

## OUSING MARKET

## OUTLOOK

## Canada

Canada Mortgage and Housing Corporation

www.cmhc.ca

### Housing starts will remain strong

#### **Overview**

Housing starts:

2005: 225,481
2006: 208,700
2007: 194,800
2005: 481,900
2006: 461,500

Housing starts: After posting a 17-year high in 2004, residential construction activity slipped 3.4 percent to 225,481 starts in 2005. Starts will remain above the 200,000 unit level for a fifth consecutive year in 2006 at 208,700 units. Starts will ease further in 2007 to 194,800 units.

**Resales:** Sales of existing homes established a new record of 481,900 units in 2005, but will moderate to 461,500 units in 2006 and to 444,000 units in 2007.

Resale prices: After posting its strongest increase in 16 years, house price growth in 2006 will slow to 5.5 per cent as markets become more balanced. Growth in house prices will slow even further to 3.8 per cent in 2007.

### Provincial SPOTLIGHT

**British Columbia:** New home construction in 2006 and 2007 will remain high by historical standards reflecting continued strong employment and income growth. As a result, housing starts will remain above the 30,000 unit mark during the next two years. (Details on Page 8)

**Alberta:** Alberta's vibrant job market will continue to be a magnet for workers from other parts of Canada seeking job opportunities. The combination of a strong job market and population growth will keep total housing starts above the 35,000-unit mark in each of 2006 and 2007. (Details on Page 9)

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## Canada

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## **National Housing Outlook**

#### In Detail

Although housing starts fell short of 2004's 17-year high, at 225,481 units, 2005 marked the fourth consecutive year in which starts exceeded the 200,000 unit threshold. Housing starts in Canada are forecast to decline 7.4 per cent to 208,700 units in 2006. Much of the decline in starts this year will be in Ontario and Quebec where the housing markets have been pulling back from the exceptionally strong levels seen in recent years. Residential construction will continue to ease in 2007 with national housing starts dipping 6.7 per cent to 194,800 units.

There are a number of factors that will contribute to the lower pace of new home construction in 2006 and 2007. The considerable pent-up demand, which was built up during the 1990s, has been eroding steadily since 2002 as the pace of new home construction activity has outstripped long term demographic demand. Looking forward, as pent-up demand for housing continues to erode, new home construction will ease gradually toward levels that are more in line with demographic fundamentals. Higher mortgage rates this year will combine with rising house prices thereby pushing mortgage carrying costs up. Buyers who are already homeowners have a degree of protection from rising house prices because price gains are reflected in increases in their home equity. Therefore, rising house prices will continue to have the greatest impact on first-time buyers who have not benefited from the near double digit price growth seen since 2002. While mortgage carrying costs have been rising, the rate of increase in average rents in many centres across Canada has been muted. Thus, the cost of home ownership is rising relative to renting and is contributing to decreased demand for ownership housing.

Increased competition from the existing home market will also impact the pace of new home construction. The number of new listings will continue to rise thereby offering more choice to potential buyers than in previous years. The increasing supply of listings will ease the existing home market toward a more balanced state, which will reduce the spillover of demand from the existing home market into the new home market.

#### Single detached starts to fall in 2006 and 2007

Single detached starts peaked at a 16-year high of 129,171 units in 2004 before falling 6.7 per cent to 120,463 units in 2005. The slowing trend will continue this year and next. Single family housing starts are forecast to decline 9.6 per cent to 108,900 units in 2006, then dip an additional 8.6 per cent to 99,500 units in 2007.

Single starts will move lower in all provinces in 2006 except for Manitoba where they will increase marginally. Double-digit declines for 2006 are forecast in Ontario, Newfoundland, PEI and Quebec where single detached starts are forecast to drop by 14.8, 13.2, 12.5 and 10.2 per cent, respectively. For 2007, the largest percentage declines will be in Quebec (11.6 per cent) and Ontario (11.3 per cent).

#### Starts of multi-family homes will remain strong

Multi-family housing starts (semi-detached, row, and apartment units) reached an 18-year high in 2004 at 104,260 units. In 2005, multiple starts exceeded this performance at 105,018 units. The multiple sector's increasing share of total starts is largely the result of higher mortgage carrying costs, which are leading many buyers to consider less expensive multiple family dwellings. Multi-family housing starts will remain strong at 99,800 units in 2006. Despite the slight decline, multiple starts will remain at nearly double the annual levels recorded in the mid to late 1990s. Semi-detached and apartment construction will dip 5.6 per cent and 5.1 per cent respectively, while rows will decline 4.0 per cent.

Across the nation, the largest decreases in multi-family starts this year will be in Quebec (-20.3 per cent), and New Brunswick (-16.9 per cent). Multiple starts will be significantly higher in Saskatchewan and Nova Scotia thanks to solid gains in apartment construction.

Apartment starts will decrease by 5.1 per cent to 65,800 units in 2006 then dip an additional 5.5 per cent to 62,200 units in 2007. Row construction will slide 4.0 per cent to 21,200 starts in 2006 and 1.9 per cent to 20,800 starts in 2007. Semi-detached starts will decrease 5.6 per cent in 2006 and 3.7 per cent in 2007 coming in at 12,700 and 12,200 units, respectively.

## MLS® sales to decline after posting a fifth consecutive record

The existing home market set a record high number of sales for a fifth consecutive year in 2005. However, four consecutive years of strong price growth combined with rising mortgage rates in 2006 and 2007 will cause demand for existing homes to ease below last year's record setting pace. MLS® sales are forecast to dip 4.2 per cent to 461,500 units in 2006, then decrease an additional 3.8 per cent to 444,000 units in 2007. On the supply side, an increasing number of new listings will give existing home buyers more choice, thereby moving the existing home market toward more balanced conditions.

Increases in 2006 MLS® sales will be seen in Manitoba (5.9 per cent) and in Saskatchewan (3.5 per cent). For 2007, Manitoba will be the only provinces in which existing home sales will move higher.

#### Single digit gains for MLS® price in 2006 and 2007

After four consecutive years of near double digit price gains, the average price for an existing home will increase by 5.5 per cent in 2006 and 3.8 per cent in 2007. Moderating sales activity and an increase in the number of new listings will result in an easing of price pressures in 2006 with many major centres' resale markets moving into more balanced conditions. Thus the average MLS® price will reach \$262,700 in 2006 and \$272,600 in 2007.

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## **Trends Impacting Housing**

#### The Economy

The Canadian economy continues to expand at a robust pace. Real gross domestic product (GDP) growth accelerated to an annualized 3.6 per cent in the third quarter of 2005, up from 3.4 per cent in the second quarter. After slipping in the second quarter of 2005, third quarter exports rebounded due mainly to exports in the automotive and resource sectors. Wages and salaries continued to outpace inflation while corporate profits advanced at an even stronger clip.

Consumer spending slowed in the third quarter due mainly to a drop in consumer confidence which accompanied the spike in fuel prices in the wake of the Gulf coast hurricanes early in the fall. Consumer confidence has now rebounded from the sharp decline recorded in September, interest rates remain low, and income gains have been strong. Therefore, looking ahead, we expect consumer spending to strengthen. All categories of business investment were up in the third quarter of 2005. Investment in machinery and equipment was up by an annualized 12.4 per cent, non-residential construction was up by 11.9 per cent and residential construction expanded by 2.8 per cent.

The industrial capacity utilization rate moved up to 86.9 per cent in the third quarter. The manufacturing sector also saw its capacity utilization rate increase marginally to 86.1 per cent. These high rates of capacity utilization continue to support our view that the Canadian economy is operating at its potential. Further reduction in monetary stimulus may be required to keep inflationary pressures in check.

#### **Mortgage Rates**

The Bank of Canada raised its target for the overnight rate by one-quarter of one percentage point on January 24<sup>th</sup>, thereby increasing the target for the overnight lending rate to 3.50 per cent. Short term rates will continue to rise in 2006 as the Bank of Canada removes the excess monetary stimulus at a measured pace. We expect three additional 25 basis point hikes in 2006, bringing the target for the overnight lending rate to 4.25 per cent by the end of the year.

Mortgage rates will remain low, rising moderately in 2006. Tame inflation, and a strong Canadian dollar vis-à-vis the U.S. dollar will restrain the size and speed of Canadian interest and mortgage rate increases.

While still low by historical norms, posted mortgage rates are expected to rise gradually by 25-75 basis points in 2006. One, three and five-year mortgage posted rates are forecast to be in the 5.50-6.50, 5.75-6.75, and 6.00-7.00 per

cent ranges respectively in 2006. In 2007, these three mortgage rates are forecast to rise marginally and be within 25 basis points of their 2006 annual averages.

#### **Migration**

Immigration into Canada is set to come in at the higher end of the 220,000 and 245,000 target range for new permanent residents per year in 2006 and 2007. Net migration (immigration minus emigration) will increase by 5.7 per cent to about 225,000 people in 2006 and by an additional 5.7 per cent to 237,750 net migrants in 2007. Strong net migration will continue to support housing demand with the majority of newly arrived immigrants initially settling in rental accommodations. An increasing share of migrants will move into home ownership as time passes.

#### **Employment and Income**

With the Canadian economy operating near full employment, job growth will become increasingly constrained by growth in the population. A surge in new jobs in the latter half of 2005 will result in an elevated launching point for the annual average employment level in 2006. Hence, employment is forecast to grow by 1.7 per cent this year and 1.4 per cent in 2007. The unemployment rate in 2006 will fall for a fourth consecutive year to 6.6 per cent where it will remain in 2007.

Following last year's strong growth, British Columbia will once again lead the rest of Canada with 2.7 per cent employment growth in 2006 and 2.2 per cent growth in 2007. Lacklustre job growth will be recorded in Atlantic Canada this year with New Brunswick and Nova Scotia registering the slowest growth at 0.5 per cent and 0.6 per cent respectively, while Newfoundland and PEI will come in at 0.7 per cent and 0.8 per cent, respectively. New Brunswick and Newfoundland will trail the rest of the country in 2007 with 0.8 per cent job growth.

Alberta will have the distinction of being the only province in Canada to have an unemployment rate below four per cent both this year and next.

#### **Consumer Confidence**

The Conference Board of Canada's Consumer Confidence Index rebounded in the fourth quarter after dipping significantly in September. Rising consumer sentiment is expected to be reflected in stronger consumer spending in the months ahead.

Consumers' attitudes toward big ticket purchases such as homes and cars were split down the middle in December with half of respondents agreeing that now is a good time to buy.

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## Trends at a Glance

## Key factors and their Effects on Residential Construction

Factor	Comment
Mortgage Rates	Mortgage rates will rise marginally in 2006 and 2007, but will remain low in historical terms. Rising mortgage rates, combined with rising house prices will push up mortgage carrying costs. These higher mortgage carrying costs will cool home ownership demand.
Employment	With the economy now operating at full employment, future job growth will be increasingly constrained by population growth. Job creation will continue to stimulate housing demand, although not by as much as in previous years.
Income	Growth in personal disposable income has strengthened steadily throughout 2005. Tight labour markets and continued strong demand for workers will continue to support strong income growth, which will partially offset the impact of higher mortgage carrying costs on home ownership demand.
Net Migration	Net migration is expected to continue to rise in 2006 and 2007 as international immigration comes in at the higher end of the target range. Toronto, Vancouver and Montreal will be the major beneficiaries as most immigrants settle in these centres. Typically, newly landed immigrants rent at first, with an increasing percentage moving into home ownership over time.
Natural Population Increase	Because Canada's population is aging, a smaller proportion of people are in their child bearing years and the birth rate is slowing. The increase in the natural population (births - deaths) will continue to slow in the years ahead thereby lessening the demand for additions to the housing stock.
Consumer Confidence	Consumer confidence, as measured by the Conference Board of Canada, rebounded in October and November, rising back toward the heights seen earlier in 2005. Strong consumer sentiment is expected to prevail throughout 2006, thereby keeping demand for home ownership strong.
Resale Market	After posting a fifth consecutive record year for sales in 2005, sales of existing homes will moderate slightly in 2006 and 2007. Easing sales combined with an increasing number of new listings will result in lessened price pressures this year and next as the resale market moves into more balanced territory. As a result, the increase in the average existing home price will pull back this year and next.
Vacancy Rates	The growth in rental demand due to increased immigration will be offset by modest rental construction, higher mortgage carrying costs, and increased competition from the condo market. As a result, vacancy rates across Canada's metropolitan centres will edge higher in 2006.

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## Special Report: Rental Market Outlook: 2006 and 2007

Following three consecutive increases over the 2002 to 2004 period, the average rental apartment vacancy rate in Canada's 28 major centres remained unchanged at 2.7 per cent in October 2005. Looking ahead, renter households will continue to be drawn into home ownership. As a result, the vacancy rate will rise to 2.9 per cent in 2006 and 2007.

The stabilizing of the vacancy rate across the major centres in 2005 reflected a number of factors. High levels of immigration have boosted rental demand over the past year because the majority of new immigrants initially settle in rental housing. Also, across most centres, the gap between the costs of home ownership and renting increased in 2005. As a result, a smaller, although still significant, number of renter households made the switch to home ownership. These two factors put downward pressure on vacancy rates over the past year. On the other hand, condominium completions remained high in some centres. Condominiums are a relatively inexpensive form of housing that are often purchased by renter households switching to home ownership. In some cases, condos can supplement the rental market if they are purchased by investors who, in turn, rent them out. Therefore, high levels of condominium completions created competition for the rental market and put upward pressure on vacancy rates.

Looking ahead into 2006 and 2007, can we expect a continued stabilization in the rental market? To answer this, we will consider the outlook for vacancy rates for some key rental markets across Canada. These include Montreal, Toronto, Vancouver, Winnipeg, Calgary, and Halifax. Forecasts for all major centres are available on pages 24 and 25.

#### Vancouver:

The vacancy rate in Vancouver increased slightly to 1.4 per cent in October 2005 from 1.3 per cent a year earlier. Despite the increase, the vacancy rate remained below the fifteen-year average of 1.5 per cent.

Looking forward, the overall vacancy rate in Vancouver is expected to edge up to 1.6 per cent in 2006. Renter households will continue to be attracted to home ownership by low mortgage rates and improving employment conditions. The supply of informal rental accommodations will increase as new investor condominiums are completed and offered for rent. These circumstances will provide upward pressure on vacancies over the next year, however, this pressure will be tempered by an increasing number of migrants moving to the Lower Mainland in search of jobs, most of whom will initially choose to rent their homes.

In 2007, the average vacancy rate in the Vancouver CMA is forecast the decline to 1.3 per cent, reflecting further increases in migration from both international and domestic sources, which will offset the flow of renter households into home ownership. Furthermore, while newly completed investor owned condominiums will add to the informal supply of rental accommodation in 2007, their numbers will not be sufficient to push vacancies higher. In fact, investor condominiums will provide a much needed increase in the total number

of rental units as the universe of privately initiated rental accommodation continues to stagnate.

#### Winnipeg:

From 1996 to 2004, the rental apartment vacancy rate in the Winnipeg Census Metropolitan Area (CMA) trended downward from 6.0 per cent to 1.1 per cent. However, the search for an apartment in the Winnipeg Census Metropolitan Area (CMA) became a little easier in 2005 as the vacancy rate relaxed by more than half of a percentage point, going from 1.1 per cent in the October 2004 survey to 1.7 per cent in 2005. However, at 1.7 per cent, the Winnipeg vacancy rate is still one of the lowest among Canadian CMA's. Over the past few years, many renters who could afford to buy a home had been hampered by a lack of available listings. Renters now find themselves with more selection thanks to a rebound in active listings and, as a result, more are able to make the jump to home ownership. This rebound in listings is expected to continue as more existing homeowners look to take advantage of recent price gains and enter the move-up market. This will help to free up rental units that will accommodate the influx of new renters, especially those new households attracted to Manitoba through an aggressive pro-immigration Provincial Nominee Program. Rental supply is not expected to grow significantly for next year's survey. Therefore, an expected easing of the vacancy rate will not come from an increase in rental supply but from a greater number of renters moving into home ownership. The forecast is for a vacancy rate of 2.2 per cent in 2006, and a further increase to 2.7 per cent in 2007.

#### Calgary:

The vacancy rate in Calgary fell 2.7 percentage points to 1.6 per cent in October 2005, the lowest rate since October 2001 when the vacancy rate was 1.2 per cent. The dominant factors that caused the lower vacancy in 2005 were a strong recovery in net migration, a decline in the rental market universe, and a lack of rent increases.

The vacancy rate in the Calgary CMA is expected to remain below the 2.0 per cent level this year. A return to strong levels of net migration will continue to backfill rental units vacated by those moving to home ownership. Meanwhile, the number of first-time buyers will continue to diminish as rising prices and modestly higher mortgage rates push ownership beyond the reach of some renters. Yet, despite rising mortgage rates in 2006, they will still be quite low by historical standards, thus the exodus of renters into home ownership will be at a more modest pace than previous years.

A declining rental universe will also contribute to lower vacancies this year. The number of conversions from rental to condominiums will continue to surpass new construction,

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resulting in a continued decline in the rental market universe. Indeed, Calgary's rental market universe will remain the lowest per capita among the 28 CMAs, and will continue to decline due to persistent population gains.

#### **Toronto:**

Rental demand tightened in Toronto in 2005 when the vacancy rate fell to 3.7 per cent. Despite the decline, the vacancy rate remains at its fourth highest level on record. Rental demand increased as a result of higher levels of immigration, incentives offered by many property managers/owners, lower rental unit completions and easing demand for home ownership.

While Toronto's rental market will remain soft by historical standards it will tighten, with the average private apartment vacancy rate declining to 3.5 per cent in 2006 and 3.0 per cent in 2007. Demand for home ownership will ease over the next two years, as mortgage rates and average home prices increase. As the gap between the cost of owning and renting a home widens, fewer households will choose to purchase a home, opting instead to remain in the rental market.

Immigration into the Toronto area, which will trend higher through 2007, will also play a key role in increasing the demand for rental housing. Approximately 70 per cent of new immigrants to Canada initially choose rental accommodation.

The impact of the rising cost of home ownership and increased immigration will be moderated by a rising number of condominium apartment completions in 2006 and 2007. Many renter households, who purchased a condominium apartment during the pre-construction sales stage of development, will be taking occupancy of their new units. In addition, newly completed investor-held condominium apartments will compete for tenants in Toronto's primary rental market.

#### Montreal:

Montreal is the largest rental market in Canada. The vacancy rate in Montreal increased from 1.5 to 2.0 per cent in 2005. Since reaching an all time low of 0.6 per cent in 2001, the vacancy rate has been on the rise for the past four years. The rise in vacancy rates reflects weaker demand for rental housing. Low mortgage rates have encouraged many renter households to switch to home ownership. Weak household formation among young people aged 15 to 24, most of whom live in rental housing, also contributed to the increase in the vacancy rate in 2005. On the other hand, there was an increase in the number of immigrants moving to Montreal. This helped slow the decrease in rental demand since the majority of new immigrants initially rent their housing.

The vacancy rate in Montreal is expected to increase to 2.5 per cent in 2006 and to 3.0 per cent in 2007. Continued home buying by renter households will be the dominant factor driving the increases. Despite rising mortgage carrying

costs this year and next, these costs are still low and will continue to attract first time home buyers.

#### Halifax:

Rental market conditions in the Halifax CMA continued to soften over the past year with the apartment vacancy rate rising to 3.3 per cent in October 2005. The weaker demand in the rental market was due in part to the softer local labour market, which had reduced the influx of young households moving into apartments. Also, declining long-term mortgage rates resulted in a greater outflow of tenants to home ownership. However, fewer new apartments were completed, thus moderating the increase in vacant units.

Looking ahead, Halifax's rental vacancy rate is expected to continue to creep upward in 2006 rising to 3.6 per cent. Youth employment conditions are not expected to improve over the next year, constraining a critical source of rental demand as fewer young people form their own households and net migration shrinks among the younger age groups. The flow of renters becoming homeowners is expected to remain fairly brisk over the next year. While five year mortgage rates are forecast to rise, they will remain very low by historical standards. In addition, further expansion in the inventory of homes listed for sale is anticipated, providing expanding options to potential first time homebuyers. There is little to suggest that those factors that led to sagging demand for rental apartments in 2005 will turn around significantly in 2006.

Next year will mark the beginning of a period of tightening rental market conditions in Metro Halifax as the apartment vacancy rate will decline to 3.2 per cent after three successive years of increases. Growth in the supply of rental apartments is forecast to accelerate to approximately 750 units in 2007 from an annual average of 560 rental apartment completions in the preceding three years. However, the impressive expansion of the rental stock is expected to be exceeded by an even more remarkable pace of growth in rental demand. Demographic and economic conditions are forecast to support a faster pace of youth household formation in Halifax in 2007 and it is anticipated that a larger share of more mature renter households will remain in tenancy due to rising mortgage rates and property taxes.

#### **Conclusion**

Low mortgage rates, high levels of condominium completions and more balanced resale markets are all factors that will continue to attract renter households into home ownership. Nevertheless, demand for rental accommodations will remain strong due to high levels of immigration and a widening in the gap between the cost of renting and that of owning a home. On balance, the vacancy rate for the 28 major urban centres will edge higher in 2006 to 2.9 per cent and remain unchanged in 2007.

### **British Columbia**

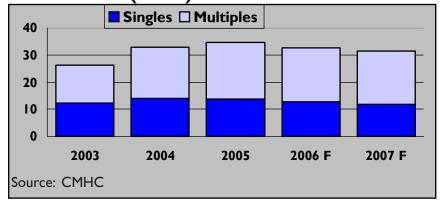
#### Overview

## Momentum carries market through 2007

New home construction in 2006 and 2007 will remain high by historical standards as builders balance demand- and supply-side factors. Strong demand for new homes will come from the spill-over from the resale market, increased employment and growth in incomes, as well as high levels of consumer confidence. These factors will be offset, however, by gradually rising interest rates and rising construction costs. Nevertheless, housing starts will remain high at 32,600 units in 2006 and 31,300 units in 2007.

British Columbia's economy will outperform the national average during 2006 and 2007. Investment in the residential and non-residential sectors, as well as consumer spending, will be the key drivers. The province's resource sector will benefit from ongoing demand for key commodities. Overall, real GDP will grow by 3.5 per cent in 2006 and 2007.

### **B.C. Starts (000's)**



Employment gains, which have been concentrated in full-time jobs, will continue to generate strong demand for housing in 2006 and 2007. The number of people working will increase by 90,000 as the goods and services sectors expand. The province's unemployment rate, which declined markedly in 2005, will average 5.6 per cent in 2006 and 2007, staying below the national average. Employment opportunities will attract nearly 90,000 new people to the province in 2006 and 2007 combined.

While demand factors point to ongoing high levels of new home construction, supply constraints will hold the level of new residential construction steady. The non-residential construction sector has picked up in the last two years and will continue to compete with the residential construction sector for resources. This will be a limiting factor to housing starts in the province.

### In Detail

Single Starts: The number of single detached housing starts will continue to trend down after reaching a peak in 2004. Relatively high new home prices and increased product choices for consumers, including the attraction of condominium living, are contributing to this trend. As a result, there will be 12,800 single detached starts in 2006 and 11,700 in 2007.

Multiple Starts: A number of large scale projects in the pipeline will keep multiple-unit starts near historical highs during the next two years. In Victoria, demand for condominiums will translate into an increase in multiple-unit starts in 2006 from 2005. Vancouver will see a slight moderation in 2006 as the industry adjusts to resource constraints. In total, builders will start 19,800 units in 2006 and 19,600 units in 2007.

Resales: Around the province, resale markets remain very active with more than 100,000 homes changing hands in 2005. Looking ahead, rising interest rates will

dampen resale activity somewhat but levels will remain above the long-run average. In 2006, the number of transactions will decline to 97,000 units, followed by a further decline to 93,000 units in 2007. Resale activity in 2007 will be the fifth consecutive year above 90,000 transactions.

**Prices:** Demand generated by full-time job gains, increased migration, and high levels of consumer confidence will keep upward pressures on existing home prices during 2006 and 2007. However, increased supply from new homes being completed and from increased listings in the resale market will temper price gains. As a result, the average resale price in British Columbia will reach \$355,000 in 2006 and \$375,000 in 2007, increases of 7.6 per cent and 5.6 per cent, respectively.

### **Provincial Highlight**

British Columbia's improving labour market conditions are a key driver of the housing expansion, as increasing employment boosts consumer confidence and incomes. Recent figures show that incomes are up strongly from 2004 levels. Wages, salaries and supplementary labour income reached \$21.2 billion in the third quarter of 2005, a 6.9 per cent increase from the same period in 2004. After adjusting for the effects of inflation, labour income was still 4.6 per cent higher in the third quarter of 2005 compared to the third quarter of 2004.

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### **Alberta**

### Overview

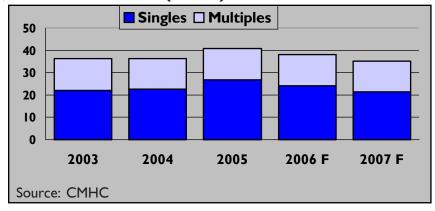
## Outlook remains buoyant going into the second decade of the millennium

The Alberta economy is forecast to grow by 4.1 per cent in 2006 and 3.5 per cent in 2007. Projections for economic growth in Alberta in 2006 and beyond are optimistic because of high levels of investment in the oil sands sector.

The investment in the oil sands is being driven by demand and supply factors. World consumption of oil is projected to rise from about 82 million barrels per day in 2004 to nearly 120 million barrels per day by 2025 with a significant portion of this increase stemming from China and the United States. Canada is the largest foreign supplier of oil to the United States with most of this supply coming from Alberta. Moving forward, an ample supply of oil sands reserves and favourable production economics means that Alberta will be in a good position to meet the growing need for oil in the United States.

Alberta's vibrant job market will continue to be a magnet for workers from other parts of

### Alberta Starts (000's)



Canada seeking job opportunities. However, with about 70 per cent of the population between the ages of 15 and 64 already employed, the influx of migrants from other provinces will not completely alleviate the shortage of skilled workers.

The provincial government is addressing the skill shortage issue through the Provincial Nominee Program. In October 2005, the government announced that the goal of the program is to increase the number of international immigrants from 16,500 per year to 24,000 per year. CMHC's forecast assumes that it will take about two years to achieve the targets of the Provincial Nominee Program. Meanwhile, through inter-provincial and international migration, the province will gain nearly 78,000 persons over the next two years. The combination of a strong job market and population growth will keep total housing starts strong at 39,500 units in 2006 and 37,500 units in 2007.

#### In Detail

Single Starts: At 26,684 units in 2005, single-detached starts recorded their best performance in history. Activity will ease slightly in 2006 and 2007 to 25,500 and 24,000 units, respectively. The reduction in single-detached starts will be the result of capacity constraints in the residential construction industry and the shift of some buyers to the lower priced multi-family condominium market.

Multiple Starts: At 14,163 units in 2005, multi-family starts exceed 14,000 units for the third time in four years. Continued demand from home buyers means that multifamily starts will only ease slightly in 2006 and 2007 to 14,000 and 13,500 units, respectively.

**Resales:** MLS® sales in 2005 exceeded 60,000 units for the first time, reaching 64,500 sales. MLS® sales will remain strong at 62,000 in 2006 and 60,000 in 2007 because of healthy demand in most of the major markets.

**Prices:** In 2005, sales in the higher price ranges, particularly in Calgary, led to a double digit rise in the provincial average MLS® price. Price pressures will ease gradually, nevertheless, robust demand will push the average MLS® price to \$240,000 in 2006 and \$260,000 in 2007.

### Provincial Highlight

A survey conducted by Pollara Inc. in October 2005 shows that about 72 per cent of households in Alberta own their home compared to 64 per cent in the rest of Canada. According to the research, this gap is likely to increase in the future. Of the respondents who do not currently own a home, about 55 per cent in Alberta and about 42 per cent in the rest of Canada plan to purchase a home within the next five years.

### Saskatchewan

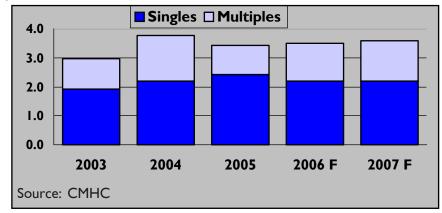
### **Overview**

## Housing starts on the upswing over the forecast period

The residential construction sector will contribute to economic growth in Saskatchewan in 2006 and 2007. Total housing starts are forecast to increase from 3,500 units in 2006 to 3,600 units in 2007. Higher output in the agriculture, oil and natural gas, potash and uranium industries will also add to overall economic growth. Favourable conditions in these sectors will offset the potential negative impact on economic growth resulting from the closure of Weyerhaeuser's pulp mill in Prince Albert. If an alternate buyer is found to operate the mill, economic growth in 2006 could exceed the forecast of 2.9 per cent. In 2007, Saskatchewan's economy is forecast to expand by 3.1 per cent.

The economic expansion means that the province will gain about 5,000 jobs in 2006 and 2007. The majority of these new jobs are expected to be full-time. As a result, the total proportion of individuals in the labour

### Saskatchewan Starts (000's)



force with full-time employment is anticipated to approach 78 per cent in 2007, the highest proportion since 1980. This will support demand for home ownership as access to a full time job provides households with the means to save for a down payment as well as enabling them to qualify for mortgage financing.

A key factor underpinning the growth in starts is the improvement in net migration to the province. It is estimated that in 2005 about 3,300 more people left Saskatchewan than moved to the province. Moving forward, CMHC's forecast assumes that a strong job market will stem the outflow of workers to other provinces. In addition, there will be increased gains from international immigration as a result of the Provincial Nominee Program. Consequently, total net migration will improve but there will nevertheless be a net outflow of about 2,500 persons in 2006 and 1,250 persons in 2007.

### In Detail

Single starts: New land developments are proceeding quickly to satisfy demand from builders in both Regina and Saskatoon where the bulk of starts occur. New supply coupled with continued strong demand will keep single-family starts strong at 2,200 units in each of 2006 and 2007.

Multiple Starts: Periodic scarcity of appropriate land has played a major role in the fluctuation of multiple starts in recent years. In 2005, a large number of condominium units under construction led to a surplus of inventory, further contributing to volatility in multiple starts. Both of these factors have been or are in the process of being corrected and our forecast calls for 1,300 starts in 2006 and 1,400 starts in 2007. Apartment condominiums with underground parking and modestly priced row housing units will dominate the market.

**Resales:** Existing housing sales again surpassed the 8,000 sales mark in 2005. The listings trend is on the rise ensuring sufficient momentum to support 8,800 resales in 2006 slipping to 8,700 in 2007.

**Prices:** The average MLS® price in the two major centres will continue to be driven up by demand for home ownership and the shift into the higher price ranges. The average MLS® price for Saskatchewan will increase by 6.6 per cent in 2006 to \$130,000 and 6.2 per cent to \$138,000 in 2007.

### Provincial Highlight

CMHC's annual rental market survey showed a decline in the average vacancy rate for apartments in Saskatchewan's urban centres from 5.1 per cent in October 2004 to 4.4 per cent in October 2005. The average vacancy rate for apartment structures in Saskatoon, Estevan, Moose Jaw and Swift Current declined from the October 2004 survey to the October 2005 survey. Regina, Lloydminster, North Battleford, Prince Albert and Yorkton saw increases in the average vacancy rate compared to the same time in 2004.

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### **Manitoba**

### Overview

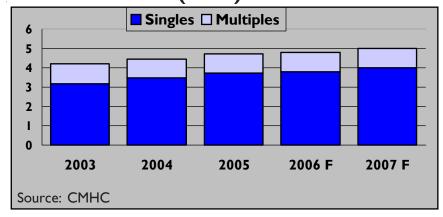
Demographic and economic conditions point to higher MLS sales and housing starts

Manitoba is the only province in which MLS sales and housing starts are both forecast to rise in 2006 and 2007. The growth will be underpinned by favourable demographic and economic factors.

The two largest bulges in Manitoba's age pyramid are in the 35 to 54 age group most of whom are move-up buyers and the 20 to 34 age group which consists mostly of renters and first-time buyers. Labour market conditions remain favourable for these age groups and will continue to support home ownership demand among them. The unemployment rate for workers between the ages of 20 and 34 stands at 6.4 per cent. The unemployment rate for the 35 to 54 age category is even lower at 3.4 per cent.

Economic output in the province will rise by 3.1 per cent in 2006 and 2.6 per cent in 2007 and employment conditions will remain

### Manitoba Starts (000's)



positive and supportive of home ownership demand. The unemployment rate is low and skilled labour is in short supply. As a result, income gains will be higher than the rate of inflation. Economic and job growth will be broadly based as 95 per cent of Manitoba's economic production and employment stem from 15 different industrial groups.

The final key factor pushing up MLS sales and housing starts will be the strongest rate of population and household growth since the 1980s. This growth will come from continued arrival of international immigrants due to the Provincial Nominee program. Over the past few years this program has been successful in attracting skilled workers from abroad. With such a positive mix of economic and demographic factors, housing starts will rise to 4,800 units in 2006 and to 5,000 units in 2007.

### In Detail

Single Starts: In 2005, Manitoba registered over 3,000 single-family starts for the fourth year in a row. This level will be maintained in 2006 as 3,750 starts are expected. Starts will be driven by robust demand, particularly in mid-sized centres of the southern parts of the province, which have seen population and job gains. A new supply of serviced land in Winnipeg will also emerge during 2006, keeping builders busy in the province's largest market. In 2007, single-family starts will climb further to 3,900 units.

Multiple Starts: Demand for multiple-family starts will remain strong. Projects currently planned for construction include condominium and rental units for seniors, market rentals, mid-priced condominiums, and affordable housing. Multiple-family starts are expected to rise with 1,050 starts in 2006 and an additional 1,100 in 2007.

**Resales:** Increasing prices and mortgage rates will not cause existing home sales to

decrease, as recent population gains and new household formation will continue bring new buyers into the market. An increasing number of listings will provide supply to meet demand for existing homes, helping to boost provincial MLS sales to 13,500 units in 2006 and to 14,500 units in 2007.

**Prices:** The number of active listings will rise causing the intense competition previously faced by buyers in Winnipeg to ease. Situations, such as the receipt of multiple-offers on a property, that previously had pushed selling prices above list will also become less frequent. Resale price growth in Manitoba will slow to about eight per cent in 2006 and seven per cent in 2007.

### Provincial Highlight

The search for an apartment in the Winnipeg Census Metropolitan Area (CMA) became a little easier in 2005. The vacancy rate relaxed by more than half of a percentage point, going from 1.1 per cent in October 2004 to 1.7 per cent in October 2005. This represents the largest increase in the vacancy rate since 1996. The increase is attributed to renters making the jump to home-ownership, a move facilitated by low mortgage rates and a turnaround in the number of active listings in the resale market.

### **Ontario**

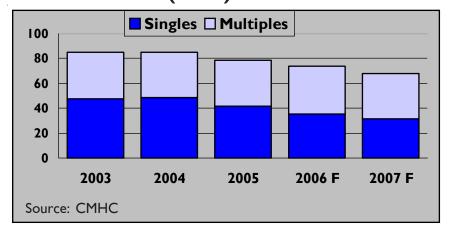
#### Overview

## A soft landing for Ontario home sales and housing starts

Housing starts in Ontario have moderated from their recent peak. Meanwhile, existing home sales continue to run near record levels. Look for both existing home sales and new home starts to move lower in 2006 and 2007 as rising interest rates add to the cost of home ownership. High prices will cause single starts to cool more noticeably, while multiple-family home starts will benefit from a shift in demand toward less expensive housing options. Total Ontario home starts are expected to hit 73,800 and 68,000 units in 2006 and 2007, respectively.

Growth in Ontario's manufacturing sector will remain slow, keeping provincial GDP growth below the Canadian average through 2007. However, strong income gains will enable consumer spending to continue contributing to economic growth despite moderate increases in interest rates. Looking ahead, Ontario manufacturers will need to adapt to a high dollar and a high energy price environment. Indeed, investment in

### Ontario Starts (000's)



machinery and equipment, made more affordable by the strong dollar, will help strengthen productivity growth and improve the sector's competitiveness. In Ontario's key automotive sector, recent restructuring announcements by the "Big Three" will depress hiring in the high paying auto and related parts sectors, however, this will be offset partially by the construction of a new Toyota plant in Woodstock. Ontario's service producing sectors such as health care, education, finance-insurance-real estate will deliver the bulk of job gains through 2007.

A resurgence in the number of immigrants landing in Ontario will help support housing demand, however this will be partly offset by Western Canada's energy based economy which will continue to attract migrants from Ontario.

#### In Detail

**Single Starts:** Despite a rapidly growing mid 40s population which prefers low density homes, rising home prices and land constraints will depress single-detached home construction, particularly in southern Ontario. Look for 35,500 and 31,500 single detached starts this year and next.

Multiple Starts: A shrinking but healthy pool of first time buyers looking for less expensive homes, combined with provincial government initiatives to intensify new construction in order to build more compact communities suggests condominium construction will remain strong. Town homes will remain popular among those wanting to be closer to the ground. Multiple starts will edge higher to 38,300 units in 2006, then decrease to 36,500 units in 2007.

Resales: Ontario existing home sales have been on par with record levels witnessed in recent years. MLS home sales will drift lower in 2006 and 2007 as rising interest rates cause first time buyer demand to ease. Rising home

listings however should bode well for consumers looking for more choice. Existing home sales will remain above historical averages reaching 190,000 and 181,000 units respectively in 2006 and 2007.

**Prices:** Ontario's resale market has been in seller's territory in recent years with prices growing in excess of inflation. Rising prices will continue to boost home listings in 2006 and 2007 which, combined with the expanding pool of apartments within the resale market, will cause price growth to moderate this year and next. The average price for existing homes will increase 4.6 per cent to \$275,000 in 2006 and by 2.0 per cent to \$280,500 in 2007.

### Provincial Highlight

A robust Ontario resale market will continue to boost renovation spending in the years ahead. Homeowners usually invest in home renovations within two to three years of a home purchase. Record existing home sales across the province in recent years suggests the pace of renovation spending will remain strong, breaking 16 billion dollars in 2006.

Financing options for renovation spending have been attractive in recent years. Rising Ontario home prices have boosted homeowner equity. This combined with low mortgage rates has resulted in more equity take-out financing.

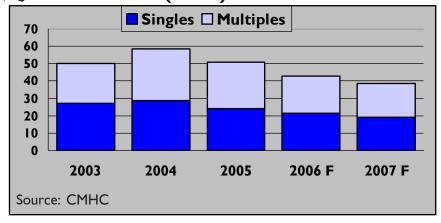
### Quebec

#### Overview

## Housing starts continue to decline in 2006

Growth in Quebec's economy will strengthen gradually in 2006 and 2007, but will remain below the Canadian average. Consumer spending, will remain relatively strong but will be limited by the slight rise in interest rates and the effect of high energy costs. Growth in investment, particularly in machinery and equipment, will remain strong as manufacturers seek to increase their productivity in order to compensate for the erosion in their competitiveness due to the high value of the Canadian dollar. The combination of the high Canadian dollar and high energy costs will contain demand for Quebec exports, while fiscal constraints will limit increases in spending in the next year. As a result, provincial GDP will grow by 2.3 per cent in 2006 and 2.6 per cent in 2007. Employment growth will only strengthen marginally from 2005's sluggish pace of 0.9 per cent.

### Quebec Starts (000's)



The province's evolving demographic landscape will remain an important source of housing demand. While the aging of the population will increase demand for housing adapted to seniors (condominiums, seniors' residences), net migration - resulting from immigration - is expected to sustain demand for multi-unit rental housing.

In spite of the boost to housing demand stemming from immigration and the aging population, a sluggish provincial economy coupled with the slight rise in interest rates will weaken housing starts this year and next. As a result, housing starts will decrease to 43,000 units in 2006 and to 38.500 units in 2007.

#### In Detail

Single Starts: Current price levels and rising interest rates will impact single starts in particular as the supply of resale homes (which are generally less expensive) continues to grow. This situation will be compounded by the gradual shifting of demand toward less expensive and increasingly popular multi-family homes. Single starts are expected to record 21,500 units in 2006 and 19,000 in 2007.

Multiple Starts: Strong migration and the aging of the population will continue to support demand for condominiums and seniors residences. As a result, multi-family housing starts will remain high but will decrease to 21,500 units in 2006 and 19,500 units in the following year.

Resales: Sales of existing homes will edge lower, reflecting the rise in mortgage rates and the sluggish provincial economy. MLS sales will reach 69,500 units in 2006 and 67,000 in 2007.

**Prices:** An increased supply of existing homes listed for sale and a cooling in demand will move the resale market toward more balanced conditions. As a result, price growth in this market should continue to slow in the coming years. The average MLS resale price, should reach \$194,000 in 2006, and \$199,000 in 2007.

### Provincial Highlight

As the economy moves into a phase of rising interest rates, increasing attention is being focused on the issue of indebtedness. While Quebec consumer indebtedness (measured as the ratio of consumer credit to disposable income) is lower than that of the rest of the country (29 per cent compared to 35 per cent in Canada), the provincial debt level has doubled since the early 1980s. With respect to mortgage debt, Quebec also distinguishes itself from the rest of Canada according to the Financial Industry Research Monitor (FIRM). The FIRM results indicate that mortgage indebtedness is slightly lower in Quebec (whether measured against home value or revenue) and that mortgage holders in Quebec make less use of variable rates. The results also show that a lower share of Quebecers intend to make supplementary mortgage payments while a significantly higher share of them use RRSPs as a source of downpayment.

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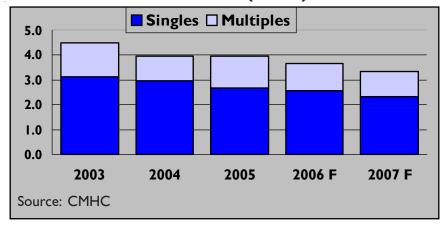
### **New Brunswick**

### Overview

### **Economic Growth Slowing**

Emerging challenges in the pulp and paper industry and softer demand for the province's exports will curb the rate of economic growth in New Brunswick in 2006. The provincial economy will be driven primarily by non-residential investment due to the planned expansion of the Point Lepreau Nuclear power generating station and the continued twinning of the Trans Canada Highway in Northern New Brunswick. Nevertheless, economic spin-offs from these projects will be partially offset by continued uncertainties in several sectors that have traditionally been mainstays of the New Brunswick economy. The provincial pulp and paper industry has fallen victim to shutdowns and closures during the past year and must face the reality of further disruptions in 2006. Furthermore, softening foreign and domestic demand, the continued strength of the Canadian dollar and high energy costs could potentially lead

### New Brunswick Starts (000's)



to a negative impact on the provincial lumber and manufacturing industries, as well as the all important tourism industry. In light of these challenges, overall employment is expected to grow at a moderate pace of less than 1.0 per cent in 2006 and 2007. Growth in annual GDP will be slightly below 2.5 per cent in 2006 increasing to 2.5 per cent in 2007.

The high cost of raw materials has fuelled a rising disparity between the price of new homes and the average selling price of existing homes. A steadily increasing supply of listings is providing additional choices to potential homeowners, further eroding the number of new starts to 3,650 units in 2006 and 3,350 units in 2007.

#### In Detail

Single Starts: Single-family starts are expected to decline for the second consecutive year in 2006. Mortgage rates, which have remained relatively unchanged in recent years, are expected to rise slightly. Raw material costs will also be on the rise, leading an increased number of potential homeowners away from new construction, resulting in a reduction in single starts to 2,575 units in 2006 and to 2,330 units in 2007.

Multiple Starts: Multiple unit construction rebounded last year, having experienced a modest dip in 2004. Rental unit construction is expected to remain stable due to rising home ownership costs and stronger inmigration to the province's three large urban centers, both of which will sustain rental demand. Also, additional units, constructed as part of the affordable housing program will help support multiple starts. Nevertheless, multiple starts will decrease to 1,075 units in 2006 and 1,020 units in 2007.

**Resales:** Rising mortgage rates will cause New Brunswick MLS® sales to decline to 6,400 units in 2006 and to 6,100 units in 2007. Despite the decrease, MLS® sales will remain strong.

**Prices:** The steady growth in prices observed in recent years is expected to slow due to the larger inventory of listings, combined with reduced sales activity. The average MLS® price is expected to rise by 3.5 per cent to \$125,000 in 2006 and by 2.8 per cent to \$128,500 in 2007.

### Provincial Highlight

New Brunswick's economy has long been dominated by an export mix which consists primarily of commodities such as lumber and related wood products, paper, petroleum, and seafood. With a limited number of commodities accounting for the bulk of the province's exports, when difficulties emerge in one of the key export sectors, it can adversely affect the provincial economy. New Brunswick is making strides towards minimizing this risk by creating an atmosphere conducive to the development of value added products and services. As a result, a variety of projects are being launched throughout the province such as the construction of a liquified natural gas terminal and the addition of high paying IT jobs. These projects will help stimulate development in the province and sustain a stronger, more vibrant economy which will create growth in other sectors including housing.

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### **Nova Scotia**

#### Overview

#### Rising rates trump investment impact

The pace of housing market activity in Nova Scotia will ease over the next two years as a gradual increase in mortgage rates outranks modest but steady growth in GDP and employment. While 2005 was far from a stellar year economically, elevated energy prices and a lofty Canadian dollar have influenced investment decisions that will have a profound impact on the provincial economy over the short and medium term.

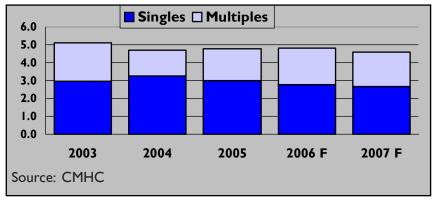
The tourism and transportation industry sectors will continue to grapple with stubbornly high fuel prices over the forecast horizon, while the manufacturing, agriculture and fishery sectors are expected to struggle to overcome the export challenges associated with a high Canadian dollar. However, the corollary opportunity of these energy and exchange rate-related challenges is anticipated rapid growth in investment. Energy-related investment will be especially bullish, particularly in the natural gas sector.

#### In Detail

Single Starts: A combination of rising development and construction costs and growing price sensitivity on the part of the housing consumer will exert increasing pressure on homebuilders over the next two years. In addition, existing home inventories will continue to expand, offering potential buyers an expanded menu of options. As a result, production of single-detached housing units is expected to decline 7.8 per cent to 2,775 units in 2006 and another 3.6 per cent to 2,675 units in 2007.

Multiple Starts: Multiple unit starts rebounded impressively in 2005 on the strength of growth in rental apartment construction. This rebound is expected to continue in 2006 courtesy of higher levels of rental and condominium apartment starts as the industry employs increased density in the battle to control costs, prices and rents. Expect multiple starts to climb 16.1 per cent to 2,050 units in 2006 before slipping 6.1 per cent to 1,925 units in 2007 as the apartment market becomes temporarily oversupplied.

### Nova Scotia Starts (000's)



In the service sector, consumer spending is expected to remain quite robust and Nova Scotia will continue to benefit from nearshoring of business services, a trend that accelerated throughout 2005.

Finally, the fiscal stability of governments and anticipated growth in program spending will also contribute to strengthening economic conditions in Nova Scotia over the next two years.

Nevertheless, mortgage rates are expected to rise gradually through the end of 2007, on the heels of a prolonged period of impressive residential real estate appreciation. This is expected to curb housing demand, slowing the pace of sales, price growth and residential construction activity. Total housing starts are forecast to match 2005's healthy production level in 2006 with 4,825 units before declining to 4,600 units in 2007.

Resales: A slower pace of employment growth and rising mortgage rates are expected to curb home ownership demand, culminating in a steady decline in resale trades over the next 24 months. After surging to 10,400 units in 2005, look for MLS® sales to slide 4.8 per cent to 9,900 units in 2006 and a further 5.1 per cent to 9,400 units in 2007.

**Prices:** As homebuyers become increasingly price sensitive in the wake of rising home ownership carrying costs, the pace of house price growth is expected to steadily decelerate. MLS® annual average price growth is forecast to slow from 9.9 per cent in 2005 to 5.9 per cent in 2006 and only 1.8 per cent in 2007 when it reaches \$173,000.

### Provincial Highlight

Rental market conditions softened in all five of Nova Scotia's urban centres this year, nudging apartment vacancy rates upward and suppressing growth in monthly rents. Nevertheless, rental market conditions across Nova Scotia remain much healthier than was the case in the mid 1990's as the economy emerged from recession.

The combined average apartment vacancy rate in Nova Scotia's five largest urban centres increased to 3.4 per cent in 2005 from 3.0 per cent in 2004, with a higher vacancy rate posted in all five cities. Growth in average apartment rents failed to keep pace with the provincial rate of inflation over the past year with the combined average monthly rent in Nova Scotia urban centres creeping up to \$683 in 2005 from \$677 in 2004. While rents climbed in Truro, New Glasgow and Halifax, they declined in Kentville and Cape Breton.

### P.E.I.

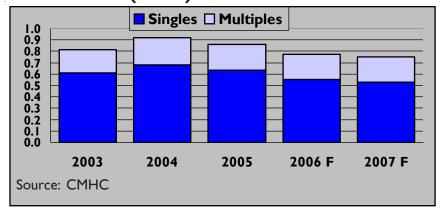
### **Overview**

#### **Total Housing Starts to Slow in 2006**

Economic growth in PEI is forecast to remain positive in both 2006 and 2007. It is expected that the province's GDP will advance by 1.6 and 2.0 per cent in 2006 and 2007, respectively. This positive economic growth should occur as a number of industries are poised to see improvements over the forecast period.

The construction industry should get a boost from another surge in non-residential construction. The Capital Region currently has a number of projects that will spill over into 2006, the largest being the new federal building. It is also predicted that the agricultural sector will remain stable over the next two years. The harvest will be sufficient to ensure an ample supply of raw materials for the food-processing sector, decreasing its reliance on imports compared to previous years. Tourism, which also contributes significantly to the Island's economy, is expected to remain stable over the forecast period.

### P.E.I. Starts (000's)



The rate of employment and labour force growth on the Island is expected to remain positive in 2006 and 2007. The construction sector, particularly the non-residential component, is expected to provide additional jobs in 2006. The labour force will also post growth as a result of continuing positive net migration and the benefits of more Islanders' continue to look for work. Total employment is expected to grow by 0.8 and 1.0 per cent in 2006 and 2007, respectively.

Housing starts reached 862 units in 2005, a decrease of 6.2 per cent from the 2004 level, which was the highest level of starts activity on the Island since 1988. While starts will decrease to 775 units in 2006 and to 750 units in 2007, new home construction will remain strong in historic terms.

#### In Detail

**Single Starts:** The construction of single-family homes is expected to decline over the forecast period, from the fifteen year high set in 2004. This is expected as a result of increased interest rates and the ever rising cost of new home construction. Our current forecast is 555 units in 2006, and an additional 530 units in 2007.

Multiple Starts: Multiple starts in 2006 are expected to reach 220 units and remain unchanged in 2007.

Resales: MLS® sales on P.E.I. have been averaging around 1,400 units for the past four years, and this is expected to continue for both 2006 and 2007. The demand for existing homes continues to remain strong, as the price gap between new and existing homes continues to widen.

**Prices:** After four years of strong price growth, fuelled by a shortage of listings and strong demand for existing homes in the province's two larger urban centres, the average MLS® sales price is expected to increase 2.7 per cent in 2006 and 1.8 per cent in 2007.

### Provincial Highlight

For generations, the Prince Edward Island economy has relied on three sectors - agriculture, forestry and the seafood industry. Recognizing the limitations of this lack of diversity, PEI has recently managed to transform its economy by adding to its core strengths. New ventures in non-traditional fields such as aerospace and bioscience have emerged in different regions of the province. These innovative projects are supported by the recently established Atlantic Technology Centre, which is providing local businesses with the most up to date technological tools. Further economic diversification will take advantage of one of PEI's most abundant natural resources - wind! The Atlantic Wind Test Site is continually looking for ways to improve the expertise on the creation of clean, environmentally responsible energy. By modernizing and diversifying the economy, P.E.I. is attracting new business, new residents and strengthening employment prospects. This has benefited the housing and construction industry which now accounts for approximately 5% of the provincial economy.

# Newfoundland and Labrador

### Overview

## Decreasing popultaion will hold back housing starts

With both White Rose and Voisey's Bay recording a full year of production in 2006, economic output within the province will increase by a robust 5.0 per cent. Newfoundland and Labrador is expected to be one of the leaders in economic in growth in Canada in 2006 and with the additional production of White Rose oil, the province will produce close to 50 per cent of Canada's light crude oil. With new discoveries at Hibernia and oil production gains from Terra Nova, this growth is expected to continue into 2007. The provincial government has reduced the budget deficit. This has provided room for the province to invest in strategic initiatives helping to bolster overall expenditures. Employment will edge upward, with an increase of 0.7 per cent this year and 0.8 per cent in 2007. The outlook for the

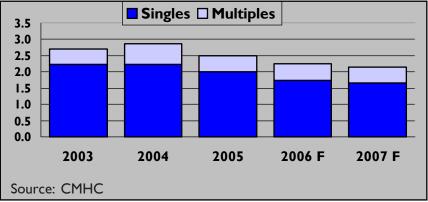
### In Detail

Single Starts: Rising input and development costs in the face of growing competition from the existing home market will remain a major factor behind the continued decline in single-detached starts this year and in 2007. A steady flow of out-migration combined with rising interest rates and a marginal labour market performance will push the single starts down to 1,740 units in 2006 and to 1,650 units in 2007.

Multiple Starts: As single-detached home prices continue to climb, multiple unit construction will benefit, increasing to 510 units this year. Migration, changing household structures and a thriving economy are persuading more developers to capitalize on a growing condominium market in St. John's. Accordingly, condo starts are forecast to gradually increase in coming years. When combined with public sector investment in affordable housing, multiple starts will edge down to 500 units in 2007.

Resales: The surge in MLS® listings over the past 12 months has provided more choice in

### Newfoundland and Labrador Starts (000's)



fishery remains cloudy, given the ongoing uncertainty of returns to both harvesters and processors caused by the strengthening Canadian dollar, difficult international market conditions, and lower catch rates for key species. While personal incomes will continue to grow in 2006, expect only modest gains in consumer spending. Ongoing population losses and rising interest rates will cause domestic demand to ease. Also, the conclusion of construction at White Rose and Voisey's bay last year will constrain employment growth in 2006. The development of power generation, offshore oil development and growth in the mining industry, present upside risk to the forecast. Even with these factors in play, housing starts are expected to decline to 2,250 units in 2006 and to 2,150 units in 2007 as higher rates and costs, and a shrinking population, affect future growth prospects.

the marketplace and helped to sustain home buyer activity in the St. John's region. With overall demand expected to ease somewhat during 2006 and 2007, provincial MLS® sales are forecast to decrease to 3,000 units in 2006 and 2,850 units in 2007.

**Prices:** Despite the surge in the supply of homes for sale, the average MLS® house price continues to increase at a steady rate. Given the surprising strength during the latter half of 2005, expect the MLS® average sale price to advance 4.8 per cent this year. The outlook for 2007 will be impacted by a continuing decline in demand, with the average MLS® price forecast to increase 3.1 per cent.

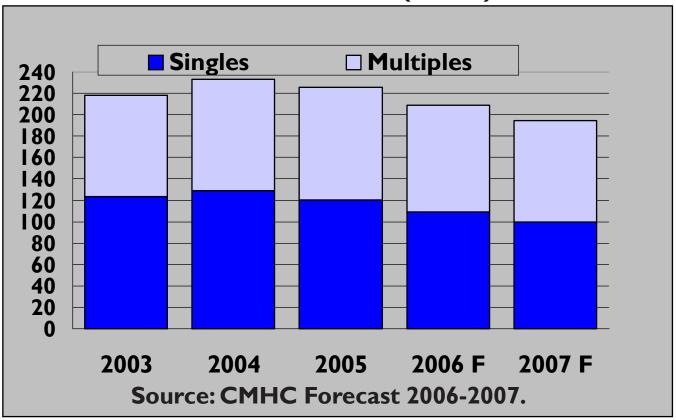
### **Provincial Highlight**

Vacancy rates within the St. John's region climbed higher in 2005. This marked the second consecutive year in which the vacancy rate increased as a result of a continuing shift to home ownership. Low interest rates, steadily rising incomes and buoyant labour markets continued to draw more households away from renting and into home ownership in 2005. CMHC's survey of privately initiated apartment structures with 3 plus units, identified 180 vacant units within the rental stock which equated to a vacancy rate of 4.5 per cent. This represented an increase from the 3.1 per cent rate recorded a year earlier and marked the second consecutive year in which the vacancy rate rose. Furthermore, at 4.5 per cent, the vacancy rate reached its highest level since 1999.

(F) Forecast.

\* Total does not add due to rounding.

## Canada Starts (000's)



		To	otal Hous	ing Starts			
			nd annual	•			
	2001	2002	2003	2004	2005	2006 (F)	2007 (F)
NFLD	1,788	2,419	2,692	2,870	2,498	2,250	2,150
%	22.5	35.3	11.3	6.6	-13.0	-9.9	-4.4
PEI	675	775	814	919	862	775	750
%	-4.9	14.8	5.0	12.9	-6.2	-10.1	-3.2
NS	4,092	4,970	5,096	4,717	4,775	4,825	4,600
%	-7.7	21.5	2.5	-7.4	1.2	1.0	-4.7
NB	3,462	3,862	4,489	3,947	3,959	3,650	3,350
%	12.4	11.6	16.2	-12.1	0.3	-7.8	-8.2
QUE	27,682	42,452	50,289	58,448	50,910	43,000	38,500
%	12.1	53.4	18.5	16.2	-12.9	-15.5	-10.5
ONT	73,282	83,597	85,180	85,114	78,795	73,800	68,000
%	2.5	14.1	1.9	-0.1	-7.4	-6.3	-7.9
MAN	2,963	3,617	4,206	4,440	4,731	4,800	5,000
%	15.7	22.1	16.3	5.6	6.6	1.5	4.2
SASK	2,381	2,963	3,315	3,781	3,437	3,500	3,600
%	-5.3	24.4	11.9	14.1	-9.1	1.8	2.9
ALTA	29,174	38,754	36,171	36,270	40,847	39,500	37,500
%	11.1	32.8	-6.7	0.3	12.6	-3.3	-5.
ВС	17,234	21,625	26,174	32,925	34,667	32,600	31,300
%	19.5	25.5	21.0	25.8	5.3	-6.0	-4.0
Canada	162,733	205,034	218,426	233,431	225,481	*208,700	*194,800
%	7.3	26.0	6.5	6.9	-3.4	-7.4	-6.7

		Sir	igle-detac	hed <b>S</b> tarts	5		
		(units ar	nd annual	percent cl	hange)		
	2001	2002	2003	2004	2005	2006 (F)	2007 (F)
NFLD	1,598	2,092	2,240	2,229	2,005	1,740	1,650
%	21.5	30.9	7.1	-0.5	-10.0	-13.2	-5.2
PEI	551	582	613	682	634	555	530
%	-10.3	5.6	5.3	11.3	-7.0	-12.5	-4.5
NS	2,761	3,363	2,968	3,270	3,010	2,775	2,675
%	-3.3	21.8	-11.7	10.2	-8.0	-7.8	-3.6
NB	2,573	2,769	3,139	2,970	2,665	2,575	2,330
%	5.4	7.6	13.4	-5.4	-10.3	-3.4	-9.5
QUE	17,193	25,257	27,225	28,871	23,930	21,500	19,000
%	12.0	46.9	7.8	6.0	-17.1	-10.2	-11.6
ONT	39,632	51,114	47,610	48,929	41,682	35,500	31,500
%	-3.5	29.0	-6.9	2.8	-14.8	-14.8	-11.3
MAN	2,460	3,016	3,165	3,484	3,709	3,750	3,900
%	4.8	22.6	4.9	10.1	6.5	1.1	4.0
SASK	1,627	1,931	2,097	2,193	2,425	2,200	2,200
%	-13.9	18.7	8.6	4.6	10.6	-9.3	0.0
ALTA	19,769	24,520	21,918	22,487	26,684	25,500	24,000
%	17.4	24.0	-10.6	2.6	18.7	-4.4	-5.9
ВС	7,862	10,730	12,252	14,056	13,719	12,800	11,700
%	5.6	36.5	14.2	14.7	-2.4	-6.7	-8.6
CAN	96,026	125,374	123,227	129,171	120,463	*108,900	*99,500
%	4.2	30.6	-1.7	4.8	-6.7	-9.6	-8.6

Source: CMHC Forecast 2006-2007.

<sup>\*</sup> Total does not add due to rounding.

			Multiple	Starts			
		(units an	d annual <sub>l</sub>	percent ch	nange)		
	2001	2002	2003	2004	2005	2006 (F)	2007 (F)
NFLD	190	327	452	641	493	510	500
%	31.9	72.1	38.2	41.8	-23.1	3.4	-2.0
PEI	124	193	201	237	228	220	220
%	29.2	55.6	4.1	17.9	-3.8	-3.5	0.0
NS	1,331	1,607	2,128	1,447	1,765	2,050	1,925
%	-15.5	20.7	32.4	-32.0	22.0	16.1	-6. I
NB	889	1,093	1,350	977	1,294	1,075	1,020
%	39.6	22.9	23.5	-27.6	32.4	-16.9	-5.1
QUE	10,489	17,195	23,064	29,577	26,980	21,500	19,500
%	12.2	63.9	34.1	28.2	-8.8	-20.3	-9.3
ONT	33,650	32,483	37,570	36,185	37,113	38,300	36,500
%	10.6	-3.5	15.7	-3.7	2.6	3.2	-4.7
MAN	503	601	1,041	956	1,022	1,050	1,100
%	137.3	19.5	73.2	-8.2	6.9	2.7	4.8
SASK	754	1,032	1,218	1,588	1,012	1,300	1,400
%	21.0	36.9	18.0	30.4	-36.3	28.5	7.7
ALTA	9,405	14,234	14,253	13,783	14,163	14,000	13,500
	-0.3	51.3	0.1	-3.3	2.8	-1.2	-3.6
ВС	9,372	10,895	13,922	18,869	20,948	19,800	19,600
%	34.5	16.3	27.8	35.5	11.0	-5.5	-1.0
CAN	66,707	79,660	95,199	104,260	105,018	*99,800	*95,300
%	12.2	19.4	19.5	9.6	0.7	-5.0	-4.5

Source: CMHC Forecast 2006-2007.

<sup>(</sup>F) Forecast.

<sup>(</sup>F) Forecast.

<sup>\*</sup> Total does not add due to rounding.

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		Multiple	Housing	Starts b	y Type (	Units)		
		2001	2002	2003	2004	2005	2006 (F)	2007 (F)
NF	Semi-detached	30	36	66	264	151	135	125
	Row	36	42	107	51	31	25	25
	Apartment	124	249	279	326	311	350	350
	Total	190	327	452	641	493	510	500
PEI	Semi-detached	56	64	72	76	111	100	100
	Row	10	47	40	80	75	60	60
	Apartment	58	82	89	81	42	60	60
	Total	124	193	201	237	228	220	220
NS	Semi-detached	228	253	338	266	301	250	250
	Row	40	144	277	186	265	225	250
	Apartment	1,063	1,210	1,513	995	1,199	1,575	1,425
	Total	1,331	1,607	2,128	1,447	1,765	2,050	1,925
NB	Semi-detached	114	186	254	293	391	286	305
	Row	153	68	143	256	203	164	170
	Apartment	622	839	953	428	700	625	545
	Total	889	1,093	1,350	977	1,294	1,075	1,020
QC	Semi-detached	1,309	1,855	2,432	2,932	2,678	2,100	1,875
	Row	869	964	773	1,109	1,074	700	625
	Apartment	8,311	14,376	19,859	25,536	23,228	18,700	17,000
	Total	10,489	17,195	23,064	29,577	26,980	21,500	19,500
ON	Semi-detached	7,106	6,886	6,379	5,172	4,673	4,300	4,000
	Row	10,269	11,849	12,191	12,824	12,537	12,350	12,000
	Apartment	16,275	13,748	19,000	18,189	19,903	21,650	20,500
	Total	33,650	32,483	37,570	36,185	37,113	38,300	36,500
MAN	Semi-detached	51	68	88	132	133	70	90
	Row	84	76	62	92	161	100	100
	Apartment	368	457	8 <b>9</b> I	732	728	880	910
	Total	503	601	1,041	956	1,022	1,050	1,100
SK	Semi-detached	116	142	95	184	236	300	200
	Row	240	456	594	681	378	400	400
	Apartment	398	434	529	723	398	600	800
	Total	754	1,032	1,218	1,588	1,012	1,300	1,400
ALB	Semi-detached	1,957	2,869	2,567	2,916	3,012	3,500	3,700
	Row	1,779	2,531	2,859	2,401	2,951	3,100	3,300
	Apartment	5,669	8,834	8,827	8,466	8,200	7,400	6,500
	Total	9,405	14,234	14,253	13,783	14,163	14,000	13,500
B.C.	Semi-detached	916	1,225	1,353	2,062	1,791	1,680	1,600
	Row	1,686	2,305	3,297	4,387	4,459	4,120	3,900
	Apartment	6,770	7,365	9,272	12,420	14,698	14,000	14,100
	Total	9,372	10,895	13,922	18,869	20,948	19,800	19,600
CAN	Semi-detached	11,883	13,584	13,644	14,297	13,477	12,721	12,245
	Row	15,166	18,482	20,343	22,067	22,134	21,244	20,830
	Apartment	39,658	47,594	61,212	67,896	69,407	65,840	62,190
	Total	66,707	79,660	95,199	104,260	105,018	*99,800	*95,300
	CMHC Forecast 2006-20 * Total does not add du							

		Tota	al Residen	tial Resal	es		
		(units an	d annual	percent c	hange)		
	2001	2002	2003	2004	2005 (F)	2006 (F)	2007 (F)
NFLD	2,808	3,014	3,238	3,265	3,250	3,000	2,850
%	8.3	7.3	7.4	0.8	-0.5	-7.7	-5.0
PEI	1,234	1,306	1,404	1,500	1,475	1,400	1,400
%	2.3	5.8	7.5	6.8	-1.7	-5.1	0.0
NS	9,441	10,243	9,221	8,873	10,400	9,900	9,400
%	10.1	8.5	-10.0	-3.8	17.0	-4.8	-5.1
NB	4,779	5,089	5,489	5,979	6,750	6,400	6,100
%	5.6	6.5	7.9	8.9	12.9	-5.2	-4.7
QUE	62,351	68,161	67,130	69,617	71,000	69,500	67,000
%	15.1	9.3	-1.5	3.7	2.0	-2.1	-3.6
ONT	162,318	178,058	184,457	197,354	197,000	190,000	181,000
%	10.3	9.7	3.6	7.0	-0.2	-3.6	-4.7
MAN	11,440	11,108	11,523	12,098	12,750	13,500	14,500
%	7.8	-2.9	3.7	5.0	5.4	5.9	7.4
SASK	7,971	7,933	7,698	8,172	8,500	8,800	8,700
%	5.5	-0.5	-3.0	6.2	4.0	3.5	-1.1
ALTA	48,989	51,042	51,334	57,460	64,500	62,000	60,000
%	13.1	4.2	0.6	11.9	12.3	-3.9	-3.2
ВС	69,554	82,737	93,095	96,385	106,290	97,000	93,000
%	28.4	19.0	12.5	3.5	10.3	-8.7	-4.1
CAN**	380,885	418,691	434,589	460,703	*481,900	*461,500	*444,000
%	14.1	9.9	3.8	6.0	4.6	-4.2	-3.8

Sources: Canadian Real Estate Association and Real Estate Board of the Fredericton Area Inc., CMHC Forecast 2006-2007.

<sup>\*</sup> Total does not add due to rounding. \*\*Canada totals are for 10 provinces

	Average Residential Resale Price										
		(dollars a	nd annual	percent o	change)						
	2001	2002	2003	2004	2005 (F)	2006 (F)	2007 (F)				
NFLD	104,376	113,081	119,822	131,499	140,750	147,500	152,000				
%	4.9	8.3	6.0	9.7	7.0	4.8	3.1				
PEI	87,696	94,964	101,745	110,815	116,500	119,500	121,500				
%	5.8	8.3	7.1	8.9	5.1	2.6	1.7				
NS	115,485	126,669	136,292	146,096	160,500	170,000	173,000				
%	5.1	9.7	7.6	7.2	9.9	5.9	1.8				
NB	95,947	100,129	105,858	112,933	120,750	125,000	128,500				
%	4.7	4.4	5.7	6.7	6.9	3.5	2.8				
QUE	115,820	130,403	151,881	170,647	185,000	194,000	199,000				
%	4.1	12.6	16.5	12.4	8.4	4.9	2.6				
ONT	193,357	210,901	226,824	245,229	263,000	275,000	280,500				
%	5.2	9.1	7.5	8.1	7.2	4.6	2.0				
MAN	93,192	96,531	106,788	119,245	134,000	145,000	155,000				
%	6.0	3.6	10.6	11.7	12.4	8.2	6.9				
SASK	98,310	101,297	104,995	110,824	122,000	130,000	138,000				
%	4.5	3.0	3.7	5.6	10.1	6.6	6.2				
ALTA	153,737	170,253	182,845	194,769	218,000	240,000	260,000				
%	5.1	10.7	7.4	6.5	11.9	10.1	8.3				
ВС	222,822	238,877	259,968	289,107	330,000	355,000	375,000				
%	0.7	7.2	8.8	11.2	14.1	7.6					
CAN**	171,801	188,785	207,162	226,283	*248,900	*262,700	*272,600				
%	4.7	9.9	9.7	9.2	10.0	5.5	3.8				

Sources: Canadian Real Estate Association and Real Estate Board of the Fredericton Area Inc., CMHC Forecast 2006-2007.

<sup>(</sup>F) Forecast.

<sup>(</sup>F) Forecast.

<sup>\*</sup> Total does not add due to rounding. \*\*Canada totals are for 10 provinces

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		(annual percent change)											
	2001	2002	2003	2004	2005	2006 (F)	2007 (F)						
NFLD	3.1	1.6	2.4	1.3	-0.5	0.7	0.8						
PEI	1.4	1.4	2.4	0.8	2.2	0.8	1.0						
NS	1.0	1.7	2.1	2.4	0.5	0.6	1.7						
NB	-0.2	3.7	0.3	1.9	-0.1	0.5	0.8						
QUE	1.1	3.7	1.6	1.7	0.9	1.2	1.1						
ONT	1.9	1.9	2.9	1.7	1.3	1.4	1.5						
MAN	0.5	2.4	0.5	1.0	0.6	1.6	1.4						
SASK	-2.7	1.7	1.5	1.0	1.5	1.1	1.0						
ALTA	2.9	2.5	2.8	2.3	1.7	1.6	1.8						
ВС	-0.4	2.0	2.8	2.3	3.3	2.7	2.2						
CAN	1.3	2.4	2.3	1.8	1.4	1.7	1.4						

Unemployment Rate (percent)											
	2001	2002	2003	2004	2005	2006 (F)	2007 (F)				
NFLD	16.0	16.6	16.4	15.6	15.2	14.8	14.3				
PEI	12.0	12.1	11.0	11.3	10.8	10.9	11.1				
NS	9.8	9.6	9.1	8.8	8.4	8.3	7.8				
NB	11.1	10.2	10.3	9.8	9.7	9.7	9.7				
QUE	8.8	8.7	9.2	8.5	8.3	8.1	8.0				
ONT	6.4	7.1	7.0	6.8	6.7	6.6	6.5				
MAN	5.1	5.1	5.0	5.3	5.0	4.9	4.9				
SASK	5.8	5.7	5.6	5.3	4.8	4.5	4.1				
ALTA	4.7	5.3	5.1	4.6	3.8	3.6	3.8				
вс	7.7	8.5	8.0	7.2	5.9	5.6	5.6				
CAN	7.2	7.7	7.6	7.2	6.8	6.6	6.6				
Sources: Statis	tics Canada, CM	HC Forecast 200	06-2007.								

(F) Forecast.

	Real Gross Domestic Product										
		(annu	al perd	ent ch	nange)						
	2001	2002	2003	2004	2005 (F)	2006 (F)	2007 (F)				
NFLD	1.3	16.7	6.8	-0.7	2.0	5.0	1.5				
PEI	-0.3	6.1	1.9	1.7	1.8	1.6	2.0				
NS	2.9	5.2	1.2	1.5	2.0	2.5	3.1				
NB	1.3	4.8	2.5	2.6	2.2	2.4	2.5				
QUE	1.1	4.1	1.9	2.2	2.0	2.3	2.6				
ONT	2.0	3.4	1.6	2.6	2.4	2.6	2.9				
MAN	0.8	2.2	1.5	2.3	3.0	3.1	2.6				
SASK	-1.8	-0.3	4.5	3.5	2.9	2.9	3.1				
ALTA	1.6	2.4	2.7	3.7	3.8	4.1	3.5				
ВС	0.9	3.3	2.5	3.9	3.8	3.5	3.5				
CAN	1.8	3.4	2.0	2.9	2.9	3.1	3.0				

Sources: Statistics Canada, CMHC Estimate 2005, CMHC Forecast 2006-2007 (F) Forecast.

	Total Net Migration*												
	(persons)												
	2001	2002	2003	2004	2005 (F)	2006 (F)	2007 (F)						
NFLD	-3,765	-2,711	-771	-1,597	-2,000	-2,900	-1,800						
PEI	357	149	384	10	350	275	300						
NS	-195	1,045	1,279	767	200	700	1,400						
NB	-1,175	563	-627	-1	-800	-950	-100						
QUE	27,730	28,528	32,663	34,346	30,000	31,000	33,000						
ONT	162,871	136,171	106,292	99,031	108,500	111,500	114,500						
MAN	-807	1,844	3,315	5,934	4,550	6,050	6,000						
SASK	-7,675	-6,285	-3,605	-2,445	-3,300	-2,500	-1,250						
ALTA	38,273	29,503	22,425	24,246	35,200	38,250	39,500						
ВС	28,700	24,488	34,120	37,331	40,000	43,500	46,200						
CAN**	244,314	213,295	195,475	197,622	*212,700	*224,925	*237,750						

Sources: Statistics Canada, CMHC Estimate 2005. CMHC Forecast 2006-2007. (F) Forecast.

<sup>\*</sup> Sum of interprovincial migration, international migration, and non-permanent residents.

<sup>\*\*</sup> Excludes Yukon, Northwest Territories, and Nunavut.

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		Loca	l Market	Indicators	5		
Census Metropolitan Area		Total housing starts	Single- detached housing starts	New housing price index, annual % chg.	MLS® sales	MLS® average price	Rental vacancy rate structures of 3 units +
Victoria	2005	2,058	974	8.1	7,970	380,897	0.5
	2006(F)	2,125	950	7.5	7,700	411,000	0.8
	2007(F)	2,050	920	6.7	7,500	425,000	1.2
Vancouver	2005	18,914	4,935	5.5	42,222	425,745	1.4
	2006(F)	18,500	4,800	6.0	39,000	463,000	1.6
	2007(F)	18,200	4,500	7.0	37,500	482,000	1.3
Abbotsford	2005	1,012	458	na	4,035	260,856	3.8
	2006(F)	1,050	425	na	4,100	280,000	5.0
	2007(F)	1,100	400	na	3,800	295,000	3.8
Edmonton	2005	13,294	7,623	6.5	18,634	193,934	4.5
	2006(F)	12,400	7,100	7.0	18,000	210,000	3.8
	2007(F)	11,500	6,500	5.5	17,400	225,000	3.0
Calgary	2005	13,667	8,719	5.9	31,567	250,789	1.6
	2006(F)	14,000	8,750	6.5	31,200	275,000	1.6
	2007(F)	13,500	8,500	5.5	30,500	295,000	1.5
Saskatoon	2005	1,062	751	5.3	3,246	144,787	4.6
	2006(F)	1,300	700	5.0	3,400	156,000	5.0
	2007(F)	1,350	750	5.0	3,600	167,000	4.8
Regina	2005	888	572	6.0	2,730	123,600	3.2
	2006(F)	1,200	600	6.0	2,800	136,000	3.0
	2007(F)	1,000	600	6.0	2,700	150,000	2.6
Winnipeg	2005	2,586	1,756	7.4	11,700	135,000	1.7
	2006(F)	2,650	1,800	6.1	12,000	147,000	2.2
	2007(F)	2,800	1,900	6.5	13,000	156,000	2.7
Thunder Bay	2005	227	179	2.0	1,359	119,932	4.6
	2006(F)	210	160	1.0	1,300	121,500	5.0
	2007(F)	205	155	1.0	1,250	123,900	6.0
Sudbury	2005	400	384	2.0	2,593	134,440	1.6
	2006(F)	380	370	1.0	2,482	139,145	2.0
	2007(F)	410	360	1.0	2,431	142,624	3.0
Windsor	2005	1,496	1,110	3.0	5,661	163,000	10.3
	2006(F)	1,480	1,000	3.0	5,300	165,000	7.5
	2007(F)	1,385	950	3.0	5,200	167,000	5.0
London	2005	3,067	2,063	4.8	9,133	178,910	4.2
	2006(F)	2,740	1,870	4.3	8,700	185,200	4.0
	2007(F)	2,400	1,800	3.8	8,500	189,900	3.8
Kitchener	2005	3,763	2,082	5.3	6,147	220,511	3.3
	2006(F)	3,600	2,000	4.3	6,250	235,000	3.1
	2007(F)	3,310	1,900	3.8	6,100	247,500	2.9
St. Catharines-Niagara	2005	1,412	1,043	7.0	6,715	182,605	2.7
	2006(F)	1,420	950	4.5	6,500	192,500	2.4
	2007(F)	1,380	900	3.5	6,300	200,000	2.3
Hamilton	2005	3,145	1,502	6.0	13,565	229,753	4.3
	2006(F)	2,980	1,480	5.8	13,420	240,700	4.2
_	2007(F)	2,920	1,320	5.5	13,220	249,800	4.0
Toronto	2005	41,596	15,797	4.5	85,672	336,176	3.7
	2006(F)	39,900	13,000	4.5	83,000	349,500	3.5
	2007(F)	35,300	11,000	4.0	80,000	360,000	3.0

Local Market Indicators												
Census Metropolitan Area		Total housing starts	Single- detached housing starts	New housing price index annual % chg.	MLS® sales	MLS <sup>®</sup> average price	Rental vacancy rate Structures of 3 units +					
Oshawa*	2005	2,934	2,301	na	9,232	252,606	3.3					
	2006(F)	2,620	1,990	na	8,920	262,150	3.0					
	2007(F)	2,330	1,780	na	8,600	271,000	2.9					
Kingston	2005	683	598	na	3,600	196,300	2.4					
	2006(F)	710	570	na	3,650	213,000	2.2					
	2007(F)	660	550	na	3,700	228,000	2.0					
Ottawa	2005	4,982	2,350	5.5	13,300	247,600	3.3					
	2006(F)	4,700	2,300	5.0	12,900	255,500	3.0					
	2007(F)	4,500	2,200	4.0	12,500	262,600	2.8					
Gatineau	2005	2,123	1,192	3.5	3,992	164,000	3.1					
	2006(F)	2,000	1,200	3.8	3,750	168,000	3.2					
	2007(F)	1,850	1,250	3.0	3,300	170,000	3.0					
Montréal	2005	25,317	8,544	5.5	36,600	225,000	2.0					
	2006(F)	22,000	7,400	5.0	36,000	232,000	2.5					
	2007(F)	18,500	6,500	4.5	35,250	244,000	3.0					
Trois-Rivières	2005	919	367	na	773	112,247	1.5					
	2006(F)	850	325	na	830	117,500	1.9					
	2007(F)	770	310	na	800	120,000	2.3					
Sherbrooke	2007(1)	1,076	557	na	1,275	151,124	1.2					
	2006(F)	1,050	500	na	1,350	158,700	1.4					
	2007(F)	790	400	na	1,200	163,500	1.7					
Québec Saguenay	2007(1)	5,835	2,528	4.3	7,030	151,731	1.7					
				5.0								
	2006(F)	5,200	2,300		7,150	159,300	2.0					
	2007(F)	4,200	1,900	3.5	7,050	163,500	2.5					
	2005	464	267	na	1,244	109,419	4.5					
	2006(F)	415	240	na	1,200	117,000	5.0					
	2007(F)	350	235	na	1,150	121,000	5.1					
Saint John	2005	501	403	4.1	1,901	119,719	5.7					
	2006(F)	575	350	3.5	1,750	123,000	5.2					
	2007(F)	575	340	3.0	1,650	125,000	5.7					
Halifax	2005	2,451	1,216	2.5	6,422	188,484	3.3					
	2006(F)	2,825	1,150	3.5	6,100	196,000	3.6					
	2007(F)	2,875	1,100	4.0	5,700	198,000	3.2					
St. John's	2005	1,534	1,096	5.8	3,211	141,167	4.5					
	2006(F)	1,450	1,000	4.0	2,950	148,000	5.0					
	2007(F)	1,450	1,000	3.0	2,800	152,500	5.0					
Charlottetown	2005	448	305	4.3	486	144,036	4.2					
	2006(F)	425	275	3.5	475	147,000	4.5					
	2007(F)	400	275	3.0	500	150,000	4.0					
ALL METRO AREAS	2005	157,854	71,672	4.8	342,015		2.7					
	2006(F)	150,755	65,555	5.1	332,177		2.9					
	2007(F)	138,060	60,295	4.7	323,201		2.9					

Sources: CMHC, Canadian Real Estate Association, Local real estate boards, Statistics Canada, CMHC Forecast 2006-2007 MLS® data for St. Catharines-Niagara is aggregated using total numbers of the area's three real estate boards.

<sup>\*</sup>MLS® numbers reflect all of Durham Region

n.a.: data not available

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### **Major Housing Indicators Seasonally Adjusted Annual Rates** (levels and quarterly percent change)

	(levels and quarterly			percent change)					
	04:Q1	04:Q2	04:Q3	04:Q4	05:Q1	05:Q2	05:Q3	05:Q4	
New housing									
Building permits, units, thousands	234.7	250.2	241.0	239.8	231.3	236.9	234.3	n.a.	
%	0.7	6.6	-3.7	0.5	-3.6	2.4	-1.1	n.a.	
Housing starts, total, thousands	227.7	231.9	238.0	233.1	212.3	233	227.4	224.6	
%	0.9	1.8	2.6	-2.1	-8.9	9.8	-2.4	-1.2	
Housing starts, singles, thousands	129.0	126.3	134.4	127.4	116.1	125.0	116.7	121.7	
%	1.2	-2. I	6.4	-5.2	-8.9	7.7	-6.6	4.3	
Housing starts, multiples, thousands	98.7	105.6	103.6	105.7	96.2	108	110.7	102.9	
%	0.6	7.0	-1.9	2.0	-9.0	12.3	2.5	-7.0	
Housing completions, total, thousands	45,300	48,644	61,642	60,035	47,053	51,688	58,095	54,406	
%	-17.6	7.4	26.7	-2.6	-21.6	9.9	12.4	-6.3	
New house price index, 1997=100	120.4	122.6	124.2	125.4	126.5	128.4	130.1	n.a.	
%	1.1	1.9	1.3	1.0	0.9	1.5	1.3	n.a.	
Existing housing									
MLS® resales, units, thousands	454,888	477,640	460,588	451,276	454,296	491,440	507,236	n.a.	
%	1.4	5.0	-3.6	-2.0	0.7	8.2	3.2	n.a.	
MLS® average resale price, \$C thousands	219,782	226,272	225,789	233,148	239,208	246,283	251,473	n.a.	
%	1.9	3.0	-0.2	3.3	2.6	3.0	2.1	n.a.	
Mortgage market									
I-year mortgage rate, per cent*	4.30	4.57	4.60	4.90	4.88	4.83	4.97	5.55	
5-year mortgage rate, per cent*	5.85	6.45	6.38	6.25	6.12	5.90	5.80	6.15	
Residential investment**									
Total, \$1997 billions	65.3	66.3	67.4	68.2	67.9	69.3	69.7	n.a.	
%	2.1	1.6	1.7	1.2	-0.4	2.0	0.7	n.a.	
New, \$1997 billions	32.6	33.0	33.5	34.1	33.5	33.5	33.I	n.a.	
%	1.8	1.2	1.5	1.6	-1.7	0.0	-1.1	n.a.	
Alterations, \$1997 billions	23.5	23.7	24.4	25.3	25.3	25.9	26.2	n.a.	
%	3.3	0.5	3.1	3.6	0.2	2.2	1.1	n.a.	
Transfer costs, \$1997 billions	9.18	9.63	9.59	9.13	9.36	10.05	10.52	n.a.	
%	0.6	4.9	-0.5	-4.8	2.6	7.3	4.7	n.a.	
Deflator, 1997=100	122.7	125.8	126.4	127.2	128.7	129.6	130.2	n.a.	
%	1.3	2.5	0.5	0.7	1.1	0.7	0.5	n.a.	

 $Sources: \ CMHC, Statistics \ Canada, Bank \ of \ Canada, Canadian \ Real \ Estate \ Association.$ 

n.a. Data not available.

<sup>\*</sup> All indicators are seasonally adjusted, except 1-year and 5-year mortgage rates . \*\* Residential Investment includes outlays for new permanent housing, conversion costs, cost of alterations and improvements, supplementary costs, and transfer costs.