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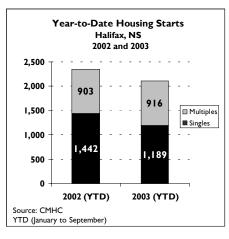
Canada Mortgage and Housing Corporation

VOLUME 7, EDITION 9 SEPTEMBER 2003

Housing Starts Fall into Autumn

But the industry remains busy...

- Declines in single-detached and multiple-unit housing starts combined to reduce total housing starts in Metro Halifax by 27.3 per cent in September compared with this time last year. Across Metro this month there were 224 total housing starts, compared with 308 total starts last year. The decline in September housing starts in Metro cannot be attributed the impact of Hurricane Juan as the monthly starts data was collected prior to the storm making landfall. With concrete flowing into 149 new foundations this month. single-detached housing starts were down 31.7 per cent over last September's level, and multiple unit starts fell from 90 units last year to 75 units this month.
- On a year-to-date basis (January to September), the number of total housing starts in Halifax is trailing last year's pace by 10.2 per cent. This year-over-year decline is due to lower results in single-detached and rental construction as semi-detached, row and condominium starts continue to exceed last year's pace. In fact Metro is starting to see a shift from single-detached activity to higher density development with



- multiple-unit starts accounting for 44 per cent of total starts over the first three quarters of this year compared to 39 per cent last year.
- Although starts continued to falter this month, builders remain busy as the pace of residential construction activity in Metro climbed in September by over 160 units or 9.6 per cent compared with this time last year. There were a total of 1,834 units under construction this month (albeit down from August's torrid pace of 2,118 units) with residential construction figures up across all housing types with the exception of single-detached homes.
- ✓ On the resale side of the market, total residential MLS® home sales in Metro Halifax declined by 9.6 per cent in September. Although sales faded, average price growth remained strong, climbing 7.2 per cent over last year. New listings showed some life climbing 4.1 per cent in September compared with last year. On a year-to-date basis, sales continue to lag last year's record performance by 8.1 per cent, while average price is up 8.5 per cent.
- ✓ Outside Metro Halifax, residential construction activity is turning in a strong showing over the first nine months of the year compared with 2002. Total housing starts were up in Cape Breton RM, New Glasgow, Truro and rural Nova Scotia while they were virtually unchanged in Kentville.
- ✓ Looking ahead, it is expected that starts activity may dip in the coming months in the aftermath of the hurricane as the industry focuses its attention on repairing existing homes as well as those homes that were already under construction that were damaged by the storm.

IN THIS

Housing Starts Fall into Autumn

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TABLE I ACTIVITY SUMMARY BY INTENDED MARKET HALIFAX CMA SEPTEMBER 2003

			FREEHOLD				GRAND
	i i	SINGLE	SEMI	ROW	CONDOMINIUM	RENTAL	TOTAL
PENDING STARTS	- Current Month	123	2	0	20	287	432
FENDING STARTS	- Previous Year	178	12	0	0	257	215
	- Freyious rear	176	12	0	U		213
STARTS	- Current Month	149	32	19	0	24	224
	- Previous Year	218	26	0	0	64	308
	- Year-To-Date 2003	1,189	201	86	309	320	2,105
	- Year-To-Date 2002	1,442	144	59	133	567	2,345
	2002	F 7 4		70	403	540	1.024
UNDER CONSTRUCTION	- 2003	574	119	79	493	569	1,834
	- 2002	669	68	53	259	624	1,673
COMPLETIONS	- Current Month	153	14	29	149	162	507
	- Previous Year	223	24	8	0	0	255
	- Year-To-Date 2003	1,221	150	82	290	490	2,233
	- Year-To-Date 2002	1,054	112	12	130	623	1,931
			_		_		
COMPLETED & NOT ABSORBED	- 2003	39	7	0	0	152	198
	- 2002	24		0	17	30	82
TOTAL SUPPLY	- 2003	613	126	79	493	721	2,032
TOTAL SOLLET	- 2002	693	79	53	276	654	1,755
	- 2002	0/3	, ,		270	031	1,733
ABSORPTIONS	- Current Month	141	15	29	149	116	450
	- Previous Year	213	20	8	0	57	298
	- Year-To-Date 2003	1,237	146	82	382	371	2,218
	- Year-To-Date 2002	1,081	111	12	155	722	2,081
	3-month Average	151	23	9	37	24	244
	12-month Average	146	16	6	24	26	218

Source: CMHC

TABLE 2 HOUSING ACTIVITY BY AREA AND BY INTENDED MARKET HALIFAX CMA

SEPTEMBER 2003

			OWNERSHIP							OWNERSHIP				
STARTS		CINICIE	FREEHOLD	DO)A/	CONIDO	DENITAL	GRAND	COMPLETIONS	CINICIE	FREEHOLD	0.0147	CONIDO	DENITAL	GRANE
STARTS		SINGLE	SEMI	ROW	CONDO	RENTAL	TOTAL	COMPLETIONS	SINGLE	SEMI	ROW	CONDO	RENTAL	TOTAL
HALIFAX CITY														
	Current Month	12	8	0	0	10	30	Current Month	25	12	0	0	94	131
	Previous Year	9	2	0	0	0	11	Previous Year	27	2	8	0	0	37
	Year-To-Date 2003	130	78	53	298	279	838	Year-To-Date 2003	133	48	32	125	418	756
	Year-To-Date 2002	165	16	24	75	405	685	Year-To-Date 2002	137	32	8	75	623	875
DARTMOUTH CI	ITV													
DAK I MOO I H CI	Current Month	37	6	19	0	14	76	Current Month	16	2	29	149	4	200
	Previous Year	51	22	0	0	0	73	Previous Year	26	10	0	0	0	36
	Year-To-Date 2003	278	70	33	II	23	415	Year-To-Date 2003	338	76	47	165	8	634
	Year-To-Date 2002	371	78	35	12	98	594	Year-To-Date 2002	229	26	4	9	0	268
	Tear To Date 2002	371	,,,	- 33		,,,	371	Tear To Bate 2002		20	•			200
BEDFORD-HAMM														
	Current Month	16	0	0	0	0	16	Current Month	24	0	0	0	64	88
	Previous Year	40	0	0	0	64	104	Previous Year	22	0	0	0	0	22
	Year-To-Date 2003	185	2	0	0	18	205	Year-To-Date 2003	172	2	3	0	64	241
	Year-To-Date 2002	283	0	0	46	64	393	Year-To-Date 2002	206	2	0	46	0	254
SACKVILLE														
JACKVILLE	Current Month	9	0	0	0	0	9	Current Month	26	0	0	0	0	26
	Previous Year	22	0	0	0	0	22	Previous Year	60	4	0	0	0	64
	Year-To-Date 2003	94	4	0	0	0	98	Year-To-Date 2003	97	2	0	0	0	99
	Year-To-Date 2002	175	12	0	0	0	187	Year-To-Date 2002	153	14	0	0	0	167
FALL RIVER-BEA		12	0	0	0	0	13	Current Month	9	0	0	0	0	9
	Current Month Previous Year	13 17	0	0	0	0	13	Previous Year	38	0	0	0	0	38
					0	0			38 	2			0	
	Year-To-Date 2003 Year-To-Date 2002	145 136	4 2	0	0	0	149 138	Year-To-Date 2003 Year-To-Date 2002	111	0	0	0 0	0	113 113
	1 ear-10-Date 2002	136		U	U	U	138	1 ear-10-Date 2002	113	U	U	U	U	113
HALIFAX COUN	TY SOUTHWEST													
	Current Month	17	18	0	0	0	35	Current Month	24	0	0	0	0	24
	Previous Year	18	0	0	0	0	18	Previous Year	21	8	0	0	0	29
	Year-To-Date 2003	210	42	0	0	0	252	Year-To-Date 2003	195	18	0	0	0	213
	Year-To-Date 2002	152	34	0	0	0	186	Year-To-Date 2002	128	38	0	0	0	166
HALIEAY COUNT	TV EAST													
HALIFAX COUN	Current Month	45	0	0	0	0	45	Current Month	29	0	0	0	0	29
	Previous Year	61	2	0	0	0	63	Previous Year	29	0	0	0	0	29
	Year-To-Date 2003	147	I	0	0	0	148	Year-To-Date 2003	175	2	0	0	0	177
	Year-To-Date 2003	160	2	0	0	0	162	Year-To-Date 2003	88	0	0	0	0	88
C CMLIC	rear-ro-Date 2002	160		U	U	U	162	1 lear-10-Date 2002	88	U	U	U	U	88

Source: CMHC

TABLE 3 UNDER CONSTRUCTION BY AREA AND INTENDED MARKET HALIFAX CMA SEPTEMBER 2003

			OWNERSHIP				
			FREEHOLD				GRAND
		SINGLE	SEMI	ROW	CONDO	RENTAL	TOTAL
HALIFAX CITY							
	Current Month	51	40	45	478	528	1,142
	Previous Year	55	4	16	75	506	656
DARTMOUTH CITY							
	Current Month	180	46	34	15	23	298
	Previous Year	239	58	37	56	54	444
BEDFORD-HAMMOND PLAIN	s						
	Current Month	68	0	0	0	18	86
	Previous Year	120	0	0	128	64	312
SACKVILLE							
	Current Month	23	2	0	0	0	25
	Previous Year	52	0	0	0	0	52
FALL RIVER-BEAVERBANK							
	Current Month	67	2	0	0	0	69
	Previous Year	50	2	0	0	0	52
HALIFAX COUNTY SOUTHW	EST						
	Current Month	91	28	0	0	0	119
-	Previous Year	53	2	0	0	0	55
HALIFAX COUNTY EAST							
	Current Month	94	I	0	0	0	95
	Previous Year	100	2	0	0	0	102

Source: CMHC

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HALIFAX HOUSING MARKET OUTLOOK

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TABLE 4 SALES AND PRICE OF NEW SINGLE-DETACHED HOUSES BY TYPE HALIFAX CMA SEPTEMBER 2003

Туре	Current Month	Previous Year	Year-To-Date 2003	Year-To-Date 2002
Bungalow			•	
Sales	29	26	124	149
Average Price	\$173.424	\$169,250	\$171,334	\$160,602
Median Price	\$164,000	\$158,500	\$166,950	\$156,000
,				
Split Level			1	
Sales	19	18	259	152
Average Price	\$190,984	\$156,461	\$172,971	\$165,101
Median Price	\$179,800	\$160,350	\$169,800	\$160,400
I.5 Storey				
Sales	2	2	1 12	6
Average Price	\$230,000	\$176,500	\$235,683	\$178,000
Median Price	\$230,000	\$176,500	\$250,000	\$180,000
2 Storey		117	(20	502
Sales	61	116	639	583
Average Price	\$256,884	\$230,124	\$240,506	\$214,944
Median Price	\$225,000	\$191,950	\$217,900	\$189,900
Other				
Sales	29	50	185	186
Average Price	\$126,297	\$141,436	\$150,727	\$146,451
Median Price	\$96,800	\$150,950	\$158,000	\$150,400
Unknown				
Sales	0	1	17	2
Average Price	\$0	\$215,900	\$90,347	\$198,900
Median Price	\$0	\$215,900	\$191,950	\$198,900
regian rice	Ψ	Ψ213,700	φι/ι,/30	φ101,700
Total				
Sales	140	2 3	1,236	1,078
Average Price	\$203,218	\$195,079	\$205,251	\$188,351
Median Price	\$180,000	\$171,000	\$184,000	\$170,000

Source: CMHC

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T	ABLE	5 - M O	NTH	LY NE	w si	NGLE-	DET	ACHED	НО	USE SA	LES	BY PRI	CER	ANGE	
						HΑ	LIFA	XCMA	4						
	<\$	89,999		0,000- 19,999		20,000- 49,999		50,000- 99,999		00,000- 49,999	>\$	250,000			
Period	sales	per cent	sales	per cent	sales	per cent	sales	per cent	sales	per cent	sales	per cent	Total Sales	Average Price	Median Price
September 2002	10	4.7%	4	1.9%	3 7	17.4%	101	47.4%	19	8.9%	42	19.7%	2 3	\$195,079	\$171,000
October 2002	4	2.8%	3	2.1%	1.1	7.7%	71	49.7%	19	13.3%	3 5	24.5%	143	\$215,946	\$187,000
November 2002	1	0.9%	0	0.0%	9	8.5%	56	52.8%	10	9.4%	3 0	28.3%	106	\$224,031	\$178,500
December 2002	5	2.6%	3	1.6%	28	14.5%	104	53.9%	2.5	13.0%	28	14.5%	193	\$197,104	\$176,900
January 2003	8	6.3 %	ı	0.8%	14	11.1%	67	53.2%	14	11.1%	22	17.5%	126	\$192,479	\$178,900
February 2003	0	0.0%	ı	0.7%	2.5	17.7%	72	51.1%	14	9.9%	29	20.6%	141	\$202,549	\$169,900
March 2003	9	6.0%	ı	0.7%	5 2	34.7%	58	38.7%	11	7.3%	19	12.7%	150	\$183,876	\$169,800
April 2003	0	0.0%	0	0.0%	14	14.7%	42	44.2%	16	16.8%	23	24.2%	95	\$214,944	\$190,000
May 2003	1	0.8%	ı	0.8%	8	6.1%	63	47.7%	27	20.5%	3 2	24.2%	132	\$212,342	\$189,900
June 2003	5	3.9%	ı	0.8%	10	7.9%	68	53.5%	22	17.3%	2 I	16.5%	127	\$199,008	\$185,600
July 2003	5	2.9%	0	0.0%	3	1.8%	99	57.9%	29	17.0%	3 5	20.5%	171	\$210,456	\$189,900
August 2003	2	1.3%	0	0.0%	10	6.5%	70	45.5%	23	14.9%	49	31.8%	154	\$228,158	\$198,950
September 2003	9	6.4%	13	9.2%	5	3.5%	65	46.1%	19	13.5%	3 0	21.3%	141	\$203,218	\$180,000

Source: CMHC

TABLE	TABLE 6 - MONTHLY NEW SINGLE-DETACHED UNOCCUPIED HOUSES BY PRICE RANGE HALIFAX CMA														
	<\$	89,999		0,000- 19,999		20,000- 49,999		50,000- 99,999		00,000- 49,999	>\$	250,000			
Period	units	per cent	units	per cent	units	per cent	units	per cent	units	per cent	units	per cent	Total Units	Average Price	Median Price
September 2002	0	0.0%	0	0.0%	2	8.3%	6	25.0%	3	12.5%	13	54.2%	24	\$297,041	\$269,950
October 2002	0	0.0%	- 1	2.4%	3	7.3%	15	36.6%	7	17.1%	15	36.6%	4 I	\$248,163	\$224,000
November 2002	0	0.0%	- 1	2.0%	4	8.0%	23	46.0%	7	14.0%	15	30.0%	5 0	\$215,572	\$176,950
December 2002	0	0.0%	0	0.0%	3	5.5%	2	38.2%	7	12.7%	24	43.6%	5 5	\$246,498	\$229,900
January 2003	0	0.0%	0	0.0%	0	0.0%	14	37.8%	3	8.1%	20	54.1%	3 7	\$274,116	\$269,900
February 2003	0	0.0%	0	0.0%	- 1	2.4%	16	38.1%	5	11.9%	20	47.6%	42	\$262,155	\$244,450
March 2003	0	0.0%	0	0.0%	5	8.5%	23	39.0%	14	23.7%	17	28.8%	5 9	\$233,449	\$209,000
April 2003	0	0.0%	0	0.0%	2	6.5%	14	45.2%	1	3 .2 %	14	45.2%	3 I	\$245,867	\$198,900
May 2003	2	6.7 %	0	0.0%	2	6.7%	11	36.7%	2	6.7%	13	43.3%	3 0	\$231,464	\$222,450
June 2003	1	3 .7 %	0	0.0%	ı	3 .7 %	1.1	40.7%	1	3 .7 %	13	48.1%	27	\$236,544	\$213,900
July 2003	0	0.0%	0	0.0%	2	8.0%	11	44.0%	1	4.0%	1.1	44.0%	25	\$254,812	\$190,000
August 2003	0	0.0%	0	0.0%	0	0.0%	8	29.6%	3	11.1%	16	59.3%	27	\$272,800	\$260,000
September 2003	0	0.0%	0	0.0%	0	0.0%	13	33.3%	4	10.3%	22	56.4%	3 9	\$274,722	\$259,900

Source: CMHC

TABLE 7 - HALIFAX-DARTMOUTH MLS® RESIDENTIAL ACTIVITY									
	September Year-To-Date								
INDICATOR	2002	2003	Per Cent Change	2002	2003	Per Cent Change			
New Listings	702	731	4.1%	7,504	7,382	-1.6%			
Unit Sales	481	435	-9.6%	5,366	4,933	-8.1%			
Average Price	\$147,918	\$158,634	7.2%	\$147,892	\$160,472	8.5%			

Source: Canadian Real Estate Association (CREA)

Note: The Nova Scotia Association of Realtors adopted new MLS® software in July 2003, and

as a result, the MLS® activity reported in this table contains data for both resale (existing) homes and new homes.

This month's Halifax-Dartmouth numbers are based on market share estimates issued by CREA.

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KEY ECONOMIC INDICATORS									
	HALIFAX								
Indicator	Period	2002	2003	%change					
Metro Halifax Labour Force (000's)	September	201.8	206.2	2.2%					
Metro Halifax Employment (000's)	September	187.0	191.7	2.5%					
Metro Halifax Unemployment Rate	September	7.3%	7.0%						
Building Permits (\$ 000's) Residential	August	25,190	24,384	-3.2%					
Non-Residential		6,183	17,464	182.5%					
Total		31,373	41,848	33.4%					
Metro Halifax Consumer Price Index	August	120.0	123.1	2.6%					
Metro Halifax New Housing Price Index Total	August	114.8	119.7	4.3%					
House		116.4	121.5	4.4%					
Land		112.1	115.8	3.3%					

Sources:

Statistics Canada - Labour Force Survey

Statistics Canada - Monthly Building Permits Survey Statistics Canada - Consumer Price Index

Statistics Canada - New House Price Index

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Your Link to the Housing Market

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TABLE 8 STARTS AND COMPLETIONS BY AREA AND INTENDED MARKET **NOVA SCOTIA THIRD QUARTER 2003** STARTS SINGLE COMPLETIONS **APARTMENT** SEMI ROW **APARTMENT** TOTAL SINGLE SEMI ROW TOTAL CAPE BRETON RM Current Quarter Current Quarter Previous Year Previous Year Year-To-Date 2003 Year-To-Date 2003 Year-To-Date 2002 Year-To-Date 2002 NEW GLASGOW CA Current Quarter Current Quarter Previous Year Previous Year Year-To-Date 2003 Year-To-Date 2003 Year-To-Date 2002 Year-To-Date 2002 TRURO CA Current Quarter Current Ouarter Previous Year Previous Year Year-To-Date 2003 Year-To-Date 2003 Year-To-Date 2002 Year-To-Date 2002 KENTVILLE CA Current Ouarter Current Quarter Previous Year Previous Year П Ш Year-To-Date 2003 Year-To-Date 2003 Year-To-Date 2002 Year-To-Date 2002 **RURAL NOVA SCOTIA** Current Quarter 50 I Current Quarter $\Pi\Pi$ $\Pi\Pi$ Previous Year Previous Year Year-To-Date 2003 Year-To-Date 2003 Year-To-Date 2002 Year-To-Date 2002