



SUNGARD®

SCT • HIGHER EDUCATION

SunGard SCT AND ACCC CORPORATE VENDOR ALLIANCE AGREEMENT

January 10, 2002

SunGard SCT, a leading global provider of software, services, and technologies for the post-secondary education sector, formed an alliance agreement with the Association of Canadian Community Colleges (ACCC) to offer SunGard SCT software and services at a significantly discounted price for a period of five years.

Under the terms of the agreement, ACCC members are entitled to a 30 percent discount on SunGard SCT's January 2002 published list prices for SunGard SCT-owned software. The discount represents significant savings on an array of SunGard SCT's proven higher education solutions.

And as an introductory offer, SunGard SCT will provide three cost-effective options for Business Process Analysis, Strategic IT Planning, and Academic Technology Review services. ACCC welcomes SunGard SCT as the preferred vendor in the higher education technology sector for its outstanding leadership in transforming the business of education.

SunGard SCT solutions enable institutions to create a Unified Digital Campus, an environment in which distributed systems, individuals, and communities interact seamlessly for the purposes of administration, teaching, learning, research, and achievement. For over three decades, institutions of all profiles and types around the world have relied on SunGard SCT software and services to maximize operational efficiencies, enhance communication and collaboration, and facilitate learning.

- **Administrative Solutions** support administrative processes and business needs to enhance efficiency, productivity, and service delivery for all types of campus constituents.
- **Portal, Collaboration & Community Solutions** help institutions provide and manage timely, personalized, device-independent interaction across the extended campus community.
- **Information Access & Business Intelligence Solutions** facilitate how institutional data are stored, accessed, reported, analyzed, and distributed to those who need it.
- **Content Management Solutions** help institutions manage content, tasks, and documents for greater efficiency and effectiveness.
- **Academic Solutions** create superior environments for learning, teaching, and research through innovative tools such as electronic portfolios, institutional assessment tools, e-learning planning and development, and related solutions.
- **Integration Solutions** enable integration and interoperability between campus systems and beyond institutional boundaries with external partners, providing a unified user experience through visual integration, application integration, process integration, and data integration.

- **Services** provide expert guidance and support to help institutions achieve their goals and generate value from their Unified Digital Campus solutions.

Canadian Solution Centre

SunGard SCT offers additional value to the Canadian post-secondary education sector through SunGard SCT's Canadian Solution Centre (CSC). Based in Mississauga, Ontario, this Centre develops and supports the SCT Banner solutions to address Canadian-specific requirements and enhancements. The Canadian Solution Centre also provides on-site or in-house consulting and training to Canadian clients.

Members of the CSC Advisory Board include:

- Dave Harris, Okanagan University College
- Virginia Lee, Dalhousie University
- Marvin Kocay, University of Manitoba
- Garth McCormick, Saskatchewan Institute of Applied Science and Technology (SIAST)
- Lynda Pattie, University of Northern British Columbia
- Roger Rigelhof, McGill University
- Diana Wood, Durham College

Bell Canada Partnership

SunGard SCT's partnership with Bell Canada offers Canadian institutions the ability to implement the SCT Banner solution in a remotely hosted environment. This unique offering enables institutions to focus on their core competency of teaching and learning and avoid unnecessary operational costs.

As colleges and institutes address the challenge of satisfying the service expectations of the 21st-century learner, the ACCC/SunGard SCT alliance will help Canada's colleges and institutes bring leading-edge solutions to their campuses at significant price reductions. SunGard SCT and ACCC are committed to this goal.

About SunGard SCT

SunGard SCT is a leading provider of software and services for higher education. SunGard SCT solutions help institutions create the Unified Digital Campus, an environment in which systems, individuals, and communities can interact seamlessly for learning, teaching, and administration. SunGard SCT supports more than 30 countries, 1,300 institutions, and 8 million learners worldwide with administrative and academic solutions; portal, collaboration, and content management solutions; information access and business intelligence solutions; and integration solutions. For more information visit www.sungardsct.com.

To discuss opportunities please contact:

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