for Canadian agri-food and food processing companies to expand into the Indian marketplace.

**For more information**, contact Kishore Kumar, Trade Commissioner, Canadian Consulate in Chennai, tel.: (011-91-44) 2833-0888, e-mail: [kishore.kumar@gocindia.org](mailto:kishore.kumar@gocindia.org).



### Potential business lead: instant lottery in Greece

**Athens, Greece** > The Finance Ministry of Greece has confirmed plans to bring back Xysto, a widely popular instant lottery that was suspended in 2003 when a tender to renew its contract award stalled. Greek Secretary General of Finance Constantinos Mihalos announced that a new State organization will be established by the end of this year to manage the scratch lottery business. This new organization will be a small replica of the Greek Organization of Football Prognostics S.A. (OPAP) and it is estimated that its operation will not be awarded to an individual company.

The Greek government is currently working towards the upgrading of its state lottery infrastructure and the technology of the relevant department to handle this project.

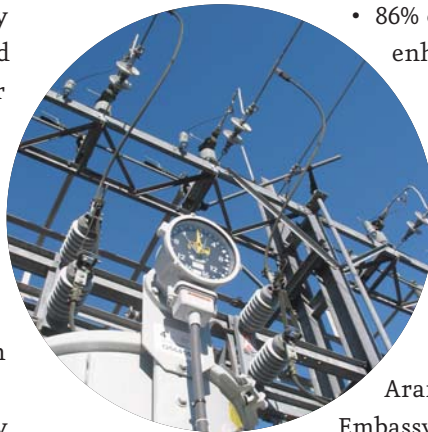
**For more information**, interested Canadian firms who have the appropriate technology, know-how or equipment should contact: Hellenic State Lottery, tel.: (011-30) 210-523-1495, fax: (011-30) 210-523-7743, e-mail: [laxeia@otenet.gr](mailto:laxeia@otenet.gr), Web site: [www.kratika-laxeia.gr](http://www.kratika-laxeia.gr).

## The power behind the Middle East electricity industry

Dubai, U.A.E., February 5-8, 2006 > **Middle East Electricity (MEE) 2006** will be held at the Dubai International Exhibition Centre, with support from the U.A.E. Ministry of Electricity and Water, the Federal Electricity and Water Authority and the Dubai Chamber of Commerce and Industry.

The Middle East region is currently experiencing phenomenal growth and offers immense business potential for companies involved in the electricity sector. The demand for electricity is expanding at a rate of 7 to 10% per year (the global average is 3%), and it is estimated that over \$69 billion will be spent over the next six years on the installation of new capacity in the Middle East and North Africa.

In 2005, the Middle East Electricity exhibition celebrated its 30th year in the region and featured over 710 exhibitors from 47 countries, including seven Canadian companies. The exhibition covered almost 18,000 square metres and attracted more than



20,000 local and international trade visitors. The event highlights include the following statistics:

- 92% of exhibitors stated that MEE 2005 had increased their business prospects in the region.
- 71% stated that MEE was better than any other comparable regional industry event.
- 86% of visitors stated that visiting the show enhanced their business effectiveness.

Why not participate in the Canadian pavilion at MEE 2006? The cost for exhibiting is US\$500 per square metre for a fully constructed booth with a table, chairs, power and lights, carpeting, a name board and an official entry in the exhibitors' catalogue.

**For more information**, contact: Imad Arafat, Trade Commissioner, Canadian Embassy in U.A.E., tel.: (011-971-2) 407-1300, e-mail: imad.arafat@international.gc.ca, or Venky Rao, Organizers' representative in Canada, tel.: (905) 896-7815, e-mail: middleeastelectricity@rogers.com. Web site: www.middleeastelectricity.com.

## Secure your business at premier Middle East security exhibition

Dubai, U.A.E., January 29-31, 2006 > **Intersec 2006**, the Middle East's premier security exhibition, will showcase a wide range of hi-tech products and equipment for the security industry. The 2005 show attracted over 7250 visitors from the Middle East, Europe and Asia, and had 330 exhibitors from 30 countries, including seven Canadian companies. There will be a separate Canadian Pavilion at the 2006 show.

Intersec 2006 will be set up to include dedicated sections featuring areas of specialisation and their products: police, fire, commercial security and health & safety. Products at Intersec 2006 will include:

- communications equipment
- bomb detection and disposal equipment
- forensic equipment
- computer & data security
- access control systems
- biometrics
- radar equipment
- guns and weapons
- alarm systems

- drug detection products
- CCTV and surveillance systems
- data and systems security
- domestic and retail security systems
- personal security products



The U.A.E.—and Dubai especially—is experiencing tremendous and continuous growth in the construction, infrastructure and tourism sectors. The city is also a hub for the Gulf region, Indian sub-continent, Iran and Commonwealth of Independent States markets. The show presents a good opportunity for Canadian firms to showcase their products and services to all these markets under one roof.

**For more information**, contact: Fouad Soueid, Trade Commissioner, Canadian Consulate in Dubai, tel.: (011-971-4) 314-5555, e-mail: fouad.soueid@international.gc.ca or Venky Rao, Organizer's Representative, tel.: (905) 896-7815, e-mail: venkyrao@rogers.com. Web site: www.intersecexpo.com.

## TRADE EVENTS

### AGRICULTURE, FOOD AND BEVERAGES

#### Rio de Janeiro, Brazil November 16-18, 2005

Attend **BioFach América Latina 2005**, a key event for organic products and services in Latin America. The first **Expo Sustentat** show for sustainable products will take place as a parallel event to BioFach, at the same time and location.

**Contact:** Canadian Consulate General in Sao Paulo, tel.: (011-55-11) 5509-4321, e-mail: infocentre.brazil@international.gc.ca.  
Web site: www.biofach-americalatina.com.br

#### Ho Chi Minh City, Vietnam March 16-18, 2006

The **International Livestock and Dairy Expo** will be Vietnam's first international exhibition on livestock and dairy products and processing. The show will focus on pig, dairy, cattle, feed, goat, broiler and egg production.

**Contact:** Canadian Consulate General in Ho Chi Minh City, tel.: (011-84-8) 827-9899, e-mail: hochi-td@international.gc.ca.

### ARTS AND CULTURAL INDUSTRIES

#### Santa Monica, California (U.S.) November 2-9, 2005

As the largest trade-focused film event in the world, the **American Film Market** sees production and distribution deals valued at more than \$500 million signed every year.

**Contact:** Jennifer Price, Trade Commissioner, Canadian Consulate General in Los Angeles, e-mail: cal.info@international.gc.ca.  
Web site: www.americanfilmmarket.com

#### Los Angeles, California (U.S.) November 15-16, 2005

Don't miss this year's **Hollywood Reporter/Billboard Film & TV Music Conference**, a key industry event featuring forums and workshops dedicated to the music of film and television production.

**Contact:** Jennifer Price, Trade Commissioner, Canadian Consulate General in Los Angeles, e-mail: cal.info@international.gc.ca.  
Web site: www.billboardevents.com

#### Miami Beach, Florida (U.S.) December 1-4, 2005

A highlight of the North American visual arts circuit, **Art Basel Miami Beach** will showcase 20th and 21st century art works along with crossover events featuring music, film, architecture, and design.

**Contact:** Andrée Poitras-Emard, Canadian Consulate General in Miami, e-mail: infocentre.miami@international.gc.ca.  
Web site: www.artbaselmiamibeach.com

### CONSUMER PRODUCTS

#### London, U.K.

#### January 15-17, 2006

The **DIY and Garden Show** is the main showcase for the do-it-yourself market in the U.K. Attendees range from independents to multiples and wholesalers, distributors to agents, representing all sides of the industry, from decorative to hardware and garden centres.

**Contact:** Carol Gould, Trade Commissioner Assistant, Canadian High Commission in the U.K., tel.: (011-44-20) 7258-6673, e-mail: carol.gould@international.gc.ca.  
Web site: www.diyandgardenshow.com

### ICT

#### Cartagena, Colombia October 26-28, 2005

Canada will be the profiled country at the **Andicom 2005** international telecommunications trade fair, the Andean region's largest and most respected telecommunications conference and commercial exhibition.

**Contact:** Canadian Embassy in Colombia, tel.: (011-57-1) 657-9800, fax: (011-57-1) 657-9915, e-mail: bgota-td@international.gc.ca.  
Web site: www.cintel.org.co

#### Washington, D.C. (U.S.)

#### November 16, 2005

**Partners in Security 2005** is one of the most important gatherings of IT professionals in the world, and will offer an opportunity to meet and network with key U.S. representatives of systems integrators and prime contractors.

**Contact:** Lindsay Margenau, Trade Commissioner, Canadian Embassy in the U.S., tel.: (202) 448-6312, e-mail: lindsay.margenau@international.gc.ca.  
Web site: www.gocsi.com/annual

### OCEAN TECHNOLOGIES

#### London, U.K.

#### March 21-23, 2006

Don't miss **Oceanology 2006**, the largest marine science and ocean technology exhibition in the world. In 2004, it attracted over 7,000 industry specialists. The **Spill 2006** exhibition and **Interspill 2006** conference run concurrently and will present advances in maritime and onshore spill technology.

**Contact:** Louise Rousseau, Trade Commissioner, Canadian High Commission in the U.K., tel.: (011-44-20) 7258-6667, e-mail: louise.rousseau@international.gc.ca.  
Web site: www.oio6.com

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