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RESIDENTIAL CONSTRUCTION GROWTH MARATHON CONTINUES

In Greater Montréal, the heat and holiday period did not slow down the residential construction sector, which stayed on its upward course toward posting its best performance of the last 15 years. In July, with a total of 2,066 new foundations, the Montréal census metropolitan area (CMA) registered an increase of 6 per cent in housing starts, compared to the same period last year. These figures were drawn from the latest monthly starts survey conducted by Canada Mortgage and Housing Corporation (CMHC).

Freehold homes garnered half of the housing starts and remained on top of the residential construction podium in the Montréal area. But, once again, multiple housing was the segment of choice for builders in July. In fact, condominiums carried the torch for growth, with a total of 821 new units, representing a gain of 44 per cent. This market segment seems to be winning over the suburbs as well as the Island, with two-digit increases in each of the large sectors of the metropolitan area. It should be noted, however, that condominium starts were

particularly numerous on the Island (+46 per cent) and the North Crown (+33 per cent), where there are buildings with over 20 units. In the freehold housing segment, the performances by sector were more mixed, but the overall results remained very honourable, with a total of 1,005 housing starts, or 1 per cent more than in July 2003. It should be noted that the North Crown, the pillar of this market segment, lost ground (-8 per cent), especially the Laval sector (-21 per cent), while the usual runner-up, the South Crown, really took off (+10 per cent), as did Vaudreuil-Soulanges (+23 per cent). In fact, this last sector saw exclusively single-detached houses get under way in the homeowner segment.

Only rental housing seems to have had a rough time getting through the July stage. In effect, 240 such dwellings were started, for a decrease of 36 per cent from the same period in 2003. But, make no mistake, rental housing construction did not record an exceptional monthly result, simply because July 2003 posted the second

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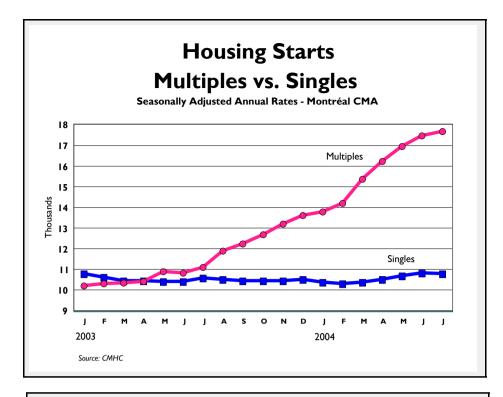
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best performance in 15 years. This type of construction continued to be mainly concentrated on retirement homes. The overall decline in July 2004 was therefore largely attributable to the 289 retirement housing starts registered in the South Crown during the same period last year. Still, the Island posted a very nice gain (rental housing starts more than quadrupled there in July 2004), thanks to the construction of a 139-unit building, also intended for seniors. A review of the data collected since the beginning of the year shows that rental dwellings have accounted for more than one in five housing starts. This is the market segment with the greatest growth, since there are already twice as many rental housing starts as last year. ■



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Major Housing Job Sites Started in July

The following are the major multiple housing job sites started so far in 2004 in Greater Montréal, along with the intended market segment announced for the projects at the time they got under way:

| Number of units | <u>Street</u> | <u>Sector</u> | Intended segment |
|--------------------|----------------|------------------|---------------------|
| 139 | Alexis Nihon | Saint-Laurent | Retirement Home |
| 98 | Saint-Ambroise | Centre-ouest | Condominiums |
| 42 | Rhéaume | Verdun | Condominiums |
| 28 | Terry Fox | Laval | Condominiums |
| 24 | De Rouen | Mtl (Centre-est) | Соор |
| 22 | Arthur Sauvé | Laval | Condominiums |
| 21 | Couture | Saint-Léonard | Condominiums |
| | | | |

Table I Summary of Activity by Intended Market Montréal Metropolitan Area

| Activity / Period | Freehold (Single-Family) | Condominium | Rental | Total |
|---------------------------|-----------------------------|-------------|--------|--------|
| Housing Starts | | | | |
| July 2004 | 1,005 | 821 | 240 | 2,066 |
| July 2003 | 996 | 570 | 375 | 1,941 |
| Cumulative 2004 | 7,699 | 5,522 | 3,769 | 16,990 |
| Cumulative 2003 | 7,025 | 3,881 | 1,851 | 12,757 |
| Under Construction* | | | | |
| July 2004 | 4,961 | 7,572 | 5,083 | 17,616 |
| July 2003 | 4,007 | 4,680 | 2,804 | 11,491 |
| Completions | | | | |
| July 2004 | 1,886 | 1,793 | 1,066 | 4,745 |
| July 2003 | 2,170 | 702 | 219 | 3,091 |
| Cumulative 2004 | 6,931 | 3,726 | 2,818 | 13,475 |
| Cumulative 2003 | 6,774 | 3,083 | 1,468 | 11,325 |
| Unoccupied* | | | | |
| July 2004 | 597 | 1,096 | 523 | 2,216 |
| July 2003 | 528 | 628 | 232 | 1,388 |
| Absorption | | | | |
| July 2004 | 1,992 | 1,461 | 1,000 | 4,453 |
| july 2003 | 2,380 | 751 | 235 | 3,366 |
| Cumulative 2004 | 6,941 | 3,460 | 2,778 | 13,179 |
| Cumulative 2003 | 6,802 | 2,973 | 1,563 | 11,338 |
| Duration of Inventory (in | n months) | | | |
| July 2004 | 0.6 | 2.2 | 1.5 | 1.2 |
| july 2003 | 0.5 | 1.6 | 1.1 | 0.9 |

^{*} As at the end of the period shown

Source: CMHC

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| | | Table | e 2 | | |
|---------|---------------------|-------|------------|---------------------|--------|
| Housing | Starts by Montré | | | Intended an Area | Market |

| Zone / Period | Freehold (Single-Family) | Condominium | Rental | Total |
|---|-----------------------------|-------------|--------|-------|
| Zone I: West Island | | | | |
| July 2004 | 34 | 21 | 0 | 55 |
| July 2003 | 52 | 36 | 4 | 92 |
| Cumulative 2004 | 254 | 204 | 461 | 919 |
| Cumulative 2003 | 277 | 185 | 21 | 483 |
| Zone 2: West-Centre | • | • | | • |
| July 2004 | 16 | 163 | 148 | 327 |
| July 2003 | l ii | 67 | 0 | 78 |
| Cumulative 2004 | 70 | 1,289 | 937 | 2,296 |
| Cumulative 2003 | 86 | 870 | 3 | 959 |
| | | | - | |
| Zone 3: East-Center | 20 | 145 | F.4 | 210 |
| July 2004 | 20 | 145 | 54 | 219 |
| July 2003 | 15 | 136 | 41 | 192 |
| Cumulative 2004 | 39 | 1,358 | 1,063 | 2,460 |
| Cumulative 2003 | 74 | 918 | 620 | 1,612 |
| Zone 4: East-End | | | | |
| July 2004 | 19 | 20 | 0 | 39 |
| July 2003 | 10 | 0 | 0 | 10 |
| Cumulative 2004 | 119 | 109 | 259 | 487 |
| Cumulative 2003 | 142 | 76 | 260 | 478 |
| Zone 5: South-Laval | | | | |
| July 2004 | 17 | 49 | 0 | 66 |
| July 2003 | 30 | 38 | 0 | 68 |
| Cumulative 2004 | 260 | 374 | 0 | 634 |
| Cumulative 2003 | 226 | 321 | 64 | 611 |
| Zana (a Nambh I anal | | • | | • |
| Zone 6: North-Laval July 2004 | 100 | 48 | 0 | 148 |
| July 2004 | 118 | 71 | 0 | 189 |
| Cumulative 2004 | 920 | 411 | 16 | 1,347 |
| Cumulative 2003 | 777 | 191 | 46 | 1,014 |
| Cumulative 2005 | 777 | 171 | 10 | 1,011 |
| Zone 7: MRC Deux-Mo | | | | |
| July 2004 | 101 | 22 | 0 | 123 |
| July 2003 | 112 | 32 | 6 | 150 |
| Cumulative 2004 | 871 | 127 | 52 | 1,050 |
| Cumulative 2003 | 801 | 112 | 159 | 1,072 |
| Zone 8: MRC Ste-Thérè | se-de-Blainville | | | |
| July 2004 | 68 | 65 | 0 | 133 |
| July 2003 | 80 | 9 | 0 | 89 |
| Cumulative 2004 | 566 | 153 | 86 | 805 |
| Cumulative 2003 | 550 | 73 | 42 | 665 |

Table 2 (Cont'd) Housing Starts by Zone and by Intended Market Montréal Metropolitan Area Zone / Period Freehold Condom in ium Total Rental (Single-Family) Zone 9: MRC des Moulins July 2004 July 2003 Cumulative 2004 1.120 1.377 Cumulative 2003 1,162 Zone 10: MRC L'Assomption July 2004 I 4 July 2003 Cumulative 2004 Cumulative 2003 Zone II: South-Shore Centre July 2004 July 2003 7 I Cumulative 2004 1,182 Cumulative 2003 1.327 Zone 12: East South-Shore July 2004 4 I July 2003 Cumulative 2004 8 I Cumulative 2003 66 I Zone 13: South South-Shore 3 4 July 2004 July 2003 Cumulative 2004 8 I Cumulative 2003 5 I Zone 14: West South-Shore July 2004 luly 2003 Cumulative 2004 Cumulative 2003 Zone 15: Vaudreuil-Soulanges * July 2004 July 2003 Cumulative 2004 Cumulative 2003 Zone 16: St-Jérôme 3 I July 2004 July 2003 2 I Cumulative 2004

Source: CMHC

Cumulative 2003

1.1

^{*} Including only municipalities in the delimitations of Montreal metropolitan area.

Table 3 Summary of Activity by Large Zone and by Intended Market Montréal Metropolitan Area

| Montreal Metropolitali Area | | | | | | |
|----------------------------------|------------------|-----------------|-----------|-----------|-----------|-----------|
| Activity / Zone | Free (Single- | hold Family) | Condo | m in iu m | Re | ntal |
| | July 2004 | July 2003 | July 2004 | July 2003 | July 2004 | July 2003 |
| | • | | | • | • | , |
| Housing Starts | | | | | | |
| Island of Montréal (1 to 4) | 89 | 88 | 349 | 239 | 202 | 45 |
| Laval (zones 5 and 6) | 117 | 148 | 97 | 109 | 0 | 0 |
| North-Shore (zones 7 to 10 & 16) | | 377 | 190 | 107 | 14 | 19 |
| South-Shore (zones 1 to 4) | 316 | 288 | 173 | 107 | 24 | 305 |
| Vaudreuil-Soul. *** (zone 15) | 117 | 95 | 12 | 8 | 0 | 6 |
| | | | | | | |
| Under Construction* | 510 | F 0 2 | 4.420 | 2 (00 | 12.455 | |
| Island of Montréal | 510 | 502 | 4,420 | 2,680 | 3,455 | 1,577 |
| Laval | 783 | 626 | 870 | 526 | 192 | 112 |
| North-Shore | 1,983 | 1,499 | 934 | 582 | 951 | 249 |
| South-Shore | 1,234 | 1,023 | 1,200 | 878 | 420 | 826 |
| Vaudreuil-Soulanges *** | 451 | 357 | 148 | 14 | 65 | 40 |
| Combletions | | | | | | |
| Completions Island of Montréal | 121 | 162 | 1096 | 487 | 240 | 98 |
| | 269 | 313 | 1078 | 91 | 0 | 10 |
| Laval North-Shore | 730 | 887 | 129 | 104 | 192 | 83 |
| South-Shore | 567 | 670 | 424 | 14 | 631 | 28 |
| Vaudreuil-Soulanges *** | 199 | 138 | 35 | 6 | 3 | 0 |
| Vaudicun-Soulanges | 177 | 130 | | | ļ | · |
| Unoccupied* | | | | | | |
| Island of Montréal | 63 | 93 | 676 | 372 | 204 | 58 |
| Laval | 117 | 93 | 142 | 73 | 2 | 4 |
| Rive- Nord | 251 | 193 | 109 | 54 | 3 | 67 |
| South-Shore | 122 | 116 | 168 | 128 | 3 4 | 102 |
| Vaudreuil-Soulanges *** | 44 | 33 | 1 | I | 0 | I |
| | | | | | • | • |
| Absorption | | | | | | |
| Island of Montréal | 132 | 167 | 826 | 438 | 233 | 61 |
| Laval | 3 2 | 377 | 88 | 103 | 0 | 13 |
| North-Shore | 768 | 1,000 | 123 | 136 | 195 | 119 |
| South-Shore | 580 | 692 | 390 | 68 | 569 | 42 |
| Vaudreuil-Soulanges *** | 200 | 144 | 3 4 | 6 | 3 | 0 |
| Duration of Inventory** | | | | | | |
| Island of Montréal | 0.8 | 1.0 | 2.8 | 1.7 | 1.1 | 0.7 |
| Laval | 0.9 | 0.6 | 2.7 | 1.3 | 0.1 | 0.3 |
| North-Shore | 0.6 | 0.5 | 1.5 | 1.0 | 0.1 | 0.8 |
| South-Shore | 0.5 | 0.4 | 1.3 | 1.9 | 3.0 | 2.4 |
| Vaudreuil-Soulanges *** | 0.5 | 0.4 | 0.2 | 0.2 | 0.0 | 0.4 |

Source: CMHC

st As at the end of the period shown

^{**} Trend (in months)

^{***} Including only municipalities in the delimitations of Montreal metropolitan area

Table 4
Housing Supply
Montréal Metropolitan Area

| Intended | Under | Units | Short-Term | Monthly |
|-------------|--------------|------------|------------|------------|
| Market | Construction | Unoccupied | Supply | Absorption |
| | | July 2004 | | Trend 2004 |
| Freehold | 4,961 | 597 | 5,558 | 945 |
| Condominium | 7,572 | 1,096 | 8,668 | 502 |
| Rental | 5,083 | 523 | 5,606 | 353 |
| | | July 2003 | | Trend 2003 |
| Freehold | 4,007 | 528 | 4,535 | 996 |
| Condominium | 4,680 | 628 | 5,308 | 399 |
| Rental | 2,804 | 232 | 3,036 | 221 |

Source: CMHC

| | | _ | onom | | 5 erviev | | | | | | | |
|------------------------------------|-------|--------|-------|-------|-------------|-------|-------|-------|-------|--------------|-------|-------|
| | | HOHICI | 200 | | Oncarr | Arca | 2003 | | | | | |
| | July | June | May | April | March | Feb. | July | June | May | April | March | Feb. |
| | | • | • | • | | | | • | • | • | | |
| Labour Market* | | | I | | | | | | l | | T | |
| Job Creation (Loss) - in thousands | 48.I | 55.7 | 50 | 35. I | 18.4 | 16,3 | 9.2 | 10 | 19.5 | 36.7 | 57.5 | 81,3 |
| Unemployment Rate (%) | 8.1 | 7.9 | 8.2 | 8.6 | 9 | 8,9 | 9.9 | 9.9 | 10.1 | 9.7 | 9.5 | 8,8 |
| | • | • | • | • | | | | - | • | • | • | |
| Mortgage Rates (I) | | | | | | | | | | | | |
| I-year | 4.6 | 4.7 | 4.6 | 4.5 | 4.3 | 4,3 | 4.6 | 4.9 | 5.1 | 5.4 | 5.4 | 4,9 |
| 5-year | 6.6 | 6.7 | 6.5 | 6.2 | 5.7 | 5,8 | 6.2 | 5.8 | 6.2 | 6.7 | 6.9 | 6,6 |
| | • | • | • | • | • | | | | • | • | • | |
| Annual Inflation Rate (%) | 2.1 | 2.5 | 2.3 | 1.5 | 0.7 | 0,7 | 1.6 | 2.3 | 3.0 | 2.7 | 4.1 | 4,0 |
| | • | | • | | • | | | | • | • | • | |
| New House Price Index (% change) | | | | | | | | | | | | |
| House | NA | 7.4 | 7.5 | 7.1 | 6.1 | 4.3 | 7.0 | 7.0 | 6.8 | 7.3 | 8.6 | 10,6 |
| Land | NA | 5.8 | 5.7 | 5.7 | 6.2 | 5.9 | 5.7 | 5.7 | 5.8 | 6.0 | 7.5 | 9,3 |
| Total | NA | 7.1 | 7.2 | 6.9 | 6.1 | 4.7 | 6.6 | 6.6 | 6.4 | 6,7 | 8.2 | 10,1 |
| | | | • | • | + | - | | | • | ' | | |
| MLS Sales - Single-Family Houses | 1,358 | 1,807 | 2,195 | 2,581 | 3,009 | 2,357 | 1,561 | 1,637 | 2,077 | 2,238 | 2,437 | 2,422 |

^{*} Three-month average

Sources: Statistics Canada, Conference Board of Canada, GMREB

| | Definitions and Concepts |
|-----------------------|---|
| Intended Markets | The freehold market refers to single-family houses (detached, semi-detached and row) owned under freehold tenure; the condominium segment comprises houses and apartments held under divided co-ownership; and finally, the rental market encompasses apartment dwellings. |
| Housing Starts | Refer to the beginning of construction work on a building, usually when the concrete has been poured for the entire footing around the structure, or at an equivalent stage where a basement will not be a part of the structure. |
| Under Construction | Units started but not completed. The number of units under construction at the end of a period may take into account certain adjustments that took place, for various reasons, after the starts were reported. |
| Completions | Refer to units where all the proposed construction work has been performed or, in some cases, where ninety percent of all the construction work has been completed and the structure is fit for occupancy. |
| Unoccupied | Refer to new completed units that have remained unoccupied. |
| Absorptions | Newly completed units sold or rented. The number of absorptions is obtained from a survey initiated when the structure is completed. Units presold or pre-leased are not included until the completion stage. The number of absorbed units is the number of completed and unoccupied units from the previous month plus the completions for the current month minus the completed and unoccupied units for the current month. |
| Duration of Inventory | Refer to the period necessary for the absorption of the unoccupied units, that is, the ratio between unoccupied units and absorbed units (average for the last 12 months). This figure is expressed in month. |
| Short-Term Supply | Refer to the total supply of new units and includes units under construction and units that are completed but not occupied. |
| Duration of Supply | This is the period required to absorb the units under construction and unoccupied, that is, the ratio between the total supply and the absorbed units (average for the last 12 months). This figure is expressed in months. |

| | Montréal Metropolitan Area Zones |
|-------|--|
| Zones | Municipalities, Boroughs or Sectors |
| I | Baie d'Urfé, Beaconsfield, Dollard-des-Ormeaux, Dorval, Kirkland, Pierrefonds, Pointe-Claire, Roxboro, Senneville, Ste-Anne-de-Bellevue, Ste-Geneviève, St-Raphaël-de-l'Île-Bizard |
| 2 | Centre-Ouest (Mtl), Côte-des-Neiges, Côte St-Luc, Hampstead, Lachine, LaSalle, Montréal-Ouest, Mont-Royal, Notre-Dame-de-Grâce, Outremont, St-Laurent, Saraguay/Cartierville, Sud-Ouest (Mtl), Verdun/Île-des-Soeurs, Ville St-Pierre, Westmount |
| 3 | Ahuntsic, Anjou, Centre (Mtl), Mercier/Hochelaga-Maisonneuve, Montréal-Nord, Petite-Patrie/Rosemont, Plateau Mont-Royal, St-Léonard, Villeray/St-Michel |
| 4 | Bout-de-l'Île (Mtl), Montréal-Est |
| 5 | Chomedey, Duvernay, Laval-des-Rapides, Pont-Viau, St-Vincent-de-Paul |
| 6 | Auteuil, Fabreville, Laval-Ouest, Laval-sur-le-Lac, Ste-Dorothée, St-François, Ste-Rose, Vimont |
| 7 | Deux-Montagnes, Mirabel, Oka, Pointe-Calumet, St-Eustache, St-Joseph-du-Lac, Ste-Marthe-sur-le-Lac, St-Placide, Gore, St-Colomban |
| 8 | Blainville, Boisbriand, Bois-des-Filion, Lorraine, Rosemère, Ste-Anne-des-Plaines, Ste-Thérèse |
| 9 | Lachenaie, La Plaine, Mascouche, Terrebonne |
| 10 | Charlemagne, L'Assomption, Lavaltrie, Le Gardeur, Repentigny, St-Antoine-Lavaltrie, St-Gérard-Majella, St-Sulpice |
| П | Boucherville, Brossard, Greenfield Park, LeMoyne, Longueuil, St-Hubert, St-Lambert |
| 12 | Beloeil, McMasterville, St-Amable, St-Basile-le-Grand, St-Bruno-de-Montarville, Ste-Julie, St-Mathieu-de-Beloeil, Varennes |
| 13 | Carignan, Chambly, Mont-St-Hilaire, Notre-Dame-de-Bon-Secours, Otterburn Park, Richelieu, St-Mathias |
| 14 | Beauharnois, Candiac, Châteauguay, Delson, La Prairie, Léry, Maple Grove, Melocheville, Mercier, Ste-Catherine-d'Alexandrie, St-Constant, St-Isidore, St-Mathieu, St-Philippe |
| 15 | Notre-Dame-de-L'Île-Perrot, Pincourt, Pointe-des-Cascades, Vaudreuil-sur-le-Lac, St-Lazare, Terrasse-Vaudreuil, Vaudreuil-Dorion, Hudson, Île-Cadieux, Île-Perrot, Les Cèdres |
| 16 | Bellefeuille, Lafontaine, St-Antoine, St-Jérôme |

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